

Daubert Motion Ex. B

1 UNITED STATES DISTRICT COURT
CENTRAL DISTRICT OF CALIFORNIA

2 - - - - -x
CLIFTON W. MARSHALL, et al.,

3
4 Plaintiffs,

Case No. 16-CV-6794

AB(JCx)

5 v.

6 NORTHROP GRUMMAN CORPORATION,
et al.,

Defendants.

7 - - - - -x
8
9 VIDEOTAPED DEPOSITION OF STEVE POMERANTZ, Ph.D.

10
11 New York, New York
12 Monday, October 29, 2018
13
14
15
16
17
18
19
20
21

22 Reported by:

23 JEFFREY BENZ, CRR, RMR

24 JOB NO. 150159
25

1

2

3

4

October 29, 2018

5

9:04 a.m.

6

7

8

Videotape Deposition of STEVE POMERANTZ,

9

Ph.D., held at the offices of Mayer Brown LLP,

10

1221 Avenue of the Americas, New York, New York,

11

before Jeffrey Benz, a Certified Realtime

12

Reporter, Registered Merit Reporter and Notary

13

Public of the State of New York.

14

15

16

17

18

19

20

21

22

23

24

25

1 A P P E A R A N C E S:

2
3 SCHLICHTER BOGARD & DENTON

4 Attorneys for Plaintiffs

5 100 South Fourth Street

6 St. Louis, Missouri 63102

7 BY: KURT STRUCKHOFF, ESQ.

8
9 MAYER BROWN

10 Attorneys for Defendants

11 71 South Wacker Driver

12 Chicago, Illinois 60606

13 BY: BRIAN NETTER, ESQ.

14 SAMUEL BLOCK, ESQ.

15
16
17
18
19
20
21
22
23 ALSO PRESENT:

24 LEM LATTIMER, Videographer

1 Q. Have you taken any classes on the
2 finance of emerging markets?

3 A. No.

4 Q. Have you written any articles on
5 emerging markets?

6 A. Not -- not directly.

7 Q. What do you mean when you say not
8 directly?

9 A. I have written several articles about
10 investment-related issues that would pertain to
11 any mutual fund, or self-managed account or
12 commingled trust. The -- the issues that I've
13 talked about would apply, in general, to any
14 type of asset class, whether it be emerging
15 markets or equity or fixed income.

16 None of -- none of the research is
17 specifically targeted to emerging markets, but
18 addresses issues that apply and are common to
19 all capital markets.

20 Q. To make sure I understand, you've
21 never studied emerging markets as a specific
22 asset class, right?

23 A. I don't know what you mean by "study."

24 Q. Have you ever written an article on
25 emerging markets as a specific asset class?

1 A. No. But I have managed portfolios,
2 and I have performed research to support
3 portfolios that invested in emerging markets
4 assets.

5 Q. And when was the most recent time when
6 you performed research to support portfolios
7 invested in emerging markets assets?

8 A. I worked as an RIA as -- most recently
9 probably 2002 or -3. And then for several years
10 after that. I have performed research on a
11 variety of different investments that invested
12 in the emerging markets.

13 Q. And when you say you've performed
14 research, what do you mean by that?

15 A. Primarily due diligence on --
16 performing due diligence on managers who are
17 invested in, amongst other things, emerging
18 markets, being involved in the performance
19 attribution, analysis of managers who invested
20 in, amongst other things, emerging markets.

21 Q. And when you are doing this due
22 diligence, who are your clients?

23 A. Mainly fund of funds.

24 Q. And are these funds of funds
25 themselves registered investment companies?

1 Q. Have you evaluated any passive
2 emerging markets portfolios?

3 A. No.

4 Q. Have you ever advised a client that it
5 was imprudent to actively manage an emerging
6 markets fund?

7 A. No. To the contrary, we were actually
8 seeking actively managed funds to invest in.

9 Q. Okay. When you say "you," who is you
10 in that circumstance?

11 A. The fund of funds that I was employed
12 by.

13 Q. Okay.

14 So in your work as consultant, you
15 were tasked with identifying actively managed
16 emerging markets funds, right?

17 A. Well, I wouldn't say -- I wasn't
18 really the -- responsible for the
19 identification. I was involved in the due
20 diligence. Other people were involved in the
21 identification.

