

**C. Seth Lester, ASA**  
(919) 601-3794  
cslester@gmail.com

**PROFILE**

Actuarial generalist in the commercial pharmacy benefits space with experience in core actuarial pricing and reserving functions, data storytelling and visualization, predictive modeling, public speaking, and model CI/CD through Agile/Scrum frameworks.

**WORK  
EXPERIENCE**

*Actuarial Advisor* April 2019 to present  
Pharmacy Pricing, Cigna Commercial Healthcare, Philadelphia, PA

- Lead actuarial pricing team's feature development for in-house pharmacy benefits rating tool used by 20+ commercial pharmacy benefits underwriters.
- Own response strategy and coordinate helpdesk responses for case-specific pricing questions from underwriting, sales, and other support functions.
- Initiated effort to transition team to Agile release train. Continue to foster implementation of Scrum roles and ceremonies where appropriate.
- Coach teammates and matrix partners towards more innovative ways to use and share data and improve data visualization and storytelling efforts.
- Provide ad-hoc pharmacy claims modeling, projections, and pharmacy business insights to matrix partners and internal customers, as needed.

*Actuarial Specialist* August 2017 to April 2019  
Actuarial Valuation, Cigna Supplemental Benefits, Austin, TX and Philadelphia, PA

- Owned DAC true-up processes for several lines of business; developed visual validation process in R to validate GGY AXIS model against actual deferred expenses.
- Implemented bugfixes and code improvements to homegrown MS SQL Server-based data warehousing process supporting financial reporting.
- Maintained suite of GGY AXIS models to support monthly Stat/GAAP ALR, DLR, DAC, and VOB financial reporting requirements (for business issued prior to targeted improvements to FAS 60).

*Actuarial Senior Analyst* June 2015 to August 2017  
Actuarial Rate Maintenance, Cigna Supplemental Benefits, Austin, TX

- Led intern in developing a tool in R to model future Medicare Supplement experience using automated ARIMA methods.
- Implemented several feature enhancements for tool supporting the automation of several hundred annual rate filings for supplemental individual products in 50+ US states and territories.
- Led the actuarial university recruiting team for Texas schools (2016 - 2017).

**DESIGNATIONS**

*Associate of the Society of Actuaries (ASA)* May 2019  
*Certified ScrumMaster (CSM)* August 2019

**EDUCATION**

*Bachelor of Arts, Philosophy* May 2015  
*Cum Laude*  
University of Pennsylvania, Philadelphia, PA

**TECHNICAL  
COMPETENCIES**

*Languages:* VBA, SQL (several flavors), R, Java, PHP, Python, JavaScript, C/C++  
*Tools:* MS SQL Server, Git, RStudio/Shiny, Hadoop/Spark, Teradata, GGY AXIS  
*Environments:* Linux/Unix, Windows, macOS

**REFERENCES**

References are available upon request.