

# BENJAMIN ENKE

*Associate Professor  
Department of Economics  
Harvard University*

*Littauer Hall M8, Cambridge, MA 02138  
enke@fas.harvard.edu  
<https://benjamin-enke.com/>  
617-496-5895*

## EMPLOYMENT

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2020– **Associate Professor of Economics, Harvard University**  
2016–2020 **Assistant Professor of Economics, Harvard University**

## EDUCATION

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2016 **Ph.D. in Economics** (*summa cum laude*), **University of Bonn**  
2010 **Diploma in Law and Economics**, **University of Augsburg**

## PUBLICATIONS

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### **Moral Boundaries**

*Forthcoming, Annual Review of Economics*

**Universalism and Political Representation: Evidence from the Field** (with R. Fisman, L. Mota Freitas and S. Sun)  
*Forthcoming, American Economic Review: Insights*

**Associative Memory, Beliefs and Market Interactions** (with F. Schwerter and F. Zimmermann)  
*Forthcoming, Journal of Financial Economics*

**Cognitive Uncertainty** (with T. Graeber)  
*Quarterly Journal of Economics, 2023, vol. 138 (4), pp. 2021-2067*

**Moral Universalism and the Structure of Ideology** (with R. Rodríguez-Padilla and F. Zimmermann)  
*Review of Economic Studies, 2023, vol. 90 (4), 1934-1962*

**Cognitive Biases: Mistakes or Missing Stakes?** (with U. Gneezy, B. Hall, D. Martin, V. Nelidov, T. Offerman, and J. van de Ven)  
*Review of Economics and Statistics, 2023, vol. 105 (4), pp. 818-832*

**Confidence, Self-Selection and Bias in the Aggregate** (with T. Graeber and R. Oprea)  
*American Economic Review, 2023, vol. 113 (7), pp. 1933-1966*

**Market Exposure and Human Morality**  
*Nature Human Behaviour, 2023, vol. 7 (1), pp. 134-141*

**Patience and Comparative Development** (with T. Dohmen, A. Falk, D. Huffman, and U. Sunde)  
*Review of Economic Studies, 2022, vol. 89(10), pp. 2806–2840*

**Moral Universalism: Measurement and Economic Relevance** (with R. Rodríguez-Padilla and F. Zimmermann)

*Management Science*, 2022, vol. 68(5), pp. 3590-3603

**Confidence and Central Tendency in Perceptual Judgment** (with Y. Xiang, T. Graeber, and S. Gershman)  
*Attention, Perception & Psychophysics*, 2021, vol. 83, pp. 3024-3034

**Moral Values and Voting**

*Journal of Political Economy*, 2020, vol. 128(10), pp. 3679-3729 (Lead Article).

**What You See Is All There Is**

*Quarterly Journal of Economics*, 2020, vol. 135(3), pp. 1363-1398.

**Ancient Origins of the Global Variation in Economic Preferences** (with A. Becker and A. Falk)

*AEA Papers & Proceedings*, 2020, vol. 110, pp. 319-323

**Kinship, Cooperation, and the Evolution of Moral Systems**

*Quarterly Journal of Economics*, 2019, vol. 134(2), pp. 953-1019.

**Correlation Neglect in Belief Formation** (with F. Zimmermann)

*Review of Economic Studies*, 2019, vol. 86(1), pp. 313-332.

**Global Evidence on Economic Preferences** (with A. Falk, A. Becker, T. Dohmen, D. Huffman, and U. Sunde)

*Quarterly Journal of Economics*, 2018, vol. 133(4), pp. 1645-1692 (Lead Article).

**The Precision of Subjective Data and the Explanatory Power of Economic Models** (with T. Drerup and H.-M. von Gaudecker)

*Journal of Econometrics*, 2017, vol. 200(2), pp. 378-389

## WORKING PAPERS

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**Complexity and Time** (with T. Graeber and R. Oprea)

