

BENJAMIN ENKE

*Associate Professor
Department of Economics
Harvard University*

*Littauer Hall M8, Cambridge, MA 02138
enke@fas.harvard.edu
<https://benjamin-enke.com/>
617-496-5895*

EMPLOYMENT

2020– **Associate Professor of Economics, Harvard University**
2016–2020 **Assistant Professor of Economics, Harvard University**

OTHER AFFILIATIONS

2017– **Faculty Research Fellow, National Bureau for Economic Research (NBER)**
2017– **Faculty Associate, Weatherhead Center for International Affairs, Harvard University**
2017– **Affiliate Member, CESifo Research Network, Germany**

EDUCATION

2016 **Ph.D. in Economics** (*summa cum laude*), University of Bonn
2010 **Diploma in Law and Economics**, University of Augsburg

PUBLICATIONS

Patience and Comparative Development (with T. Dohmen, A. Falk, D. Huffman, and U. Sunde)
Forthcoming, Review of Economic Studies

Moral Universalism: Measurement and Economic Relevance (with R. Rodríguez-Padilla and F. Zimmermann)
Forthcoming, Management Science

Cognitive Biases: Mistakes or Missing Stakes? (with U. Gneezy, B. Hall, D. Martin, V. Nelidov, T. Offerman, and J. van de Ven)
Forthcoming, Review of Economics and Statistics

Confidence and Central Tendency in Perceptual Judgment (with Y. Xiang, T. Graeber, and S. Gershman)
Attention, Perception & Psychophysics, 2021, 83, pp. 3024-3034

Moral Values and Voting
Journal of Political Economy, 2020, vol. 128(10), pp. 3679-3729 (Lead Article).

What You See Is All There Is
Quarterly Journal of Economics, 2020, vol. 135(3), pp. 1363-1398.

Ancient Origins of the Global Variation in Economic Preferences (with A. Becker and A. Falk)
AEA Papers & Proceedings, 2020, vol. 110, pp. 319–323

Kinship, Cooperation, and the Evolution of Moral Systems
Quarterly Journal of Economics, 2019, vol. 134(2), pp. 953-1019.

Correlation Neglect in Belief Formation (with F. Zimmermann)
Review of Economic Studies, 2019, vol. 86(1), pp. 313-332.

Global Evidence on Economic Preferences (with A. Falk, A. Becker, T. Dohmen, D. Huffman, and U. Sunde)
Quarterly Journal of Economics, 2018, vol. 133(4), pp. 1645-1692 (*Lead Article*).

The Precision of Subjective Data and the Explanatory Power of Economic Models (with T. Drerup and H.-M. von Gaudecker)
Journal of Econometrics, 2017, vol. 200(2), pp. 378-389

WORKING PAPERS

Associative Memory and Belief Formation (with F. Schwerter and F. Zimmermann)

Cognitive Uncertainty (with T. Graeber)
Revise and resubmit, *Quarterly Journal of Economics*

Cognitive Uncertainty in Intertemporal Choice (with T. Graeber)

Confidence, Self-Selection and Bias in the Aggregate (with T. Graeber and R. Oprea)

Moral Universalism and the Structure of Ideology (with R. Rodríguez-Padilla and F. Zimmermann)
Revise and resubmit, *Review of Economic Studies*

Morals as Luxury Goods and Political Polarization (with M. Polborn and A. Wu)

Universalism: Global Evidence (with A. Cappelen and B. Tungodden)

Herdin, Warfare and a Culture of Honor (with Y. Cao, A. Falk, P. Giuliano and N. Nunn)

TEACHING

GRADUATE

2017–2021 Experimental Economics, Harvard University

2016-2018 Reading group in Behavioral Economics, Harvard University

UNDERGRADUATE

2019, 2021 Lecture course “Economics and Morality”, Harvard University

2017 Junior seminar “Economics and Morality”, Harvard University

AWARDS AND HONORS

- 2021 Alfred P. Sloan Research Fellowship
- 2020 Capital Magazine “Germany’s Young Elite: Top 40 Under 40”
- 2019, 2020 Excellence in Refereeing Award, Review of Economic Studies
- 2018 Excellence in Refereeing Award, American Economic Review
- 2017 Distinguished CESifo Affiliate Award, Munich
- 2015 Runner-Up for Hillel Einhorn Award of the Society for Judgment and Decision Making
- 2013 Excellence in Teaching Award, Department of Economics, University of Bonn
- 2006–2010 Friedrich Ebert Foundation Scholarship

