Fundamentals for automating due diligence processes in property transactions

Due diligence in property

Received 30 September 2019 Revised 21 January 2020 3 March 2020 Accepted 6 March 2020

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Abstract

Purpose – This research provides fundamentals for generating (partially) automated standardized due diligence reports. Based on original digital building documents from (institutional) investors, the potential for automated information extraction through machine learning algorithms is demonstrated. Preferred sources for key information of technical due diligence reports are presented. The paper concludes with challenges towards an automated information extraction in due diligence processes.

Design/methodology/approach – The comprehensive building documentation including n=8,339 digital documents of 14 properties and 21 technical due diligence reports serve as a basis for identifying key information. To structure documents for due diligence, 410 document classes are derived and documents principally checked for machine readability. General rules are developed for prioritized document classes according to relevance and machine readability of documents.

Findings – The analysis reveals that a substantial part of all relevant digital building documents is poorly suited for automated information extraction. The availability and content of documents vary greatly from owner to owner and between document classes. The prioritization of document classes according to machine readability reveals potentials for using artificial intelligence in due diligence processes.

Practical implications – The paper includes recommendations for improving the machine readability of documents and indicates the potential for (partially) automating due diligence processes. Therefore, document classes are derived, reviewed and prioritized. Transaction risks can be countered by an automated check for completeness of relevant documents.

Originality/value – This paper is the first published (empirical) research to specifically assess the automated digital processing of due diligence reports. The findings are helpful for improving due diligence processes and, more generally, promoting the use of machine learning in the property sector.

Keywords Artificial intelligence, Machine learning, Property transactions, Due diligence, Digital building documentation, Document classes

Paper type Research paper

1. Research background and previous research

Information is key for making right decisions and achieving corporate goals (Bhatt, 2001, p. 70). Property is changing from an asset-intensive sector to an information-intensive sector. The majority of property data are collected in daily operations, e.g. regarding maintenance, letting, services charges or energy consumption. However, there is a fundamental lack of instruments for leveraging internal data and a risk of overlooking the essentials (Bawden and Robinson, 2009, pp. 182-184).

Traditionally, many property investors ground their decisions on a combination of intuition and retrospective data (Asaftei et al., 2018). Although property investments are



Journal of Property Investment & Finance © Emerald Publishing Limited 1463-578X DOI 10.1108/JPIF-09-2019-0130 generally assumed to follow a rational process many cognitive limitations may and do apply (Salzman and Zwinkels, 2017, pp. 81-83). Reports may be subject to overconfidence or confirmation bias, especially if the underlying data are difficult to access (Öhman *et al.*, 2013). Using available digital documents in the best possible way may help to obtain an unbiased view of a property investment. A global commercial property transaction volume of more than US\$800 billion in 2019 (Jones Lang LaSalle, 2020) underpins the relevance of receiving building information at the right time, in the right place, in the right format, in the right level of detail and above all, the right information (RICS, Royal Institution of Chartered Surveyors, 2017). It is still particularly difficult to assess the physical structure of a building due to shortcomings in data structure and quality (Wouda and Opdenakker, 2019, pp. 573-576). Different interests, systems and data requirements lead to regular building documentation losses over time (Bodenbender *et al.*, 2019, p. 177).

Due to the growing amount of data and the use of new technologies, it is now possible to make investment decisions more rational. For transactions, documents are usually made available in data rooms that ensure availability, timeliness and consistency. Conventional data rooms are used just for the purpose of a transaction. To use information further for building operation, there is an ongoing development from pure transaction data rooms to permanent data rooms. The aim is to provide information and documents without media breaks as well as to identify information unambiguously over all life cycle phases of a property (Bodenbender *et al.*, 2019).

Due diligence reports in property transactions usually relate to tax, technical, environmental, legal and commercial issues. Technical due diligence especially focuses on the assessment and evaluation of the structural condition and maintenance requirements (RICS, Royal Institution of Chartered Surveyors, 2009). Since construction and maintenance are associated with substantial costs, identified risks or doubts may trigger purchase price discounts, guarantees or even termination of negotiations. Generally, in just a few weeks a wide range of documents must be elaborately prepared and made available. Gaps in the documentation can only be identified with great effort. The quality and completeness of digital building documentation is increasingly becoming a factor as "deal maker" and "deal breaker" in transactions. One of the greatest potentials of artificial intelligence (AI) in property relates to services that support reporting (EY Real Estate, Vonovia, 2019).

Artificial intelligence can well assist in the classification of documents as key for the structuring of a building documentation. This requires a distinct set of document classes. Classification refers to the assignment of a document to a (predefined) class. Ideally, every document is assigned to one single document class. Previous achievements in automated classification already help to recognize, classify, name and sort digital documents in digital data rooms. Algorithms used are mostly based on machine learning (ML) and natural language processing (NLP) techniques. With different classification algorithms (Naïve Bayes, Support Vector Machine, Deep Learning) the error rate in recognizing and interpreting text in documents could continually be reduced. With methods of supervised learning, hit rates above 80% are already achieved (Bodenbender *et al.*, 2019; Russell and Norvig, 2016). The next step is information extraction. The goal is to recognize and extract predefined values and information such as entities or relationships (Jurafsky and James, 2019). In the long run, artificial intelligence could extract relevant information from documents to assist investment decision making.

Standards play a critical role in document classification, data exchange and information extraction. They ensure interoperability/compatibility, quality, optimization/variety reduction and information/measurement for evaluating processes (Hatto, 2013). From the point of view of research and development, standards are one of the most important instruments to further develop existing services with new technologies (such as artificial intelligence).

Certain approaches in the field of document and data standardization as well as data exchange in the property sector already exist.

OSCRE International, short for Open Standards Consortium for Real Estate, is a non-profit, member-based organization which aims to develop, standardize and implement property data-exchange formats in commercial real estate. OSCRE has developed and published a series of XML data schemas for corporate real estate and investment applications (www.oscre.org).

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The gif, Society of Property Researchers, Germany (Gesellschaft für Immobilien wirtschaftliche Forschung, www.gif-ev.de) is a nonprofit, member-based platform of the German property sector aiming to promote research and education as well as advancing standards to increase market transparency. The gif-IDA guideline for the exchange of property data (gif, 2017) aims to standardize the exchange of data between various parties. In March 2019, gif published "Standards for Configuring a Property Data Room and Document Management System 2.0" (gif, 2019). In addition to app. 100 document classes and a document index, it includes a mapping of the structure of the French partner association FIDJI.

FIDJI offers a free and open exchange of data format (Format d'Inter-échanges de Données Juridiques et Immobilières, or Financial and Property Data Interchange Format, www.format-fidji.org). FIDJI works on aligning their exchange of data format with gif and OSCRE. Currently, FIDJI counts 99 document classes (FIDJI, 2015).

Several organizations and research associations pursue similar goals in other countries, although they have not published sets of document classes yet:

- UK: Royal Institution of Chartered Surveyors (RICS, www.rics.org), Society of Property Researchers (SPR, www.sprweb.com), Investment Property Forum (IPF, www.ipf.org.uk)
- (2) Netherlands: Vereniging Onroerend Goed Onderzoekers Nederland (VOGON, www. vogon.nl), Real Estate Data Exchange Association (REDEX, www.redex.nl)

The need for international harmonization of standards is recognized by many established organizations in the property sector, in particular with regard to floor measurement, performance measurement, accounting, reporting and valuation, such as BOMA (known for IPMS), MSCI, INREV, IFRS, IVSC, EPRA, NCREIF, PREA and RESO (for multiple listing services) [1].

Most of these initiatives aim to establish standards for structured and process-related data exchange between the parties in the life cycle of buildings. Automated digital processing of documents is seen as a subsequent field for research and development.

