

# KLA Corporation

# Levered To N2, But the Key Lever Is Probably Intel

### **Summary**

Revenue and market commentary was largely in line w/expectations and we did not hear a whole lot to really sway the debate one way or the other, apart from the same macro uncertainty impacting nearly every company in our coverage. KLAC is doing a nice job offsetting what we highlighted was greater direct exposure to tariffs versus peers and the services business is growing a little faster than expected this year. Absent a macrorelated cut to WFE (we do not see this), KLAC still has a strong N2 foundry pipeline but maybe the biggest swing factor here is INTC - traditionally adopting inspection at much lower levels than foundries like TSMC. With new management increasingly benchmarking against TSMC, if we were to get more excited here, this would be why. Absent a major change there, we think the Street is already baking in a lot of this N2 follow through for next year and the stock is trading at ~2-6 turn premium to peers like LRCX/AMAT - both of which we think have a much better shot of gaining WFE share next year. Net, we raise our estimates due to better service and we build in a bit more optimism that INTC does indeed increase inspection intensity. On higher estimates but a ~one-turn lower multiple, our PT goes from \$690 to \$740 and our rating remains Neutral.

### **Analysis/Key Highlights**

- Revenue came in near the midpt of guidance and higher than the Street given continued strength in foundry/logic (71% of revenue) and better NAND, while EPS of \$8.41 was close to the top-end of guidance and above UBSe/Street at \$8.23/\$8.09. Gross margin was ~100bps better than expected on better mix in process control, while opex was \$10MM lighter than guided. June Q guidance was also better than expected at \$3.075B/\$8.53 (midpt) ,with gross margin expected up 100bps (midpt) despite tariffs starting to hit mid-quarter. By segment, EPC systems revenue is expected down ~\$35MM Q/Q (-10MM SPTS; ~25MM FPD+PCB), and "Other" (within semi systems; a mix of SiC/benchtop equipment) should stay in the ~\$40-45MM range going forward and implying rest of semi PC & service to be up Q/Q.
- Relative to gross margins, we called KLAC out (here) for being more directly exposed to tariffs than peers, but it appears to have taken enough costs out to roughly offset the tariffs. To wit, FQ3 (Mar) was at the high end of the range because mix was a bit more favorable and it is finally lapping some of the cost increases that have been headwinds over the past few years. KLAC guided flat at these levels on fairly flat revenue a strong statement if this is fully impacted by tariffs, but these seem unlikely to really hit the P&L until C2H. On the tariff impact, KLAC suggested this will be a ~100bps/Q headwind to margins. For C2H, it raised

# **Equities**

### Americas

Semiconductors

12-month rating Neutral

12m price target US\$740.00 *Prior*: *US\$690.00* 

Price (30 Apr 2025) US\$702.69

RIC: KLAC.O BBG: KLAC US

#### Trading data and key metrics

52-wk range	US\$892.35-576.53
Market cap.	US\$93.4b
Shares o/s	133m (COM)
Free float	100%
Avg. daily volume ('000)	1,191
Avg. daily value (m)	US\$823.1
Common s/h equity (06/25E	) US\$4.39b
P/BV (06/25E)	21.3x
Net debt to EBITDA (06/25E	) 0.3x

#### EPS (UBS, diluted) (USD)

	06/25E										
	From	То	% ch	Cons.							
Q1	7.33	7.33	0	7.33							
Q2	8.20	8.20	0	8.20							
Q3	8.23	8.41	2	8.10							
Q4E	7.77	8.54	10	7.99							
06/25E	31.52	32.46	3	31.65							
06/26E	30.50	32.75	7	32.39							
06/27E	33.39	35.60	7	36.85							

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Highlights (US\$m)	06/22	06/23	06/24	06/25E	06/26E	06/27E	06/28E	06/29E
Revenues	9,212	10,496	9,812	12,071	12,280	12,776	12,495	12,575
EBIT (UBS)	3,654	3,995	3,636	5,016	5,145	5,506	5,324	5,383
Net earnings (UBS)	3,205	3,558	3,234	4,342	4,307	4,591	4,443	4,508
EPS (UBS, diluted) (US\$)	21.16	25.37	23.75	32.46	32.75	35.60	35.15	36.37
DPS (net) (US\$)	4.22	5.22	5.68	6.75	7.60	7.60	7.60	7.60
Net (debt) / cash	(3,953)	(2,648)	(2,126)	(1,411)	(517)	63	242	263
Profitability/valuation	06/22	06/23	06/24	06/25E	06/26E	06/27E	06/28E	06/29E
EBIT (UBS) margin %	39.7	38.1	37.1	41.6	41.9	43.1	42.6	42.8
ROIC (EBIT) %	75.5	73.2	65.7	88.8	93.5	105.3	103.5	106.2
EV/EBITDA (UBS core) x	13.8	12.2	20.3	17.5	17.0	15.9	16.5	16.3
P/E (UBS, diluted) x	16.9	14.8	25.0	21.6	21.5	19.7	20.0	19.3
Equity FCF (UBS) yield %	4.7	6.3	3.8	4.1	5.2	4.9	5.0	4.8
Dividend yield (net) %	1.2	1.4	1.0	1.0	1.1	1.1	1.1	1.1

Source: Company accounts, LSEG Eikon, UBS estimates. Metrics marked as (UBS) have had analyst adjustments applied. Valuations: based on an average share price that year, (E): based on a share price of US\$ 702.69 on 30-Apr-2025

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full year GM by 50bps to 62.5%, which implies that margins step down from ~63% to 62% for C2H on what KLAC is suggesting is flat revenue. Ergo, KLAC has effectively moved underlying margins up by ~100bps to offset the tariff impact.