22 Q. And in that due diligence work, was --
23 were you responsible for identifying whether the
24 strategy would outperform a passively managed
25 emerging markets strategy?

1 A. That was not really a component of my
2 analysis.

3 Q. Has there been any circumstance in
4 which you have been asked to analyze whether an
5 emerging markets fund should be structured as
6 actively managed or passively managed?

7 A. No.

8 Q. Let's briefly go through the various
9 jobs that -- at firms that you've held. After
10 you earned your Ph.D., you went to work for Bank
11 of America?

12 A. Yes.

13 Q. What was your job at Bank of America?

14 A. I worked for a -- a pretty general
15 research area providing support to many areas of
16 the bank. My involvement primarily was to the
17 foreign exchange operation and to the bank's
18 internal funding mechanism.

19 Q. Why would a bank have a foreign
20 exchange operation?

21 A. That's one of the businesses that
22 banks are in, is to basically make markets in
23 foreign currencies for their customers. They
24 also engage in proprietary trading of foreign
25 currency markets, and that involves taking

1 was DB, a third of our business was high net
2 worth individuals, and the other third were
3 institutions.

4 Q. Okay. Did you have any oversight over
5 any emerging markets funds managed by Weiss,
6 Peck & Greer?

7 A. Not for the management of those funds
8 but for the risk management.

9 Q. And what was required to manage the
10 risks of the emerging markets funds?

11 A. A lot of software.

12 Q. And what was the software designed to
13 evaluate?

14 A. The risk of the portfolio, in -- I
15 mean, risk is a multi-dimensional concept. So
16 this is a matter of identifying the -- the
17 sensitivities of the portfolio, the risks of the
18 portfolio, things that we've talked about here,
19 maybe tracking error, information ratio or just
20 examples of metrics that are being calculated.

21 We also had a -- Weiss, Peck & Greer
22 and -- its owner, Robeco, had a very
23 quantitative approach to investing, which relied
24 heavily on factor models, and so, was involved
25 in the development of those models, as well as I

1 guess addressing the benefits and the risks of
2 those models as well.

3 Q. Did Weiss, Peck & Greer have any
4 passively managed emerging markets portfolios?

5 A. I don't recall.

6 Q. Okay. So it was not your
7 responsibility at Weiss, Peck & Greer to assess
8 the desirability of an actively managed strategy
9 for emerging markets.

10 MR. STRUCKHOFF: Objection. Vague.

11 A. Well, I know we had actively managed
12 emerging markets funds. And -- that we issued
13 or offered through Robeco.

14 I -- I don't know what passive
15 offerings they had. They may, they may not.
16 Just don't know.

17 I was not -- I was -- I would get
18 involved in product development. Once the
19 marketing area I had identified a need, then I
20 would get involved in, say, the creation of a
21 product, but it wasn't my job to go out and
22 determine if there was need for something.

23 Q. Okay. So you wouldn't, at Weiss, Peck
24 & Greer, have developed a standardized
25 methodology for assessing when a product should

1 be offered as actively versus passively managed.
2 Right?

3 MR. STRUCKHOFF: Objection. Vague.

4 A. I -- I wasn't involved in -- in that
5 decision. I -- I don't -- I could tell you
6 Weiss, Peck & Greer did not offer any passive
7 products. To the extent that we had clients, or
8 relationships, that wanted a passive investment,
9 we would put money into Vanguard for them so
10 that we could control the overall portfolio that
11 they had.

12 But at Weiss, Peck & Greer we did not
13 put forth any of our efforts or resources toward
14 the creation or maintenance or marketing of a
15 passive portfolio. But Robeco may have. I
16 don't know.

