

AGENDA

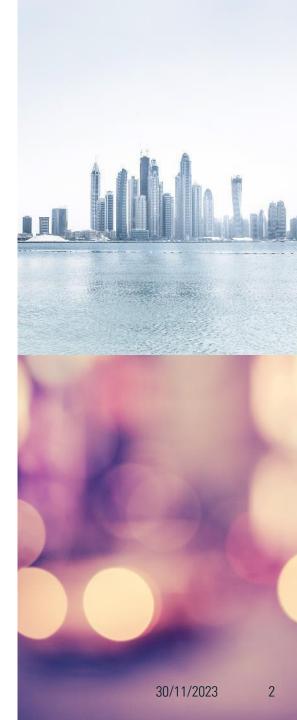
Investment Banking Unveiled
The Roles Within
Summary

Brief Introduction

People always assume Investment Banking is a complex topic that is best left to the professionals.

Let's explore the world of investment banking together.

In this presentation, we'll break down the key concepts in a straightforward way, making investment banking easy to understand.



INVESTMENT BANKING UNVEILED

KEY CONCEPTS UNCOVERED

DRIVING GLOBAL FINANCE

- Supports countries, companies, and people.
- Supports Countries: Investment banking can play a crucial role in supporting the financial stability and growth of nations. This could involve advising governments on economic strategies, managing debt issuance, or facilitating international financial transactions.
- Supports Companies: Investment banks assist companies in various financial matters. This can range from helping them raise capital through initial public offerings (IPOs) to providing financial advisory services for mergers and acquisitions.
- Supports People: Investment banking impacts individuals by contributing to economic stability, job creation, and overall financial well-being. For instance, it can influence the availability of investment opportunities for individuals looking to grow their wealth.

EXAMPLE OF: SECURITIES IN ACTION

- Introducing Derivatives:
- What are Derivatives: In the world of investment banking, derivatives are financial instruments derived from the value of an underlying asset. Think of them as financial contracts whose value is based on the price movements of something else, like stocks, bonds, or commodities.
- Example: Imagine you're planning a big outdoor event, and you're concerned about the weather affecting attendance. To hedge against this risk, you enter into a derivative contract known as a weather derivative. If the weather turns unfavourable, you receive compensation to offset the potential loss in attendance.
- Role in Investment Banking: Investment banks often use derivatives
 to manage risks, speculate on market movements, or provide
 customized financial solutions to clients. While they might sound
 complex, derivatives are essentially tools to navigate and mitigate
 financial uncertainties.

ROLES WITHIN

FRONT-OFFICE

- Front-office roles in investment banking are like financial superheroes.
- Starting as Investment Banking Analysts, these professionals directly interact with clients, conduct financial analysis, and play crucial roles in major transactions like IPOs and mergers.
- As they climb the career ladder to Managing Directors, they lead significant client relationships and strategic initiatives, making them the heroes of the financial world.

BACK-OFFICE

- The back-office positions in investment banking are the silent wizards working behind the scenes.
- Roles like Operations Analysts handle administrative and operational functions, ensuring the smooth execution of financial transactions.
- As they progress in their careers, individuals may become Operations Managers or Directors, overseeing the efficiency and compliance of the bank's operations.



CENTER VIEW PARTNERS

EVERCORE



LAZARD





GUGGENHEIM

(???)

MOELIS & COMPANY

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(only in Europe)

SUMMARY

A REWARDING PATH

Investment banking gestures as an exciting and rewarding career path.

Entry-level positions command competitive salaries, with significant financial rewards as you climb the corporate ladder.

While the financial benefits are attractive, dedication and resilience are essential for success in this rigorous field.

As you embark on your career journey, keep in mind the satisfaction of working on high-stakes deals and shaping the financial world. Consider a career in investment banking, where financial talent meets professional fulfilment, and the potential for substantial compensation awaits.