- At a high level, the company is suggesting overall revenue will remain "stable" for C2H, e.g. ~\$3B/Q. The company also added the view that semi systems shipments will outgrow WFE growth of mid single-digits this year by "several" points. Based on implied semi systems revenue of ~\$4.4B and taking this against C2024 semi systems of ~\$7.55B, this implies semi systems would be down ~15% H/H for C2H. When queried, though, the company is suggesting that systems are actually expected to be more like flattish this would put systems up in the mid-teens this year, or ~10% outperformance much higher than "several" points. It was all very confusing, but ultimately it seems like just KLAC being conservative.
- Service revenue was flattish Q/Q in March despite the ~\$35-40MM/quarter headwinds from export controls expected to persist through C2025. Management expects the segment to grow +10% Y/Y (UBSe 9% Y/Y) off higher attach rates and increasing advanced packaging sampling (and needing higher tool uptime) although this is slightly below the LT target of 12-14% Y/Y. Regarding tariffs, KLAC is the importer for spares required to support its service contracts, and would be subject to tariffs when shipping to its Chinese customers. Over time, KLAC expects to return to LT growth targets as demand from ROW offsets China headwinds, while megatrends such as greater useful life of equipment, rising ASPs, and increasing semi revenue remain a tailwind.
- On China, management reiterated its view for revenue from the geo to be in the "high-20%s, maybe 30%" range in C2025. Effectively, this would imply Mar-Q (at ~26%) to be the low point for China mix for the year, which is a very different revenue trajectory vs the dynamics suggested by LRCX - with China bans falling mostly into 2H:25 and flattening the overall trajectory of systems growth for the year.
- RPO (essentially backlog but including shipments extending >12mos) is reported in
  the 10K but KLAC indicated it was ~\$8.9B, which implies that net orders increased
  but BTB is still <1. We estimate net orders of ~\$2.8B, or up ~30% off a very weak
  order Q in Dec (Figures 12-14). The company plans to move to a reporting
  structure similar to peers like LRCX and AMAT with backlog (shipment obligations
  inside of 12mos) and deferred revenue (the gap between shipments and revenue).
  This will start with F2026</li>

## **Read Across**

Commentary around the strength of leading-edge foundry/logic and the uptick in advanced packaging reads favorably for AMAT/LRCX. China reverting to ~30% of revenue mix is consistent w/ LRCX results and AMAT's guidance.

## Valuation: PT \$740 (from \$690)

Our \$740 PT (from \$690) is based on a 21x multiple (from 22x) on C2026E EPS of \$34.73 (from \$31.33).

**Results (FQ3:25):** KLAC reported FQ3 revs/EPS of \$3.06B/\$8.41 vs. our pre call estimates of \$3.05B/\$8.23.

Figure 1: FQ3:25 Results

		Re	eported Q: FQ3:25				
Key Metrics	Actual	<b>UBS</b> Estimate	Street Estimate	Act vs	UBS	Act vs Street	
Revenue (\$MM) Y/Y Growth Guidance	\$3,063 29.8% \$3.00B+/-\$150MM	\$3,045 29.0%	\$3,010 27.5%	0.6%	j	1.8%	ļ
Gross Margin (Non-GAAP)  Guidance	63.0% 62.0%+/-1%	62.0%	61.9%	1.0%	Ì	1.1%	ı
OpEx	\$575 ~\$585MM	\$585					
Operating Margin	44.2%	42.8%	42.2%	1.4%	ļ	2.0%	<b> </b>
Non-GAAP EPS Guidance	\$8.41 \$8.05+/-\$0.60	\$8.23	\$8.09	2.1%	ļ <b>i</b>	4.0%	
System Revenue (\$MM)  Y/Y Growth	\$2,394 35.3%	\$2,410 36.2%	\$2,315 30.8%	-0.7%	ļ	4.1%	
Services Revenue (\$MM)	\$669	\$635	\$647	5.4%		3.4%	į.
Y/Y Growth	13.3%	7.5%	9.6%				

Source: Company reports, FactSet, UBSe

**Guidance (FQ4:25):** KLAC guided revenue of \$3,075MM at the midpoint (\$2,925MM - \$3,225MM range), gross margin of 63.0% at the midpoint (62.0% - 64.0% range), and non-GAAP EPS of \$8.53 at the midpoint (\$7.75 - \$9.31 range). KLAC also guided revenue from Foundry/Logic and Memory of 69% and 31%, respectively.

Figure 2: FQ4:25 Guidance

uidance B+/-\$150MM 0% +/- 1%	\$3,090 20.3% 63.0%	** UBSe (pre-ca \$3,010 17.2% 62.0%	\$3,003 16.9%
)% +/- 1%	20.3%	17.2%	16.9%
	63.0%	62.0%	62.0%
595MM			
	\$593	\$623	
-	43.8%	41.3%	41.6%
+/- \$0.0.78	\$8.54	\$7.77	\$8.00
	<b>₾0.440</b>	<b>#0.200</b>	<b>60.247</b>
	23.3%	\$2,360 20.7%	\$2,317 18.5%
	\$680	\$650	\$648 5.5%
		+/- \$0.0.78 \$8.54 \$2,410 23.3%	\$8.54 \$7.77 \$2,410 \$2,360 23.3% 20.7% \$680 \$650

Source: Company reports, FactSet, UBSe

# **Estimate Changes**

We raise FQ4:25E Revs/EPS from \$3.01B/\$7.77 to \$3.09B/\$8.54. We raise CY25E Revs/EPS from \$12.07B/\$31.28 to \$12.26B/\$33.14 and CY26E Revs/EPS from \$11.94B/\$31.33 to \$12.63B/\$34.73.

Figure 3: New vs Old Estimates

		FY 2025			FY 2026			FY 2027	
	New	Old	% Change	New	Old	% Change	New	Old	% Change
Revenue (\$MM) Y/Y Growth	\$12,071 23.0%	\$11,973 22.0%	0.8%	\$12,280 1.7%	\$11,907 -0.6%	3.1%	\$12,776 4.0%	\$12,359 3.8%	3.4%
Gross Margin (Non-GAAP)	62.2%	61.7%	0.5%	62.0%	62.0%	0.0%	62.4%	62.3%	0.2%
Operating Margin	43.0%	41.9%	1.1%	41.9%	40.8%	1.1%	43.1%	42.2%	0.9%
OpEx	\$2,324	\$2,374	-2.1%	\$2,475	\$2,531	-2.2%	\$2,471	\$2,477	-0.3%
Non-GAAP EPS	\$32.46	\$31.52	3.0%	\$32.75	\$30.50	7.4%	\$35.60	\$33.39	6.6%
System Revenue (\$MM)  Y/Y Growth	\$9,411 25.8%	\$9,377 25.3%	0.4%	\$9,420 0.1%	\$9,132 -2.6%	3.2%	\$9,601 1.9%	\$9,279 1.6%	3.5%
1/1 Glowiii	25.0 //	25.5 /6		U. I /0	-2.0 /0		1.5/0	1.0 /0	
Services Revenue (\$MM)	\$2,661	\$2,597	2.5%	\$2,860	\$2,775	3.1%	\$3,175	\$3,080	3.1%
Y/Y Growth	14.2%	11.5%		7.5%	6.9%		11.0%	11.0%	
FCF (\$MM)	\$3,879	\$4,076	-4.8%	\$4,894	\$4,619	6.0%	\$4,559	\$4,159	9.6%