2. Aim of the research and research approach

The main added value of artificial intelligence will result from the targeted use of data. This research provides fundamentals for generating (partially) automated standardized technical due diligence reports by analyzing documents and extracting relevant information from building-related documents. Therefore, the paper seeks to identify unambiguous document classes and check the potential for digital processing of documents to promote the use of machine learning in the property sector.

The primary research question is:

What are the key requirements for information, documents and algorithms for an automated technical due diligence?

This is subject to the following underlying questions:

(1) Which information is key for technical due diligence?

- (2) Which documents can the key information be sourced from?
- (3) Which challenges need to be addressed towards automated information extraction?

The research is grounded on 8,339 digital documents of 14 properties from eight (institutional) investors. The focus is on the structuring of documents as well as the identification of relevant documents for due diligence to support transaction processes. The documents shall be organized in a manageable number of unique and uniform document classes with a minimum of overlaps. The document classes are derived from the primary data including original due diligence reports and checked against industry standards such as the data room indices of gif (2019), Drooms (undated), Fischer and Teufelsdorfer (2015) and eight individual standards of the property owners in the data set. The document classes are then prioritized according to their relevance and availability in data rooms during property transactions. Further, documents across the document classes are principally checked for machine readability. Digital processing requires optical character recognition (OCR), which converts document scans, PDFs and image files into editable and machine-readable formats to identify characters and their position on a document page. Eventually, this will enable (partially) automated information extraction with machine learning.

3. Data

The data are provided by the PropTech Architrave [2]. The primary data set including 8,339 digital documents of 14 properties from eight different owners is analyzed. The properties are located in nine German metropolitan regions and are predominantly used as offices. The building documentation of the properties includes building-related documents and company-related documents (see document classes in Appendix). An overview of the data set is presented in Table 1. The table shows the amount of frequently occurring text-based files (e.g. .pdf, .xls(x), .doc(x)) as well as image-based files (e.g. .jpg and .tif(f)) and AutoCAD Drawing Database files (DWG) per property. Rare file formats such as .csv., .zip., .ppt, and .txt are subsumed in the column "other."

The data set contains 7,330 pdf files (around 88% of all files) which are essential for classification and subsequent information extraction. Of the 8,339 documents, the majority typically relate to tenant and lease contract information (13.5%), plans (6.4%) as well as

Location	Leasable area [sqm]	Text- based	Image- based	CAD- file	.xls/ .xlsx	.doc/ .docx	Other	No. of documents
Cologne	112.500	656	3	_	6	_	_	665
	2.800	1.381	21	21	15	1	1	1,440
Rhine Main	13.800	473	2	_	5	_	_	480
area								
Rhine Main	35.000	1,270	466	17	37	1	1	1,792
area								
Berlin	9.100	276	6	_	7	_	_	289
Berlin	16.200	362	_		6	_	_	368
Berlin	5.300	398	_	9	29	_	_	436
Magdeburg	7.500	439	62	_	1	_	_	502
Düsseldorf	7.500	222	_	_	_	4	_	226
Frankfurt	5.000	207	_	26	1	2	2	238
Munich	12.800	551	1	29	9	6	8	604
Munich	18.700	385	32	33	7	4	3	464
Ruhr area	5.000	359	_	13	38	13	2	425
Bonn	5.000	351	5	_	31	16	7	410
al		7,330	598	148	192	47	24	8,339
	Cologne Cologne Rhine Main area Rhine Main area Berlin Berlin Berlin Magdeburg Düsseldorf Frankfurt Munich Munich Ruhr area Bonn	Location area [sqm] Cologne 2.800 Rhine Main 13.800 area 35.000 Rhine Main 35.000 area 35.000 Berlin 9.100 Berlin 16.200 Berlin 5.300 Magdeburg 7.500 Düsseldorf 7.500 Frankfurt 5.000 Munich 12.800 Munich 18.700 Ruhr area 5.000 Bonn 5.000	Location area [sqm] based Cologne 112.500 656 Cologne 2.800 1,381 Rhine Main 13.800 473 area Rhine Main 35.000 1,270 area 35.000 276 Berlin 9.100 276 Berlin 16.200 362 Berlin 5.300 398 Magdeburg 7.500 439 Düsseldorf 7.500 222 Frankfurt 5.000 207 Munich 12.800 551 Munich 18.700 385 Ruhr area 5.000 359 Bonn 5.000 351	Location area [sqm] based based Cologne 112.500 656 3 Cologne 2.800 1,381 21 Rhine Main 13.800 473 2 area Rhine Main 35.000 1,270 466 area 8 8 6 Berlin 9.100 276 6 Berlin 16.200 362 - Berlin 5.300 398 - Magdeburg 7.500 439 62 Düsseldorf 7.500 222 - Frankfurt 5.000 207 - Munich 12.800 551 1 Munich 18.700 385 32 Ruhr area 5.000 359 - Bonn 5.000 351 5	Location area [sqm] based based file Cologne 112.500 656 3 - Cologne 2.800 1,381 21 21 Rhine Main 13.800 473 2 - area Rhine Main 35.000 1,270 466 17 area Berlin 9.100 276 6 - - Berlin 16.200 362 - - Berlin 5.300 398 - 9 Magdeburg 7.500 439 62 - - Düsseldorf 7.500 222 - - 26 Munich 12.800 551 1 29 Munich 18.700 385 32 33 Ruhr area 5.000 359 - 13 Bonn 5.000 351 5 -	Location area [sqm] based based file xlsx Cologne 112.500 656 3 - 6 Cologne 2.800 1,381 21 21 15 Rhine Main 13.800 473 2 - 5 area Rhine Main 35.000 1,270 466 17 37 area 8erlin 9.100 276 6 - 7 Berlin 16.200 362 - 6 6 Berlin 5.300 398 - 9 29 Magdeburg 7.500 439 62 - 1 Düsseldorf 7.500 222 - - - Frankfurt 5.000 207 - 26 1 Munich 12.800 551 1 29 9 Munich 18.700 385 32 33 7 Ruhr area 5.000	Location area [sqm] based based file xlsx .docx Cologne 112.500 656 3 - 6 - Cologne 2.800 1,381 21 21 15 1 Rhine Main 13.800 473 2 - 5 - area Rhine Main 35.000 1,270 466 17 37 1 area Rhine Main 35.000 1,270 466 17 37 1 Berlin 9.100 276 6 - 7 - Berlin 16.200 362 - 6 - Berlin 5.300 398 - 9 29 - Magdeburg 7.500 439 62 - 1 - Düsseldorf 7.500 222 - - - 4 Frankfurt 5.000 355 1 29 9 6	Location area [sqm] based based file xlsx .docx Other Cologne 112.500 656 3 - 6 - - Cologne 2.800 1,381 21 21 15 1 1 Rhine Main 13.800 473 2 - 5 - - area Rhine Main 35.000 1,270 466 17 37 1 1 area Rhine Main 35.000 1,270 466 17 37 1 1 area Berlin 9.100 276 6 - 7 - - Berlin 16.200 362 - 6 - - - Berlin 5.300 398 - 9 29 - - Magdeburg 7.500 439 62 - 1 - - Frankfurt 5.000 207 <

Table 1. Overview of building documentation for each asset based on type of documentation (own illustration, 2020)

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building applications and building permits (5.2%). Image-based files including DWG files have a share of 8.9% of the total dataset. Image recognition, i.e. the identification of objects, buildings and patterns in photographs, is not part of this research. However, there are some promising approaches for the automated extraction of condition-specific visual characteristics from buildings (Koch *et al.*, 2018; Despotovic *et al.*, 2019). The majority of documents in the data set originate from the operating phase such as maintenance protocols, service and lease contracts or invoices for construction measures. The amount and quality of the documents and files is very heterogeneous depending on the owner and authors. The building sizes range from 2,800 sqm (office) to 112,500 sqm (warehouse). There is no direct correlation between the size of the asset (leasable area) and the number of documents. This can be explained by insufficient management, poor documentation or single/multi-tenant properties.

