

Wait, You're Still Not Protecting Microsoft 365 Data?



Edward Watson
Principal Product
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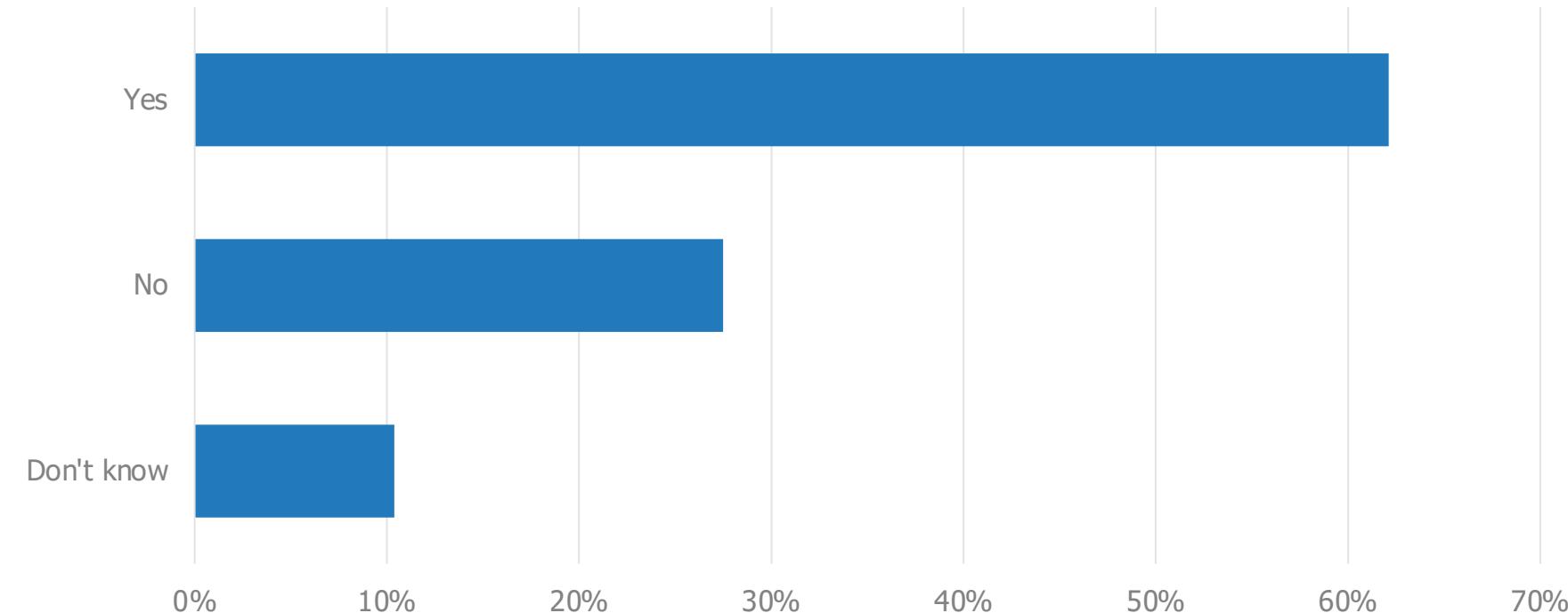


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Cloud services are becoming primary data environments for digitally mature organizations

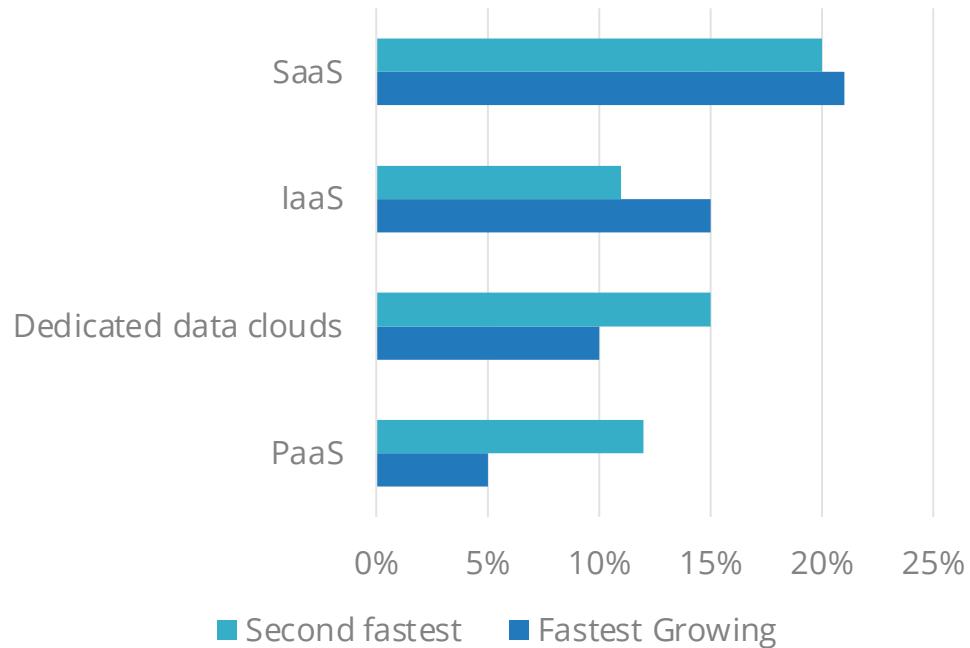
Is more than 50% of critical data in cloud for your organization? Mature cloud users



