As a part of this experiment, there were 12 different treatment groups: emails with different greetings (2 types), bodies (2 types), and types of threads selected (3 different methods for thread selection) were sent (for a total of $2 \times 2 \times 3 = 12$ different treatment groups overall). Below is a description of how the greetings, bodies, and thread selections different for these different email types:

Greeting types

- prepare_greeting_html plain greeting without the explicit mention of other learners
- prepare_social_greeting_html greeting that names other forum participants and links to their profiles

Body types

- prepare_body_html email body that only provide the thread names linked to the actual threads in the course
- prepare_body_preview_html email body that provides, in addition to the hyperlinked title of the thread, the

Thread selection types (only those threads that were updated at least 9 days before the emails were sent were considered)

- get_threads_randomly_selected random selection of threads across the entire discussion forum
- get_threads_highest_reputation_participants threads that have been contributed to by learners with the highest forum reputation totals
- get_threads_most_popular threads that had the most number of posts

During week 3, an additional thread selection type was introduced – randomly selected threads without including those posted in the "Introductions" sub-forum. Below are some examples of how emails with different greeting/body types look.

prepare_greeting_html, prepare_body_html

Dear Nabeel,

Here are some active discussion threads for you to check out:

- Modern business world mindset
- Business innovation for farmers
- Hi from Bolivia!
- Greetings from Lisbon, Portugal!
- Using DT in solving mgmt challenges

We hope you're enjoying the course! Sincerely,

The Oxford Internet Institute Research Team

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prepare_social_greeting_html, prepare_body_preview_html

Dear Nabeel,

Here are some active discussion threads that your peers <u>Abhinav Singh</u>, <u>Delia Aurora Bernal C</u> others have participated in. We thought you might be interesting in checking them out, too:

- How to apply Design Thinking to solving homeless problem in Johannesburg and Bedfordvie Design Thinking would be perfectly suited to minimising this problem.1. This problem is very understa...
- Hello from Mexico Hello, my name is Delia, Im from Mexico; I am living in Germany. I have development and Marketing research, I think...
- Week 1: What problems and challenges are best suited for a Design Thinking approach In problem but they are struggling to communicate with their boss or high position people. That
- Hello From Uganda HI ALL MY NAME IS ABHINAV SINGH & I AM AN INDIAN BASED IN COURSE BUT AM HOPING THAT THIS COURSE GIVES ME POSITI...
- Redesigning the use of Water Hello there, I am from So Paulo and we have a serious proble of South America (almost 20 millions souls ...),...

We hope you're enjoying the course! Sincerely,

The Oxford Internet Institute Research Team

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prepare_social_greeting_html, prepare_body_html

Dear Nabeel,

Here are some active discussion threads that your peers <u>Vicol George Cristian</u>, <u>Anand Damani, Kira Cassels</u>, and several others have participated in. We thought you might be interesting in checking them out, too:

- Introductions, Networking and LinkedIn
- introduce yourself
- Hello from Brasil
- What our stakeholders truly want and need
- Week 1 Question/Assignment

We hope you're enjoying the course! Sincerely,

The Oxford Internet Institute Research Team

prepare_greeting_html, prepare_body_preview_html

Dear Nabeel,

Here are some active discussion threads for you to check out:

- <u>Introductions, Networking and LinkedIn</u> *Hi everyone,I'm Ismail from Istanbul-Turkey. I help startups. Please do not hesitate to connect with me vi...*
- <u>introduce yourself</u> Hi guys,My name is Bruna, I'm from Brazil and I'm a Coordinate in Comr to be part of this course and it is ...
- Hello from Brasil Wow! This is an epic post! So many brazilian fellas! :)I'm Ana and I am cu Designer. In the company I'm working, we ...
- What our stakeholders truly want and need Great visual representations of what we should key......getting into the customer's shoes. Listening is also important....
- Week 1 Question/Assignment I was so happy to see that there a study about it. I learn bett often I write about what I'm thinking and...

We hope you're enjoying the course! Sincerely,

The Oxford Internet Institute Research Team

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