17 Q. Just for the court reporter's benefit,
18 how do you spell Robeco?

19 A. R-O-B-E-C-O. And they're domiciled in
20 the Netherlands.

21 Q. You left Weiss, Peck & Greer in 2000?

22 A. Yes.

23 Q. And your work since 2000 has
24 exclusively been consulting, right?

25 A. Yes.

1 Q. Have you had any consulting
2 engagements that pertain specifically to
3 emerging markets?

4 A. I addressed earlier, the due diligence
5 of emerging markets fund managers for fund of
6 funds that I was employed by.

7 Q. Can you identify any particular fund
8 of funds that you advised on their emerging
9 markets portfolios?

10 A. The -- the fund of funds I worked for
11 were Gordon Asset Management, Hunt Asset
12 Management, and Galileo Asset Management.

13 Q. Do you know if those funds are still
14 in existence today?

15 A. Gordon, no. Hunt has restructured
16 several times, so it has a different name. But
17 it still exists.

18 And Galileo still exists.

19 Q. And do you know if the -- the
20 portfolios that you did due diligence for are
21 still a part of the Galileo fund?

22 A. I don't know.

23 Q. Same question for Hunt.

24 A. I don't know.

25 Q. Have you had any consulting

1 engagements that pertained to the distinctions
2 between active and passive investment vehicles?

3 A. I -- I wouldn't -- I wouldn't say that
4 I was hired to do that type of analysis. There
5 are people that I've worked for whose assets I
6 have directed either into active or passively
7 managed strategies, depending upon what those
8 assets were.

9 Q. Okay. Can you give me an example of a
10 client for whom you have determined whether to
11 direct money into actively or passively managed
12 strategies?

13 A. And insurance company called IFIC.

14 Q. And what was -- and when were you
15 engaged by IFIC?

16 A. I would say '06 to '14.

17 Or '15, '06 to '15, in that range.

18 Q. And what assets were you engaged to
19 assist with?

20 A. Most of the assets of the insurance
21 company, the -- the surplus portfolio.

22 And I guess the -- the general
23 account.

24 Q. Were you the only consultant assisting
25 IFIC with the investment of its general account

1 performance. But I think everybody would agree
2 that performance is something that needs to be
3 examined.

4 Q. Dr. Pomerantz, have you ever assisted
5 as fiduciary of a 401(k) plan?

6 A. No.

7 Q. Have you ever served as fiduciary of
8 any retirement plan?

9 A. I've worked as an IRA, and in that
10 capacity I believe I was a fiduciary for the
11 plans. But I was not hired by the plan.

12 Q. Have you ever been hired to provide
13 advice to fiduciaries of a 401(k) plan?

14 A. I -- I was an advisor to IFIC's 401(k)
15 plan.

16 Q. And what was your role as an advisor
17 to IFIC's 401(k) plan?

18 A. To help make the decision on -- on
19 selecting a menu.

20 Q. Do you know how many investment
21 options IFIC's 401(k) plan offered?

22 A. It was not that different than the
23 current -- than the subject plan, in terms of
24 what it looked like.

25 Q. Did the IFIC plan offer an emerging

1 markets investment option?

2 A. No. That would have been achieved
3 through the international option.

4 Q. So IFIC's plan had an international
5 option that spanned developed and emerging
6 markets?

7 A. Yes. That's fairly common.

8 Q. We've been talking about emerging
9 markets, but we haven't stopped to define what
10 that means. How would you define emerging
11 markets?

12 A. Well, I would defer to MSCI, actually,
13 in -- in terms of which countries are considered
14 developed and which countries are considered
15 developing. By developing we usually mean -- we
16 usually mean BRIC, but I -- I think that there
17 would be some slight differences between
18 different people about what constitutes an
19 emerging market, but I think it's -- it's --
20 generally follows what MSCI uses to allocate
21 countries.

22 Q. Just to go through some of those
23 acronyms, BRIC is a reference to Brazil,
24 Russian, India and China?

25 A. Yes.

1 Q. And MSCI is the Morgan Stanley capital
2 investments?

3 A. I don't know what it stands for.

4 Q. Do you agree that is a Morgan
5 Stanley --

6 A. Yes, yes, certainly.

7 Q. So I think that you acknowledge that
8 there are some differences between different
9 people about what constitutes an emerging
10 market. Right?