Source: Company reports, UBSe

**₩UBS** 5

Figure 4: UBS vs. Street

	2024	2025/1F	2025/2F	2025/3F	2025/4F	2025	2026/1F	2026/2F	2026/3F	2026/4F	2026	2027/1F	2027/2F	2027/3F	2027/4F	2027	CY2024	CY2025	CY2026	CY2027
Revenues (\$MM)																				
UBS (New)	\$ 9,812	\$ 2,842	\$ 3,077	\$ 3,063	\$ 3,090	\$ 12,071	\$ 3,040	\$ 3,070	\$ 3,080	\$ 3,090	\$ 12,280	\$ 3,225	\$ 3,235	\$ 3,161	\$ 3,155	\$ 12,776	\$ 10,847	\$ 12,263	\$ 12,630	\$ 12,601
UBS (Old)					\$ 3,010	\$ 11,973	\$ 3,015	\$ 2,995	\$ 2,961	\$ 2,936	\$ 11,907	\$ 3,019	\$ 3,029	\$ 3,171	\$ 3,141	\$ 12,359		\$ 12,065	\$ 11,944	\$ 12,519
Consensus					\$ 3,003	\$ 11,931	\$ 2,981	\$ 2,994	\$ 3,074	\$ 3,173	\$ 12,222	\$ 3,246	\$ 3,329	\$ 3,324	\$ 3,357	\$ 13,256		\$ 11,988	\$ 12,822	\$ 13,627
Delta					2.9%	1.2%	2.0%	2.5%	0.2%	(2.6%)	0.5%	(0.7%)	(2.8%)	(4.9%)	(6.0%)	(3.6%)		2.3%	(1.5%)	(7.5%)
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EPS (Non-GAAP)																				
UBS (New)	\$ 23.75	\$ 7.33	\$ 8.20	\$ 8.41	\$ 8.54	\$ 32.46	\$ 8.05	\$ 8.14	\$ 8.22	\$ 8.34	\$ 32.75	\$ 9.02	\$ 9.15	\$ 8.69	\$ 8.74	\$ 35.60	\$ 27.39	\$ 33.14	\$ 34.73	\$ 35.03
UBS (Old)					\$ 7.77	\$ 31.52	\$ 7.67	\$ 7.61	\$ 7.63	\$ 7.58	\$ 30.50	\$ 8.02	\$ 8.10	\$ 8.67	\$ 8.61	\$ 33.39		\$ 31.28	\$ 31.33	\$ 34.39
Consensus					\$ 8.00	\$ 31.61	\$ 7.76	\$ 7.75	\$ 8.08	\$ 8.48	\$ 32.07	\$ 8.77	\$ 9.11	\$ 9.11	\$ 9.24	\$ 36.22		\$ 31.59	\$ 34.44	\$ 37.26
Delta					6.7%	2.7%	3.8%	5.0%	1.7%	(1.7%)	2.1%	2.9%	0.5%	(4.6%)	(5.4%)	(1.7%)		4.9%	0.9%	(6.0%)
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Source: Company reports, FactSet, UBSe

