Travis Brown
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Objective

Working as a Full-Stack Developer with experience in HTML/CSS/JavaScript along with an application of my business/sales background as well as my Sports/Coaching experience.

Personal Summary

- Extensive background in sales, specifically Business & Sales Management with expertise in wholesale distribution.
- Sales Manager Background with expertise in marketing and IT.
- Full Stack Developer Coding certification in process to be completed August/2021
- Grew the sales of a large distribution company to over $55mm from scratch.
- Former Assistant Wide Receivers Coach at Abilene Christian University-DI FCS Program.

Education

Hastings College: Hastings, Nebraska (2008-2012) – Graduated with a 3.53 GPA

Program	Degree Awarded	Date
Undergrad/BA/Business Administration	B.A.	5/19/2012
Undergrad/Minor/Economics Minor	Minor	5/19/2012

Honors: Inducted into the Omicron Delta Epsilon (ODE) Economic Society

University of Kansas
Full Stack Developer Certification   Will be awarded in 08/2021

Skills learned: *HTML *CSS *Javascript *jQuery *Responsive Design *Bootstrap *Handlebars *Firebase *Cookies/Local Storage *API's (Server & 3rd Party) *React.js *Heroku *Git *MySQL *MongoDB *Node.js *User Authentication *SEO *Semantic HTML *Express *Security/Session Storage *MERN Stack

Archbishop Bergan High School: Fremont, Nebraska – Graduated with a 3.8 GPA

Job Experience

Rapier Technology Group: (January 2021-Present) Full-Time
Chief Technical Officer

- Currently responsible for managing 9 software programmers with the company's current United States Government contracts & future projects
- Managing the development of multiple IOS/Android apps such as Ricochet/Ever24/Takeoff that are currently in United States Government hands for evaluations.

<u>Abilene Christian University DI-FCS:</u>(June 2018-January 2021) Full-Time
Assistant Wide Receivers Coach

- Offensive Graduate Assistant
    - o Assisted Offensive Coordinator in box on game day by identifying/charting opponent Coverages & pressures with in game adjustments
    - o Prepared & created weekly opponent scouting reports
    - o Broke down opposing team's film focusing on secondary tendencies and player strengths and weaknesses.
- Assistant WR's Coach
    - o Directed and assisted on the field drill work during individual segments. My focus was working directly with the slot receivers.
    - o Prepared weekly WR test sheets & opponent evaluation sheets
    - o Defensive Scout Team Coach
        - ▪ Installed and executed opponent defensive schemes
    - o Host Coach for Game Day recruiting
    - o Assisted Recruiting Coordinator in official visits/campus tours/facilities tour
    - o Recruited by Phone/email-Central Texas/Kansas
    - o Assisted recruiting coordinator in maintenance/updating of ACU offensive recruiting boards-ARMS/HUDL

<u>Express Distribution</u>: (May 2012-May 2018) Full-Time
Midwest Sales Manager/Marketing/IT Director -4 years

- Responsible for securing the sales of Express Distribution, a start-up company, and grew the company's sales to $55 million over a 2.5 year span
- Expanded the company's sales territories into two new states
- Managed sales teams at two different company branches (Omaha/Yankton)
- Responsible for the advertising, brochures, monthly fliers for Express Distribution
- Started and developed two different websites for the company
- Controlled all company email administrator duties
- Increased online sales by 53% from websites

Sales Representative/Account Manager in the Omaha/Lincoln/Fremont area-2 years

- Grew the Lincoln/Fremont route from $1.2 million in sales to $2.9 million in less than a year and continued growth to $3.4 million after two years
- Built the Lincoln/Fremont area routes
- **Promoted to Midwest Sales Manager in November, 2014**

Other Football Coaching Experience

<u>Elkhorn Mount Michael High School:</u>
Wide Receivers/Defensive Backs Coach/ Special Teams Coordinator (Fall 2017)
- Conducted all drills for WR/DB's
- Co-Offensive coordinator in the coaches box during games
- Coordinated and implemented all special teams

- Implemented new run/pass game schemes throughout the season
- Helped implement and execute 3-4 defensive scheme
- Taught route running, stemming, pre-snap coverage assessment
- Game planned and implemented all DB coverage schemes each week
- Implemented Cover 2, Cover 3, Cover 4, Cover 8, and 2 Man Under

Fremont Bergan High School (Omaha,NE)
Wide Receivers/Defensive Backs Coach (3 Seasons-2013 to 2015)
- Conducted all drills for WR/DB's
- Coordinated and implemented all special teams
- Taught route running, stemming, pre-snap coverage assessment
- Game planned and implemented all DB coverage schemes each week
- Implemented Cover 2, Cover 3, Cover 4, Cover 8, and 2 Man Under
- Top 5 offense in NE class C2 for three straight years

Technical Skills & Proficiencies

- Expertise in many Microsoft products, including Excel, Powerpoint, Word, Teams, OneNote, Publisher
- Adobe Acrobat DC, Photoshop, Illustrator, After Effects, Premiere Pro, Lightroom

- Coding: *HTML *CSS *Javascript *jQuery *Responsive Design *Bootstrap *Handlebars *Firebase *Cookies/Local Storage *API's (Server & 3rd Party) *React.js *Heroku *Git *MySQL *MongoDB *Node.js *User Authentication *SEO *Semantic HTML *Express *Security/Session Storage *MERN Stack

:https://www.linkedin.com/in/travis-brown-97478a154/

: https://github.com/bergannation

My Portfolio: https://bergannation.github.io/02_portfoliohmwrk/

Project 1: https://bergannation.github.io/KU-CBC-Project-1-Delivery-Done-Right/
Javascript/CSS/HTML/Jquery/API's

Project 2: https://bergannation.github.io/06_WeatherDashboard/
Javascript/CSS/HTML/Jquery/API's

Project 3: https://bergannation.github.io/05_workDayScheduler/
Javascript/CSS/HTML