The structuring of the document classes also differs by organization. As mentioned, there is no industry-wide standard so far according to which property-related data and documents should be captured, managed, analyzed and exchanged. The initiatives by gif (gif, 2019), FIDJI and OSCRE are designed to become an industry-wide standard with a minimal number of document classes.

The research is further grounded on n=21 technical due diligence reports of larger properties, the majority of which are owned by institutional investment companies. The original reports were checked for completeness and content according to guidance notes (RICS, 2011; Just and Stapenhorst, 2018; gif, 2019; Drooms, undated; Fischer and Teufelsdorfer, 2015). 85% of the technical due diligence reports are compliant with RICS (2011). Due to incomplete building documentation in data rooms and the homogeneity of properties, deviations from guidelines in particular cases are justified.

4. Results

4.1 Which information is key for technical due diligence?

Technical due diligence is carried out for the purpose of a technical assessment in property transactions. Contractors are usually sellers or potential buyers who request key information regarding the structural condition and maintenance requirements in the form of a report.

About 60–70% (app. 5,000–6,000) of the 8,339 documents in the data set are considered relevant for technical due diligence. The main common information sources of the technical due diligence reports in compliance with RICS (2011) are documents such as land register, public easement, construction and planning law or statutory compliance review. The analyzed due diligence reports have an average page count of around 30 pages, ranging from four pages to around 100 pages for a comprehensive technical due diligence report on a large property. The analysis shows that about 15–25 important key information items per page exist on technical due diligence contents such as general property description, structure, building physics, building fabric, external areas, building services, environmental and sustainability issues, capital expenditures (Capex) and operational expenditures (Opex). While some commonalities are found, components of a standardized technical due diligence reporting structure are beyond the scope of this paper. In total, about 500-600 key information items are included in an average technical due diligence report. For a partial automation of due diligence processes, key information items are presented. As an example, 16 key information items for technical due diligence are identified and mapped to the respective document class in Table 2. The columns to the right show up to three document classes (document A, B and C) which the information item can potentially be sourced from. Text-based documents are preferred at this point. The prioritized document classes in the Appendix feature machine readability scores. The key information item "year of construction" is most likely to be obtained from Doc A: 0072 planning application (see document classes in Appendix). If the "year of construction" is not contained in document A or the document is not available in the data room, document B and document C are further

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Jr II	No.	Key information	Unit/data field	Document A	Document B	Document C
	1	address	text	0002	0003	0009
	2	plot size	m^2	0072	0039	0080
	3	land-use type	term	0058	0059	0060
	4	year of construction	date	0072	0002	0080
	5	year of renovation	date	0077	0139	0007
	6	main use	term	0003	0007	0072
	7	number of main floors	amount	0002	0072	0080
	8	total gross floor area	amount	0002	0097	0098
	9	total net lettable area	m^2	0200	0201	0080
Table 2.	10	heat supply	term	0280	0160	0249
List of key information	11	contaminated sites	m^2	0111	0028	0029
items and	12	parking spaces	amount	0002	0078	0083
corresponding	13	age of elevator	date	0165	0184	0264
document classes to	14	year of fire alarm system	date	0123	0255	0177
source from (own	15	public land charges	text	0039	0042	0040
illustration, 2020)	16	water consumption	[m³/year]	0283	0298	0235

alternatives containing the information. This assumes that, in practice, building documentation is often incomplete. This is a strong appeal to property companies to maintain and hand over complete building documentations across all life cycle phases.

The aim is to extract relevant information from the necessary documents in a fast and reliable way. The information extraction becomes more accurate when the documents are known in which the key information can best be found in terms of accessibility and machine readability.

4.2 Which documents can the key information be sourced from?

Due to the increasing migration of building documentation between life cycle phases, various software systems and document indices, there is a need for a holistic approach to structuring documents. Within the framework of this paper, 410 unique and uniform document classes (level 3) were derived from the data set (see Appendix). The analysis of 8,339 digital documents first comprises a systematic capture and structuring according to building and company-related documents (level 1). In addition, the building-related documents were classified regarding transaction, ownership, law, technical and organizational content, and the company-related documents were classified regarding management finance, reporting, company and commercial issues (level 2). The document classes thus derived are categorized as follows in Table 3. The number of documents is indicated by n=x documents. In Table 3, "y" (yes) relates to text-based documents, "n" (no) to image-based documents and "yn" (yes and no) to documents that contain both text-based and image-based elements.

Basically, the building-related documents are of higher importance for technical due diligence as they include all technical data pertaining to the property. In ambiguous cases (e.g. third-party liability insurance), documents are declared as building-related. Documents relating to building technology and property and facility management are essential.

The document classes derived from the data were then compared with industry standards such as the data room indices of gif (2019), Drooms (undated), Fischer and Teufelsdorfer (2015) and eight individual standards of the owners in the data set. Supplementary documents of the existing standards were integrated into the document list in this research and redundancies were eliminated. The overlap-free document classes resulting from this approach enable a clear classification of documents, migration between standards and the structuring of documents for different use cases. The analysis shows that with an increasing number of building documentation, the number of document classes increases as well.

in property - Company: n = 8 (y: 100%, n: 0%, yn: 0%) - Property overview: n = 8 (y: 37.5%, n: 50.0%, yn: 13.5%) transactions - Purchase: n = 13 (v. 100%, n: 0%, vn: 0%) - Special purpose vehicle: n = 6 (v: 83.3%, n: 0%, vn: 16.7%) - Land: n = 16 (y: 62.5%, n: 12.5%, yn: 25.0%) - Constitution: n = 2 (v: 100%, n: 0%, vn: 0%) - Tenure: n = 10 (v: 100%, n: 0%, vn: 0%) - Shareholders' resolutions: n = 4 (v: 100%, n: 0%, vn: 0%) - Part ownership: n = 10 (y: 90%, n: 10%, yn: 0%) - Management: n = 3 (y: 100%, n: 0%, yn: 0%) - Planning law: n = 11 (y: 72.7%, n: 0, yn: 27.3%) - co.-related contracts: n = 4 (v: 100%, n: 0%, vn: 0%) - Building law: n = 11 (y: 63.6%, n: 0%, vn: 36.4%) - Finances: n = 7 (v: 100%, n: 0%, vn: 0%) - Building information: n = 19 (y: 5.3%, n: 79.0%, vn: 15.7%) - Joint ventures: n = 6 (y: 66.7%, n: 0%, vn: 33.3%) - Expert reports: n = 20 (v: 80%, n: 0%, vn: 20%) - Financing: n = 17 (y: 100%, n: 0%, vn: 0%) - Fire protection: n = 11 (y: 54.5%, n: 18.2%, vn: 27.3%) - Funds: n = 9 (y: 100%, n: 0%, vn: 0%) - Constr. documentation: n = 19 (y: 100%, n: 0%, vn: 0%) - Building tech. services: n = 51 (y: 98.0%, n: 0%, vn: 2.0%) - Lease contract: n = 37 (y: 94.6%, n: 0%, yn: 5.4%) - Property and facility mgmt.: n = 42 (y: 100%, n: 0%, vn: 0%) - Utilities: n = 6 (y: 100%, n: 0%, yn: 0%) - Insurance: n = 10 (y: 100%, n: 0%, vn: 0%) - Taxes and public charges: n = 16 (y: 100%, n: 0%, vn: 0%) - Other document: n = 4 (y: 100%, n: 0%, vn: 0%) Table 3. - Market and environment: n = 10 (y: 20%, n: 10%, vn: 70%) Overview of document - Controlling: n = 5 (y: 100%, n: 0%, yn: 0%) class categories with - Reporting: n = 6 (y: 100%, n: 0%, yn: 0%) number of documents - Exit: n = 9 (y: 88.9%, n: 0%, yn: 11.1%) (own illustration)

Company-related documents: n = 194 documents

Building-related documents: n = 216 documents

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The document classes in the Appendix may provide a basis for a classification standard for structuring property-related documents. The document classes do not overlap in terms of content to enable unambiguous classification. They facilitate information extraction by allowing algorithms to be focused on one class at a time. The classes each may require different algorithms since they contain different types of information. The document classes are continuously numbered (see Appendix). As they develop into a generally agreed standard, the numbering can be replaced by an appropriate form of indexing.