11 A. I think -- yeah, I think there will be
12 some modest disagreements.

13 Q. Are you aware of anybody who
14 disagrees -- anybody in particular who disagrees
15 with MSCI's definition of an emerging market?

16 A. No.

17 Q. Do you agree that emerging markets
18 investments constitute an appropriate component
19 of a balanced portfolio?

20 MR. STRUCKHOFF: Objection. Compound.

21 A. I'm sorry. Do I agree that -- how did
22 you phrase that?

23 Q. Do you agree that an -- strike that.

24 Do you agree that emerging markets
25 investments constitute an appropriate component

1 of a balanced portfolio?

2 MR. STRUCKHOFF: Same objection.

3 A. Not really something that I've thought
4 about.

5 As I said, I think most international
6 portfolios do have an emerging markets component
7 to them. The Vanguard total international
8 market fund is enormous, is ubiquitous, and it
9 has a significant emerging market exposure.
10 There is significant emerging markets exposure
11 in most international funds.

12 Q. But you aren't taking the opinion
13 today that Northrup Grumman should not have
14 offered any emerging markets fund; is that
15 right?

16 A. It's not something I've thought about.

17 I think -- I think Russell offered an
18 opinion that it wasn't a necessary option to
19 offer. But I'm not -- I have no opinion on it.

20 Q. Dr. Pomerantz, I think you alluded to
21 this, but is there an index that measures the
22 performance of emerging markets?

23 A. There are many.

24 Q. There are many indices. Why is there
25 more than one?

1 decision to invest in Index A or Index B.

2 Q. So what I think you're saying is that
3 there may be a judgment call to be made as to
4 whether the MSCI index is desirable or the FTSE
5 index is desirable, right?

6 A. Yeah, they may have different
7 diversifying characteristics with other things
8 that you're investing in.

9 So I think these are all things that
10 are worth looking at, and then you decide with
11 that information what you do with it.

12 Q. But you would also agree, wouldn't
13 you, that the Vanguard fund is not designed to
14 track the MSCI index, right?

15 A. That is not its stated objective.

16 But for example, if you go to
17 Morningstar, you will see the performance of
18 Vanguard is compared to the MSCI.

19 Q. Dr. Pomerantz, is South Korea an
20 emerging market?

21 A. I don't know.

22 Q. Is Taiwan an emerging markets?

23 A. I don't know.

24 MR. NETTER: I'm going to ask the
25 court reporter to mark as Exhibit 174 --

1 Q. The benchmarks for different markets
2 from these four providers differ in terms of
3 their allocations to different countries, right?

4 A. That is -- yes, that is a component of
5 the difference.

6 Q. In your rebuttal report, which we
7 marked previously as Exhibit 173.

8 A. I would also say that -- I personally
9 don't discount the possibility that this is a
10 typo, but I don't know.

11 I'm not vouching for this document.

12 Q. So you think that what in this exhibit
13 might be a typo?

14 A. I'm just saying, it -- if I were to
15 have an opinion based on this document, I would
16 verify the 15.18 number for South Korea.

17 Q. Okay.

18 A. It just -- it seems to me to be very
19 odd. There's such a -- such a difference
20 between the two. We can talk about the document
21 as something that Vanguard published in 2012,
22 but this is not something that I'm agreeing is
23 true or not.

24 Q. Okay.

25 A. Until I look into it.

1 Q. In your experience, it would be
2 surprising if there were such a wide disparity
3 in these benchmarks.

4 A. Yes.

5 Q. Now, in your rebuttal report, you have
6 a discussion of tracking error. Do you recall
7 that?

8 A. Yes.

9 Q. What is tracking error?

10 A. Well, technically, it's defined as the
11 standard deviation of the difference in returns
12 between a fund and its benchmark, measured with
13 some frequency. And then the value is usually
14 expressed in an annualized term.

15 Q. What causes tracking error?

16 A. What causes it?

17 Differences between -- well, two
18 things. Differences between you and the
19 benchmark. However you want to measure it.
20 Number 1.

