

## Rami Izhiman

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**From:** Khalil- CORTEC ME <kabed@cortec-me.com>  
**Sent:** Tuesday, July 16, 2013 5:19 PM  
**To:** Kirita, Katsuo X.  
**Cc:** yanom3@sc.sumitomo-chem.co.jp; Andijani, Ismaeel N.; Hapuarachchi, Gamini C.; Naji, Ahmed M.; lyad Alami  
**Subject:** Protection of Tank No. F50-T35 floor using Cortec Corrologic Technology  
**Attachments:** Tank No. F50-T35 \_Petro Rabigh\_Technical Proposal.pdf; VpCI-609 & 609S.PDF; VpCI-609\_S\_(GB)sd279.pdf; NACE Article on AST's June 2011.pdf; 2242 Mitigating Soil-Side Corrosion on Crude Oil Tank Bottoms Using Vol....pdf; Tank No. F50-T35 -Petro Rabigh\_Commercial offer.pdf

### Tracking:

#### Recipient

#### Read

Kirita, Katsuo X.

yanom3@sc.sumitomo-chem.co.jp

Andijani, Ismaeel N.

Hapuarachchi, Gamini C.

Naji, Ahmed M.

lyad Alami

Read: 7/17/2013 1:13 PM

Dear Eng. Kirita,

It was a great pleasure to have a telephone conversation with you yesterday.

Further to the site visit to Tank No. F50-T35 on July 2<sup>nd</sup>, followed by a presentation on Cortec Corrologic technology and its proven effectiveness in mitigating soil side corrosion of tank bottoms, please find attached the following techno-commercial proposal for protecting and extending service life of Tank No. F50-T35 bottom:

1. Technical proposal with background, case discussion and retrofit strategy
2. VpCI 609S product data sheet
3. VpCI 609S Material Safety Data Sheet
4. NACE Article – June 2011
5. NACE Paper #2242 – Corrosion 2013 ( Saudi Aramco)
6. Commercial offer

We strongly believe that with the use of our technology you will be able to achieve the following:

1. Extending service life of the storage tank
2. Rescheduling and managing dates of future T&I's
3. Minimize, if not eliminate, percentage of defective area in tank floor and the cost associated with replacing defective bottom plates
4. Real-time Corrosion Rate Monitoring for the corrosiveness of the under tank environment
5. Prevention of leakage and its negative impact on the environment
6. Overall savings during T&I in terms of labor, tank shutdown time, floor scanning and overheads.

I look forward to discussing the details of the proposal with you next Monday , I visit KSA twice a month.

Meanwhile, please don't hesitate to contact me at any time for further discussion and information.

Regards,

**Khalil Abed**

Business Development Manager

KSA, Levant and North Africa

**CORTEC Middle East**

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