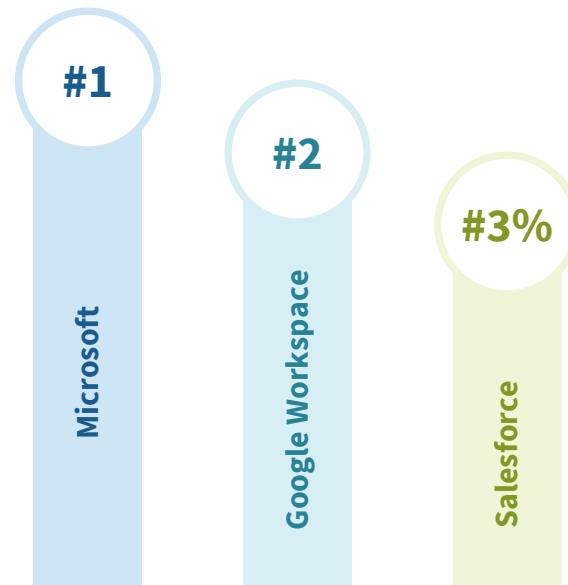
Source: IDC CloudOps Survey, 2023

Data growth in SaaS environments is fastest

Q. In which of these environments would you say is your organization's business data growing fastest?



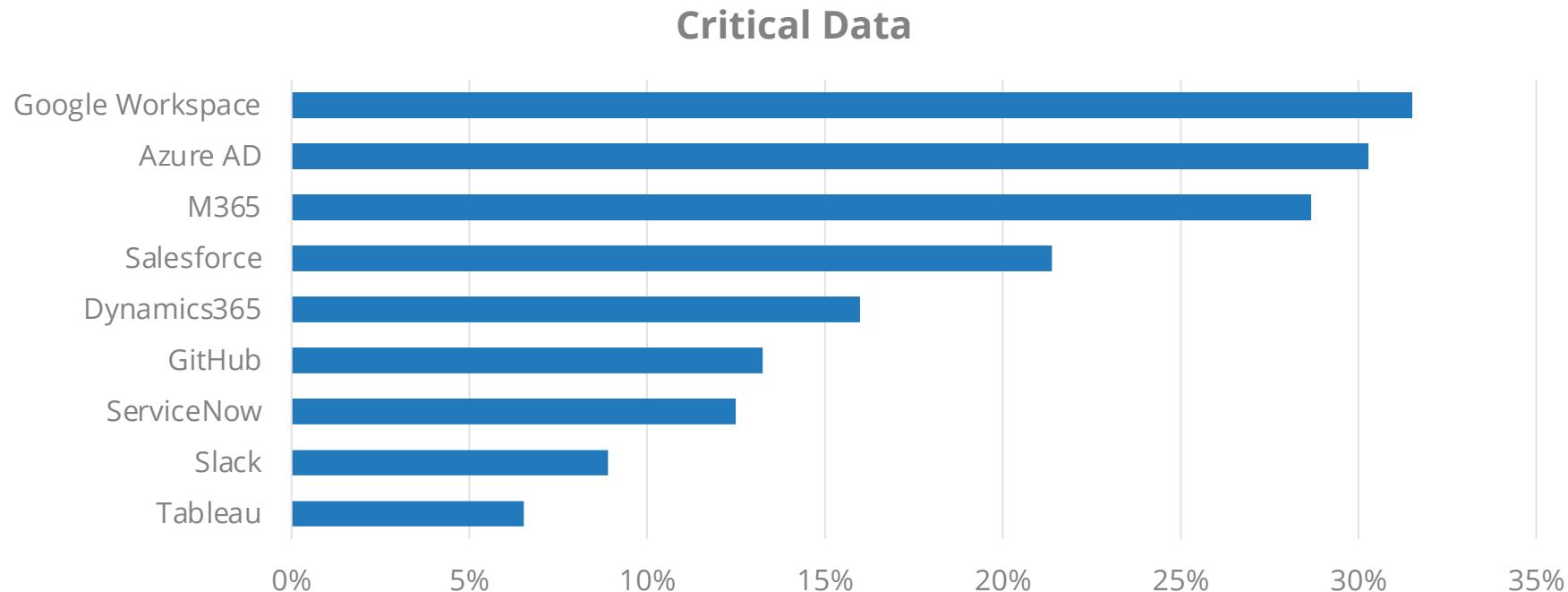
Most strategic SaaS services for your organization



Source: IDC CloudOps Survey, 2023, IDC Multicloud Survey, 2022

Critical data in SaaS environments

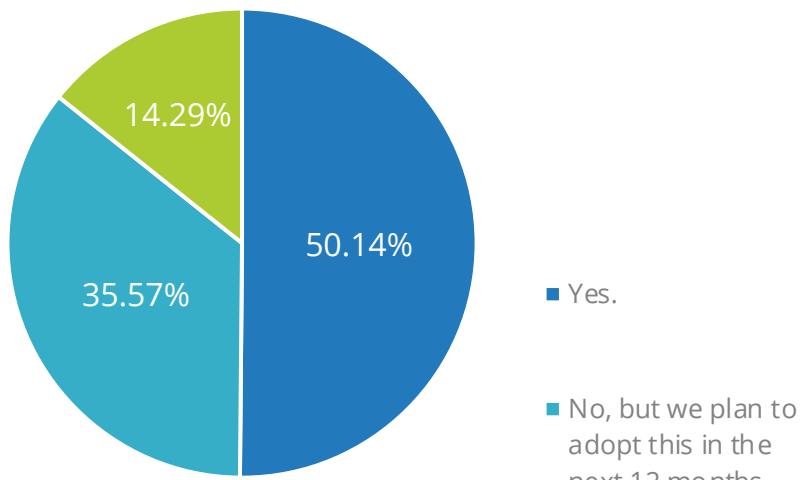
Q. Which of these SaaS environments do you see as home to business-critical data?



Dedicated SaaS backup: 86% of organizations have or plan to adopt SaaS backup...do you?

Q. Does your organization have dedicated backup, restore and recovery strategies for data in SaaS environments?

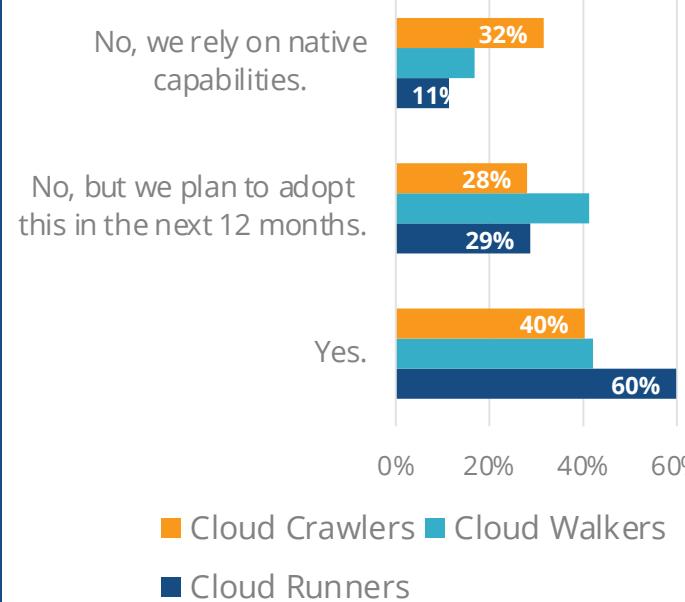
SaaS backup strategy in practice - 2023



No, we rely on native capabilities.

