# Essays in Market Design

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# Roadmap

#### Two papers:

- Chapter 2: Many-to-One matchings with wages
- Chapter 3: Walrasian equilibria of convex economies

#### and two preliminary ideas:

- Learning in college admissions
- Sequential college admissions

### Chapter 2: Contribution and Literature

In the context of hospital-doctors matchings with wages, I provide

- Necessary and sufficient conditions for existence of a stable matching.
  - Existing work assumes all doctors are either gross substitutes or gross complements for each hospital (Kelso, Crawford (1982); Hatfield, Milgrom (2005); Rostek, Yoder (2020))
  - Any requirement on the preferences of each agent independently is too strong to be necessary.
- A measure of instability: Subsidy needed to 'stabilize' the efficient matching.
  - The least core (Kern and Paulusma, 2003); approximate core (Vazirani, 2022).

# Some preferences are irrelevant

Two doctors: Alice (A) and Bob (B).

Two hospitals: UHS (U), Mount Nittany (M) with revenues:

	{A, B}	Α	В
U	1000	500	700
М	7	2	2

Suppose doctors are indifferent between hospitals and only care about the wages.

It is irrelevant whether M's preferences satisfy GS or not.

A stable matching:  $U - \{A, B\}$  with wages  $w_A = w_B = 5$ .

## Example with no stable matching with some complementarity

Two doctors: Alice (A) and Bob (B); Two hospitals: UHS (U), Mount Nittany (M) with revenues:

	{A, B}	Α	В
U	3	0	0
Μ	2	2	2

A and B are complements for U! (They are not gross substitutes.)

No stable matching.

(Result: ) Stable matchings are efficient.

The efficient matching is  $U - \{A, B\}$ 

but there is no solution to  $3 \ge w_A + w_B$ ,  $w_A \ge 2$ ,  $w_B \ge 2$ .

# Stable matching with 'more' complementarity

Same agents, different revenues:

	{A, B}	Α	В
U	4	0	0
Μ	2	2	2

A and B are still complements for U.

Now there is a stable matching:  $U - \{A, B\}$  with wages  $w_A = w_B = 2$ .

# Measuring Instability

### Consider a 1 Dollar subsidy:

	{A, B}	Α	В
U	3 <b>+1</b>	0	0
Μ	2	2	2

#### Part-time Contracts

Same environment as before but suppose doctors can split their times.

Result: Every matching environment has a stable matching.

	{A, B}	Α	В
U	3	0	0
Μ	2	2	2

Stable part-time matching: A and B works for U together for half of their times; then they work for M separately for the rest of their times.

#### **Primitives**

• A set of hospitals, H and a set of doctors, D.

• Hospitals maximize profit:  $\pi_h(D') = r_h(D') - \sum_{d \in D'} w_d$ , where  $r_h(\cdot)$  is the revenue.

- Doctors maximize  $u_d(h) + w$  (when d works for h at wage w).
  - 'Peer Effect':  $u_d(h, D') + w$ .

#### Definition

 $(\mu, w)$  is a **Matching with Wages** if  $\mu$  assigns each doctor to at most one hospital with wages for each doctor given by w.

# Blocking a Matching

#### Definition

An outcome  $(\mu, w)$  is **blocked** if there exists a hospital  $h \in H$ , a set of doctors  $D' \subset D \setminus \mu(h)$ , and some wages for the doctors in D' such that

New profit of the hospital h is at least as high as before,

• New utility of each doctor in D' is at least as high as before,

• For at least one agent in  $D' \cup \{h\}$ , new utility is strictly higher than before.

# Stable Matchings

#### Definition

An outcome  $(\mu, w)$  is **stable** if

- it is individually rational for each hospital and doctor,
  - I.e., they are not worse off than being unmatched.
- it is not blocked.

# Efficiency

#### Definition

An outcome  $(\mu, w)$  is **efficient** if it maximizes the total welfare (among all feasible outcomes).

#### Lemma

If an outcome  $(\mu, w)$  is stable, then it is efficient.

