



## PROFILE

Specialized in coastal properties around Île de Ré, leveraging 8 years of expertise in the Charente-Maritime Strong market knowledge, client focus, and negotiation skills.

## CONTACT

- Île Réalty,  
12 Place de la République,  
17410 Saint-Martin-de-Ré
- claire.dubois@iledre-immo.com
- +33 6 12 34 56 78

## SKILLS:

Negotiation  
Coastal property expertise  
CRM & digital marketing

## EDUCATION :

Bachelor's in Real Estate,  
University of La Rochelle,  
2014

# Claire Dubois

## REAL ESTATE AGENT

## PROFESSIONAL TRAINING

- 2022** **CERTIFICATION, ADVANCED COASTAL PROPERTY MANAGEMENT**
- 2021** **CERTIFICATION, DRONE PHOTOGRAPHY FOR REAL ESTATE**
- 2014** **BACHELOR'S IN REAL ESTATE**
  - University of La Rochelle
- 2012** **BTS IN REAL ESTATE PROFESSIONS**
  - Lycée Marcel-Sembat, La Rochelle

## EXPERIENCES

- 2017-PRESENT** **SENIOR REAL ESTATE AGENT**  
Île Ré,  
Charente-Maritime
  - Managed a portfolio of 40+ seaside villas across the Charente-Maritime coast
  - Achieved 30 % growth in listings year-over-year
- 2014-2017** **SALES ASSOCIATE**  
LocalHomes  
17, La Rochelle
  - Conducted property valuations and client visits

## PROFESSIONAL TRAINING

- 2021** **ADVANCED COASTAL PROPERTY MANAGEMENT**
- 2022** **DRONE PHOTOGRAPHY FOR REAL ESTATE**

## COMPETENCIES

### LANGAGES

French : Mother's tongue  
English : Bilingual

### PROFESSIONNAL

- Market analysis
- Client relationship management
- Lead generation
- Digital marketing