No, but we plan to adopt this in the next 12 months.

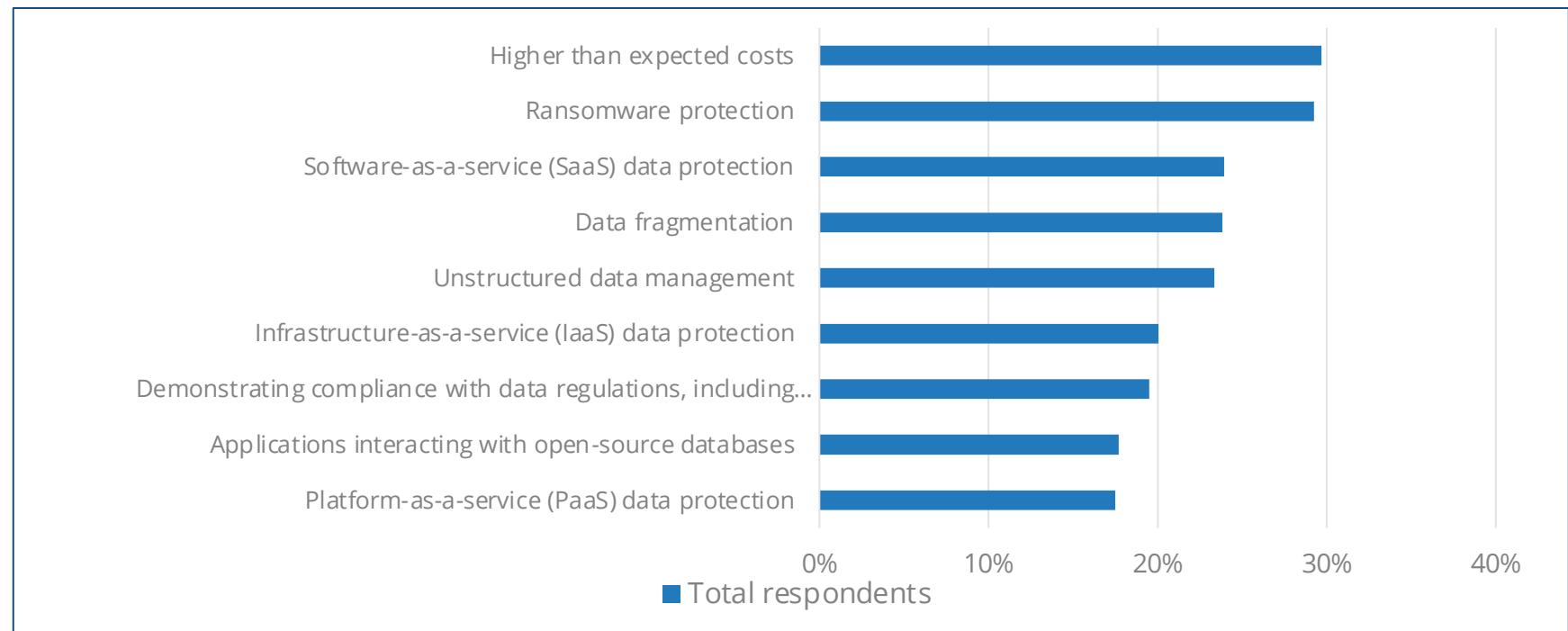
Yes.