## Associated Cooperative Game

An associated TU cooperative game: For any  $N' \subset H \cup D$ ,

$$v(N') = \max_{\text{`Admissible' partitions of } N'} \text{Total revenue and utility}$$

A partition is admissible if each coalition has at most one hospital.

## Stability and the Core

### Proposition

An economy has a stable outcome if and only if the associated transferable utility game v has a non-empty core.

Applying Bondareva-Shapley result to the game we defined:

### Corollary

An economy has a stable outcome if and only if the associated transferable utility game satisfies balancedness.

### Corollary

Stable outcome with partial contracts always exists.

# Balancedness is Computationally 'inefficient'

Balancedness of a TU game requires some constraints related to every coalition.

Due to the definition of blocking in this environment, some of those can never bind.

In the paper, I provide a way to check for the existence of a stable matching using less constraints than balancedness.

This method decreases the number of constraints from  $2^{|H|+|D|}$  to  $(|H|+1)2^{|D|}$ .

So the problem grows linearly in the number of hospitals.

# Measuring Instability

$$\min_{w} \sum_{i \in H \cup D} w_{i}$$
s.t.
$$\sum_{i \in N'} w_{i} \geq v(N'), \text{ for each } N' \subset H \cup D.$$

If  $\sum_{i \in H \cup D} w_i = v(N)$ , there exists a stable matching.

If 
$$\sum_{i \in H \cup D} w_i > v(N)$$
, there isn't. Then,  $\sum_{i \in H \cup D} w_i - v(N)$  is the instability.

Question: Can we find an upper bound for  $\frac{\sum_{i \in H \cup D} w_i - v(N)}{v(N)}$  in a 'large' economy?

# Example-1 (Cont'd)

Why did we consider \$1 of subsidy?

	{A, B}	Α	В
U	3	0	0
M	2	2	2

### Outline

- Matchings with Transfers
- 2 Abstract Convex Economies
- (Near) Future Work
   College Admission Design
   Improving the Efficiency of College Admissions
   The End

### Famous Convex Sets

In economics, we assume/need the convexity of many sets:

- Upper contour sets
- Budget sets
- Strategy space

But what does convex mean?

# **Euclidean Convexity**

A set C is **convex** if it includes its convex hull, co(C).

A point x is in the **convex hull** of a set C if for every linear ordering  $\succeq$ ,  $\exists$  an element  $y \in C$  such that  $x \succeq y$ .

**Linear ordering**: A preference represented by a linear utility function.

# Illustration of Standard Convexity

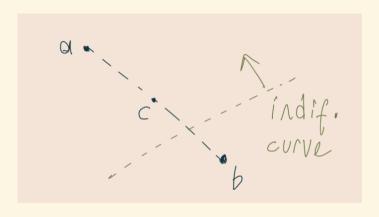


Figure:  $c \in co(\{a, b\})$ 

### An Example

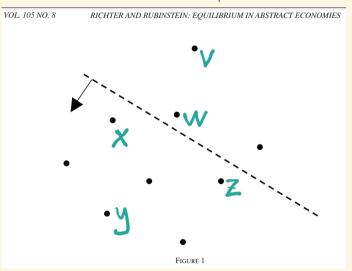
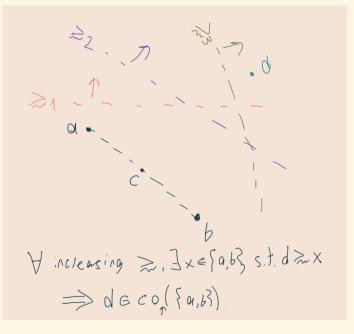


Figure:  $w \notin K(\lbrace x, y, z \rbrace)$  but  $w \in K(\lbrace x, y, z, v \rbrace)$ 

# Another Convexity

A point x is in the convex hull of a set C if for every *increasing* linear ordering,  $\succeq$ ,  $\exists$  an element  $y \in C$  such that  $x \succeq y$ .



