

# Build a DRaaS Offering at No Extra Cost

**Backblaze and Veeam** 



## **Introductions**



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# Cyber resilience, disaster recovery (DR), and a bulletproof backup strategy are crucial for business.



The FBI reported a 300% increase in cyber crimes since 2020.



Average cost of downtime is \$1410 per minute.



Data breaches cost businesses an average of \$4.35 million in 2023.



67% of organizations use cloud services as part of their data protection strategy.



The global annual cost of cybercrime is predicted to reach <u>\$8 trillion</u> in 2023 and <u>\$10.5 trillion</u> by 2025.

## Disaster Recovery Options

# Meeting recovery objectives.

There is frequently a trade-off between cost, recovery time, and systems restored.







# How do you choose the right solution?

DR can be complicated, costly, and time-consuming, leaving you prone to:

- User errors
- Backup failures
- Slow recovery times
- Hidden fees
- Unpredictable billing
- And more

### Customers need real solutions.

Continuity Centers built a DRaaS offering at **no extra cost.** 



# Veeam and Backblaze Key Features V12 Direct to Cloud and SOBR to Capacity Tier



#### **Full Environment Coverage**

Complements Veeam Backup & Replication, Veeam Backup for Microsoft 365, and Kasten K10.



#### **Ransomware Protection**

An extra layer of optional defense with immutable Object Lock—at no extra service cost.



#### Veeam V12 Friendly Too

Serves your way as direct-to-cloud repository or Scale-Out Backup Repository, Capacity Tier.



#### **Instant Business Recovery**

Fully-managed, on-demand DRaaS including bare metal servers and compute resources to support RTO needs.

## Introducing



## Instant Business Recovery

Powered by Backblaze and Veeam

Sophisticated Data Protection. Easy Cloud Storage. Simplify It.



### Stop by the Backblaze Booth and Enter to Win.

See a demo and get some blazing hot swag.

Enter to Win a
BlazePod Pro Bundle

With six months pro membership



### Thank you for joining today.

You are entered to win!

Win Sony Noise
Canceling Wireless
Earbuds



Q&A

# Thank you!