**Quantifying Lottery Choice Complexity** (with C. Shubatt)

**Universalism: Global Evidence** (with A. Cappelen and B. Tungodden)

*Revise & resubmit, American Economic Review*

**Values as Luxury Goods and Political Behavior** (with M. Polborn and A. Wu)

**Herdin, Warfare and a Culture of Honor** (with Y. Cao, A. Falk, P. Giuliano and N. Nunn)

## TEACHING

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### GRADUATE

2017-2023 Experimental Economics, Harvard University

2016-2018 Reading group in Behavioral Economics, Harvard University

### UNDERGRADUATE

2019, 2021, 2023 Lecture course "Economics and Morality", Harvard University

2017 Junior seminar "Economics and Morality", Harvard University

## AWARDS AND HONORS

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- 2023 Keynote speech, MIT Sloan Workshop on Directions of Polarization
- 2021 Alfred P. Sloan Research Fellowship
- 2020 Capital Magazine “Germany’s Young Elite: Top 40 Under 40”
- 2019, 2020, 2022 Excellence in Refereeing Award, Review of Economic Studies
- 2018 Excellence in Refereeing Award, American Economic Review
- 2017 Distinguished CESifo Affiliate Award, Munich
- 2015 Runner-Up for Hillel Einhorn Award of the Society for Judgment and Decision Making
- 2006–2010 Friedrich Ebert Foundation Scholarship

## PRESENTATIONS

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- 2024 UCSD Spring School in Behavioral Economics, Chicago Booth (incl. scheduled)
- 2023 BFI OIG Conference, NBER POL Summer Institute, LSE Behavioral POL Conference, Columbia Workshop on Cognitive Noise, Copenhagen, Dartmouth, Pittsburgh
- 2022 UCSD Spring School in Behavioral Economics, Sloan-NOMIS Summer School on Cognitive Foundations of Economic Behavior, Berkeley-UBC Political Economy conference, CESifo Behavioral Economics conference, Northwestern Kellogg, UCLA Anderson, Hamburg, Williams, Vanderbilt, Yale, IMT Lucca, Tilburg, Hong Kong University
- 2021 Bocconi, Columbia, Yale SOM, USC, Notre Dame, Alicante, Toronto, Berlin, Stanford, Berkeley, Middlebury, briq Workshop on Beliefs, Munich CESifo conference, Stanford PoliSci, Stony Brook PoliSci
- 2020 Virtual Behavioral Economics Seminar, Warwick Behavioral Science, Warwick Econ, UPenn Psychology, Michigan, IMF, Cambridge, NHH Bergen, UCSB, Düsseldorf
- 2019 Zurich, Harvard Cognitive Psychology, Harvard Government, Bergen, ERINN Conference London, East Coast Behavioral and Experimental Workshop, Bonn briq Workshop on Beliefs, Pompeu Fabra Conference on Political Economy of Development and Conflict
- 2018 MIT, Berkeley, Berkeley Haas, Stanford, CMU, UBC, UCLA Anderson, Boston University, MPI Bonn, Harvard, Boston University, NBER Economics of Culture & Institutions Meeting, NBER Organizational Economics Meeting, NBER Political Economy Summer Institute, Early-Career Behavioral Economics Conference, Behavioral Economics Annual Meeting, Brown Deep Rooted Factors of Comparative Development Conference, Warwick Summer School on Culture and Development
- 2017 Microsoft Research, UPenn Wharton, Harvard, Bonn, UCL, Behavioral Economics Annual Meeting, Stanford SITE, CESifo Munich
- 2016 Brown, Cornell, Harvard, HBS, Munich, Northwestern Kellogg, Princeton, UCLA Anderson, UCSD, Early-Career Behavioral Economics Conference
- Earlier Cologne, Essex, European Winter Meeting of the Econometric Society; NBER Political Economy Meeting; NYU Bounded Rationality in Choice Conference; NBER Economics of Culture & Institutions Meeting; Stanford SITE; Bay Area Behavioral and Experimental Economics Workshop

## OTHER AFFILIATIONS AND ACTIVITIES

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2018– Associate Editor, *Journal of the European Economic Association*

2017– Faculty Research Fellow, National Bureau for Economic Research (NBER)

2017– Affiliate Member, CESifo Research Network, Germany

## REFEREE SERVICE

American Economic Review, Quarterly Journal of Economics, Econometrica, Review of Economic Studies, Journal of Political Economy, Journal of the European Economic Association, American Economic Review: Insights, AEJ: Micro, AEJ: Policy, Quantitative Economics, Review of Economics and Statistics, Journal of Development Economics, Journal of Public Economics, Journal of Economic Theory, Journal of Economic Growth, Management Science, Games and Economic Behavior, Review of Financial Studies, European Economic Review, Journal of Economic Behavior & Organization, Journal of Economics and Management Strategy, Science, Proceedings of the National Academy of Arts and Sciences, Psychological Review, American Political Science Review, National Science Foundation, European Research Council

## COMMITTEE WORK

Graduate admissions; graduate recruiting; first-year graduate advising (all at Harvard)

*Last update: December 3, 2023*