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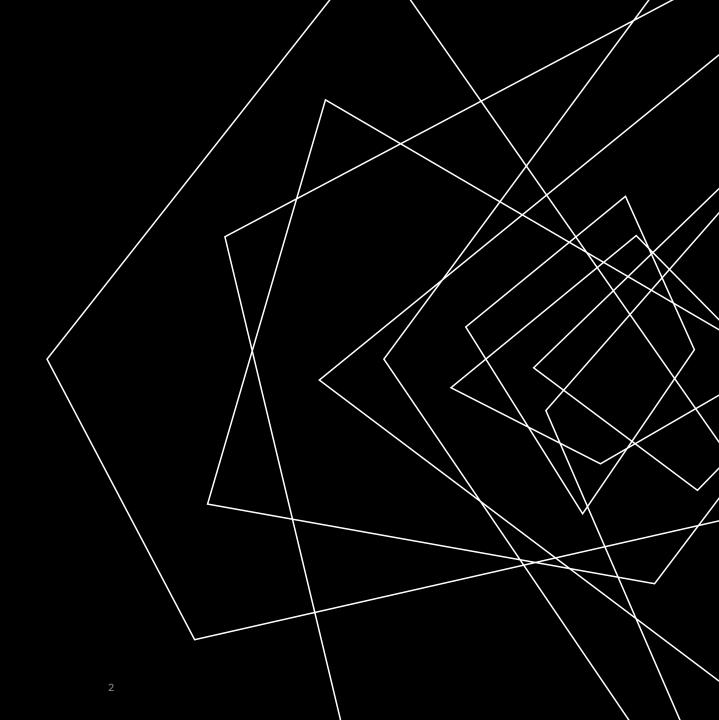
## AGENDA

Objective

Background

Key Findings

Techniques Used



## **OBJECTIVES**

- Able to identify the risky loan applicants, thus helping the institute in cutting down the amount of credit loss.
- Finding the driving factors (or driver variables) behind loan default, i.e. the variables which are strong indicators of default. The company can utilize this knowledge for its portfolio and risk assessment.

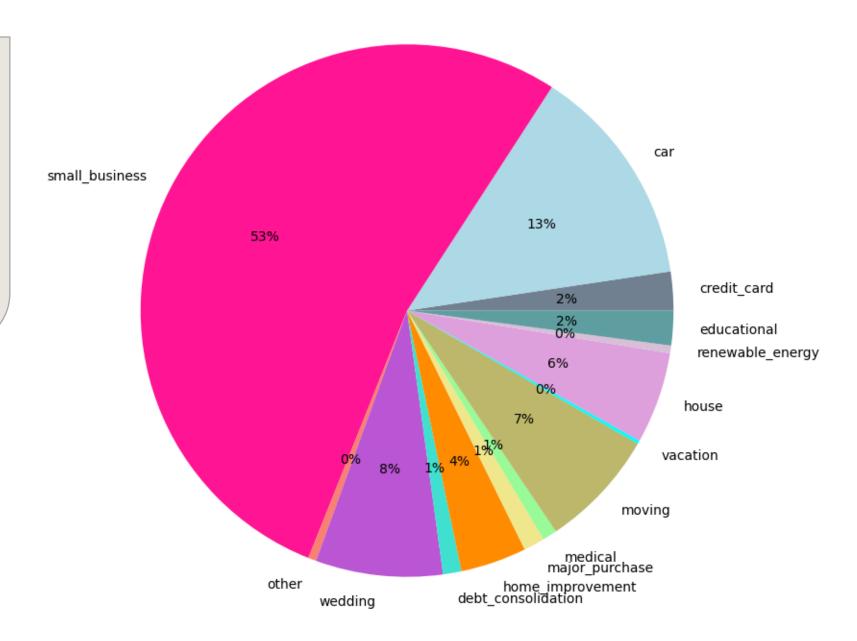
## **KEY FINDS:-**

- We have found that the loan distribution is mostly concentrated to "dept\_Consolidation". So, diversification is needed to reduce the risk of loan default specific to one category
- Applicant who are living on rent or mortgage are more likely to default on loan
- Customer who has annual income less equal to 10 lakhs are more likely to default.
- Like above conclusion person with more experience are less likely to default as they earn more. This also can indicate the customer who recently have started working are taking loan to full fill their needs without consideration their income.
- Mostly of the loans are taken for amount less than 20k to 25k

Pie chart representing the loan distribution

Here we can see that the loan distribution sum amount is mostly concentrated to small business category.