Documents need to be constantly categorized in specific structures as owners, applications and processes change. There are various company-specific indices, data room indices, document classes for operation and use as well as indices from literature. The structuring effort usually takes a lot of time, effort and cost. The document classes make it possible to structure documents largely without overlaps. At the same time, it is still a manageable number of document classes [3]. In property transactions, documents are usually classified into individual standards in data rooms. Non-overlapping classes enable the fast transfer to another standard, e.g. in the course of an ownership change. For all changes to the existing document classes, it must be ensured that a mapping to other standards is possible in order to achieve a successful migration.

To assess the completeness and validity of building documentation, general rules are developed for prioritized document classes according to relevance and machine readability of documents for technical due diligence as follows:

- (1) priority 1 (high) = includes at least one key information item for technical due diligence that is best available from this document in terms of machine readability (featuring the highest available machine readability score).
- (2) priority 2 (medium) = includes at least one key information item for technical due diligence that is machine-readable.

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- (3) priority 3 (low) = may not be machine-readable but still includes at least one key information item for technical due diligence.
- (4) priority 4 (-) = may or may not include a key information item for technical due diligence but is inferior in terms of machine readability to at least one other document class offering the same information item.

The analysis is based on an industry-standard optical character recognition (OCR) software. Prior to the OCR process, the structure of the document is analyzed by the software and areas containing text, images and tables are recognized. OCR technology is then used to convert document images into editable and machine-readable text. It shows that the documents in this domain are rather difficult to read by machine. For instance, a large proportion (>80%) of maintenance protocols is marked with handwritten notes. Several findings apply to all types of documents:

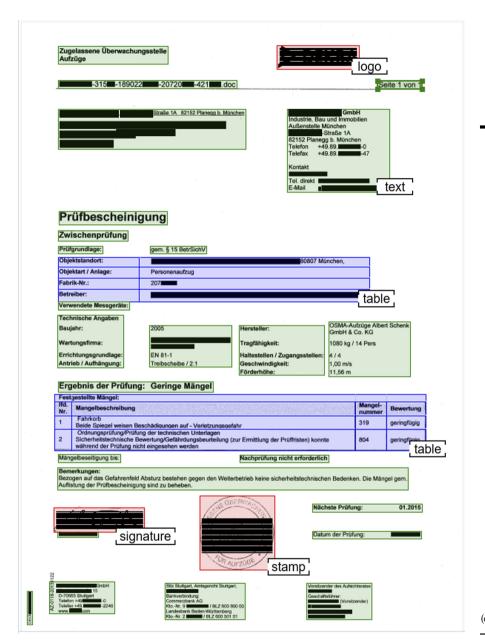
- Document condition: Paper documents which have been exposed to frequent use are much less recognizable by machine than fresh printouts. Handwritten notes further reduce machine readability substantially.
- (2) Scan quality: Color depth, resolution and density range influence the quality of a scan and thus machine readability; the same counts for documents with "noise" (i.e. scattered black dots), blurred or uneven letters or lines and shifted tables.
- (3) Document structure: The less structured a document, the more difficult is a meaningful extraction or the more documents are needed to train extraction algorithms.

The analysis shows that these characteristics limit the potential of digitization for machine readability. The quality of the documents has a tremendous impact on the optical character recognition quality. Some details or handwritten notes could hardly be identified even by visual examination. In particular, when handwritten notes interfere with typed characters, optical character recognition frequently fails. Digitally created documents and contracts, such as service contracts or utility contracts, are generally easier to read by machine.

The list in the Appendix prioritizes the document classes by the share of documents that are generally easy to read by machine. The machine readability scores are specified as follows:

- (1) score 1 (high) = digitally generated document with character recognition.
- (2) score 2 (medium) = digitized documents with few images and minor handwritten notes
- (3) score 3 (low) = digitized documents with many images and handwritten notes as well as multiply scanned documents of low quality.

An example of an optical character recognition analysis is shown in Figure 1: The document, a maintenance report for an elevator (document class 0184, Appendix) was checked for machine readability. The areas marked in red [logo, stamp, signature] are not recognized and therefore difficult or impossible to read by machine. The two blue marked areas [table] in the middle of the document are recognized as tables. If the font is easy to read, e.g. featuring a high contrast, the recognized area can be exported in table format and further processed digitally. The green text areas [text] indicate good machine readability and offer the best potential for information extraction. The document class (0184) contains important information regarding elevator maintenance (priority 1). However, it is not fully machine-readable (machine readability score: 2). There are minimal errors in the interpretation of



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Figure 1.
Machine readability
analysis with optical
character recognition
(own illustration, 2020)

letters and numbers which can be processed manually afterwards. In the course of automation, such minimal errors must be corrected. It shows that validity, timeliness, objectivity and stability are essential quality requirements for documents which help to increase the performance of digital processing.

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Overall, 410 document classes in 32 categories were analyzed (Table 3). The analysis reveals that a substantial part of relevant digital building documents is insufficient for automated information extraction (compare list in Appendix). The availability and content of documents vary greatly from owner to owner, from document to document and between document classes. Standardized documents are easier to be read by machines, such as:

- (1) concession documents.
- (2) official certificates,
- (3) infrastructure provision,
- (4) building permit documents,
- (5) commercial register extract,
- (6) land register extract.

App. 250 (60–70%) of all document classes are relevant for technical due diligence in different ways. The exclusion of the remaining 160 classes is due to:

- (1) lack of content pertaining to technical due diligence,
- (2) lack of machine readability (plan, photos, map),
- (3) inferior machine readability of documents against other document classes.

The distribution of document classes according to priorities for technical due diligence is shown in Table 4. 20.7% of document classes have high priority (80–90 classes), 23.2% have medium priority (90–100 classes), 23.2% have low priority (60–70 classes) and 40.2% have zero priority (160-170 classes). Documents in which the essential key information items are predominantly in text form (e.g. 0039: land register extract) are declared as text-based documents with "y" (yes). Image-based documents (e.g. 0082, floor layout plan) are labeled with "n" (no text-based classification possible). Documents that contain both text-based and image-based elements (e.g. 0022, official site plan) are marked with "yn" (yes and no). As intended, the machine readability scores do significantly correlate with the proportion of textbased documents. The machine readability of text-based documents is generally promising due to the use of standardized electronic fonts, a multitude of pre-trained algorithms and data sets as well as software systems that frequently rely on dictionary support. The score improves with the share of text-based documents. On average, the machine readability score is 1.82 for the document classes with priority 1, 2 and 3 and is therefore predominantly insufficient for digital processing. The more text-based documents in a document class, the better the machine readability. Overall, the proportion of text-based documents is more than sufficient (85.4%). However, there are documents like protocols, which are text-based but much more difficult to process digitally due to frequent handwritten notes. In priority 2 (medium), there are several as-built plans (Appendix: document classes 0081-0095) where

Table 4. Distribution of document classes by priorities and corresponding machine readability score (own illustration. 2020)

	Document class	es	Machine rea	dability score	
Priority	Number	Text-based [%]	Average	Median	Modal value
1 (high)	80–90 DC	84.3%	1.79	2.00	2.00
2 (medium)	90-100 DC	76.7%	1.89	2.00	2.00
3 (low)	60-70 DC	83.6%	1.75	2.00	2.00
4 (none = 0)	160-170 DC	91.6%	_	_	_
in total	410 DC	85.4 %	1.82	2.00	2.00

Due diligence in property transactions

algorithms for optical character recognition are not applicable. Image recognition is required to extract information from these documents.