Figure 5: Summary Model

			Estimates																		
KLA Corporation (KLAC) - Key Met (in \$MM except EPS)	rics C2024A	FQ3A CQ1A	FQ4:25E CQ2E	FQ1E CQ3E	FQ2E CQ4E	C2025E	FQ3E CQ1E	FQ4:26E CQ2E	FQ1E CQ3E	FQ2E CQ4E	C2026E	FQ3E CQ1E	FQ4:27E CQ2E	FQ1E CQ3E	FQ2E CQ4E	C2027E	F F2023A	ISCAL YEA F2024A	R SUMMAF F2025E	RY F2026E	F2027E
Systems	\$8,331	\$2,394	\$2,410	\$2,350	\$2,370	\$9.524	\$2,350	\$2,350	\$2.445	\$2,460	\$9,605	\$2,366	\$2,330	\$2,315	\$2,280	\$9,291	\$8,379	\$7,483	\$9,411	\$9,420	\$9,601
Y/Y Growth	11%	35%	23%	7%	(2%)	14%	(2%)	(2%)	4%	<b>4</b> %	1%	1%	(1%)	(5%)	(7%)	(3%)	15%	(11%)	26%	0%	2%
Services	\$2.516	\$669	\$680	\$690	\$700	\$2,739	\$730	\$740	\$780	\$775	\$3.025	\$795	\$825	\$835	\$855	\$3.310	\$2.117	\$2.329	\$2.661	\$2.860	\$3.175
Y/Y Growth	15%	13%	11%	7%	5%	9%	9%	9%	13%	11%	10%	9%	11%	7%	10%	9%	11%	10%	14%	7%	11%
Revenue	\$10.847	\$3,063	\$3,090	\$3,040	\$3.070	\$12,263	\$3,080	\$3,090	\$3,225	\$3,235	\$12.630	\$3,161	\$3,155	\$3,150	\$3,135	\$12.601	\$10,496	\$9.812	\$12,071	\$12,280	\$12,776
Y/Y Growth	12%	30%	20%	7%	(0%)	13%	1%		6%	5%	3%	3%	2%	(2%)	(3%)	(0%)	14%	(7%)	23%	2%	4%
Gross Margin	61.4%	63.0%	63.0%	62.1%	62.0%	62.5%	62.0%	62.1%	62.3%	62.5%	62.2%	62.5%	62.5%	61.8%	63.0%	62.4%	61.6%	61.9%	62.2%	62.0%	62.4%
Opex	\$2,253	\$575	\$593	\$608	\$622	\$2,398	\$623	\$622	\$603	\$604	\$2,452	\$634	\$630	\$615	\$626	\$2,505	\$2,158	\$2,174	\$2,324	\$2,475	\$2,471
Y/Y Growth	5%	6%	7%	9%	4%	6%	8%	5%	(1%)	(3%)	2%	2%	1%	2%	4%	2%	14%	1%	7%	7%	(0%)
Operating Margin	40.6%	44.2%	43.8%	42.1%	41.7%	43.0%	41.8%	42.0%	43.5%	43.8%	42.8%	42.4%	42.5%	42.2%	43.0%	42.6%	41.1%	39.7%	43.0%	41.9%	43.1%
Non-GAAP EPS	\$27.39	\$8.41	\$8.54	\$8.05	\$8.14	\$33.14	\$8.22	\$8.34	\$9.02	\$9.15	\$34.73	\$8.69	\$8.74	\$8.71	\$8.89	\$35.03	\$25.37	\$23.75	\$32.46	\$32.75	\$35.60
Free Cash Flow																					
CFFO	\$3,647	\$1,072	\$1,289	\$1,783	\$1,130	\$5,274	\$1,168	\$1,182	\$1,088	\$1,292	\$4,729	\$1,329	\$1,234	\$1,203	\$1,321	\$5,087	\$3,670	\$3,309	\$4,206	\$5,262	\$4,943
Capex	\$285	\$82	\$93	\$91	\$92	\$358	\$92	\$93	\$97	\$97	\$379	\$95	\$95	\$95	\$94	\$378	\$342	\$277	\$328	\$368	\$383
FCF	\$3,362	\$990	\$1,197	\$1,692	\$1,038	\$4,916	\$1,075	\$1,089	\$991	\$1,195	\$4,350	\$1,234	\$1,139	\$1,108	\$1,227	\$4,709	\$3,328	\$3,031	\$3,879	\$4,894	\$4,559
% revenue	31.0%	32.3%	38.7%	55.6%	33.8%	40.1%	34.9%	35.2%	30.7%	36.9%	34.4%	39.0%	36.1%	35.2%	39.1%	37.4%	31.7%	30.9%	32.1%	39.9%	35.7%
Segment Revenue																					
Total Systems Revenue	\$8,331	\$2,394	\$2,410	\$2,350	\$2,370	\$9,524	\$2,350	\$2,350	\$2,445	\$2,460	\$9,605	\$2,366	\$2,330	\$2,315	\$2,280	\$9,291	\$8,379	\$7,483	\$9,411	\$9,420	\$9,601
Process control	\$7,277	\$2,132	\$2,165	\$2,125	\$2,125	\$8,547	\$2,100	\$2,100	\$2,150	\$2,150	\$8,500	\$2,075	\$2,025	\$1,975	\$1,950	\$8,025	\$7,129	\$6,388	\$8,336	\$8,450	\$8,400
Spec semis	\$478	\$138	\$130	\$130	\$140	\$538	\$145	\$150	\$160	\$170	\$625	\$161	\$175	\$185	\$175	\$696	\$492	\$470	\$524	\$565	\$666
FPD+PCB	\$308	\$104	\$79	\$55	\$65	\$303	\$65	\$60	\$60	\$65	\$250	\$55	\$55	\$55	\$55	\$220	\$377	\$290	\$349	\$245	\$235
Other	\$268	\$20	\$36	\$40	\$40	\$136	\$40	\$40	\$75	\$75	\$230	\$75	\$75	\$100	\$100	\$350	\$382	\$334	\$202	\$160	\$300
Total Service Revenue	\$2,516	\$669	\$680	\$690	\$700	\$2,739	\$730	\$740	\$780	\$775	\$3,025	\$795	\$825	\$835	\$855	\$3,310	\$2,117	\$2,329	\$2,661	\$2,860	\$3,175

Source: Company reports, UBSe

### Valuation:

We increase C2026 non-GAAP EPS from \$31.33 to \$34.73 but lower our target multiple to ~21x (from ~22x) as we struggle to see KLAC outperforming peers for two reasons: (1) we believe its WFE share will peak in C25 and start to normalize in C26-onwards, and (2) the stock is currently trading close to record levels from a premium standpoint to other US semicap names (LRCX/KLAC). Consequently, we lower our target multiple to be in line with its 3-yr NTM P/E average, and our PT goes from \$690 to \$740.

Figure 6: Valuation

Valuation	New	Old
EPS (Non-GAAP) C2026E	\$34.73	\$31.33
Multiple	21x	22x
Price Target	\$740	\$690

