

Okta Value Discovery Questionnaire

Company Name _____ Date _____

Industry _____ Location _____ Currency _____

Users and Applications

How many internal users are employed by your organization? How many external users (partners and contractors for example) are employed by your organization? What is your annual percentage churn as an organization (new hires + attrition + people changing positions)?

Internal users _____ External users _____ Churn _____

During onboarding, how long does it take to create a new user or execute a change request in **Active Directory**? How long does it take to manually provision a typical application per request?

AD provisioning (minutes) _____ App provisioning (minutes) _____

How many on-premises (internal) applications does your average user have access to? How many cloud (external) applications does your average user have access to? On average, how many new applications do you roll out each year?

Internal applications _____ External applications _____ New apps _____

Financial Variables

Role	Annual Compensation
General staff	_____
Knowledge worker	_____

Role	Annual Compensation
IT Administrator	_____
Help desk	_____
Developer	_____

Current Challenges

	None	Low	Medium	High
Help desk tickets for password resets and lost URLs	_____			
Manual application provisioning processes	_____			
Securing your environment	_____			
Upcoming need for a corporate directory (AD or LDAP)	_____			
HR-as-a-Master	_____			
API Access Management	_____			