

Property
Advisor –
French Riviera

ANTOINE LEFÈVRE

CONTACT

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Region: French Riviera,
France



EDUCATION & PROFESSIONAL TRAINING

Certification, Luxury Real Estate Sales Techniques

Premium Property Academy
2018

Bachelor's in Real Estate Management

University of Côte d'Azur
2012

DUT in Administrative & Commercial Management

University of Nice
2010

Baccalaureate in Economics & Social Sciences

Lycée Masséna, Nice
2008

SKILLS

Luxury listings
presentation & staging

Legal & contract
management

Negotiation & client
retention

Portals: Rightmove,
Zoopla, SeLoger

PROFILE

Dynamic and results-driven Real Estate Agent with over 8 years of experience specialising in luxury residential properties along the French Riviera. Adept at building lasting relationships with high-net-worth clients, I combine deep market insights with a personalised service approach—guiding buyers and sellers through every step of the transaction. My strengths lie in crafting bespoke presentation strategies, staging premium listings to maximise appeal, and negotiating complex contracts to secure optimal outcomes. Passionate about staying ahead of industry trends, I leverage the latest digital marketing tools and international networks to deliver seamless, world-class real estate experiences.

EXPERIENCES

Transaction Manager

NICE PREMIER HOMES (CÔTE D'AZUR) 2016–PRESENT

- Sold 150+ apartments
- Coordinated luxury property viewings and negotiations

Digital Marketing for Property Agents

2020

- Enhanced my ability to craft bespoke presentation strategies and negotiation scripts tailored to high-net-worth clients in ultra-premium markets.

Luxury Real Estate Sales Techniques

2018

- Mastered leveraging SEO, social media campaigns and targeted email outreach to generate, qualify and nurture high-quality leads online.

Junior Consultant

AZURE REALITY? CÔTE D'AZUR

2013–2016

- Assisted with client relations and property management