Source: Company reports, UBSe

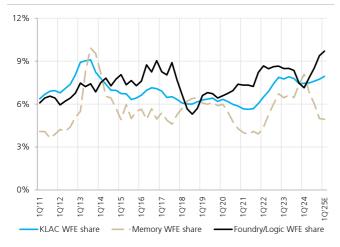
Figure 7: KLAC - Multiple Justification



Source: UBSe, FactSet

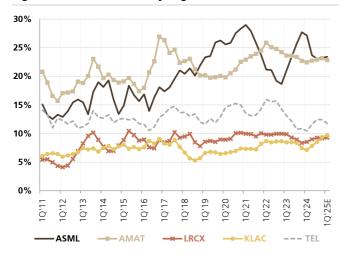
## **WFE Charts**

Figure 8: KLAC WFE share, TTM



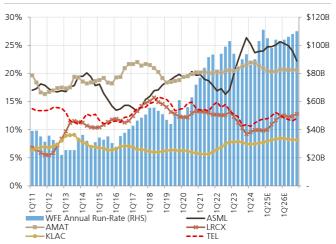
Source: Company reports, UBSe

Figure 10: Share of foundry/logic WFE dollars, TTM



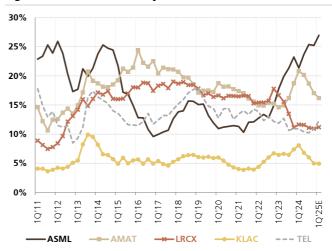
Source: company reports, UBSe

Figure 9: TTM WFE Share vs WFE Annual Run-Rate



Source: Company reports, UBSe

Figure 11: Share of memory WFE dollars, TTM



Source: company reports, UBSe

# **Company Charts**

Figure 12: RPO vs Months of Revs Covered



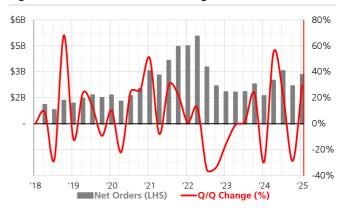
Source: Company data, UBS Research

Figure 13: Net Orders vs Revenue/Shipments



Source: Company data, UBS Research

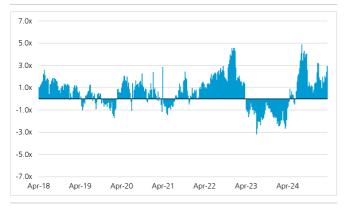
Figure 14: Net Orders vs Q/Q Change



Source: Company data, UBS Research

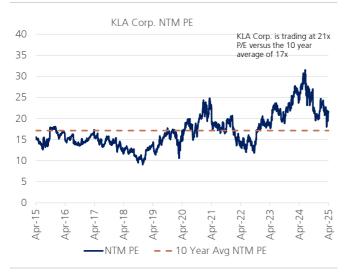
# **Valuation Charts**

Figure 15: KLAC's premium to LRCX (on NTM P/E)



Source: FactSet

Figure 17: KLAC is trading at ~21x PE...



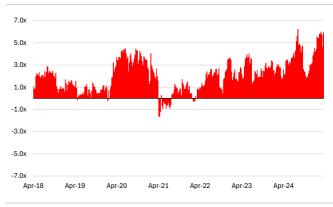
Source: FactSet

Figure 19: KLAC is trading at a ~1 turn P/E premium to S&P 500...



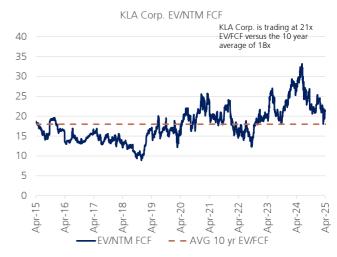
Source: FactSet

Figure 16: KLAC's premium to AMAT (on NTM P/E)



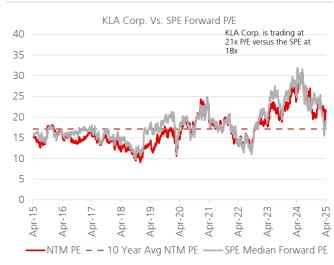
Source: FactSet

Figure 18: ... and ~21x EV/FCF



Source: FactSet

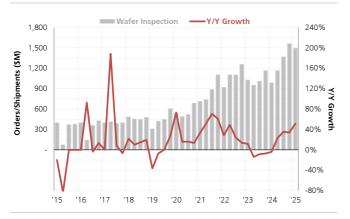
Figure 20: ... and a  $\sim$ 3 turn P/E premium to SPE



Source: FactSet

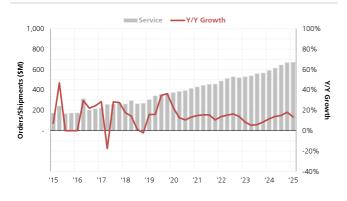
## **Appendix**

Figure 21: Wafer Inspection Revenue



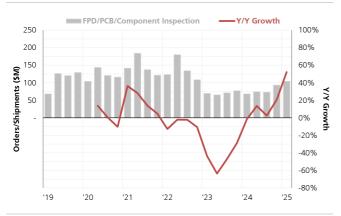
Source: Company reports

Figure 23: Services Revenue



Source: Company reports

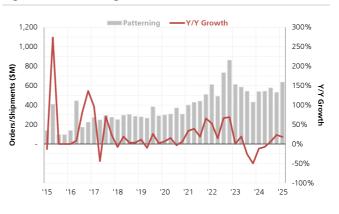
Figure 25: FPD + PCB Revenue



Source: Company reports

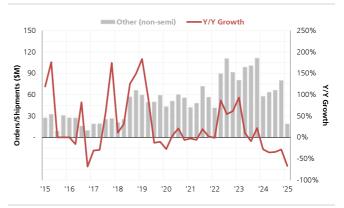
Note: KLAC has made strategic decision to exit FPD business and expects to complete the exit by Dec 2024.