21 And Number 2, the actual effect of the
22 things that you are measuring your difference
23 with respect to.

24 Q. I don't quite understand Number 2.
25 You said the actual effect of the things that

1 there are a hundred sectors out there, so
2 they're making a conscious decision to offer six
3 out of a hundred.

4 There's a reason why if -- if I take
5 two different index funds that have two
6 different benchmarks and they both are doing a
7 great job of managing themselves to that
8 particular benchmark but those two benchmarks
9 were not the benchmark that Northrup had in mind
10 when it formed its opinion about investing in
11 emerging markets, then these tracking errors are
12 not really the relevant ones, either.

13 Q. I think we're discussing somewhat
14 different issues from each other. So my
15 question is whether you can use a tracking error
16 calculation to determine how well an index fund
17 is replicating its underlying index.

18 A. And the answer is yes.

19 Q. And for that purpose, it would only
20 make sense to compare the index fund to the
21 index it was trying to replicate. Right?

22 A. That's a very limited objective.
23 And -- and I -- I think that's probably true,
24 but for -- that's a very limited objective.

25 Q. Right, but for the limited objective

1 of determining how successful an index fund is
2 at replicating a particular index, you would
3 need to compare the index fund to the index that
4 it's trying to replicate, right?

5 A. Yes.

6 Q. Okay. Just as we re-marked
7 Exhibit 175 as Exhibit 175A, let's go back to
8 your expert report, which was Exhibit 172, and
9 your rebuttal report, which was Exhibit 173, and
10 ask the court reporter to re-mark those as 172A
11 and 173A, respectively.

12 A. You want to do 174 while you're at it?

13 Q. Sure. Let's do 174 as 174A while
14 we're at it, too.

15 (Court reporter changed the exhibit
16 markings.)

17 Q. Okay. Referring to Exhibits 172A and
18 173A, is it your opinion that no prudent
19 fiduciary could have offered an actively managed
20 emerging markets fund as of 2010?

21 A. No.

22 Q. Is it your opinion that if other index
23 funds were transitioned to passive management in
24 2010, then a fiduciary was required also to
25 transition the emerging markets fund to passive

1 Grumman as the fiduciary of the plan. And I see
2 the ITA as serving an advisory role in the
3 investment committee as well as being tasked
4 with the implementation of the day-to-day
5 management of the plan.

6 Q. In conducting your evaluation of the
7 process employed with respect to the emerging
8 markets fund, did you evaluate the investment
9 committee's process, ITA's process, or both?

10 A. I -- I guess both. I mean, I've
11 been -- I've read through internal presentations
12 of the ITA to itself, as well as communication
13 between the ITA and the investment committee, as
14 well as communication of the investment
15 committee to itself.

16 So, I -- I've kind of read through all
17 of that.

18 Q. There are parts of your opinion where
19 you seem to take the position that certain
20 information should have been considered by the
21 IC as opposed to the ITA. Right?

22 A. Yes.

23 Q. What's your basis for drawing those
24 distinctions?

25 A. Because the -- the investment

1 committee is the fiduciary. They are the plan
2 sponsor. They speak for Northrup. They are the
3 ones who have the responsibility, and I see the
4 ITA as being advisory. But any more than that,
5 starts to get into kind of legal wrangling that
6 I have no opinion about.

7 Q. Do you have an opinion as to whether
8 ITA had the authority to change the management
9 style of the emerging markets fund?

10 A. I don't know if the ITA knew if it had
11 the responsibility to do that. I think -- it's
12 certainly unclear, from what I've seen, as to
13 where that responsibility lies.

14 It -- it certainly lies with the
15 investment committee, because they're the
16 sponsor. Is that something that they delegated?
17 Is that something that they could have
18 delegated? I don't really have an opinion about
19 that.

20 Q. Do you have an opinion as to whether
21 Northrup's emerging markets fund had fees that
22 exceeded an appropriate fee for an actively
23 managed emerging markets fund?

24 A. I did not evaluate the fees at all.

25 Q. I want us to pull out what's been

1 Do you see that?

2 A. Yes.

3 Q. But from my review that is the only
4 document outside of the discovery record in this
5 case that you considered in preparing this
6 report. Is that right?

