# SOU

The Sunshine Solution.
The Refillable Sunscreen.
The Friend for your skin.



## **About Us**



Benedict Jones



Alex Burgstaller

Ben and Alex are students from the design products course at the royal college of art.

With backgrounds in Civil engineering and Industrial Design they aim to provide the sunscreen market with a innovative refillable solution!

## What is solu?

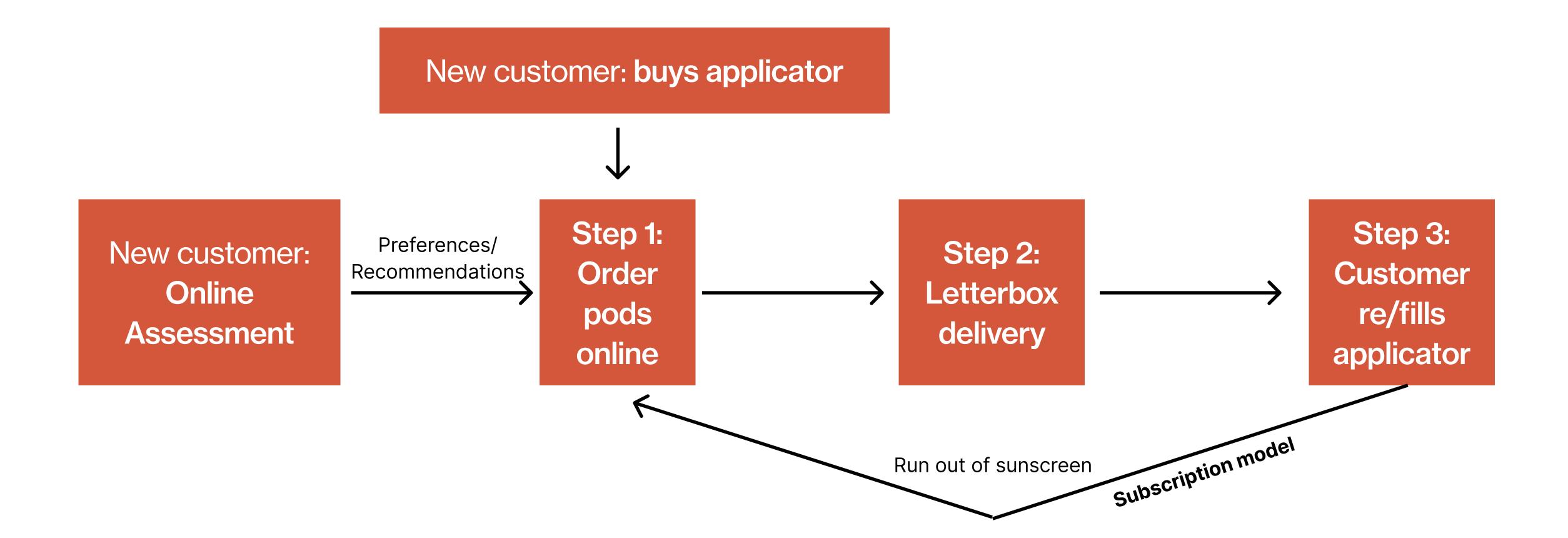
Solu is a refillable, sun care system that delivers clean, effective protection through concentrated single-use doses.

Designed for minimal waste and maximum ease, each Solu Dose dissolves into a smooth, reef-safe sunscreen – no mess, no plastic, just sun protection that fits your routine and your values.





## How solu works.



## The future of solu.

### **Aug/ Sept 2025**

Launch Instagram, website landing page, and waitlist sign-up

Start teasing the brand story via social + email

Collect user feedback from early testers & iterate product

#### Jan/ Feb 2026

Finalize manufacturing based on campaign success

Begin production of Solu applicator and refill doses

Fulfil early Crowdfunder orders Onboard initial customer support processes

#### June/ July 2025

Finalize hydrogel or dry puck formula with lab/formulator

Lock in packaging suppliers (applicator, wrapper, dose materials)

Finish visual identity (logo, color palette, website skeleton)

Begin user testing of prototype applicator

#### October 2025

Go live on Kickstarter or Indiegogo with a powerful video & refined pitch

Offer early access bundles with applicator + 3–6 Solu Doses

Collaborate with eco-conscious influencers & press outlets

Build momentum and gather feedback during campaign

### March/ April 2026

Launch official D2C store (Shopify or equivalent)

Begin direct sales via web and selected boutique retail

Expand product line: tinted SPF or SPF 50 dose variant

Plan for B2B pilot partnerships (hotels, resorts, gyms)