

Sophie Moreau

REAL ESTATE AGENT & MOUNTAIN PROPERTY SPECIALIST



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Les 3 Vallées (near Courchevel), France



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PROFESSIONAL TRAINING

2013 • Bachelor's in Business & Real Estate

Grenoble Alpes University

2010 • DUT in Tourism & Hospitality Management

IUT de Chambéry

2008 • Baccalauréat in Economic & Social Sciences

Vaugelas High School

SKILLS

- Chalet valuation & seasonal pricing strategies
- Winter-season rental coordination & property management
- Virtual tour production & video-editing (Matterport, Premiere Pro)
- High-touch client relationship management
- Fluent French & English; conversational Italian

COMPETENCIES

- Market Expertise
- Digital Savvy
- Negotiation
- Multilingual Service

HOBBIES

- Downhill & cross-country skiing
- Alpine hiking & mountaineering
- Landscape photography
- Wine tasting & regional gastronomy

PROFESSIONAL EXPERIENCES

2018 - PRESENT • COURCHEVEL LUX, TROIS VALLÉES

Real Estate Agent

- Closed over 120 chalet sales (€1 M–€15 M), achieving a 90 %+ client satisfaction score.
- Orchestrated turnkey seasonal rentals for 30+ high-net-worth clients, driving average occupancy to 85 %.
- Developed 360° virtual tours and drone videos, boosting remote viewing bookings by 60 %.

2013 - 2018 • ALPINE HOMES, SAVOIE

Assistant Agent

- Supported senior agents in 200+ property showings per season.
- Managed client communications, logistics, and bespoke concierge services (ski passes, catering).
- Contributed to a 20 % year-on-year growth in repeat rental bookings.

2012 - 2013 • SAVOY MOUNTAIN PROPERTIES, SAVOIE

Property Manager

- Oversaw day-to-day operations of 15 rental chalets during peak season.
- Liaised with service providers and clients for maintenance and guest services.