7 MR. STRUCKHOFF: Objection to the
8 extent it misstates his reports and
9 footnotes.

10 MR. NETTER: Is there something in
11 there that you would like to point --

12 MR. STRUCKHOFF: You said "reports."
13 He also had a rebuttal report.

14 MR. NETTER: I said "this report."

15 MR. STRUCKHOFF: "This report." My
16 apologies.

17 A. I'm not going to review the whole
18 report, but I will -- I will believe you if you
19 tell me that that's the only footnote.

20 Q. I'm just trying to understand. It
21 seems to me that what you did was you looked at
22 the data that Northrup Grumman had available and
23 reassessed that data. Right?

24 A. Yes. And -- but occasionally I have
25 to go outside of the discovery-produced

1 documents to obtain what I would consider public
2 data.

3 Q. Okay. And in -- for purposes of
4 Exhibit 172A, the only time when you went
5 outside of the discovery-produced documents was
6 for paragraph 90 and Footnote 106. Right?

7 A. Yes.

8 Q. Okay.

9 Just to be precise, you didn't consult
10 any academic literature in preparing this
11 report, did you?

12 A. If it's -- if it's not cited, then the
13 answer is no.

14 Q. And you didn't review any commentary
15 about emerging markets funds for purposes of
16 preparing Exhibit 172A, did you?

17 MR. STRUCKHOFF: Objection. Vague.

18 A. I'm sorry. Could you repeat that?

19 Q. And you didn't review any commentary
20 about emerging markets funds for purposes of
21 preparing Exhibit 172A, did you?

22 A. I would -- I would -- I guess I would
23 say no, for this report.

24 Q. So what is the basis for your opinion
25 that Northrup Grumman's process for evaluating

1 But there's no more substance to it
2 than that. They're concerned about liquidity,
3 they're concerned about transaction costs. They
4 would be considered about inefficiencies in the
5 market, and the -- the ability for active
6 management, in some definition, to actually
7 produce alpha. These are things that they're
8 concerned about, and I don't -- I don't object,
9 I don't disagree that those are things that you
10 would want to think about.

11 I -- I don't know that -- I don't know
12 that I would draw the same conclusions as them,
13 and I think that in some cases they drew the
14 wrong conclusion, but I don't disagree that
15 those are things that are worth thinking about.

16 Q. Okay. I want you to take a look at
17 paragraph 85 of your report, Exhibit 172A.

18 And this paragraphs begins, "I
19 examined the likely performance of the active
20 managers and the mandates used by Northrup
21 compared to passive options. The main
22 observation here is that successful active
23 management in the emerging markets asset class
24 is the most difficult to achieve."

25 First of all, what do you mean, the

1 most difficult to achieve?

2 A. Okay, I think that's -- that's a -- a
3 fair question, because I think it's -- there's a
4 lot that is inside that sentence. And I -- I
5 honestly think that it's answered by going
6 through the text and looking at the chart on
7 page 90. And it -- it's kind of a universal
8 statement about the ability and frequency and
9 likelihood of active managers to perform better
10 than an index fund.

11 Q. Okay. So here you're making an
12 absolute statement that emerging markets
13 managers are least likely to outperform
14 benchmarks. Is that right?

15 A. Well, and also, I mean, subject to the
16 understanding that we're only talking about five
17 asset classes.

18 Q. Right. So there could be other asset
19 classes that are not being considered here?

20 A. Yeah, I don't want to dump on emerging
21 markets when there could be plenty others.

22 Q. And also, before we leave paragraph
23 85, it says here you examined the likely
24 performance of the active managers. What does
25 likely performance mean?

1 A. By likely performance I would mean
2 the -- the likelihood that an active manager
3 would outperform a benchmark.

4 Q. Okay. But you didn't conduct any
5 analysis that was prospective in scope, did you?

6 A. Oh, absolutely not, nor did Northrup.

7 Q. Right. So your analysis is based on
8 retrospective data.

9 A. Well, it -- well -- it's based on data
10 prior to the beginning of the damage period.
11 But it's not -- so from that perspective,
12 it's -- it's backward looking, but it is
13 information that would definitively be available
14 to you in 2010.

