

Van Belinda Pham

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EDUCATION

2018-2020	ESCP Europe <i>Master in Finance (#2nd worldwide by the Financial Times)</i> Specialization : Corporate Finance & Investment Banking	Paris, France / London, UK
2014-2018	ESSCA SCHOOL OF MANAGEMENT – LINGNAN UNIVERSITY <i>Double Msc Financial Engineering and International Finance (EQUIS, AMBA & AACSB Accreditations)</i> GPA 3.53/4 with distinctions	Paris, France / Hong Kong
Jan.-May 2016	SHANGHAI JIAO TONG UNIVERSITY (上海交通大学) Foreign language and Economic studies – Enrolled in the Mandarin class for oversea Chinese	Shanghai, China

EXPERIENCE

From Sept. 21	GOBI PARTNERS <i>VC/Growth Investment Analyst</i> <ul style="list-style-type: none">Invested in Seed to Growth stage start-ups in the Hong Kong/GBA mainly in blockchain technology, cryptos, AI innovations, consumers and the metaverse e.g., Animoca Brands, EventX, Prenetics, etc.Sourcing, due diligence and monitoring on potential investment opportunities and our 50+ portfolio companiesSelected the 15 finalists in the 6th cohort of HKAI Lab as well as the top 100 start-ups at JUMPSTARTER	Hong Kong
Sept. 19-Mar. 21 (18 months)	ENGIE NEW VENTURES <i>Investment Analyst Venture Capital – Full-time offer for San Francisco</i> <ul style="list-style-type: none">Screened 300+ tech-enable and CleanTech start-ups (IoT, AI, Blockchain, AR/VR, P2P marketplaces etc.)Prepared investment memorandum, due diligence and data room for potential investmentsCreated valuation models (DCF, VC model, multiples, etc.) and capitalization tablesPartner closely with portfolio companies on projects to support their ability to rapidly scale through MoUsConducted analysis and presentations on the industry's verticals, technology and market trendsWorked on the roadshow, RFPs and establishment of Engie's first growth fund (>\$700M AuM)Created an internal tool along with the IT department to enhance the deal flow and sourcing process	Paris, France
March-Aug. 18 (6 months)	NATIXIS INVESTMENT MANAGERS <i>Sales Assistant Institutional, Wholesale & Retail Funds (intern)</i> <ul style="list-style-type: none">Produced commercial pitch and presentation materials for roadshowsBuilt a dashboard to monitor the performance and risk metrics of various funds (multi-asset, alternative, etc.)Filled Due Diligence and Investment Manager questionnaires to sign up new fund houses	Hong Kong
June-Aug. 16 (3 months)	BNP PARIBAS CIB <i>M&A Analyst (intern)</i> <ul style="list-style-type: none">Worked on pitch materials for companies mainly in the Energy, Power & Utilities sectorsPerformed valuation analysis of wind power firms, PPAs and assisted deal execution processes	Paris, France

LANGUAGES & IT SKILLS

- French: Native, English: Fluent (TOEIC: 990/990), Spanish: working proficiency, Mandarin: working proficiency (HSK 4 equivalent), Vietnamese: Conversational
 - Microsoft Office (Word, Excel, PowerPoint), MergerMarket, Bloomberg (certification BMC), Capital-IQ, Thomson Reuters, Python, HTML/CSS, Stata, EvIEWS, Pitchbook, SimilarWeb, Google Analytics
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ACTIVITIES & INTERESTS

- Sports:** Ice Skating (7 years), English Boxing (member of the *Temple Noble Art Paris*)
- Entrepreneurship/projects:**
 - Ambassador at XceleratorDAO, a crypto incubation platform and Web 3.0 collective, backed by TradFi & Crypto professionals in Hong Kong
 - Mentor at HerWeb3, a DAO dedicated to women where I am contributing in writing contents and mentoring
 - At NakedHub Shanghai, I contributed to the significant user base growth of a B2C start-up called Bon App!