Figure 22: Patterning Revenue



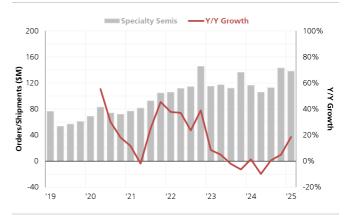
Source: Company reports

Figure 24: Other Revenue



Source: Company reports

Figure 26: SPTS Revenue



Source: Company reports

# **KLA Corporation (KLAC.O)**

<u>-</u>										
Income Statement (US\$m)	06/22	06/23	06/24	06/25E	%ch	06/26E	%ch	06/27E	06/28E	06/29E
Revenues	9,212	10,496	9,812	12,071	23.0	12,280	1.7	12,776	12,495	12,575
Gross profit	5,619	6,278	5,884	7,384	25.5	7,620	3.2	7,977	7,808	7,875
EBITDA (UBS)	4,018	4,410	4,037	5,412	34.1	5,555	2.6	5,938	5,746	5,808
Depreciation & amortisation	(363)	(415)	(402)	(396)	1.4	(411)	-3.8	(432)	(422)	(424)
EBIT (UBS)	3,654	3,995	3,636	5,016	38.0	5,145	2.6	5,506	5,324	5,383
Associates & investment income	0	0	0	0	-	0	-	0	0	0
Other non-operating income	0	0	(289)	(239)	17.4	0	-	0	0	0
Net interest	(165)	(206)	(156)	(149)	4.3	(136)	9.0	(167)	(158)	(142)
Exceptionals (incl goodwill)	0	0	0	0	-	0	-	0	0	0
Pre-tax profit	3,489	3,789	3,190	4,628	45.1	5,008	8.2	5,339	5,166	5,241
Tax	(167)	(402)	(428)	(634)	-48.1	(701)	-10.6	(747)	(723)	(734)
Profit after tax	3,322	3,387	2,762	3,994	44.6	4,307	7.8	4,591	4,443	4,508
Preference dividends	0	0	0	0	-	0	-	0	0	0
Minorities	0	0	0	0	-	0	-	0	0	0
Extraordinary items	0	0	0	0	-	0	-	0	0	0
Net earnings (local GAAP)	3,322	3,387	2,762	3,994	44.6	4,307	7.8	4,591	4,443	4,508
Net earnings (UBS)	3,205	3,558	3,234	4,342	34.3	4,307	-0.8	4,591	4,443	4,508
Tax rate (%)	4.8	10.6	0.0	13.7	-	14.0	2.2	14.0	14.0	14.0
(11)					0/ 1		0/ 1			
Per Share (US\$)	06/22	06/23	06/24	06/25E	%ch	06/26E	%ch	06/27E	06/28E	06/29E
EPS (UBS, diluted)	21.16	25.37	23.75	32.46	36.7	32.75	0.9	35.60	35.15	36.37
EPS (local GAAP, diluted)	21.92	24.16	20.29	29.86	47.2	32.75	9.7	35.60	35.15	36.37
EPS (UBS, basic)	21.30	25.51	23.89	32.59	36.4	32.75	0.5	35.60	35.15	36.37
DPS (net) (US\$)	4.22	5.22	5.68	6.75	18.9	7.60	12.5	7.60	7.60	7.60
Cash EPS (UBS, diluted) 1	23.55	28.34	26.70	35.42	32.7	35.87	1.3	38.95	38.49	39.80
Book value per share	9.88 152	21.35 140	25.06 136	32.99 134	31.7 -1.7	36.00 132	9.1 -1.7	41.42 129	42.16 126	43.53 124
Average shares (diluted)	152	140	130	134	-1.7	132	-1.7	129	120	124
Balance Sheet (US\$m)	06/22	06/23	06/24	06/25E	%ch	06/26E	%ch	06/27E	06/28E	06/29E
Cash and equivalents	2,708	3,243	4,504	4,473	-0.7	5,367	20.0	5,946	6,125	5,347
Other current assets	4,461	5,129	5,527	5,848	5.8	5,304	-9.3	5,391	5,222	5,317
Total current assets	7,169	8,372	10,031	10,321	2.9	10,671	3.4	11,337	11,347	10,663
Net tangible fixed assets	850	1,032	1,110	1,193	7.5	1,150	-3.6	1,102	1,055	1,008
Net intangible fixed assets	3,514	3,214	2,931	1,788	-39.0	1,788	0.0	1,788	1,788	1,788
Investments / other assets	1,064	1,454	1,361	2,257	65.8	2,257	0.0	2,257	2,257	2,257
Total assets	12,597	14,072	15,434	15,559	0.8	15,866	2.0	16,484	16,447	15,716
Trade payables & other ST liabilities	2,871	3,743	3,911	3,898	-0.3	3,898	0.0	3,904	3,885	3,888
Short term debt	0	0	750	0	-	0	-	0	0	0
Total current liabilities	2,871	3,743	4,661	3,898	-16.4	3,898	0.0	3,904	3,885	3,888
Long term debt	6,661	5,891	5,880	5,883	0.1	5,883	0.0	5,883	5,883	5,083
Other long term liabilities	1,666	1,519	1,524	1,390	-8.8	1,390	0.0	1,390	1,390	1,390
Preferred shares	. 0	. 0	. 0	. 0	_	. 0	_	. 0	. 0	. 0
Total liabilities (incl pref shares)	11,198	11,153	12,065	11,172	-7.4	11,171	0.0	11,178	11,159	10,362
Common s/h equity	1,401	2,920	3,368	4,387	30.2	4,695	7.0	5,306	5,288	5,354
Minority interests	(2)	0	0	0	-	0	-	0	0	0
Total liabilities & equity	12,597	14,072	15,434	15,559	0.8	15,866	2.0	16,484	16,447	15,716
Cash Flow (US\$m)	06/22	06/23	06/24	06/25E	%ch	06/26E	%ch	06/27E	06/28E	06/29E
Net income (before pref divs)	3,322	3,387	2,762	3,994	44.6	4,307	7.8	4,591	4,443	4,508
Depreciation & amortisation	363	415	402	396	-1.4	411	3.8	432	422	424
Net change in working capital	(305)	10	(201)	(454)	-126.1	544	-	(81)	150	(92)
Other operating	(67)	(143)	346	270	-21.8	0	-	0	0	0
Operating cash flow	3,312	3,670	3,309	4,206	27.1	5,262	25.1	4,943	5,015	4,840
Tangible capital expenditure	(307)	(342)	(277)	(328)	-18.1	(368)	-12.5	(383)	(375)	(377)
Intangible capital expenditure	(479)	(27)	(4)	(3)	22.6	0	-	0	0	0
Net (acquisitions) & disposals	0	0	5	0	-96.8	0	-	0	0	0
Other investing	(90)	(114)	(1,201)	360	-	0	-	0	0	0
Investing cash flow	(876)	(483)	(1,477)	30	-	(368)	-	(383)	(375)	(377)
Equity dividends paid	(639)	(733)	(773)	(903)	-16.8	(1,000)	-10.7	(980)	(961)	(942)
Share issues / (buybacks)	(3,968)	(1,187)	(1,659)	(2,177)	-31.2	(3,000)	-37.8	(3,000)	(3,500)	(3,500)
Other financing	(49)	(117)	(79)	(79)	0.6	0	-	0	0	0
Change in debt & pref shares	3,222	(794)	735	(750)	120.4	0	-	(2.000)	0	(800)
Financing cash flow	(1,433)	(2,830)	(1,776)	(3,909)	-120.1	(4,000)	-2.3	(3,980)	(4,461)	(5,242)
Cash flow inc/(dec) in cash	<b>1,003</b>	<b>357</b>	<b>56</b>	328 (250)	NM	894	172.8	<b>579</b>	179	(779)
FX / non cash items	(789)	178	1,205	(359)	-	0	-	0 <b>F70</b>	170	(770)
Balance sheet inc/(dec) in cash	213	535	1,261	(31)	-	894	-	579	179	(779)

Source: Company accounts, UBS estimates. (UBS) metrics use reported figures which have been adjusted by UBS analysts. Cash EPS (UBS, diluted) is calculated using UBS net income adding back depreciation and amortization.

