

Van Belinda Pham

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EDUCATION

- 2018-2020 **ESCP Europe** Paris, France / London, UK
Advanced Master in Finance (#2nd worldwide by the Financial Times)
Specialization : Corporate Finance & Investment Banking
Coursework : *Private Equity, Mergers and Acquisition, ECM, DCM, Leverage Finance*
- 2014-2018 **ESSCA SCHOOL OF MANAGEMENT – LINGNAN UNIVERSITY** Paris, France / Hong Kong
Double Msc Financial Engineering and International Finance (EQUIS, AMBA & AACSB Accreditations)
GPA 3.53/4 with distinctions
- Jan.-May 2016 **SHANGHAI JIAO TONG UNIVERSITY (上海交通大学)** Shanghai, China
Foreign language and Economic studies – Enrolled in the Mandarin class for oversea Chinese
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EXPERIENCE

- Sept. 19-Mar. 20 **ENGIE NEW VENTURES** Paris, France
(7 months) *Investment Analyst Venture Capital (intern) – Full-time offer for San Francisco*
- Screened 200+ tech-enabled and SaaS start-ups (IoT, AI, Blockchain, AR/VR, P2P marketplaces etc.)
 - Prepared of investment memorandum, due diligence and data room
 - Created, update valuation models (DCF, VC model, multiples, etc.) and capitalization tables
 - Monitored the FoF and direct investment portfolio performances
 - Conducted analysis and presentations on the industry's verticals, technology and market trends
 - Worked on the establishment of Engie's first growth fund (> \$700M AuM)
 - Set up of an internal tool along with the IT department to enhance the dealflow and sourcing process
- March-Aug. 18 **NATIXIS INVESTMENT MANAGERS** Hong Kong, China
(6 months) *Sales Assistant Institutional, Wholesale & Retail Funds (intern)*
- Produced commercial pitch and presentation materials for roadshows
 - Monitored various funds (multi-asset, alternative, ESG, real estate...)
 - Filled Due Diligence and Investment Manager questionnaires for signing up new fund houses
 - Client interactions where permissible by regulations and at discretion of supervisor
- June-Aug. 16 **BNP PARIBAS CIB** Paris, France
(3 months) *M&A Analyst (intern)*
- Worked on pitch materials for companies mainly in the Energy, Power & Utilities sectors
 - Performed valuation analysis (comparables, transactions) and assisted deal execution processes
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LANGUAGES & IT SKILLS

- French: Native, English: Fluent (TOEIC: 990/990), Spanish: working proficiency, Mandarin: working proficiency (HSK 4 equivalent), Vietnamese: Conversational
 - Microsoft Office (Word, Excel, PowerPoint), MergerMarket, Bloomberg (certification BMC), Capital-IQ, Thomson Reuters, Python, Figma, HTML/CSS, Stata, Eviews
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ACTIVITIES & INTERESTS

- **Sports:** Ice Skating (7 years), English Boxing (member of the *Temple Noble Art Paris*)
- **Interests:** Cooking, Contemporary Art, Music, Innovation Ecosystem
- **Entrepreneurship/projects:**
 - Member of the coworking place WeWork in Shanghai, I contributed to the significant growth of a B2C start-up called Bon App! as well as its business plan to raise more than \$400k
 - As a freelancer, I have established KPIs and data report for growth, built a formal after-sale process and an automated system for the operations of a French SaaS start-up called Fleet
 - Attended a 2-week 2020 virtual bootcamp at Le Wagon Paris on web development, AI and Machine learning