15 What you don't know in 2010 is how an
16 active manager will outperform, or what
17 characteristics of an active manager will
18 produce outperformance, that is -- is forward
19 looking.

20 And I haven't done that analysis. And
21 as I said, neither has Northrup. But this
22 analysis shows you that as we sit here in
23 December of 2010, what has been the likelihood
24 that active management will -- will perform
25 better than a passive strategy.

1 management had outperformed passive management
2 on a three-, five-, seven- and ten-year basis,
3 right?

4 A. The data is what it is. I mean, I'm
5 not disputing the chart. I think you have to --
6 you have to -- there's -- there's more analysis
7 that has to be put forth, to -- to think about
8 this.

9 Q. Yeah, and I'm asking you to confirm
10 that as of the date of this presentation, and
11 Exhibit 179, active management had outperformed
12 passive management on a three-, five-, seven-
13 and ten-year basis.

14 MR. STRUCKHOFF: I'll make an
15 objection. The document and the comparison
16 you're asking him to make is actually an
17 apples to oranges calculation. One is
18 gross of fees one is net of fees.

19 MR. NETTER: That sounds like an
20 inappropriate speaking objection.

21 Q. You should answer the question.

22 A. There's a fee issue.

23 Q. And I move to strike your answer as
24 inappropriate coaching from your counsel.

25 A. Well, actually, I have many other

1 concerns about this. As I said, I don't know
2 how this data was presented. If you're looking
3 at -- if you go to the active management one,
4 right? You're looking at the median against the
5 emerging markets index. You're -- nobody is
6 investing in the median. You're investing in a
7 particular fund.

8 So that median is not even the average
9 investment that's somebody is receiving.

10 I think -- I think you need to look at
11 all of the data, and also, I don't know how
12 Callan basically calculates this data.

13 So, you know, that's something to look
14 into. I mean, the difference in alpha is
15 actually -- reported is actually greater than
16 the fee difference. Like, you can compare --
17 283 to minus 61 is a difference of 340 basis
18 points, and I know that the average fee on an
19 emerging markets fund is a lot less than 340
20 basis points.

21 But again, there's a lot more to the
22 data than just what you're seeing here.

23 And again, the -- I think we're also
24 missing the forest for the trees, here. This is
25 not about whether or not a lot of funds have

1 I mean, you could go and -- and
2 collect that data. I don't know why
3 December '07 data is relevant for a decision
4 that was made in December of 2010.

5 Doesn't take three years to prepare
6 this exhibit. It takes about three minutes.

7 So I don't know why you would look at
8 '07 data to evaluate the decision, but yes, you
9 absolutely can create this chart for 2007.

10 Q. And I want you to indulge my focus on
11 2007 for a minute. Do you believe that as of
12 2007, successful active management in the
13 emerging markets asset class was most difficult
14 to achieve?

15 A. I have no idea. My chart doesn't do
16 the comparison, and neither does this exhibit
17 here, 179. This is not about the merit of
18 investing in actively managed emerging market
19 funds. This is about the relative merit about
20 investing in active emerging market funds as
21 compared to actively managed funds in other
22 asset classes.

23 Q. So you don't have an opinion as to the
24 merit of investing in actively managed emerging
25 market funds?

1 comparing emerging markets to other categories
2 that -- what I'm trying to do is, actually, take
3 the exhibit, the analysis that's done in 179 for
4 emerging markets, and apply that analysis in
5 some way across the relevant asset classes.

6 Q. So you still haven't answered the
7 question, so I'll ask it again. In your
8 professional career you've never used the
9 Morningstar rank of Vanguard index funds to
10 advise a client as to whether to organize a fund
11 as actively or passively managed, right?

12 MR. STRUCKHOFF: Objection. Objection
13 and, I mean, is --

14 A. I think as you asked the question, the
15 answer is no. But it's -- it's...

16 Q. Is it your opinion that no prudent
17 fiduciary could have evaluated the
18 appropriateness of passive management in
19 emerging markets funds without assessing the
20 rank of Vanguard passive mutual funds within
21 their peer groups?