It is suggested that the document classes can be used to compare classified documents with a target list. Such a comparison enables automated and reliable identification of gaps or redundancies in the documentation, which is an important basis for structured due diligence processes. This information is immediately available and missing documents can be obtained at an early stage in property transactions.

Which challenges need to be addressed towards automated information extraction?

The goal of information extraction is to find, link and extract relevant information from text ignoring irrelevant information. Digital building documents generated in the property life cycle serve as input. The output would be an instantiated template filled with the respective text fragments in the form of an automated technical due diligence report.

In managing property, the capture, provision and updating of building data is a costly and important task. Understanding data management is critical for reducing user error and improving efficiency. Without understanding how data are captured, stored, updated or used, organizations face significant risk in their day-to-day operations. However, document and information losses regularly occur in the property life cycle due to ownership changes, different systems and parties involved. Especially in the course of transactions, it is all the more important to carry out a structured data transfer. The data transfer from the previous to a new owner is frequently subject to an inefficient and delayed process (Saull and Baum, 2019). Through digital processing, human capacities can be focused on value-adding processes and efficiency can be increased. This may change in future with a comprehensive digital building documentation.

In the course of this research, we find the following challenges that still need to be addressed towards digital processing and (partially) automated due diligence processes:

- If PDF files are scanned images, these are hard to read for machines; owners must ensure that documents are digitized properly (contrast, alignment etc.) and optical character recognition is applied; remaining errors must be corrected (manually) to prevent erroneous data in processing systems,
- (2) automated systems should be able to highlight potential alpha (false positive: wrong information) and beta (false negative: missing information) errors; otherwise, reports will ultimately create a false sense of security.
- (3) documents of the same type have manifold layouts (fonts, font size, partitions, tables); this can generally be solved by machine learning algorithms, at least if text content prevails,
- nonetheless, documents that are standardized to some extent will facilitate automated information extraction,
- (5) illustrations, signatures and handwritten notes frequently cause problems, especially when interfering with typed characters,
- (6) even important documentation is often missing: e.g. reconstruction/conversion, fire protection reports.

It is highly recommendable that data managers take ownership of data, similar to risk owners in risk management. This is particularly true for building-related data that will eventually be migrated into external systems (e.g. building information modeling). This may promote data quality in a wider sense and prevent erroneous use of data. Clearly, data management will be more and more supported by artificial intelligence. However, artificial intelligence can hardly substitute responsibility of human professionals. In fact, this may become a major business in

IPIF

the future. When reports are generated (semi-)automatically, as expected in the future, the need to ensure data quality will become even more important.

5. Limitations

5.1 Requirements and scope

Obviously, documents in data rooms or document management systems must meet certain requirements regarding content and quality. To increase hit rates in document classification and to successfully use data through information extraction, more standardized documents will be essential. Therefore, documents should be enriched with meta information (e.g. xml attachment to PDF) when created or modified. These aspects are the subject of further research.

In the case of a vendor due diligence, all resources can usually be accessed in an adequate time frame for comprehensive inspection with extensive accessibility and documentation. If required, additions can be requested quickly. In an investor due diligence, limited resources are available within a limited period of time. It is expected that the building documentation as basis for digital processing may differ by use case (vendor/investor technical due diligence) to some extent. This aspect may be reflected in future research.

Different types of property and specifications (e.g. green buildings) may require other technical due diligence contents. New processes and applications in the construction and property sector may also call for additional document classes.

The document classes derived in this paper seek to represent a standard for as many building types as possible, which will have to be supplemented or modified in individual cases. The migration capability can eventually be achieved by introducing a meta-standard.

5.2 International standardization

The results are grounded on data from 14 properties of eight institutional investors. Even these showed quite heterogenous approaches towards managing documents. It is necessary to promote standardization and digital processing more deeply across the industry. The works from gif (gif, 2019), FIDJI, OSCRE and RICS (RICS, 2009, 2011, 2017) are important steps in this direction taking an international perspective. This may add to the growing demand for transparency in international property markets (Newell, 2016).

6. Conclusions

The overall picture that emerges from this research is that there are promising approaches and advances for the digitalization of technical due diligence processes through artificial intelligence. Risks in transaction processes can be countered by an automated identification and verification of relevant documents at a reduced cost. As noted above, however, there is still some way to go for using artificial intelligence for digital processing in transaction processes.

The empirical results lead to the following practical recommendations:

(1) A high level of document availability, completeness, uniformity, timeliness and machine readability is key to the success of automated information extraction. Since the analysis of the building documentation has shown that 46.1% of relevant due diligence documents are more or less unsuited for automated information extraction due to limited machine readability scores of 2 or 3, an increase in document quality and exchange of digital (rather than digitized) documents is vital for the digital transformation of the property sector. Documents and data are often used in isolation,

resulting in different data storage and file names between business units. Common documentation standards can be interpreted equally by multiple groups.

- (2) Another essential requirement for information extraction are suitable document classes. A set of document classes must neither be too small nor too bulky. Priorities of document classes for specific purposes, such as technical due diligence, can assist with data procurement. This allows to focus on documents that are most helpful with providing relevant information at the lowest cost. It might be useful to expand the existing document classes selectively, since document classes are rather dynamic than static. With all additions or changes to the existing document classes, it is important to ensure a consistent mapping to other standards. Steps towards an international standardization in document management are already being taken (gif, 2019, FIDJI, OSCRE and RICS, 2009, 2011, 2017). The standardization of building documentation and data exchange is necessary for harmonization and transparency on a global scale to ensure smooth transfer of documents and information in property transactions.
- (3) Prioritizing the machine readability of technical due diligence documents and digital processing may empower companies for the (partial) automation of due diligence processes. Due diligence processes will not be fully digitized until there are complete digital processes in property management and a standardized set of documents that can be read by machine. Digitally generated documents can provide necessary information with metadata. This will also improve building documentation.
- (4) For the (partial) automation of due diligence a standardized reporting structure will be essential. In literature there are some approaches for due diligence checklists. A standardized due diligence structure does not yet exist but could provide a number of benefits. In the long run with the use of artificial intelligence, a standardized, automatically generated report could help to ground investment decisions on documents analyzed. A standard report structure for technical due diligence, based on the key information identified in this paper, will be subject of further research.

The results offer various potentials for further research. For instance, the findings about machine readability of building documentation show that text-intensive areas such as legal and tax due diligence are generally suitable for (partial) automation. While the focus of this research is on document standardization and analysis of technical due diligence information, it is equally important to understand where the data originated. The automation of document generation (smart contracts) and the input process (digital interfaces) are further steps to increase data efficiency. Moreover, since due diligence providers increasingly operate internationally and reach a wider range of clients, different international perspectives could be reflected to improve (and eventually harmonize) national standards.

Notes

- BOMA = Building Owners and Managers Association, INREV = European Association for Investors in Non-Listed Real Estate Vehicles, IFRS = International Financial Reporting Standards, IVSC: International Valuation Standards Council, EPRA = European Public Real Estate Association, NCREIF = National Council of Real Estate Investment Fiduciaries, PREA = Pension Real Estate Association, RESO = Real Estate Standards Organization.
- Architrave provides an ML data room technology; the asset management platform comprises data on >4,200 assets of >90 bn. Euros in value; https://www.architrave.de/en/. Last checked 05 December 2019.