Source: IDC CloudOps and Cloud Governance Survey, 2023

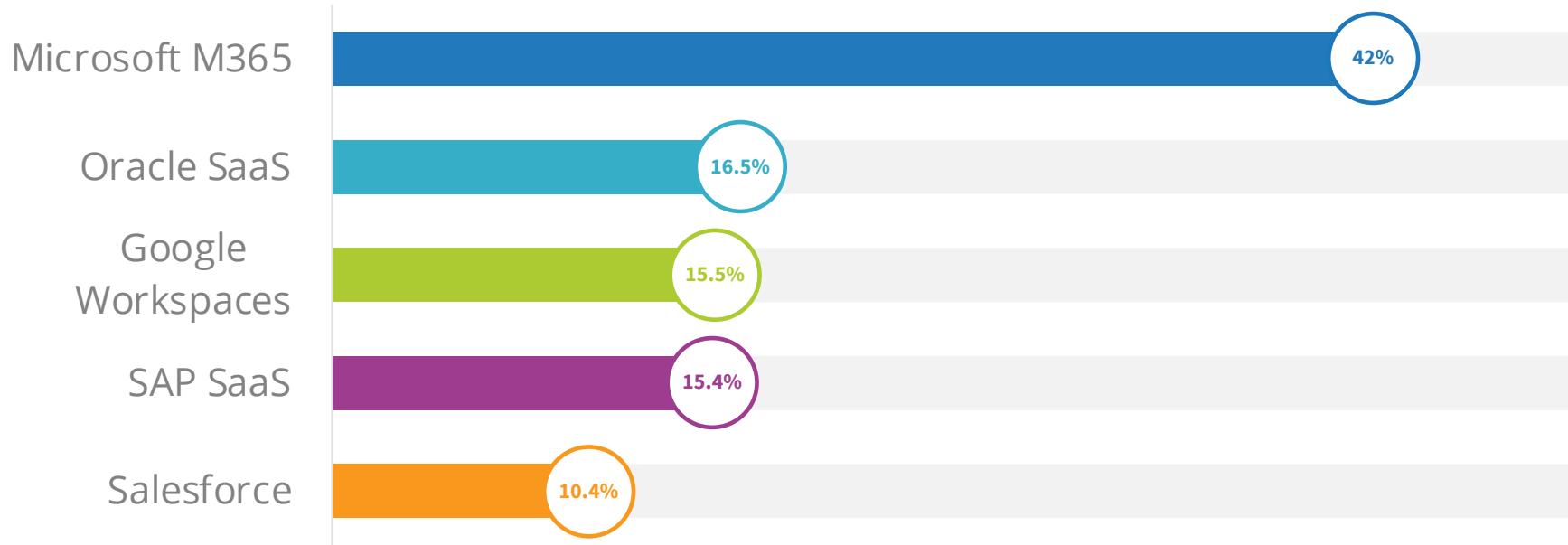
SaaS data protection a rising challenge

Q. What are the most challenging areas for data protection in your organization



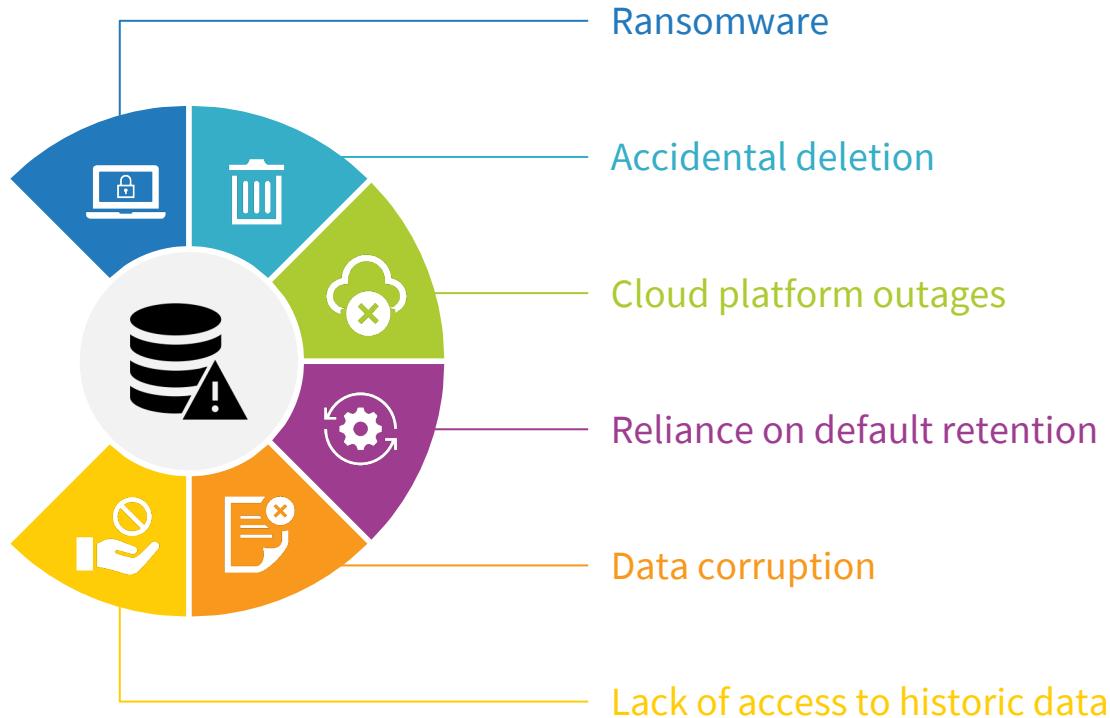
Data loss fears in SaaS environments remain high

Q. In which of the SaaS and PaaS environments currently in use in your organization are you most concerned about data loss, accidental deletion? [Choose all that apply]



Source: IDC's European Multicloud survey, 2021 (N=925)

Data loss scenarios in SaaS environments



Ransomware is one of the biggest cyberthreats bringing existential risks to organizations

Cyberattacks, especially ransomware is becoming an existential risk to business survivability.

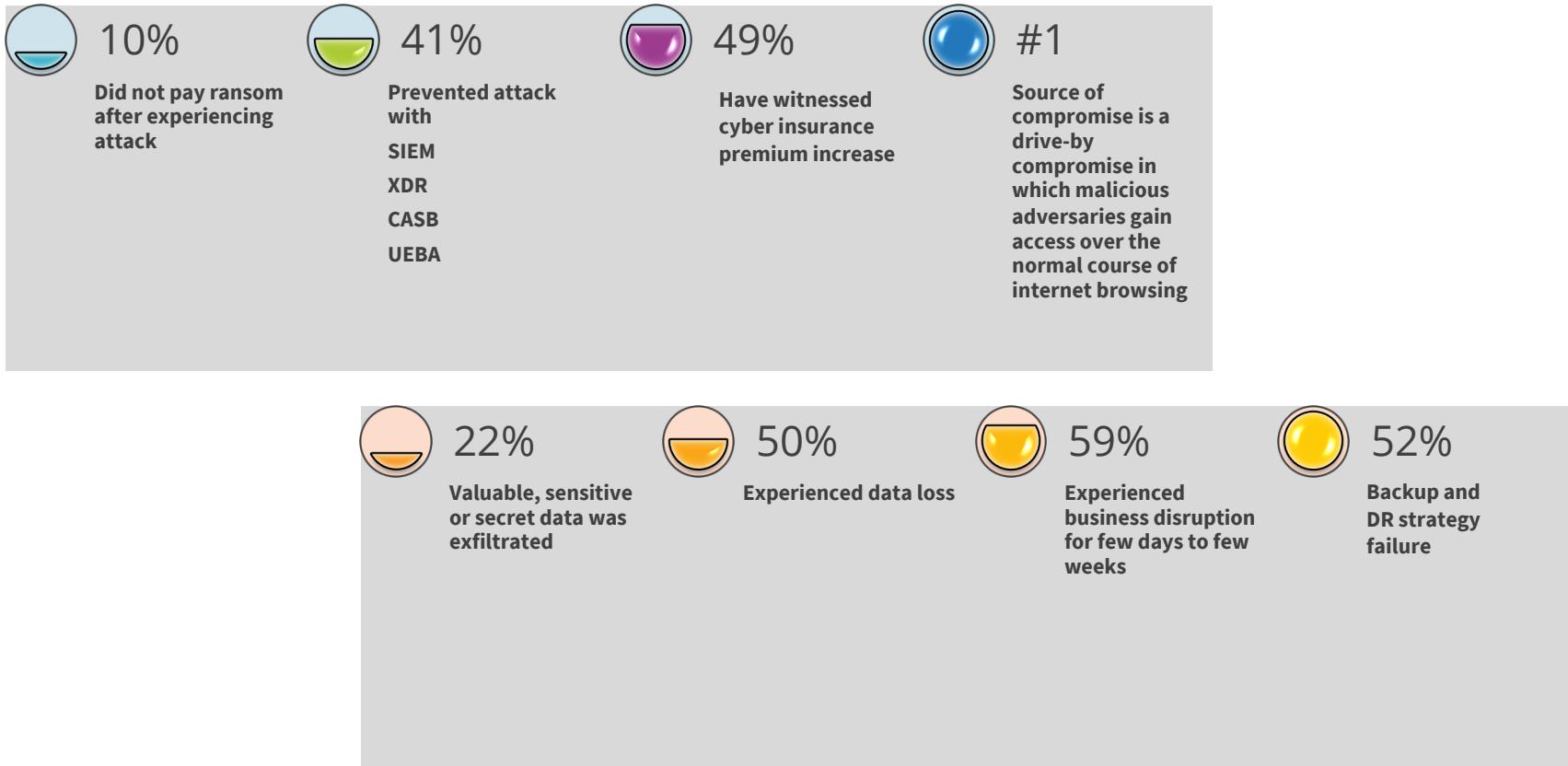
In 2022 alone:

- **Two thirds of global organizations** experienced ransomware attacks.
- The average ransom in **2022 was close to \$300,000 for financial organizations followed by healthcare and life sciences organizations** at around \$250,000.

It results in:

- Financial loss.
- Loss of business reputation and trust.
- Non-compliance and data breaches.
- Loss of business opportunities due to downtime and service interruption.
- Tightening regulations and speed of breach notification.
- Supply chain vulnerabilities.

Ransomware in numbers



SaaS, especially M365 Backup, is imperative to meet the four data resiliency priorities identified by the C-Suites

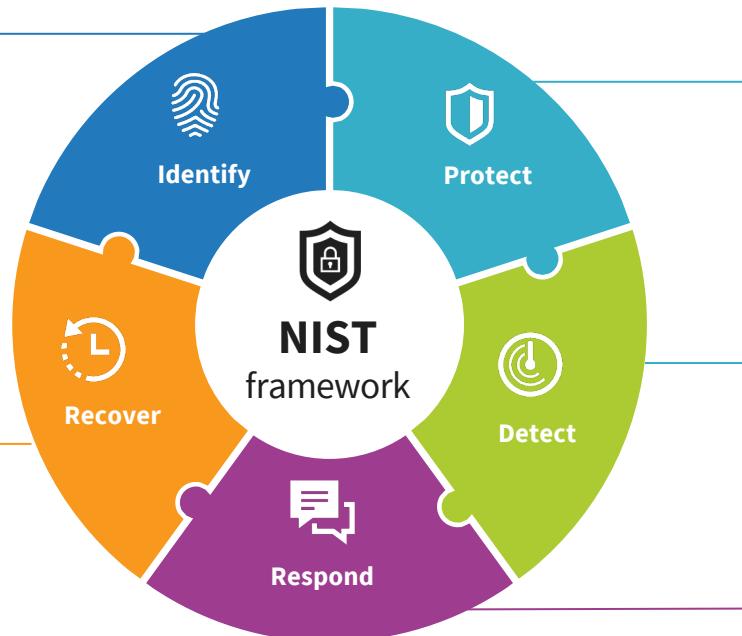


Roots of resilience: NIST Framework, EU's NIS 2 Directive, EU's DORA, WEF Cyber Resilience Index

The five functions of the NIST Cybersecurity Framework

Includes

- Identify physical and software assets to establish the basic of an asset management program.
- Identify established cybersecurity policies to define the governance program, as well as legal and regulatory requirements.
- Identify asset vulnerabilities, threats to internal and external organizational resources, and risk response activities as a basic for risk assessments.
- Identify a risk management strategy, including establishing risk tolerances.



Includes

- Identify management and access control protections.
- Ensure staff awareness and training, including role-based and privileged user training.
- Establish data security protection consistent with the organization's risk strategy.

Includes

- Ensure detection of anomalies and events and understanding potential impact.
- Implement continuous security monitoring capabilities.
- Maintain detection processes to provide awareness of anomalous event.

Includes

- Implement recovery planning processes and procedures to restore system and assets.
- Implement improvements based on lessons learned and review existing strategies.
- Coordinate internal and external communications during & following recovery.

Includes

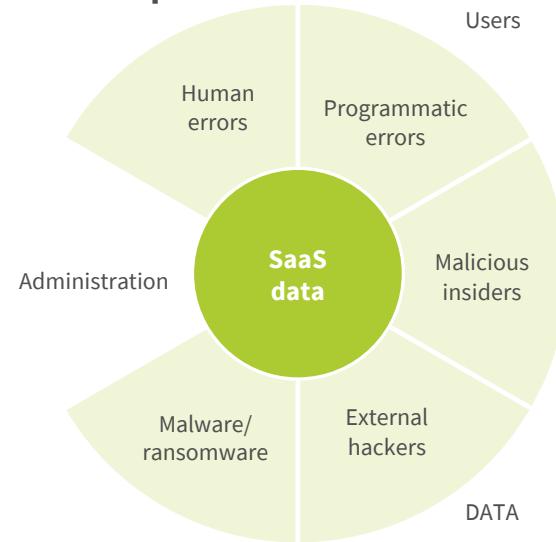
- Ensure response planning processes are executed during and after an incident.
- Manage communications with stakeholders and law enforcement during and after event.
- Conduct analysis, including forensics, to ensure effective response and to support recovery activities.

