

**Who has it?** initially discovered in high achieving women studying and in academia later found in to be in other populations too Maybe higher in women, research goes both ways Maybe higher in some ethnic groups, studied in African Americans

**Minorities**  
**New endeavour** neighbourhood organiser and suggesting I be a council candidate

**What are the characteristics?**  
**How does it work?** attribute successes to outside factors - luck, colleagues  
attribute failures to themselves  
found to be far more common in women than men  
women viewing ourselves as phony is consistent with societal view that we aren't competent  
worse for African American women  
easier to not internalize success than go against the views of society!  
often believe that intelligence is fixed rather than malleable  
motivated by performance goals, try to prove intelligence  
when fail - react 'helpless' way, blame selves, withdraw from task, anxiety, shame  
overriding concern with others' impressions, idealised self image  
self worth unusually dependent on others - external validation goes away, fall apart

**Success does not fix it** because they dismiss the success disregard if there is any gap between their expectations and performance repetitions of success show dif between actual and ideal standards, make it worse deny our competence, discount praise

**Desire to be the best** will be the biggest fish in a small pond (school)  
then go to uni - lots of bright people, not the best anymore conclude that they are stupid because they aren't the best anymore

**Fear and guilt about success**

**mistrusting others**

**Low affiliation**

in women. enjoyable involvement with other people

**Low play** don't do things for fun

**Impulsivity** low in women, high in men

**Need for change** low in women, high in men

**Low need for order** in men

**What childhood circumstances create it?** Generally either

has a sibling or close relative that was the designated 'intelligent' family member  
the woman is then told that she is the 'sensitive' or socially adept one, not the smart one  
or, told that they are superior in every way and success will come easily

Then they can't cope with when it doesn't

Family valuing success with little effort

discrepancy between feedback and actual success

lack of positive reinforcement - "nothing you do is ever good enough"

IP higher when family cohesion and expressiveness are low, family conflict and control  
high. Accounted for 12 of variation

if not supported or approved may feel achievements are dismissed, unimpressive, unimportant.

shame, humiliation and inauthenticity common with lack of +ve reinforcement

IP highly correlated with need to please others in family

try to live up to idealised image to win approval

**Personality traits** "common among individuals with particular personality  
traits (e.g. neuroticism, achievement-orientation), have perfectionist expectations over  
work" inverse with conscientiousness

**Work circumstances that contribute** highly competitive, stressful  
occupations

what about peer review?

higher in untenured faculty - probably maps to staff on fixed term contracts

not studied in tech, but higher in systems librarians than other librarians

high tech knowledge requirements, constant technical change, feel out of date

translate to devs - expectation to keep up with emerging tech

tendency to focus on what colleagues know that we don't

how many new js frameworks should we learn per week?

**Racial issues** studied in African Americans

people's presumed incompetence in African American women

vital for them to establish self worth and self reliance - others assessment will be unfairly  
negative

Group counselling with other African American women is very effective

more comfortable with people like them, see the ridiculousness of others IP

similar situation - share strategies

**Self presentation** Do not want to appear imperfect, but actually openly disclose their imperfection.

Is it an interpersonal strategy rather than self evaluation?

could be to avoid negative interpersonal implications of future failures

only express lower performance expectations when they know others see it

correlated with other favourable impression management strategies

makes \*lots\* of sense for women in tech, since being seen as competent makes you less likeable

## Behaviours that preserve it

**Intellectual Inauthenticity** chose not to reveal ideas or opinions

tell people what they want to hear

intellectual flattery - writing according to their teachers' biases

or for a developer - implementing it how the more senior developers or tech lead would want, not what you think is best

remaining silent in face of opposing view points

prevents them from finding out what people would think of their authentic views

maintains imposter syndrome

**Charm** aim to be liked as well as recognised intellectually

finds a candidate she respects, then tries to impress to gain approval

studies them, figures out how to impress them, sets about winning them over

may pick up their hobbies listens with understanding and concern

usually gains approval, but doesn't work

will never believe the praise because it's based on liking her

if she was really that bright, would she need the outside approval?

**Avoiding displays of confidence** Many women have a motive to avoid success, a well justified fear of rejection or being seen as less feminine  
denying their success allows them to live out achievement orientation while allaying some fears about being a successful women

## What are the consequences?

Poor mental health

Bouts of depression and anxiety

**Emotional exhaustion** stress part of burnout - fatigue, depression, emotional and cognitive distancing - low work satisfaction and performance

**Psychological distress**

**Low self confidence**

**Lower job well-being, satisfaction and performance**

**Low self-efficacy** attribute initial success to ability - higher self efficacy  
higher self efficacy related to higher performance  
performance analysis in early life super important - provides anchor, influencing later attribution

**Ways to cope**

**Mentoring** They can normalise the feelings

emotional support

instrumental support (tangible help with specific problems)

challenge to accept praise

even helpful if they don't discuss IP

mentors can be the target of unfair comparisons - 67 don't directly discuss with mentor

**Positive reinforcement**

**Identify feelings awareness is first step to change**

**Reality check question the thoughts**

**Differentiate between feelings and reality**

**Humor**

**Distracting thoughts or activities**

**Social support** discuss feelings, get perspective

**Reduce dependency** on external validation for self esteem internalise self worth

**What to do?**

**Talk about it** discuss it in your workplace, like the group therapy sessions

Be aware when people show it yourself and others  
I had such bad IP I thought 'they have IP, but I'm right!'

Challenge people to accept positive feedback  
Get perspective from people that will evaluate you fairly  
don't charm them