RESEARCH GRANTS

- 2019, 2020 2 x Foundations of Human Behavior Initiative Grant
- 2018 William F. Milton Grant; Inequality in America Grant
- 2017 Harvard University Dean’s Competitive Fund for Promising Scholarship; Asia Center Grant; Lab for Economic Applications and Policy Grant
- 2013 Netspar Research Grant; Deutsche Post Foundation Research Grant
- 2012 Russell Sage Foundation Small Grant in Behavioral Economics; International Foundation for Research in Experimental Economics Grant

PRESENTATIONS

- 2022 UCSD Spring School in Behavioral Economics, Sloan-NOMIS Summer School on Cognitive Foundations of Economic Behavior, Hamburg, Williams, Brown, Yale, New Economic School Moscow, LSE, IMT Lucca (incl. scheduled)
- 2021 Bocconi, Columbia, Yale SOM, USC, Notre Dame, Alicante, Toronto, Berlin, Stanford, Berkeley, Middlebury, briq Workshop on Beliefs, Munich CESifo conference, Stanford PoliSci, Stony Brook PoliSci
- 2020 Virtual Behavioral Economics Seminar, Warwick Behavioral Science, Warwick Econ, UPenn Psychology, Michigan, IMF, Cambridge, NHH Bergen, UCSB, Düsseldorf
- 2019 Zurich, Harvard Cognitive Psychology, Harvard Government, Bergen, ERINN Conference London, East Coast Behavioral and Experimental Workshop, Bonn briq Workshop on Beliefs, Pompeu Fabra Conference on Political Economy of Development and Conflict
- 2018 MIT, Berkeley, Berkeley Haas, Stanford, CMU, UBC, UCLA Anderson, Boston University, MPI Bonn, Harvard, Boston University, NBER Economics of Culture & Institutions Meeting, NBER Organizational Economics Meeting, NBER Political Economy Summer Institute, Early-Career Behavioral Economics Conference, Behavioral Economics Annual Meeting, Brown Deep Rooted Factors of Comparative Development Conference, Warwick Summer School on Culture and Development

- 2017 Microsoft Research, UPenn Wharton, Harvard, Bonn, UCL, Behavioral Economics Annual Meeting, Stanford SITE, CESifo Munich
- 2016 Brown, Cornell, Harvard, HBS, Munich, Northwestern Kellogg, Princeton, UCLA Anderson, UCSD, Early-Career Behavioral Economics Conference
- Earlier Cologne, Essex, European Winter Meeting of the Econometric Society; NBER Political Economy Meeting; NYU Bounded Rationality in Choice Conference; NBER Economics of Culture & Institutions Meeting; Stanford SITE; Bay Area Behavioral and Experimental Economics Workshop

PROFESSIONAL SERVICE

EDITORIAL POSITIONS

2018– Associate Editor, *Journal of the European Economic Association*

REFeree SERVICE

American Economic Review, Quarterly Journal of Economics, Econometrica, Review of Economic Studies, Journal of Political Economy, Journal of the European Economic Association, American Economic Review: Insights, AEJ: Micro, AEJ: Policy, Quantitative Economics, Review of Economics and Statistics, Journal of Development Economics, Journal of Public Economics, Journal of Economic Theory, Journal of Economic Growth, Management Science, Games and Economic Behavior, Review of Financial Studies, European Economic Review, Journal of Economic Behavior & Organization, Journal of Economics and Management Strategy, Science, Proceedings of the National Academy of Arts and Sciences, Psychological Review, National Science Foundation, European Research Council

COMMITTEE WORK

Graduate admissions; graduate recruiting; first-year graduate advising (all at Harvard)

Last update: January 28, 2022