SaaS Shared Responsibility Model: value of backup

Responsibility	SaaS	PaaS	IaaS	On-Prem	
Information and data	Cloud vendor	Cloud vendor	Cloud vendor	Cloud vendor	Responsibility always retained by customer
Devices (mobile and PCs)	Cloud vendor	Cloud vendor	Cloud vendor	Cloud vendor	
Accounts and identities	Cloud vendor	Cloud vendor	Cloud vendor	Cloud vendor	
Identity and directory infrastructure	Cloud vendor	Cloud vendor	Cloud vendor	Cloud vendor	
Application	Customer	Cloud vendor	Cloud vendor	Cloud vendor	Responsibility varies by service type
Network controls	Customer	Cloud vendor	Cloud vendor	Cloud vendor	
Operating system	Customer	Customer	Cloud vendor	Cloud vendor	
Physical hosts	Customer	Customer	Customer	Cloud vendor	
Physical network	Customer	Customer	Customer	Cloud vendor	Responsibility transfer to cloud provider
Physical datacenter	Customer	Customer	Customer	Cloud vendor	

Cloud vendor

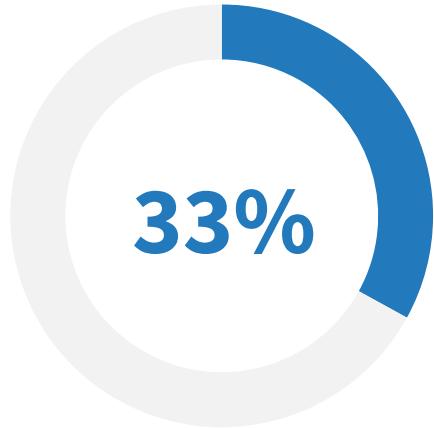
Customer



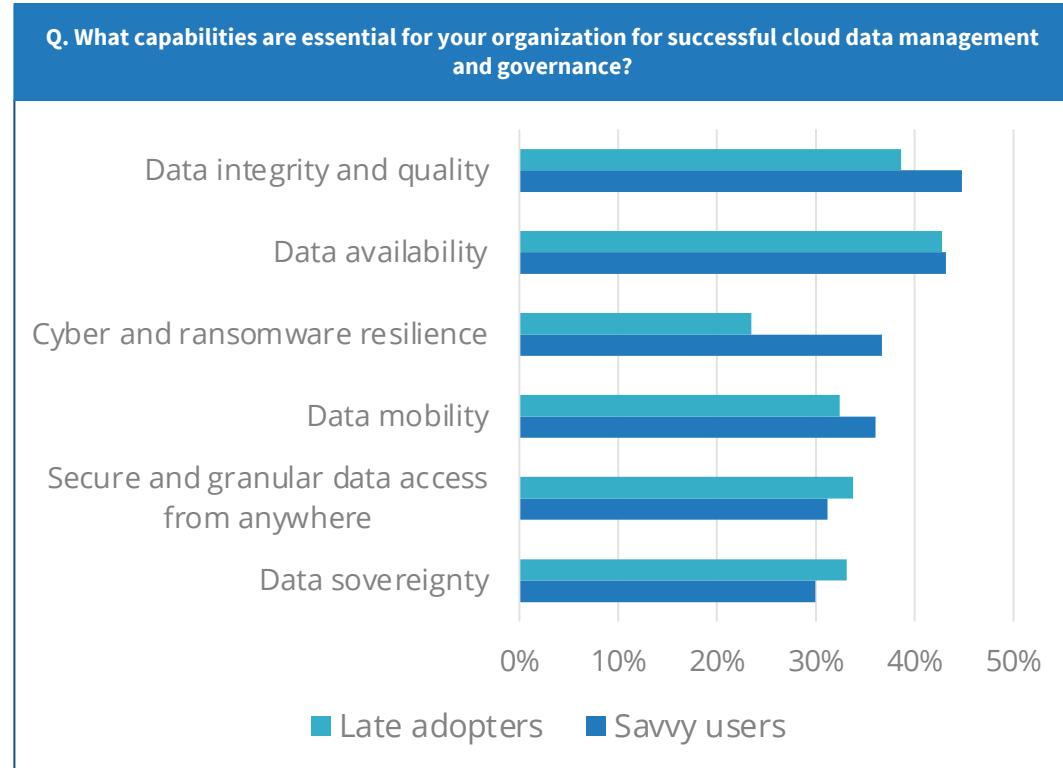
Provider's responsibility

- Hardware failure.
- Software failure.
- Power outages.
- Physical intrusion.
- Operating system.
- Network.
- Natural disaster.

Data protection investment trends for 2023 and beyond: SaaS and cloud-native most resilient environments for investment. Are you ready?



Of mature cloud adopters plan to increase data protection related investments in SaaS environments

