

# BENJAMIN ENKE

*Associate Professor  
Department of Economics  
Harvard University*

*Littauer Hall M8, Cambridge, MA 02138  
enke@fas.harvard.edu  
<https://benjamin-enke.com/>  
617-496-5895*

## EMPLOYMENT

---

2020– **Associate Professor of Economics, Harvard University**  
2016–2020 **Assistant Professor of Economics, Harvard University**

## OTHER AFFILIATIONS

---

2017– **Faculty Research Fellow, National Bureau for Economic Research (NBER)**  
2017– **Faculty Associate, Weatherhead Center for International Affairs, Harvard University**  
2017– **Affiliate Member, CESifo Research Network, Germany**

## EDUCATION

---

2016 **Ph.D. in Economics (*summa cum laude*), University of Bonn**  
2010 **Diploma in Law and Economics, University of Augsburg**

## PUBLICATIONS

---

### **Moral Values and Voting**

*Journal of Political Economy*, 2020, vol. 128(10), pp. 3679-3729 (*Lead Article*).

### **What You See Is All There Is**

*Quarterly Journal of Economics*, 2020, vol. 135(3), pp. 1363-1398.

### **Ancient Origins of the Global Variation in Economic Preferences** (with A. Becker and A. Falk)

*AEA Papers & Proceedings*, 2020, vol. 110, pp. 319–323

### **Kinship, Cooperation, and the Evolution of Moral Systems**

*Quarterly Journal of Economics*, 2019, vol. 134(2), pp. 953-1019.

### **Correlation Neglect in Belief Formation** (with F. Zimmermann)

*Review of Economic Studies*, 2019, vol. 86(1), pp. 313-332.

### **Global Evidence on Economic Preferences** (with A. Falk, A. Becker, T. Dohmen, D. Huffman, and U. Sunde)

*Quarterly Journal of Economics*, 2018, vol. 133(4), pp. 1645-1692 (*Lead Article*).

**The Precision of Subjective Data and the Explanatory Power of Economic Models** (with T. Drerup and H.-M. von Gaudecker)  
*Journal of Econometrics*, 2017, vol. 200(2), pp. 378-389

## WORKING PAPERS

---

**Patience and Comparative Development** (with T. Dohmen, A. Falk, D. Huffman, and U. Sunde)  
*Revise and resubmit, Review of Economic Studies*

**Associative Memory and Belief Formation** (with F. Schwerter and F. Zimmermann)

**Cognitive Uncertainty** (with T. Graeber)

**Moral Universalism and the Structure of Ideology** (with R. Rodríguez-Padilla and F. Zimmermann)

**Moral Universalism: Measurement and Economic Relevance** (with R. Rodríguez-Padilla and F. Zimmermann)

**Cognitive Biases: Mistakes or Missing Stakes?** (with U. Gneezy, B. Hall, D. Martin, V. Nelidov, T. Offerman, and J. van de Ven)

## TEACHING

---

### GRADUATE

2017–2020 Experimental Economics, Harvard University

2016-2018 Reading group in Behavioral Economics, Harvard University

### UNDERGRADUATE

2019 Lecture course “Economics and Morality”, Harvard University

2017 Junior seminar “Economics and Morality”, Harvard University

## AWARDS AND HONORS

---

2019 Excellence in Refereeing Award, Review of Economic Studies

2018 Excellence in Refereeing Award, American Economic Review

2017 Distinguished CESifo Affiliate Award, Munich

2015 Runner-Up for Hillel Einhorn Award of the Society for Judgment and Decision Making

2013 Excellence in Teaching Award, Department of Economics, University of Bonn

2006–2010 Friedrich Ebert Foundation Scholarship

## RESEARCH GRANTS

---

- 2019 Foundations of Human Behavior Initiative Grant
- 2018 William F. Milton Grant; Foundations of Human Behavior Grant; Inequality in America Grant
- 2017 Harvard University Dean's Competitive Fund for Promising Scholarship; Asia Center Grant; Lab for Economic Applications and Policy Grant
- 2013 Netspar Research Grant; Deutsche Post Foundation Research Grant
- 2012 Russell Sage Foundation Small Grant in Behavioral Economics; International Foundation for Research in Experimental Economics Grant

## PRESENTATIONS

---

- 2020 Virtual Behavioral Economics Seminar, Warwick Behavioral Science, Warwick Econ, UPenn Psychology, Michigan, IMF, Cambridge, NHH Bergen, UCSB, Düsseldorf (incl. scheduled)
- 2019 Zurich, Harvard Cognitive Psychology, Harvard Government, Bergen, ERINN Conference London, East Coast Behavioral and Experimental Workshop, Bonn briq Workshop on Beliefs, Pompeu Fabra Conference on Political Economy of Development and Conflict
- 2018 MIT, Berkeley, Berkeley Haas, Stanford, CMU, UBC, UCLA Anderson, Boston University, MPI Bonn, Harvard, Boston University, NBER Economics of Culture & Institutions Meeting, NBER Organizational Economics Meeting, NBER Political Economy Summer Institute, Early-Career Behavioral Economics Conference, Behavioral Economics Annual Meeting, Brown Deep Rooted Factors of Comparative Development Conference, Warwick Summer School on Culture and Development
- 2017 Microsoft Research, UPenn Wharton, Harvard, Bonn, UCL, Behavioral Economics Annual Meeting, Stanford SITE, CESifo Munich
- 2016 Brown, Cornell, Harvard, HBS, Munich, Northwestern Kellogg, Princeton, UCLA Anderson, UCSD, Early-Career Behavioral Economics Conference
- Earlier Cologne, Essex, European Winter Meeting of the Econometric Society; NBER Political Economy Meeting; NYU Bounded Rationality in Choice Conference; NBER Economics of Culture & Institutions Meeting; Stanford SITE; Bay Area Behavioral and Experimental Economics Workshop

## PROFESSIONAL SERVICE

---

### EDITORIAL POSITIONS

- 2018– Associate Editor, *Journal of the European Economic Association*

## REFEREE SERVICE

American Economic Review, Quarterly Journal of Economics, Econometrica, Review of Economic Studies, Journal of Political Economy, Journal of the European Economic Association, American Economic Review: Insights, AEJ: Micro, AEJ: Policy, Quantitative Economics, Review of Economics and Statistics, Journal of Development Economics, Journal of Public Economics, Journal of Economic Theory, Journal of Economic Growth, Management Science, Games and Economic Behavior, Review of Financial Studies, European Economic Review, Journal of Economic Behavior & Organization, Journal of Economics and Management Strategy, Science, Proceedings of the National Academy of Arts and Sciences, National Science Foundation, European Research Council

## COMMITTEE WORK

Graduate admissions; graduate recruiting; first-year graduate advising (all at Harvard)

*Last update: October 17, 2020*