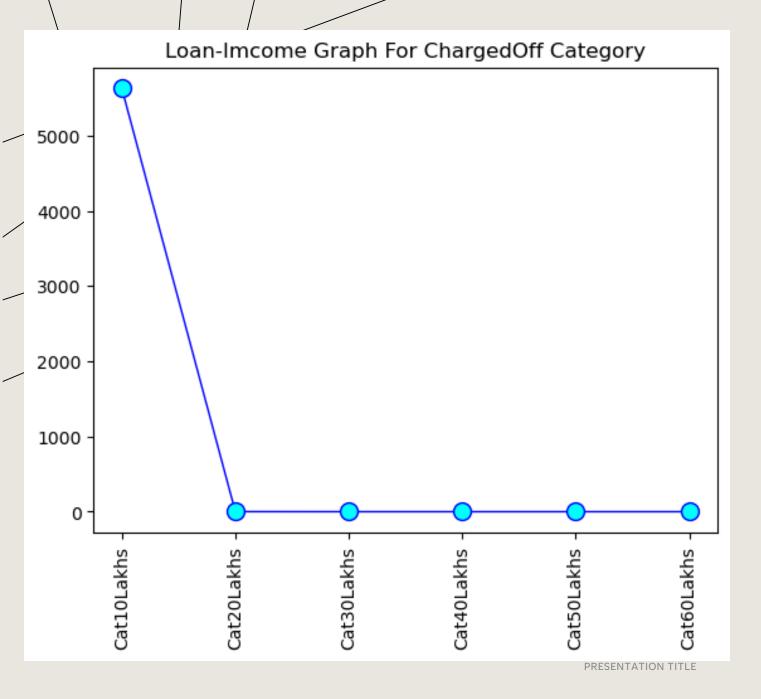
Diversification of loan reduces the loan default risk



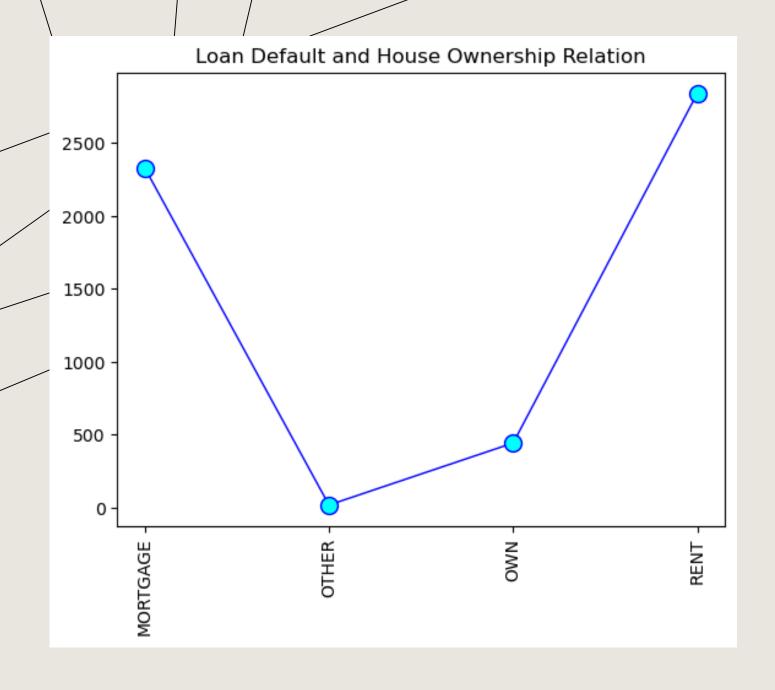
Here you can see that people whose income is near about 10 lakhs are more likely to default

Income_Category	Loan_Status	
Cat10Lakhs	Charged Off	68095600
	Current	19441550
	Fully Paid	357917650
Cat20Lakhs	Charged Off	15775
	Current	0
	Fully Paid	93625
Cat30Lakhs	Charged Off	0
	Current	0
	Fully Paid	8450
Cat40Lakhs	Charged Off	0
	Current	0
	Fully Paid	25000
Cat50Lakhs	Charged Off	0
	Current	0
	Fully Paid	0
Cat60Lakhs	Charged Off	0
	Current	0
	Fully Paid	5000

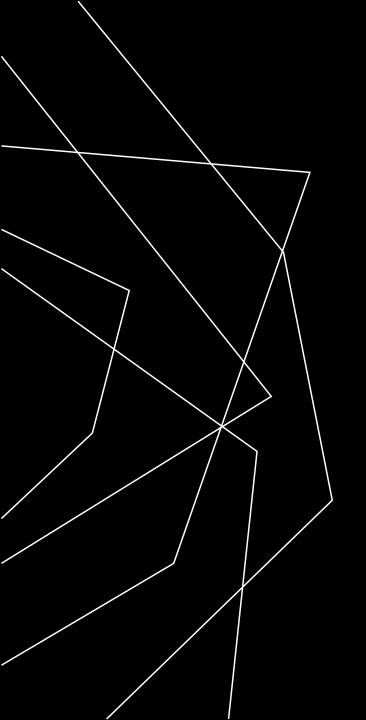
Name: Final\_Loan\_Amt, dtype: int64



Here you can see that defaulter are mostly people whose income is under or near about 10 lakhs per year



Applicant who lives on rent or has mortgage are more like to default on there loan



## THANK YOU