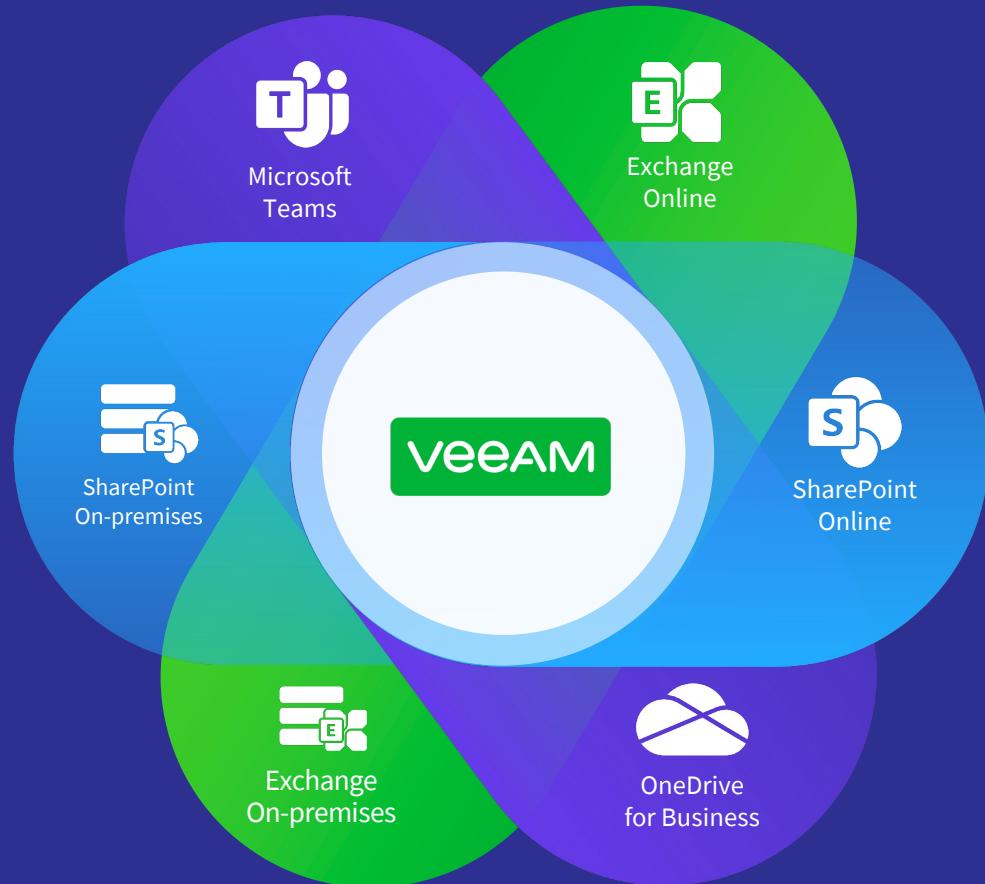


M365 Data Protection Platform investment: what features are must-haves



Veeam® Backup
for Microsoft 365

**Eliminate the risk
of losing your
Microsoft 365 data**



Veeam Backup
for Microsoft 365

Capabilities



- ✓ Protect Microsoft 365 data.
- ✓ Quickly restore individual items and files.
- ✓ Meet legal and compliance requirements.

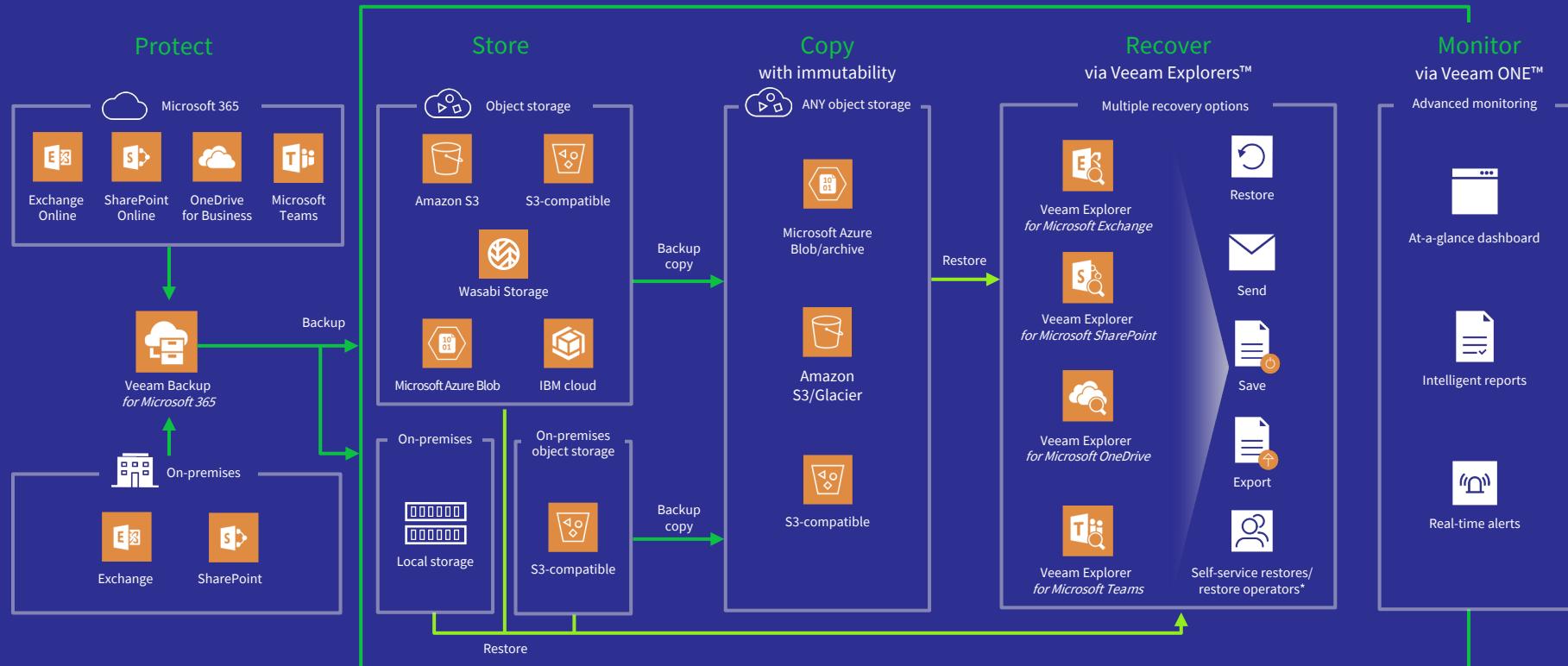
Veeam Backup
for Microsoft 365

Difference makers



- ➊ Infrastructure freedom.
- ➋ Backup control.
- ➌ Recovery flexibility.

NEW Veeam Backup for Microsoft 365 v7



*The Self-Service Restore Portal only supports Microsoft 365 organizations using modern app-only authentication.



Exchange Online and Exchange On-Premises

Restore Exchange item to Exchange Online mailbox or calendar	Restore Exchange item to on-premises Exchange mailbox or calendar
Restore Exchange items to another location	Email Exchange item as an attachment
Entire folder/mailbox compare and restore of missing/changed items	Export folder, item or mailbox as a .PST
Save Exchange items as a .MSG	Self-service restores for Exchange items
Service provider restore of an Exchange item for a tenant	



Microsoft Teams

Restore a Team with its membership and settings	Restore missing/changed Team membership	Restore a tab to original location	Restore posts back to the original Team	Restore changed or missing items and files	Restore any file to its prior version	Restore channel to original location	Restore file to original location	Self-service restores of an entire team	
Export or restore selected posts	Export or restore posts within the specified time period	Exporting post as HTML	Save multiple or individual files	Save multiple files as ZIP	Save or send posts as MSG files	Send file as attachment	Service provider restore of Teams items for their tenant	Self-service export of team posts to an HTML file	Self-service restores of a channel, tab or specific item



OneDrive for Business

Restore users, folders or files (including OneNote notes) to OneDrive for Business	Email as an attachment	Save files or folders	Save multiple files or folders as a ZIP
Restore any file to a prior version	Restore and overwrite users, folders or files	Restore but keep original users, folders or files	Restore with extended attributes and custom access controls
Restore without extended attributes and custom access controls	Self-service restores for OneDrive for Business files	Service provider restore of a OneDrive file, folder or user for a tenant	Self-service restores for OneDrive for Business folders
Service provider restore of an Exchange item for a tenant			