# **KLA Corporation (KLAC.O)**

Valuation (x)	06/22	06/23	06/24	06/25E	06/26E	06/27E	06/28E	06/29E
P/E (local GAAP, diluted)	16.3	15.6	29.3	23.5	21.5	19.7	20.0	19.3
P/E (UBS, diluted)	16.9	14.8	25.0	21.6	21.5	19.7	20.0	19.3
P/CEPS	15.1	13.2	22.1	19.8	19.6	18.0	18.3	17.7
Equity FCF (UBS) yield %	4.7	6.3	3.8	4.1	5.2	4.9	5.0	4.8
Dividend yield (net) %	1.2	1.4	1.0	1.0	1.1	1.1	1.1	1.1
P/BV	36.2	17.6	23.7	21.3	19.5	17.0	16.7	16.1
EV/revenues (core)	6.0	5.1	8.3	7.8	7.7	7.4	7.6	7.5
EV/EBITDA (UBS core)	13.8	12.2	20.3	17.5	17.0	15.9	16.5	16.3
EV/EBIT (core)	15.2	13.5	22.5	18.9	18.4	17.2	17.8	17.6
EV/OpFCF (core)	14.5	12.9	21.7	18.5	17.9	16.7	17.8	17.0
EV/op. invested capital	11.5	9.9	14.8	16.8	17.2	18.1	18.4	18.7
·								
Enterprise value (US\$m)	06/22	06/23	06/24	06/25E	06/26E	06/27E	06/28E	06/29E
Market cap.	54,225	52,565	80,619	93,418	93,418	93,418	93,418	93,418
Net debt (cash)	1,219	1,219	1,219	1,219	1,219	1,219	1,219	1,219
Buy out of minorities	0	0	0	0	0	0	0	0
Pension provisions/other	0	0	0	0	0	0	0	0
Total enterprise value	55,444	53,783	81,838	94,637	94,637	94,637	94,637	94,637
Non core assets	55,444	53,783	81,838	9 <b>4,637</b>	94,637	94,637	94,637	94,637
Core enterprise value	55,444	23,763	01,030	94,637	94,037	94,037	94,037	94,037
Growth (%)	06/22	06/23	06/24	06/25E	06/26E	06/27E	06/28E	06/29E
Revenue	33.1	13.9	(6.5)	23.0	1.7	4.0	(2.2)	0.6
EBITDA (UBS)	42.4	9.8	(8.4)	34.1	2.6	6.9	(3.2)	1.1
EBIT (UBS)	46.8	9.3	(9.0)	38.0	2.6	7.0	(3.3)	1.1
EPS (UBS, diluted)	45.4	19.9	(6.4)	36.7	0.9	8.7	(1.3)	3.5
Net DPS	17.2	23.9	8.7	18.9	12.5	0.0	0.0	0.0
Margins & Profitability (%)	06/22	06/23	06/24	06/25E	06/26E	06/27E	06/28E	06/29E
Gross profit margin	61.0	59.8	60.0	61.2	62.0	62.4	62.5	62.6
EBITDA margin	43.6	42.0	41.1	44.8	45.2	46.5	46.0	46.2
EBIT (UBS) margin	39.7	38.1	37.1	41.6	41.9	43.1	42.6	42.8
Net earnings (UBS) margin	34.8	33.9	33.0	36.0	35.1	35.9	35.6	35.8
ROIC (EBIT)	NM	73.2	65.7	NM	NM	NM	NM	NM
ROIC post tax	69.4	68.7	65.7	NM	NM	NM	NM	NM
ROE (UBS)	134.1	164.7	102.8	112.0	94.9	91.8	83.9	84.7
Capital structure & Coverage (x)	06/22	06/23	06/24	06/25E	06/26E	06/27E	06/28E	06/29E
Net debt / EBITDA	1.0	0.6	0.5	0.3	0.1	0.0	0.0	0.0
Net debt / total equity %	282.5	90.7	63.1	32.2	11.0	(1.2)	(4.6)	(4.9)
Net debt / (net debt + total equity) %	73.9	47.6	38.7	24.3	9.9	(1.2)	(4.8)	(5.2)
Net debt/EV %	4.4	6.1	2.9	1.9	1.0	0.2	(0.2)	(0.3)
Capex / depreciation %	84.6	82.3	69.0	82.7	89.7	88.7	88.8	88.9
Capex / revenue %	3.3	3.3	2.8	2.7	3.0	3.0	3.0	3.0
EBIT / net interest	22.2	19.4	23.3	33.6	37.8	32.9	33.7	37.9
Dividend cover (UBS)	5.0	4.9	4.2	4.8	4.3	4.7	4.6	4.8
Div. payout ratio (UBS) %	19.8	20.5	23.8	20.7	23.2	21.3	21.6	20.9
Revenues by division (US\$m)	06/22	06/23	06/24	06/25E	06/26E	06/27E	06/28E	06/29E
Others	9,212	10,496	9,812	12,071	12,280	12,776	12,495	12,575
Total	9,212	10,496	9,812	12,071	12,280	12,776	12,495	12,575
EBIT (UBS) by division (US\$m)	06/22	06/23	06/24	06/25E	06/26E	06/27E	06/28E	06/29E
Others	3,654	3,995	3,636	5,016	5,145	5,506	5,324	5,383
Total	3,654	3,995	3,636	5,016	5,145	5,506	5,324	5,383
IUI al	2,024	כצע.כ	2.020	2.010	0.140	ว.วบท	3.324	2,283

Source: Company accounts, UBS estimates. (UBS) metrics use reported figures which have been adjusted by UBS analysts.

