# Joshua Bergers

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#### **OBJECTIVE:**

I am seeking to bring my passion, background, and experiences to your developing company.

### **EDUCATION:**

Grand Circus, Detroit, MI

Program of Study: Front-End Development HTML, CSS, Javascript

Michigan State University, East Lansing, MI

Degree: May 2014

**Program of Study**: Kinesiology GPA: 3.40

**Specialization**: Health Promotions

### **CERTIFICATION:**

ACSM Certified Personal Trainer

American Red Cross - CPR/AED

American Red Cross- First Aid

March 2015 - Present

October 2014 - Present

October 2014 - Present

### **EXPERIENCE:**

Cardinal Health – Livonia, MI October 2015 - January 2017

Position: Account Manager/Sales Rep.

**Duties:** Growing current pharmaceutical sales accounts and building account base on a national territory. Keep customers up to date on pharmaceutical industry news and trends. Responsible for direct daily sales to independent pharmacies. **Accolades:** Over 100% quota achievement in the last 12 months. Sales growth from less than \$10,000 a month to over \$150,000 a month. Customer growth from 8 active buying accounts to 69 active buying account serviced each month.

Creative Adventures, Inc. - Rockford, MI

January 2002 – October 2015

**Position**: Store Manager and Salesman

**Duties**: Responsible for all aspects of a temporary retail store for motorcycle events in Sturgis South Dakota and Baldwin Michigan, as well as weekend-long events once per month. Duties include managing, scheduling, and training staff; conducting sales transactions; creating sales reports; conducting sales meetings; opening/closing duties and cash balancing.

Pine Rest Christian Health Services – Grand Rapids, MI

August 2014 - May 2015

**Position**: Care provider/Shift Supervisor

**Duties**: Provided direct support, care, and treatment of mentally and physically abused children and adolescents. Acted as a mentor and assisted with schoolwork and developing proper coping techniques. Lead and organize group activities; delegate responsibilities and duties among staff; complete and oversee end of shift reporting.

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Active Member of MSU Pre- Physical Therapy Association	September 2009 – May 2014
Michigan State University Dean's List	Fall 2009, Fall 2010, Fall 2012

## **COMMUNITY SERVICE**

English Teacher for Disabled/Volunteer at orphanage – Pattaya Thailand	May 2015 - August 2015
Grand Rapids' Fifth – Third River Bank run Volunteer	2012 - 2013
MSU Heart of a Spartan charity 5k route planner/constructor	2010 - 2011

Michigan Summer Special Olympics Mentor/Supervisor 2009 - 2011