

Ethical hacker

Planning and Scoping a Penetration Testing Assessment



By BELKHIR Selma

Governance, Risk, and Compliance in Penetration Testing

Regulatory Compliance Considerations

Understanding industry regulations is essential in penetration testing:

- **PCI DSS** – Protects digital payments and cardholder data.
- **HIPAA** – Ensures security and privacy of electronic health information.
- **FedRAMP** – Regulates cloud services for U.S. government use.
- **GDPR** – Strengthens data protection and privacy rights in the EU.

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Local Restrictions & Legal Considerations

Penetration testing laws vary by country, requiring clear authorization and compliance with local regulations (e.g., CFAA in the U.S.). Always obtain written consent and document constraints such as:

- **Restricted tools or techniques.**
- **Out-of-scope systems.**
- **Legal limitations on data handling.**



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Contracts & Legal Agreements

Key documents ensure clarity and legal protection:

- **Statement of Work (SOW)** – Defines scope, tasks, and deliverables.
- **Service-Level Agreement (SLA)** – Outlines expectations and response times.
- **Non-Disclosure Agreement (NDA)** – Protects sensitive client information.
- **Master Service Agreement (MSA)** – Governs long-term business relationships.



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Disclaimers & Risk Awareness

Pen testers should include disclaimers in pre-engagement documentation and reports, clarifying that:

- Findings are based on the state of systems at a specific date.
- The report does not guarantee security against future threats.
- No legal or compliance guarantees are provided.



Scoping and Requirements

Rules of Engagement

- **What's Included:** Testing timelines, IP ranges, permitted tools, and more.
- **Agreement:** Must be approved by the client before testing begins.



Scoping and Requirements

Target List & In-Scope Assets:



- **What to Test:** Systems, apps, networks, and APIs (e.g., SOAP, Swagger, WSDL).
- **Documentation:** Clearly define IP ranges, wireless networks (SSIDs), and API details.



Testing Strategies



- **Unknown-Environment:** Simulates an external attacker with minimal info.
- **Known-Environment:** Full knowledge of the target for comprehensive testing.



Key Takeaways for Penetration Testers

- **Know the Rules:** Stay compliant with regulations like PCI DSS, HIPAA, and GDPR.
- **Scope Carefully:** Define and validate testing boundaries with the client.
- **Legal Protection:** Use contracts, disclaimers, and written permissions to avoid risks.
- **Adapt Strategies:** Choose between unknown and known-environment testing based on client needs.

**Stay secure, stay curious
because in
cybersecurity, every
vulnerability patched is
a step toward a safer
digital world**

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