

An 8(a)-certified Concrete, Paving, Demolition, and Construction Firm

VICTOR Concrete, Inc. (VCI) has been in business since 1989, providing construction expertise in site concrete, structural concrete, paving, roadway construction, flatwork, demolition, grading, and site restoration.

VCI is headquartered in Riverside, California, and has experience working at sites throughout California. Whether constructing parking lots, roads, or highways or ushering a project through the maze of regulations, VCI's experts have delivered responsive, thorough, and successful results for state, local, and Federal agencies; hospitals/healthcare facilities; and numerous private-sector clients.



OUR EXPERTISE

- **▶** Site Concrete
- ► Structural Concrete
- ► Asphalt and Concrete Paving
- ► Road/Highway Construction
- ► Flatwork
- **▶** Demolition

- ▶ Debris Removal
- ▶ Grading
- **▶** Site Restoration
- ► Landscaping
- ► ADA/OSHPD Compliance
- ► Horizontal Construction

NAICS CODES

- ▶ 238110—Primary
- ▶ 237310
- ▶ 237990
- **238120 238140**

▶ 238190

- **▶** 561730

- ▶ 562111

- **DUNS:** 626260880
- CAGE: 46GU2

PAST PERFORMANCE

- ► Disneyland Resort of OC
- ► California Department of Transportation
- ► Fire Stations of Riverside/Bakersfield
- ► Public Works in Southern and Northern Locations
- ▶ Military Base
- ▶ Water Basins
- ► Parks and Rec
- School District RUSD, CNUSD, CJUST,
- ► Community Colleges RCC
- ► Murrieta City Hall

8(A) EXIT DATE 08/27/2026

LICENSES

- ► C-8 Concrete
- ► C-61 Limited Specialty Classification
- ▶ D-12 Synthetic Products

BONDING

\$5M Aggregate; \$2.4M per Project

- ▶ D-63 Construction Clean-up
- ► D-06 Concrete-**Related Services**











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BENEFITS

OF CONTRACTING WITH AN 8(A) CERTIFIED BUSINESS

VICTOR Concrete, Inc. (VCI) is a small, minority-owned, **8(a)-certified business**.

This means Government Agencies can contract with VCI directly using sole-source acquisition up to a ceiling of \$4M. Additionally, recent changes now allow 8(a) organizations to team with other organizations, bid on contracts together, and

streamline the process by which 8(a) contracts are awarded.



8(A) Sole Source Contracting with VCI Steps

- 1 Contact VCI to discuss project details such as price estimates, timeframe, and technical requirements.
- **2** Contact your Contracting Officer (CO) for assistance and provide a package that includes the requirements description, estimated period of performance, applicable NAICS code, and anticipated dollar value.
- **3** Your CO will send an Offering Letter to the SBA requesting permission to conduct sole source negotiations with **VCI**. The Offering Letter must include the following information:
 - A description of the work to be performed
 - The estimated period of Performance
 - The NAICS Code for the acquisition
 - The anticipated dollar value of the requirement
 - Any special restrictions or geographical limitations on the requirement
 - The location of the work to be performed for construction procurements
 - Any special capabilities or disciplines needed for contract performance
 - The type of contract to be awarded, such as firm fixed price or time and materials
 - The acquisition history, if any, of the requirement
 - The names and addresses of any small business contractors that have performed on this requirement during the previous 24 months
 - A statement that prior to the offering no solicitation for the specific acquisition has been issued as an SB set-aside, or as an 8(a) set-aside, and that no other public communication (such as a notice in FBO) has been made showing the procuring activity's intent to use either of these means of procurement
 - Identification of **VCI** for award of a sole source 8(a)

- contract, including a brief justification for the nomination, such as
 - 1) the Participant, through its own efforts, marketed the requirement and caused it to be reserved for the 8(a) BD program; or
 - 2) the acquisition is a follow-on or renewal contract and the nominated concern is the incumbent
- Identification of all Participants which have expressed an interest in being considered for the acquisition
- A request, if appropriate, that a requirement whose estimated contract value is under the applicable competitive threshold be awarded to Titan as an 8(a) competitive contract
- Include a Statement of Work (SOW)
- Include contact person's name, telephone, E-mail address, physical address, and fax number.
- 4 Please address the 8(a) Offering Letter to:

U.S. Small Business Administration Attn: **Gloria Gomez** 200 W. Santa Ana Blvd., Suite 700 Santa Ana, CA 92701 Gloria.Gomez@sba.gov 714-560-7464

- **5** SBA will confirm eligibility of **VCI** and authorize negotiations.
- 6 Negotiations between VCI and your CO begin.
- **7** Have your CO prepare a contract award document and send to **VCI** for signature.
- **8** Upon contract execution, your CO can sign the contract and send it to the SBA.