#### Forecast returns

Forecast price appreciation	5.3%
Forecast dividend yield	1.1%
Forecast stock return	6.4%
Market return assumption	8.6%
Forecast excess return	-2.2%

## **Company Description**

KLA-Tencor Corporation is a Milpitas, CA-based company that designs and develops process control and yield management solutions for semiconductor and other related nanoelectronics industries. Major products include wafer inspection (45-50% of sales), patterning equipment (25-30%), and associated service and support (20-25%). End-customer categories are foundry (45-55% of sales), memory (30-50%), and logic and others (~10%).

### **Valuation Method and Risk Statement**

KLAC: We use a P/E valuation methodology on KLAC. Risk to upside and downside for our universe of semiconductor and semiconductor equipment stock include macroeconomic and geopolitical environments, M&A, market share loss/gain, currency fluctuations, tax policies, amongst others. Macroeconomic conditions and a slowdown in end markets for semiconductors may lead to curtailment of spending on capital equipment and deferral/postponement of orders placed with KLAC.

### **Quantitative Research Review**

UBS Global Research publishes a quantitative assessment of its analysts' responses to certain questions about the likelihood of an occurrence of a number of short term factors in a product known as the 'Quantitative Research Review'. The views for this month can be found below. Views contained in this assessment on a particular stock reflect only the views on those short term factors which are a different timeframe to the 12-month timeframe reflected in any equity rating set out in this note. For previous responses please make reference to (i) previous UBS Global Research reports; and (ii) where no applicable research report was published that month, the Quantitative Research Review which can be found at <a href="https://neo.ubs.com/quantitative">https://neo.ubs.com/quantitative</a>, or contact your UBS sales representative for access to the report or the Quantitative Research Team on <a href="mailto:ubs-quant-answers@ubs.com">ubs-quant-answers@ubs.com</a>. A consolidated report which contains all responses is also available and again you should contact your UBS sales representative for details and pricing or the Quantitative Research Team on the email above.

# **KLA Corporation**

Question	Response
1. Is the industry structure facing the firm likely to improve or deteriorate over the next six months? Rate on a scale of 1-5 (1 = getting worse, 3 = no change, 5 = getting better, N/A = no view)	3
2. Is the regulatory/government environment facing the firm likely to improve or deteriorate over the next six months? Rate on a scale of 1-5 (1 = getting tougher 3 = no change, 5 = getting better, N/A = no view)	3
3. Over the last 3-6 months in broad terms have things been improving/no change/getting worse for this stock? Rate on a scale of 1-5 (1 = getting a lot worse, 3 = not much change, 5 = getting a lot better, N/A = no view)	3
4. Relative to the current CONSENSUS EPS forecast, is the next company EPS update likely to lead to: (1 = negative surprise vs consensus, 3 = in-line with consensus, 5 = positive surprise vs consensus expectations, N/A = no view)	N/A
5. What's driving the difference?	
6. Relative to YOUR current earnings forecast, is there relatively greater risk at the next earnings result of:(1 = downside skew risk to earnings, 3 = equal upside or downside risk to earnings, 5 = upside skew risk to earnings, N/A = no view)	N/A
7. What's driving the difference?	
8. Is there an upcoming catalyst for the company over the next three months?	
9. Is there an actual or approximate date for the catalyst?	
10. Is the catalyst date an actual or approximate date?	
11. What is the catalyst?	

# **Required Disclosures**

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### **Analyst Certification:**

Each research analyst primarily responsible for the content of this research report, in whole or in part, certifies that with respect to each security or issuer that the analyst covered in this report: (1) all of the views expressed accurately reflect his or her personal views about those securities or issuers and were prepared in an independent manner, including with respect to UBS, and (2) no part of his or her compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed by that research analyst in the research report.

## **UBS Global Research: Global Equity Rating Definitions**

12-Month Rating	Definition	Coverage <sup>1</sup>	IB Services <sup>2</sup>
Buy	FSR is > 6% above the MRA.	52%	24%
Neutral	FSR is between -6% and 6% of the MRA.	40%	20%
Sell	FSR is > 6% below the MRA.	8%	22%
Short-Term Rating	Definition	Coverage <sup>3</sup>	IB Services <sup>4</sup>
Buy	Stock price expected to rise within three months from the time the rating was assigned because of a specific catalyst or event.	<1%	<1%
Sell	Stock price expected to fall within three months from the time the rating was assigned because of a specific catalyst or event.	<1%	<1%

Source: UBS. Rating allocations are as of 31 March 2025.

- 1:Percentage of companies under coverage globally within the 12-month rating category.
- 2:Percentage of companies within the 12-month rating category for which investment banking (IB) services were provided within the past 12 months.
- 3: Percentage of companies under coverage globally within the Short-Term rating category.
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Company Name	Reuters	12-month rating	Price	Price date
KLA Corporation <sup>16,28</sup>	KLAC.O	Neutral	US\$702.69	30 Apr 2025

Source: UBS Global Research; LSEG Eikon. All prices as of local market close. Ratings in this table are the most current published ratings prior to this report. They may be more recent than the stock pricing date.

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### KLA Corporation (US\$)



Date	Stock Price (US\$)	Price Target (US\$)	Rating
1-28	366.65	395.00	Neutral
4-11	331.47	350.00	Neutral
4-29	319.26	360.00	Neutral
6-28	330.09	345.00	Neutral
0-07	314.16	335.00	Neutral

Date	Stock Price (US\$)	Price Target (US\$)	Rating
2022-10-13	278.54	310.00	Neutral
2023-02-21	378.34	400.00	Neutral
2023-05-30	458.73	475.00	Neutral
2023-10-05	461.08	480.00	Neutral
2023-12-15	585.13	605.00	Neutral
2024-03-04	717.81	760.00	Neutral
2024-07-15	858.12	900.00	Neutral
2024-09-12	733.28	765.00	Neutral
2024-11-27	632.14	665.00	Neutral
2025-01-21	767.24	780.00	Neutral
2025-01-31	738.24	770.00	Neutral
2025-03-10	678.36	735.00	Neutral
2025-04-21	620.80	690.00	Neutral

Source: UBS Global Research; LSEG Eikon as of 30-Apr-2025. All prices as of local market close. Ratings as of date shown.

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