Due diligence in property transactions 3. Ideally, every document should be assignable to just one single class. On the other hand, with a large number of classes users will lose oversight; even if machine learning algorithms manage to classify documents automatically. Investors and data room providers indicate that a set of 1,000 or more document classes would be too bulky and a significant portion of it would practically remain empty.

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Appendix

List of Document Classes

The document classes are continuously numbered (class label). As they develop into a generally agreed standard, the numbering can be replaced by an appropriate form of indexing.

Text-based Classification/Subject of technical due diligence (TDD): y = yes, n = no, yn = yes and no (e.g. 0022, official site plan, which contains text and image-based elements)

Prioritization of document classes according to relevance and machine readability of documents for technical due diligence as follows: Priority 1 = high, 2 = medium, 3 = low, 4 = none

The machine readability scores are specified as follows: 1 = high, 2 = medium, 3 = low

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Class label	Document classes	Text-based classification	Subject of TDD	Priority	Machine readability score
	D. ilding interest down				
	Danager euren uocumenis				
	rioperty overview			,	
1000	Data, document exchange folder	u	n	4	ı
2000	Brochure	y	ų	_	1
0003	Property description	V	v	1	1
0004	Property photographs	n	ų	2	က
0002	Aerial photograph	n	n	4	က
9000	Visualization	n	у	က	က
2000	Type of use	Λ	, A	1	1
8000	Point of contact	ΛΝ	, A	2	2
	Purchase		•		
6000	Exposé	Λ	y	1	1
0010	Purchase presentation	. 27	, v	2	27
0011	Purchase price estimate	Λ	n	4	2
0012	Agent purchase	, >	u u	4	62
0013	Data room	, >	: "	4	1 673
0014	O.8-A) =	: =	· en	-
0015	Colo and muchaes amount (CDA)	· -	h =	0 0	+ 0
0010	Sale and purchase agreement (SLA)	~	<i>y</i>	1 0	11 0
9100	Keterence document	y	v	n	.71
2100	Transfer of ownership	y	n	4	က
8100	Declaration of release	V	u	4	2
0019	Further purchase-related documents	V	у	2	2
0020	Correspondence attorney and notary	V	и	4	2
0021	Real estate transfer tax (RETT)	V	n	4	2
	Land				
0022	Official site plan	yn	y	2	က
0023	Cadastral plan	n	y.	2	က
0024	State-specific characteristic	\$, v	2	1
0025	Land register	V	y	2	2
0026	Intervening space certification	ď	y	2	21
0027	Superstructures	. 1	· V	1	23
0028	Register of contaminated sites	ux	, A	1	23
0029	Remediation of contamination	Α,	y	1	1
0030	Ordnance	. *	, v	1	1
0031	Foundation and geotechnical report	. 24	, v	2	27
0032	Guideline land value map	yn	и	4	င
					(1)
					(continued)

Due diligence
in property
transactions

Class label	Document classes	Text-based classification	Subject of TDD	Priority	Machine readability score
0033	Existing trees	yn	ų	ಣ	2
0034	Preparation for building		y	က	1
0035	Disposal balance, demolition work	. 3	, v	က	1
9800	Flood protection concept	, u	, v	2	က
0037	Investor contract, archaeological heritage management	V	ď	2	2
	Tenure				
0038	Extract from the commercial register relating to the owner	V	n	4	2
6200	Land register extract	, v	y	1	1
0040	Grant of entry in the land register	ų	y	က	2
0041	Easements	. 1	ď	2	2
0042	Public land charges	V	ď	2	2
0043	License agreement	, v	ď	က	2
0044	Release of pledge	V	y	လ	2
0045	Heritable building right contract, ground lease (UK)	V	n	4	2
0046	Ground rent, proof of payment	ų	n	4	2
0047	Neighborhood agreement	V	Ŋ	က	2
	Part ownership				
0048	Part ownership	V	n	4	2
0049	Part ownership deed	V	u	4	2
0020	Community order	ų	u	4	1
0051	Partition plan	n	u	4	ಣ
0052	Condominium ownership deed	ų	n	4	2
0053	Condominium owner's association records	, v	Α	က	2
0054	Business plan	ų	u	4	2
0055	Condominium owner's association maintenance reserve		n	4	2
0026	Condominium owner's association property mgmt. contract		n	4	1
0057	House rules	ų	n	4	1
	Planning law				
0058	Land use plan	yn	V	က	က
6900	Local development plan	hy	ď	1	2
0900	Information relating to planning law	V	y	2	2
0061	Protection of ancient monuments	v	y	1	1
0062	Site servicing costs	ų	y	က	1
0063	Correspondence on land improvement	V	Ŋ	လ	1
0064	Planning agreement	v	y	2	1
9000	Land reallocation area, general improvement area	ď	у	2	2
					(continued)

Class label	Document classes	Text-based classification	Subject of TDD	Priority	Machine readability score
9900	Preservation order	A	٨	2	2
2900	Official certificates	, v	, e	က	1
8900	Rainwater drainage	yn	· v	က	21
	Building law				
6900	Outline planning application	yn	ų	က	2
0070	Tender documents	v	ď	က	2
0071	Outline building permit	, N	ď	က	23
0072	Planning application	yn	ď	1	23
0073	State building control	V	ď	2	1
0074	Building permit documents	yn	ď	2	2
0075	Demolition consent, demolition permit	V	ų	က	2
9200	Official approval	y	y	2	2
2200	Use approval, change of use approval	v	بر	1	1
8200	Parking space proof, redemption, compensation	v	ų	1	2
6200	Structural engineer's report, approval, calculations	yn	ų	2	က
	Building information				
0800	Building description	v	ų	П	1
1800	As-built document, site plan, distance space	n	ų	1	က
0082	Floor layout plan	n	y	1	င
0083	Parking space plan	n	ų	2	က
0084	Reflected ceiling plan	n	بر	က	င
2800	As-built elevations	n	ų	2	က
9800	As-built sections	n	ų	2	က
2800	Detailed plan	n	ų	2	က
8800	As-built plan superstructure	n	ų	2	က
6800	As-built plan heating	n	ų	2	င
0600	As-built plan ventilation	u	y	2	က
1600	As-built plan air conditioning	n	ų	2	က
0002	As-built plan sanitary installations	u	ų	2	က
0093	As-build plan electrical	n	ų	2	င
0094	As-build plan media	n	ų	2	က
2600	As-build plan pipes and cables	n	ų	2	က
9600	Locking system, keys, code cards	yn	и	4	2
2600	Schedule of areas	yn	y	1	2
8600	Measurement survey	yn	y	1	က
					(continued)

Expert reports Expe	Class label Doc	Document classes	Text-based classification	Subject of TDD	Priority	Machine readability score
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in brobactions y y y y y y y y y y y y y		Dillikilig water report	À	A.	٠,	
in probection forming points		Sound insulation report	V.	V.	٠.	٠,
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in broberty transactions in brownton in br		Contaminated sites report, pollutants	K	y	-	1
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Class label	Document classes	Text-based classification	Subject of TDD	Priority	Machine readability score
0132	Maintenance plan	Ķ	y	1	23
0133	Completed construction projects	. 2	, e,	1	2
0134	Ongoing construction projects	. 1	ν,	1	23
0135	Planned construction projects	, A	· V	1	27
0136	Deferred maintenance, defects	. ~	ď	1	2
0137	Completed maintenance, confirmation of defect remediation	ų	y	1	2
0138	Building invoices	V	y	2	23
0139	Official approval report	v	y	2	2
0140	Official approval report at completion	V	y	2	2
0141	TÜV certificates	ď	ď	2	1
0142	Notification of completion	v	y	က	2
0143	Guarantee bond	V	у	2	2
0144	Guarantee overview	y	у	2	2
0145	Site managers declaration	V	y	က	2
0146	Specialized company declaration	V	у	က	2
0147	Building inspectorate approval	V	y	က	2
0148	Building products	V	y	2	2
	Building technical services				
0149	Description of building services	V	у	1	1
0150	Overview of building services	yn	У	1	2
0151	Operation manual heating	V	y	2	2
0152	Operation manual ventilation	V	у	2	2
0153	Operation manual air conditioning	V	у	2	2
0154	Operation manual sanitary installations	v	У	2	2
0155	Operation manual fire protection system	ĸ	y	2	2
0156	Operation manual elevators and escalators	y	у	2	2
0157	Operation manual electrical	y	у	2	2
0158	Operation manual UPS (uninterrupted power supply)	y	у	2	2
0159	Operation manual other	y	У	2	2
0160	Test report heating	y	у	1	2
0161	Test report ventilation	V	у	1	2
0162	Test report air conditioning	V	у	1	2
0163	Test report sanitary installations	y	у	1	2
0164	Test report fire protection system	V	y	1	2
0165	Test report elevator and escalators	y	У	1	2
0166	Test report electrical	y	y	1	2
					(continued)

