

Benjamin Scott Manning

MIT Sloan School of Management
1 Main Street
Cambridge, MA 02142, USA
Tel: Email to Request

Personal Website: benjaminmanning.io
Github: [benjamin-manning](https://github.com/benjamin-manning)
Linkedin: [benjamin-manning](https://www.linkedin.com/in/benjamin-manning)
E-mail: [bmanning \[at\] mit \[dot\] edu](mailto:bmanning@mit.edu)

EDUCATION

- Ph.D., Massachusetts Institute of Technology** Sep 2022 – Present
- Management Science (Information Technology)
- S.M., Massachusetts Institute of Technology** Sep 2022 – Present
- Management Research
 - Thesis: *Automated Social Science: A Structural Causal Model-Based Approach* (In Progress)
- M.P.P., Harvard University** Aug 2019 – May 2021
- Thesis: *Interactive Voice Response Systems for Low-Literate Farmers*
- B.A., Washington University in St. Louis** Aug 2013 – May 2017
- Major in Applied Mathematics

WORKING PAPERS

*Indicates I am first author or co-first author.

1. Large Language Models as Simulated Economic Agents: What Can Learn from Homo Silicus? (with John J. Horton & Apostolos Filippas). *R&R at The Review of Economics and Statistics*
2. Effect Size Magnification: No Variable is as Important as the One You're Thinking About—While You're Thinking About It (with Linnea Gandhi & Angela Duckworth). [Accepted Proposal](#). *Current Directions in Psychological Science*.

RESEARCH IN PROGRESS

1. *Automated Social Science: A Structural Causal Model-Based Approach (with John J. Horton & Kehang Zhu).
2. Discovering Data-Driven Nudges to Help Students Learn (with Colin Camerer, Angela Duckworth, Marcos Gallo, & Sean Hu).
3. Prompt Engineering: Who Succeeds & How (with Mohammed Alsobay, Eaman Jahani, Christos Nicolaides, Siddharth Suri, Hong-Yi TuYe, Joe. Zhang, and David Holtz)

CONFERENCE PRESENTATIONS

1. *APS March Meeting*, American Physical Society, Paper Presentation (co-author presenting) Mar 2024
2. *Interactive Causal Learning Conference*, Florida Atlantic University, Paper Presentation Dec 2023
3. *Conference On Digital Experimentation (CODE)*, MIT, Paper Presentation Nov 2023

INVITED TALKS

1. *FutureTech Research Project*, MIT CSAIL Nov 2023
2. *Talking to Machines AI Workshop*, Oxford University Sep 2023

TEACHING EXPERIENCE

Teaching Fellow/Assistant – Lead of Teaching Team

- API-101Z Resources, Incentives, and Choices: Markets and Failures; Prof. Chris Avery (Harvard) Fall 2023
 - “Ben’s sessions really helped push my understanding of the material.”
 - “Far an away the best TA out there. Kind, thoughtful, and helped me develop the skills to answer questions.”
 - “Great examples rooted in our day-to-day lives to help us understand difficult concepts and make them sticky.”
 - “Thank you Ben, you are the best!!”

Course Assistant – Part of a Teaching Team

- 15.572 Analytics Lab; Profs Sinan Aral & Abdullah Almaatouq (MIT) Summer 2023
- OIDD-7050 Leading with Grit; Prof. Angela Duckworth (UPenn) Spring 2022
- PSYCH-399 Undergraduate Research Seminar; Prof. Angela Duckworth (UPenn) Fall 2021, Spring 2022
- API-500 Applied Intensive Policy Seminar; Profs. Joe Aldy & Jack Donahue (Harvard) Spring 2021
- API-202Z Econometrics II; Prof. Teddy Svoronos (Harvard) Spring 2021
- API-101Z Markets and Market Failure; Prof. Christ Avery (Harvard) Fall 2020
- DPI-610 Big Data for Politics; Prof. Benjamin Schneer (Harvard) Spring 2020

HONORS & AWARDS

- MIT Sloan PhD Fellowship (~ \$250,000) – Full funding guaranteed for duration of doctoral studies 2022 – 2028
- Kosciuszko Foundation Scholarship (\$6,500) – Supports students of Polish descent for graduate studies 2019 & 2022
- High Pass Honors – Master’s Thesis 2021
- College Honors – Cumulative undergraduate GPA award 2017
- Order of Omega – Honor society recognizing undergraduate leadership and academic performance 2016
- Dean’s List – Semester undergraduate GPA award (Multiple Years)

PROFESSIONAL SERVICE

- *Conference on Digital Experimentation (CODE)*, Technical Program Committee Nov 2023

PRE-DOCTORAL PROFESSIONAL EXPERIENCE

University of Pennsylvania – Researcher Apr 2021 – Aug 2022

- Collaborated with Professors Angela Duckworth (Main Supervisor), Daniel Kahneman, Lyle Ungar, Colin Camerer, Mark Liberman, Louis Hickman, & Jordan Ellenberg

Harvard University & University of Chicago – Research Associate May 2020 – Aug 2022

- Collaborated with Professor Jon Rogowski

Tuck School of Business at Dartmouth College – Research Associate Oct 2018 – Sep 2019

- Collaborated with Professor Sydney Finkelstein

Phetpittayakom School – Mathematics Teacher Sep 2017 – Oct 2018

- Taught mathematics courses from pre-algebra to trigonometry in classes of up to 50 students (over 500 total) at a public school in rural Thailand

Optiver – Execution Trading Intern May 2016 - Aug 2016

- Supported trading teams and performed data analysis on a variety of derivatives on U.S. Exchanges

SKILLS

Programming:

Python; R; Julia; SQL; LaTeX; Qualtrics

Languages:

Spanish – Limited Working Proficiency; Thai – Elementary Proficiency

Extracurricular:

Travel: 47 countries on 6 continents; soccer; guitar; saxophone; yoga; hiking; science fiction; Settlers of Catan

Doctoral Coursework:

- **Economics:** Microeconomic Theory; Game Theory & Information Economics; Analytic Frameworks for Policy; Experimental Economics
- **Computer Science:** Machine Learning; Discrete Math & Proofs for Computer Science; Applied Network Theory Analysis
- **Statistics & Econometrics:** Estimation and Inference for Linear Causal and Structural Models; Statistical Methods in Economics; Econometrics; Design and Analysis of Experiments

REFERENCES

- John Horton - Associate Professor of Information Technologies - MIT - jjhorton@mit.edu
- Angela Duckworth - Professor of Psychology - University of Pennsylvania - aduckworth@characterlab.org
- Christopher Avery - Professor of Public Policy - Harvard University - christopher_avery@hks.harvard.edu
- Colin Camerer - Professor of Behavioral Economics - CalTech - camerer@hss.caltech.edu
- Sydney Finkelstein - Professor Of Management - Dartmouth College - sydney.finkelstein@tuck.dartmouth.edu
- Jon Rogowski - Professor of Political Science - University of Chicago - jrogowski@uchicago.edu