

Valuation Report of

Google Inc.

Generated 15 May, 2015



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# **Purpose of the Valuation**

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# **Investors in People**

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# Google Inc.

1600 Amphitheatre Parkway Mountain View United States of America

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### **History and Nature of Business**

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Founded: 2014 Legal Entity: Yes

Country: The Netherlands Commited Capital: € 200.000 Committed Time: 13 Months



### **Management Team**

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Founders: 3

FTE Employees:: Yes Years of Industry Experience: 5 Previous Companies: Yes

#### Experience

Technical: Experience + Background Business: No experience + No background



#### **Product and service**

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Scalable Product: Yes

Demand Validated: Yes, by competitors

IP Protection: Patented





# **Current Operations**

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Stage of Development: Expansion Stage
Product Roll-out: Solid consumer base
Profitability: Post revenues but negative profits



#### **Customers**

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Selling Approach: B2B
Marketing Approach: Online Channels
Partners Contacted: Yes
Distribution Channels: Active
Systematic Marketing Started: No



### **Suppliers**

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## Strategy

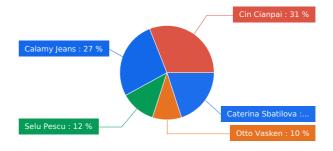
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Target Market: Competitive
Level of Competition: Many small players
Competitive Products: Still not comparable
internationalization: Local Business



#### **Ownership**

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### Risk Profile



#### **Industry and Market**

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### Competition

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#### 000 **Company Specific Risk**

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## **Company Expectation**

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# **Other Risk aspects**

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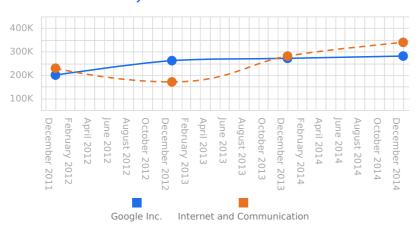






# Google Inc. Key Figures

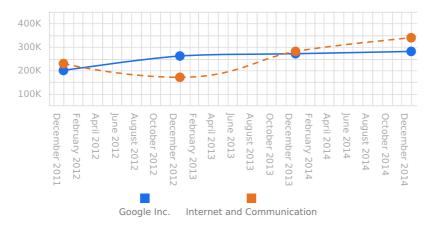
### Revenues: 280,111.00 €



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	2012	2013	2014	2015
Google Inc.	€ 200,000.00	€ 263,000.00 ↑+29.32	€ 270,430.00 ↑+23.31	<b>€ 281,111.00</b> ↑+11.12
Internet and Communication	€ 230,000.00	€ 280,000.00 ↑+41.21	€ 179,280.00 ↓ -70.21	<b>€ 348,789.00</b> ↑+99.93

# Costs: 140,000.00 €



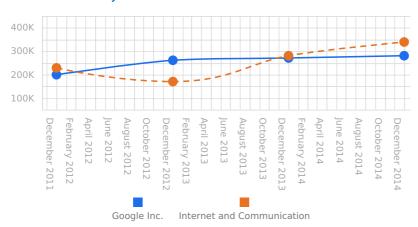
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# Profits: 140,000.00 €



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#### **Income Statement**

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	2012	2013	2014	2015
Revenues	€ 200,000.00	€ 263,000.00 ↑+29.32	€ 270,430.00 ↓ -23.31	<b>€ 281,111.00</b> ↑+11.12
Cost Of Goods Sold	€ 200,000.00	€ 263,000.00 ↑+29.32	€ 270,430.00 ↑+23.31	<b>€ 281,111.00</b> ↓-11.12
Operating Expenses	€ 200,000.00	€ 263,000.00 ↓ -29.32	€ 270,430.00 ↓ -23.31	<b>€ 281,111.00</b> ↑+11.12
EBITDA	€ 200,000.00	€ 263,000.00 ↑+29.32	€ 270,430.00 ↑+23.31	<b>€ 281,111.00</b> ↑+11.12
EBIT	€ 200,000.00	€ 263,000.00 ↑+29.32	€ 270,430.00 ↓ -23.31	<b>€ 281,111.00</b> ↑+11.12
Net Profit	€ 200,000.00	€ 263,000.00 ↑+29.32	€ 270,430.00 ↑+23.31	<b>€ 281,111.00</b> ↑+11.12

# **Ratios & Balance Sheet**

# **Operating Ratio**

2013

2014

#### **Revenue Growth** 100K Google Inc. 80K Internet and Communication 60K 40K 20K

2015

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# **Leverage Ratio**