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Class label	Document classes	Text-based classification	Subject of TDD	Priority	Machine readability score
0167	Test report UPS (uninterrupted power supply)	ų	ų	1	2
0168	Test report other	ď	y	1	2
0169	Maintenance schedule	. ~	ď	1	1
0170	Maintenance report heating	. ~	ď	1	2
0171	Maintenance report ventilation	Y	ų	1	2
0172	Maintenance report air extraction system	. ~	ď	1	2
0173	Maintenance report forced air cooling plant	بر	ų	1	2
0174	Maintenance protocol air conditioning	V	ď	1	2
0175	Maintenance report sanitary	Y	ų	1	2
0176	Maintenance report fire protection technology	. ~	ď	1	2
0177	Maintenance report fire alarm system	V	ų	1	2
0178	Maintenance report fire damper	V	ų	1	2
0179	Maintenance report fire doors	V	y	1	2
0180	Maintenance report fire protection gates	v	y	1	2
0181	Maintenance report hydrants	v	y	1	2
0182	Maintenance report fire report sprinkler system	v	y	1	2
0184	Maintenance report elevator and escalator	V	y	1	2
0185	Maintenance report electrical	v	y	1	2
0186	Maintenance report electroacoustic system	V	ų	1	2
0187	Maintenance report safety lighting	V	ų	1	2
0188	Maintenance report lightning protection	V	y	1	2
0189	Maintenance report UPS (uninterrupted power supply)	v	y	1	2
0100	Maintenance report emergency power generator	V	ų	1	2
0191	Maintenance report building control system	Y	ų	1	2
0192	Maintenance report CO warning system	. ~	ď	1	2
0193	Maintenance report ventilation and air-conditioning system	. ~	ď	1	2
0194	Maintenance report smoke and heat exhaust ventilation system	. ~	ď	1	2
0195	Maintenance report grease separator	Y	ų	1	2
0196	Maintenance report engines	بر	ų	1	2
7610	Maintenance report barriers	e.	y	1	2
0198	Maintenance report drinking water test	Y	ų	1	2
0199	Maintenance report others	V	y	1	2
	Lease contract				
	Central documents				
0200	Rent roll, tenancy schedule	V	ų	က	2
0201	Occupancy plan, plan of lettable data sheet	y	u	4	ı
					(continued)

Class label	Document classes	Text-based classification	Subject of TDD	Priority [Machine readability score
0203	Sample lease contract	٨	n	4	ı
0204	Description of tenant fit-out	, ^	ý	က	က
0205	Extract from commercial register	· v	n	4	ı
0206	Credit information commercial tenants	y	u	4	I
0207	Information provided by tenants	V	u	4	ı
0208	Credit assessment, credit report	yn	и	4	ı
6020	Overview of rental deposits	V	u	4	1
0210	Deposit	У	u	4	ı
0211	Handover protocol	У.	u	4	ı
0212	Hand-over of keys	y	u	4	1
	Tenant and lease contract information				
0213	Residential lease contract	y	y	က	2
0214	Commercial lease contract	У.	y	33	2
0215	Lease agreement, operating lease contract	У.	y	3	2
0216	Sublease	y	y	က	2
7120	Parking space lease	У.	y	33	2
0218	Lease for advertising space	y	u	4	ı
0219	Antenna lease	y	u	4	ı
0220	Other license agreements	y	у	က	2
0221	Other agreements	y	u	4	I
0222	Addendum to lease contract	y	u	4	ı
0223	Rent guarantee	y	у	က	2
0224	Rent arrears overview	У	u	4	ı
0225	Rent arrears tenant	У.	u	4	ı
0226	Rent adjustment	y	u	4	1
7220	Permanent tenancy rights	У	u	4	ı
0228	Rent reduction	У	u	4	ı
0229	Exercise of option to extend	У.	u	4	ı
0230	Correspondence tenant	У.	y	3	1
0231	SEPA mandate	y	u	4	I
0232	Notice of defects to tenant	y	u	4	I
0233	Notice to terminate lease	У.	u	4	ı
0234	Conformation of termination of lease contract	У.	u	4	I
0235	Accounting of service charges, utilities	У	u	4	ı
0236	Objection to service charge, utilities accounting	y	n	4	ı

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Class label	Document classes	Text-based classification	Subject of TDD	Priority	Machine readability score
	Property and facility management				
7997	Monogeneral contract executions	=		6	c
020	Management Comact Over view	'n	ý	1 0	11 (
0238	Management invoice	У	y	.7	.23
0239	Operating cost overview	y	ų	2	က
0240	Property management contract	ĸ	y	3	1
0241	Facilities management contract	· A	V	3	1
0242	Center management contract	. ~	, K	က	1
0243	Caretaker contract	, 2	, ^	က	1
0244	Building management contract	, >	. ^	co	
0245	Cleaning service contract	, 2	, ^	က	П
0246	Security service contract	, 2	, ^	က	-
0247		, 2	, ^	က	1
0248	Power of attorney for property manager	. 1	и	4	ı
0249	Service contract heating	. ~	y	2	1
0220	Service contract ventilation	. ~	, v	2	1
0251	Service contract air extraction system	, 2	, ^	2	1
0252	Service contract air conditioning	, >	. ^	2	
0253	Service contract sanitary installations	, >	, >	2	-
0254	Service contract fire protection) S	, >	۱ ۵	
0255	Service contract fire alarm system) S	, >	۱ ۵	
0256	Service contract fire danner) =	, >	1 6	
0257	Service contract fire cloors	/ S	. >	1 6	-
0258	Service contract fire protection gates	, >	, >	2	
0229	Service contract hydrants) A	, 2	. 23	
0500	Service contract fire extinguisher	, 2	, ^	2	-
0261	Service contract sprinkler system	, A	, ^	2	1
0262	Service contract smoke and heat exhaust ventilation system	, 2	, ^	2	1
0263	Service contract escape route control	. 1	. ~	2	1
0264	Service contract elevator and escalator	· K	V	2	1
0265	Service contract for building management system	, 2	, ^	2	1
0266	Service contract for electrical equipment	. 1	ý	2	1
0267	Service contract electro-technical equipment	. 1	ý	2	1
0268	Service contract safety lightning	· K	V	2	1
0269	Service contract lightning protection	. 1	. ~	2	1
0220	Service contract power generator	ĸ	ų	2	1
0271	Service contract UPS	V	У	2	
					(continued)

