# Exploratory Data Analysis: Housing Sales in King County, Washington

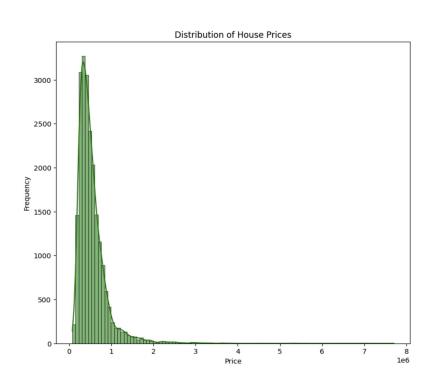


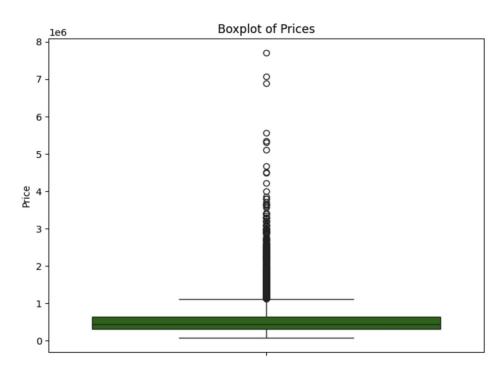
#### The Tasks

1. Through EDA/statistical analysis above please come up with AT LEAST 3 insights regarding the overall data. One should be geographical.

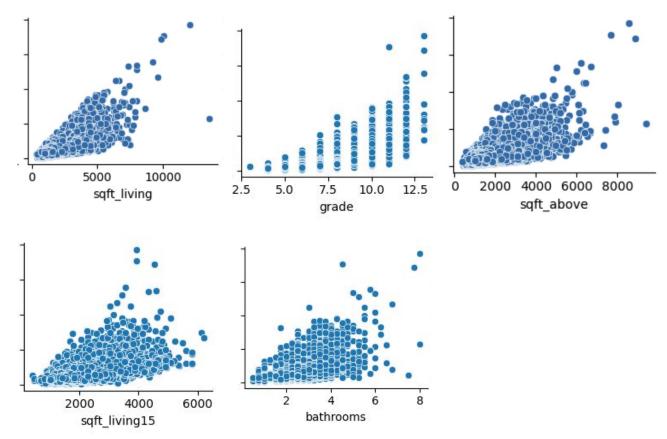
2. In addition also come up with AT LEAST 3 recommendations for your client Jennifer Montgomery.

### **Distribution of House Prices**

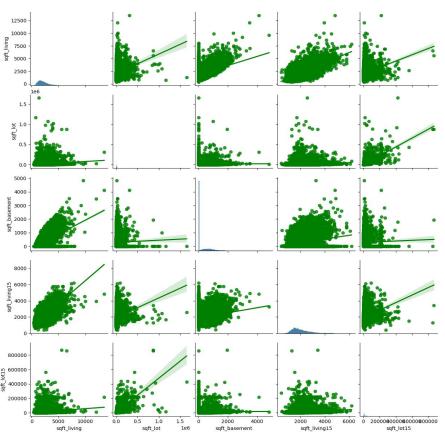




# The factors influencing house prices



# Living Area and Lot Size in the Proximity



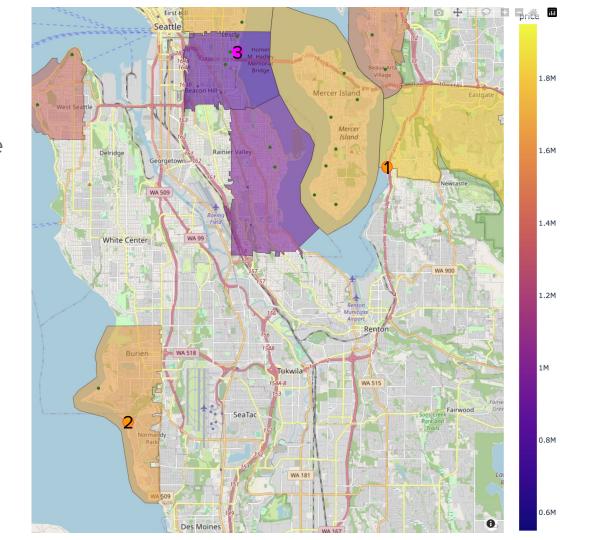
# **Recommendations for my Client**

Here are some key fact about Jennifer Montgomery:

- \* She is a Buyer
- \* High budget
- \* wants to show off
- \* timing within a month (needs a house in a good condition where no renovation is needed)
- \* waterfront
- \* renovated
- \* high grades (grades of 10, 11, 12, 13)
- \* resell within 1 year (looked at the prices of houses which are resold in a year < 1940000 Dollars)

## **The Houses**

I found two houses that met the requirements. The third house didn't quite meet the requirements.



#### The Houses in Detail

house_id	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	view	condition	grade	sqft_above	sqft_basement	yr_built	yr_renovated	sqft_living15	sqft_lot15	price
33433021 10	3	3	2790.0	13295.0	2	1	4	4	10	2370.0	420.0	1933	1989	3140.0	11949.0	1800000.0
61175022 30	3	3,5	4660.0	21164.0	2	1	4	3	12	4660.0	0	1975	1990	3140.0	24274.0	1640000.0
41146015 80	6	4	3020.0	13237.0	2	1	4	3	8	2840.0	180.0	1942	1983	3680.0	12620.0	1900000.0

#### Definition:

- All three houses have waterfront
- All three houses are renovated
- House 1 and 2 have high grades
- All three houses could be resold within 1 year (price < 1940000 Dollars)
- The conditions of the houses are good so Jennifer could move in within a month