SharePoint Online and SharePoint On-Premises

Restore online site, library, document to SharePoint Online	Restore on-premises site, library, document to On-Premises SharePoint
Restore an object to a prior version	Restore SharePoint items to another location
Email SharePoint objects as an attachment	Save SharePoint object as a file
Save multiple SharePoint objects as a ZIP	Self-service restores for SharePoint objects
Service provider restore of a SharePoint object for a tenant	Self-service restores for SharePoint Online folders

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Recovery options in
Veeam Backup for Microsoft 365

Microsoft 365 backup solution checklist



Features

- Back up Exchange Online/on-premises
- Back up SharePoint Online/on-premises
- Back up OneDrive for Business
- Back up Microsoft Teams



Flexibility and choice

- Deploy on premises or in the cloud
- Utilize any storage target you want
- No lock-ins, switch storage anytime
- Flexible job configurations



Innovation

- Simple UI, powerful features
- Implement customer feedback
- Easy tools for eDiscovery



Scale

- Handles large number of users
- SMB friendly
- Backup proxies



Integration

- Natively integrated with Microsoft 365
- Large ecosystem of service providers
- Integrated with hyperscale clouds
- S3-compatible



Breadth of service

- Wide range of workloads within a platform - cloud, physical, virtual

NEW Veeam Backup for Microsoft 365 v7



Immutable backup copies

Protect against ransomware attacks with immutable backup copies on ANY object storage



Advanced monitoring

At-a-glance dashboard, real-time alerts and intelligent reports through integration with **Veeam ONE**



Increased control for BaaS

Tenants have more backup, monitoring and restore options with deeper integration with **Veeam Service Provider Console**



Self-service restore portal enhancements

Self-service restore portal now has support for Microsoft Teams and MORE!



No third-party backup vendor protects more data

15M+

protected Microsoft 365 users



Veeam is a Leader in the
2022 Gartner Magic Quadrant

Gold
Microsoft Partner
Five plus years in partnership
with Microsoft



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Take action

Read up or share

Technical guide on how the #1 Microsoft 365 backup solution works!



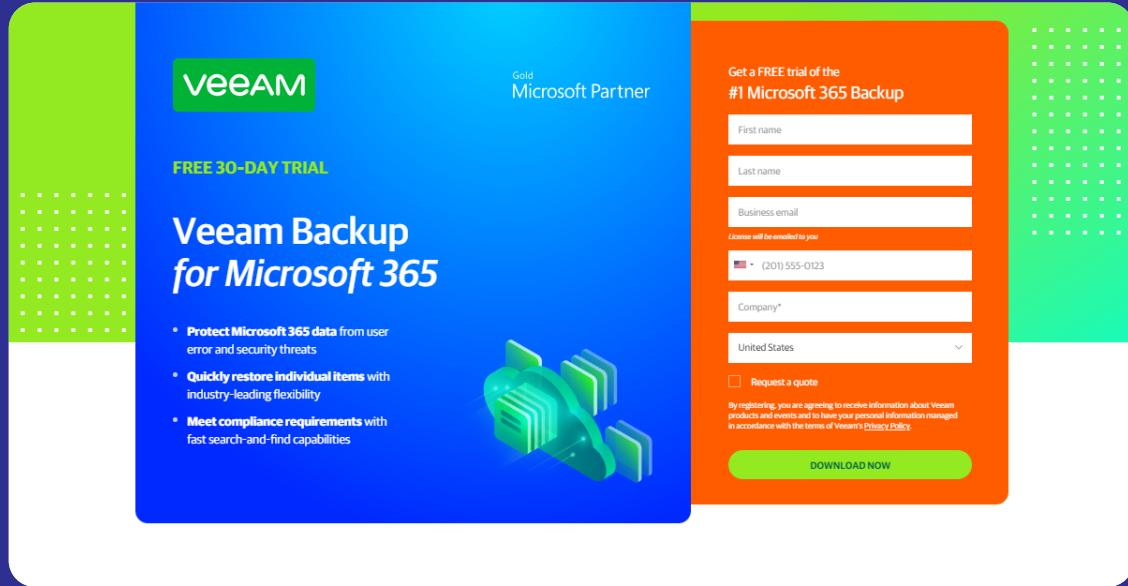
#1 Office 365 Backup Guide by Veeam			
Chapters			
Understanding the Office 365 backup market	... 3	How to backup and restore with Veeam	... 13
Planning your Office 365 backup	... 4	Creating a backup job	... 14
Installation package	... 5	Selecting backup scope	... 15
Infrastructure components	... 6	Scheduling options	... 16
Simple versus advanced deployments	... 7	Veeam Explorers	... 17
Infrastructure planning	... 8	Exploring Office 365 data	... 18
Deployment options	... 9	How to restore in 1-2-3	... 19
Supported storage	... 10	What should matter to you?	... 22
Retention policies	... 11	Key difference makers	... 23
Backup architecture	... 12	What are customers saying?	... 24
		Conclusion	... 25



Direct link: <https://go.veeam.com/guide-backup-office-365>

See for yourself

Trial download: **FREE for 30 days**



The image shows the landing page for Veeam Backup for Microsoft 365. It features a green header bar with the Veeam logo and a gold Microsoft Partner badge. Below this, a large orange call-to-action button reads "FREE 30-DAY TRIAL". The main title is "Veeam Backup for Microsoft 365". To the right, there's a list of benefits: "Protect Microsoft 365 data from user error and security threats", "Quickly restore individual items with industry-leading flexibility", and "Meet compliance requirements with fast search-and-find capabilities". An illustration of a stack of documents is shown. On the right side, there's a form for a free trial, asking for First name, Last name, Business email, and a phone number. It also includes fields for Company and Country (United States), a checkbox for Request a quote, and a privacy policy link. A "DOWNLOAD NOW" button is at the bottom.

Direct link: <https://go.veeam.com/backup-office-365>

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Deploy as a service
or manage it yourself.

Veeam gives you options.

On-premises | In the cloud | As-a-service





Thank you!

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