

Van Belinda Pham

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EDUCATION

- Sept. 2018 **ESCP Europe** Paris – London
– Feb. 2020 *Advanced Master in Finance (#2nd worldwide by the Financial Times) – GPA 3.5/4 expected*
 - **Specialization:** Corporate Finance & Investment Banking
 - **Coursework:** M&A, Leverage Finance, Private Equity, ECM, DCM, IB modelling and formatting, etc.

Jul. – Aug. 2020 **Le Wagon** Paris, France
Data Science bootcamp – Virtual (9 weeks)
 - **Coursework:** Data analysis, Machine learning, Deep learning, Data engineering, etc.

2014 – 2018 **ESSCA School of Management (Ecole Supérieure des Sciences Commerciales d'Angers)** Paris, France
Master's degree in Banking and Financial Engineering – GPA 3.53/4 with distinctions

2016 **Shanghai Jiao Tong University (上海交通大学)** Shanghai, China
(6 months) *Foreign language and Economic studies – Enrolled in the Mandarin class for overseas Chinese*

PROFESSIONAL EXPERIENCES

- Sept. 2019 **Engie New Ventures** Paris, France
– March 2020 *Investment Analyst Venture Capital – Internship converted into full-time*
 - Screening of 200+ tech-enabled and SaaS start-ups based on ENV's investment criteria (IoT, AI, Blockchain, AR/VR etc.)
 - Prepare investment memorandum, due diligence and data room
 - Create, update valuation models (DCF, VC model, multiples, etc.) and capitalization tables
 - Monitor the FoF and direct investment portfolio performance
 - Conduce analysis and presentations on industry, technology and market trends
 - Work on the establishment of Engie's first growth fund (~ \$700M AuM)
 - Set up of an internal tool along with the IT department to enhance the dealflow process

March – Jul. 2018 **Natixis Investment Managers** Hong Kong
Sales assistant Wholesale & Retail funds – Internship
 - Produced commercial pitch and presentation materials for roadshows
 - Monitored various funds (multi-asset, alternative, sustainable, real estate...)
 - Filled Due Diligence and Investment Manager questionnaires for signing up new fund houses
 - Client interactions where permissible by regulations and at discretion of supervisor

July – August 2016 **BNP Paribas CIB** Paris, France
M&A analyst – Internship
 - Worked on pitch materials for companies mainly in the Energy, Oil & Gas sectors
 - Performed valuation analysis (comparables, transactions) and assisted deal execution processes

SOFTWARE AND LANGUAGES

Languages: **French:** Native **Spanish:** Working proficiency
English: Fluent (TOEIC 990/990) **Vietnamese and Thai:** Basic communication skills
Mandarin: Working proficiency

Computer skills: Proficiency in **MS Office (Word, Excel, PowerPoint), Bloomberg, VBA, Python, Stata, HTML/CSS**

PERSONAL INTERESTS

Sports: Ice skating (7 years), English boxing (member of *Temple Noble Art Paris*), scuba diving, wakeboarding

Entrepreneurship/projects:

- Member of the coworking place *WeWork* in Shanghai, I contributed to the 2016 Foodie Unite Event (>7000 people) and significantly grew the partnership base by +60% above target for a start-up called Bon App!
- I have established KPIs for growth, built a formal SAV process and an automated platform liaising all stakeholders for a French start-up called Fleet.co