Class label	Document classes	Text-based classification	Subject of TDD	Priority	Machine readability score
0272	Service contract emergency power generator	v	ų	2	1
0273	Service contract transformer station	K	y	2	1
0274	Service contract barriers	ď	ď	2	1
0275	Service contract sun protection blinds	V	y	2	1
0276	Service contract doors, roller shutter doors	V	y	2	1
7.720	Service contract roof	V	y	2	1
0278	Service contract other	V	y	2	1
	Utilities				
6/20	Supply and waste disposal contract	K	y	2	2
0280	Supply contract HVAC	ď	ď	2	2
0281	Supply contract electricity	V	y	2	2
0282	Supply contract gas	V	y	2	2
0283	Supply contract water	V	y	2	2
0284	Supply contract telecommunications	V	y	2	2
	Insurance				
0285	Insurance overview	V	y	က	2
0286	Third-party liability insurance	V	y	က	1
0287	Fire insurance	V	у	က	1
0288	Terrorism insurance	V	y	က	1
0289	Loss of rent insurance	V	n	က	1
0230	Environmental damage insurance	V	y	က	1
0291	Building insurance	V	y	က	1
0292	Other insurance documents	V	y	က	1
0293	Insured loss	V	у	2	2
0294	Asserted insurance claims	V	y	2	2
	Taxes and public charges				
0295	Land tax assessments, land assessment notice	V	n	4	I
0296	Rating notice, land tax notice	V	u	4	I
0297	Street cleaning charges	V	y	က	2
0298	Surface water drainage, sewage disposal	V	y	က	2
0299	Waste disposal	V	Ŋ	က	2
0300	Real estate tax assessment	V	u	4	I
0301	Other public charges	V	n	4	ı
0302	Input tax adjustment	V	n	4	ı
0303	Corporation tax	ų	n	4	ı
0304	Value added tax, VAT	y	и	4	I
					(continued)

Class label	Document classes	Text-based classification	Subject of TDD	Priority	Machine readability score
0305	Value added tax key, VAT key	ý	n	4	I
0306	Exemption certificate for construction works	Α	и	4	ı
0307	Tax certificate	, >	n	4	II
0308	Tonont invest toy	, ÷	: ;		
0200	Vondon input tax	٠, :	u :	* =	I
6000	Vendoi input tax	Y	u	.	I
0310	Option rates, area factor for apportionment	У	и	4	I
	Other document				
0311	Litigations	V	u	4	ı
0312	Proportion-related work contracts	Ų	и	4	I
0313	Additional information for specialized properties	, 2	n	4	ı
0314	Other documents, contracts, agreements	, >	z z	4	II
	Market and environment	,		ı	
E 100	Medical controls	!	:	c	-
0315	Warket analysis	yn	A.	9	- ·
0316	Location analysis	yn	y	က	1
0317	Infrastructure and transport connections	yn	V	2	က
0318	Analysis of surrounding area	ux	A)	က	2
0319	Marketing	. >	, =	4	I
0320	Website	, N		4	I
0321	Press release		: 2	. 4	I
0000	Township months of the delice		: 1	• •	
7700	Teliain's mainening activities	yıı	u :	. ·	I
0323	Events	yn	n	4	ı
0324	Pictures	n	u	4	I
	Controlling				
0325	Controlling report	V	V	2	2
0326	Outzoing invoices	, >	, >	cc	m
0397	Incoming invoices	, -) ÷	o er) er
0000	Desilation building to control	· ·	ነ ፡	0 0	0 0
0200	Dunding budget control	٠.	٠. :	1 -	1
6700	riquidity calls	N.	u	ţ,	I
6	Keporting				
0330	Forecast calculation	y	и	4	ı
0331	Project updates	V	n	4	ı
0332	Monthly reports	ų	n	4	I
0333	Quarterly report	Α	n	4	ı
0334	Financial report	, >	n	4	I
0335	Management report	, >	n	4	I
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Class label	Document classes	Text-based classification	Subject of TDD	Priority	Machine readability score
	Exit				
0336	Sale brochure	3.7	ý	1	1
0337	Sale presentation	ux	ý	2	က
338	Agent	· v	n	4	ı
1339	Sale price estimate	, K	n	4	ı
1340	Prospective purchasers	. ~	n	4	I
341	Letter of intent	, Ar	и	4	ı
342	Sale and purchase agreement (SPA)	. 20	n	4	ı
343	Q&A	, N	n	4	I
344	Notarization	, Ar	и	4	ı
	Company-related documents				
	Company				
345	Key data sheet	ų	n	4	I
0346	Letter templates	V	n	4	I
347	Articles of association	V	и	4	I
348	Commercial register extract	×	и	4	ı
349	Transfer of company shares	V	и	4	ı
350	Register extracts, applications	×	и	4	I
351	Share register	V	и	4	ı
352	List of shareholders	×	n	4	ı
	Special purpose vehicle (SPV)				
353	Structure, organigram	yn	и	4	ı
354	Power of attorney	V	n	4	I
355	Shareholder resolutions	V	n	4	I
356	Shareholder minutes, minutes of shareholder meeting	v	n	4	I
357	Annual report	V	n	4	I
0358	Loan agreements shareholders	×	и	4	I
	Constitution				
0359	Constitution	V	и	4	I
360	esolutions to alter constitution	V	n	4	I
	Shareholders' resolutions				
0361	Constitution-related resolutions	V	и	4	ı
362	Profit distribution resolutions	V	и	4	I
0363	Capital distribution resolutions	V	и	4	ı
364	Other resolutions	y	и	4	ı
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Class label	Document classes	Text-based classification	Subject of TDD	Priority	Machine readability score
	Management				
0365	Resolutions of the managing directors	y	и	4	ı
9980	Minutes, records	y	и	4	I
0367	Agreements with management	y	и	4	I
	Company-related contracts				
0368	Accounting	V	и	4	ı
6980	Auditors	V	и	4	ı
0370	Tax consultants	V	и	4	I
0371	Other contracts	v	n	4	ı
	Finances				
0372	Taxes	V.	n	4	I
0373	Management reporting	. *	и	4	ı
0374	Liabilities (incl. off-balance sheet)	, ^	n	4	ı
0375	Current balances	, >	u	4	ı
0376	Other financial information	, >	u	4	ı
0377	Interim statements (balance sheet and income statement) >	: "	4	ı
0378	Fund fees) >	: "	4	ı
	Joint ventures	,			
6226	Company concept	ΝΛ	u	4	ı
0380	I soal form	u A	: 2	4	1
0381	Conneration agreement	. A	: 2	. 4	ı
0382	Contra narticination	n =	* \$	* ~	1
0383	Minitee records	n =	* \$	٠ <	1
0360	Other desimants	n =		• =	
1000	Emonina de Comento	~	, and the second	,	ı
Local	Financing			•	
0385	Bank address	Ý	и	4	ı
0386	I erm sheet	Ų	и	4	ı
0387	Loan agreement	V.	n	4	ı
0388	Condition agreements	y	n	4	I
6880	Guarantees	Ų	и	4	ı
0380	Equity capital	V	n	4	I
0391	Debt capital	V	n	4	I
0392	Interest and amortization notices	Ų	и	4	I
0393	Disbursement requests	. *	и	4	ı
0394	Securities	. 47	и	4	ı
0395	Interest rate hedge	. v	и	4	I
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Class label	Document classes	Text-based classification	Subject of TDD	Priority M	Machine readability score
9620	Valuation reports	V	n	4	ı
0397	Deal announcement	. 1	n	4	ı
0398	Power of attorney	. 2	n	4	ı
0366	Current bank accounts	e.	u	4	ı
0400	Account management	e/	n	4	1
0401	Account authorization	e.	n	4	ı
	Funds				
0402	Fund documents	v	u	4	ı
0403	Fund controlling	. 20	n	4	1
0404	Committee template	ÿ	u	4	ı
0405	Depository	ÿ	u	4	ı
0406	Fund approval process	e/	n	4	1
0407	Liquidity management	ų	u	4	1
0408	Risk management	v	u	4	ı
0409	Fund accounting	ÿ	u	4	ı
0410	Sales support	×	u	4	I