

From: (b) (6)
Sent: Sun, 15 Mar 2020 19:37:15 -0400
To: Lori Hall
Subject: Re: Real Estate Appraisals-Coronavirus (COVID-19)

Thank you for your note.
A.S. Fauci.

Sent from my iPhone

On Mar 15, 2020, at 7:35 PM, Lori Hall (b) (6) >wrote:

Dr. Fauci,

Thank you for your important work and for educating the public. Earlier today I sent the message below to President Trump. I am writing out of concern both for my husband's safety, others in the industry, and knowing refinances (especially with low rates) will help the American people through this unprecedented time. I understand that our Local and National Government continues to look at all potential solutions, with advice from experts such as yourself. I fully understand this suggestion from one mom and wife might be way too simplistic for banks/lenders to even consider. I am hoping to be ahead of the curve and that it starts/continues what I consider to be a much needed conversation for this industry, for the safety for appraisers and homeowners alike, and for the pipeline for the lenders. It's very much appreciated.

Be Safe. Kindest Regards,
Lori Hall

Dear Mr President,

First, our great appreciation to you and your staff for all you do every day and in keeping our country & citizens safe. We have a family real estate appraisal business (Chicago Metro Area). I handle all service related items from the comfort of my home. However, my husband, William Hall, who is a Certified General Real Estate Appraiser, is out in the field all day performing interior appraisals. I have reached out to all our appraisal management companies with this question to ask their lenders. Considering the abundance of caution everyone is taking and the refinance industry seeing unprecedented volume, is there any talk about lenders moving to exterior only appraisals (and possibly following up after with an interior)? We heard from ServiceLink, a Fidelity company, and they have not heard any word from their national banks/lenders changing to exterior only appraisals at this time. Thank you very much!

God Bless,
Lori Hall