22 MR. STRUCKHOFF: Objection. Compound.

23 A. I think anybody who endeavors to make
24 that decision will make it the way that they
25 make it.

1 significance. And it is used to evaluate
2 investment performance.

3 Q. So, Dr. Pomerantz, you say in
4 paragraph 19 that statistical significance is a
5 statistical test designed to identify whether
6 one can reject with 95 percent confidence the
7 hypotheses that performance is actually neutral
8 to a benchmark.

9 And then you say that academic
10 research on this particular issue identified
11 that only 0.6 percent of mutual funds exhibited
12 statistically significant outperformance.

13 A. Yes.

14 Q. Isn't it possible also for mutual
15 funds to exhibit statistically significant
16 underperformance?

17 A. Yeah. I -- I would -- I wouldn't
18 distinguish between positive or negative.

19 Q. Okay. And would you expect that a
20 similar percentage of mutual funds would exhibit
21 statistically significant underperformance?

22 A. Yeah, and in part because, as I
23 identify in my rebuttal, that is the purpose of
24 the test. The purpose of the test is to
25 basically make it very difficult for an

1 and statistically significant, "and only
2 .6 percent are skilled," meaning that the alpha
3 is positive and statistically significant.

4 Q. Okay. Now, I believe you testified
5 earlier today that you expected that the
6 percentage of funds that had statistically
7 significant underperformance would be similar to
8 the percentage of funds that had statistically
9 significant outperformance.

10 Do you recall that?

11 A. As the test is designed, as a test is
12 designed, yes, I expect that to be true. What's
13 happening here is the presence of fees has
14 created a skewed distribution, which is why
15 you're seeing 24 versus .6. In the absence of
16 fees, these numbers would be much closer to
17 equal.

18 Q. So actually, this article shows that
19 approximately one in four funds has a return
20 that is statistically -- that is -- that differs
21 from the benchmark in a statistically
22 significant fashion. Right?

23 A. Yes.

24 Q. Now, in paragraph 97 -- this is your
25 initial report.

1 Q. And this for identification purposes
2 is entitled "S&P Dow Jones Indices, S&P emerging
3 BMI."

4 A. Yes.

5 Q. What is the S&P emerging BMI?

6 A. Well, they -- they define it -- all
7 company -- I don't know what it stands for. It
8 just -- it says, "All companies domiciled in the
9 emerging markets within the S&P global BMI with
10 a float adjusted market cap of at least a
11 hundred million meeting 6- and 12-month median
12 value traded requirements."

13 Q. Okay. And do you know if this is the
14 benchmark that's used for SPIVA?

15 A. I -- I don't know.

16 Q. Okay. Let me ask you if you can turn
17 to the second page of this exhibit.

18 What was the total return of the S&P
19 emerging BMI index for calendar year 2009?

20 A. For 2009, it was 8463 gross and 8423
21 net.

22 Q. Okay. Now let's turn to Exhibit 181,
23 which is the S&P IFCI index.

24 And can you tell from the description
25 how the IFCI index differs from the emerging BMI

1 Q. And if it were -- a net would be even
2 lower than that, right?

3 A. Yes.

4 Q. So across these three emerging markets
5 benchmarks for the year 2009, we have over 600
6 basis points of disparity in terms of
7 performance. Right?

8 MR. STRUCKHOFF: Objection.

9 Foundation.

10 A. Well, there's -- there are different
11 benchmarks.

12 But -- but I -- I mean, the difference
13 is, the difference is, yes, around 6 percent.

14 Q. Okay. Fair to say that if the SPIVA
15 report is evaluating the percentage of funds
16 that outperform the S&P five -- or the S&P
17 emerging markets indices, then a greater
18 percentage of actively managed funds would have
19 outperformed the MSCI benchmark, right?

20 A. Assuming that this is the benchmark
21 that's being used for SPIVA.

22 Q. With that assumption --

23 A. Yeah.

24 Q. -- the statement is correct, right?

25 A. Yes.