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### **Abstract Convexities**

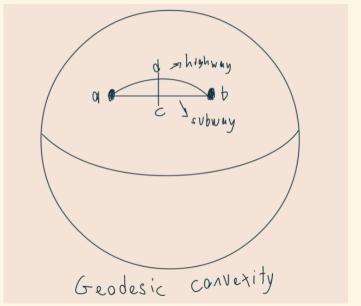
#### Definition

A family C of subsets of a set X is called a **convexity** on X if

- ① The empty set  $\emptyset$  and the universal set X are in C;
- $\odot$   $\mathcal{C}$  is closed under nested unions.

The pair  $(X, \mathcal{C})$  is called a **convex structure**.

# Geodesic Convexity - Nonlinear Betweenness



# Nash Equilibrium

### Proposition

Consider a game. If preferences of every player satisfies a 'well-behaved' convexity (together with the standard topological assumptions), then there exists a Nash Equilibrium.

- Existence of Nash Equilibrium with broad classes of 'convex' preferences.
- 'Expected Utility' without Independence Axiom.

# Expected Utility with Nonlinear Betweenness

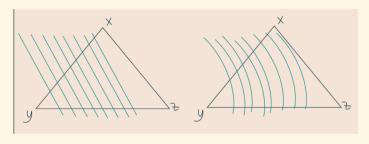


Figure: Indifference curves of preferences satisfying independence (left), violating independence (right)

### Budget sets

Consider an exchange economy of n consumers with  $(u_i, e_i)$ .

With endowment  $e_i$  and prices p, budget set is  $\{x|px \leq pe_i\}$ .

Budget sets generated by price vectors need not be convex in other convexities.

But I can define price orderings over bundles in an economy. (Piccione & Rubinstein 2007; Richter & Rubinstein 2015)

With endowment  $e_i$  and price ordering  $\succeq_p$ , budget set is  $\{x|e_i \succsim_p x\}$ .

## Walrasian Equilibrium

#### Theorem

Consider an exchange economy. If the preferences of each consumer satisfies a well-behaved convexity (together with the standard topological assumptions), then there exists a Walrasian Equilibrium with a price ordering.

### Outline

- Matchings with Transfers
- Abstract Convex Economies
- (Near) Future Work College Admission Design Improving the Efficiency of College Admissions The End

## College Admission Design

- Students are misinformed about their rankings within their cohorts.
  - (Bobba & Frisancho, 2019; Bobba & Frisancho, 2020)
- Exposing them to more exams and information improves their outcomes.
  - (Bobba & Frisancho, 2019; Bobba & Frisancho, 2020; Doghonadze, 2022)
- Optimal feedback design in a contest setup?

#### Motivation

- In college admissions, most countries allow limited preference lists.
  - Can list 24 programs in Turkey, 10 in Chile, (in the past) 6 in Georgia...
- Students need to be strategic about the lists they submit.
- It leads to inefficiencies in realized matchings.
  - Luflade (2018), Ajayi & Sidibe (2017).
  - We can do better.

# Toy Model

- Suppose all programs  $(p_1, p_2, ...)$  have the same preferences  $\succeq_p$  over students and one seat each.
- Say there are only two students: Alice and Bob, and Alice  $\succeq_p$  Bob.
- Let Alice choose her top program, and then let Bob choose his top program, among the remaining ones.

### Complications and Directions

- Can't go one by one with millions of students.
  - Use quantile cutoffs and let students know about the remaining seats.
    - Can it be done without hurting anyone compared to the status quo (deferred acceptance)?
- Programs may have different preferences over students.
  - Then, the deferred acceptance is generically not OSP.
  - Can we still make this an improvement over DA?

## Moving Forward

- Chapter 2: Can I find an upper bound for the 'instability'?
- Chapter 3: Interesting, economically relevant examples of abstract convexities?
  - Iceberg costs in trade?
- College admissions ideas.

# Appendix-Stable Matchings

#### Definition

An outcome  $(\mu, w)$  is a **stable outcome** if

1 It is IR for each hospital and doctor (profits and utilities exceed 0).

**1** There doesn't exist a hospital  $h \in H$  and a set of doctors  $D' \subset D$  such that they can deviate from this outcome in a way that makes everyone better off;

# Appendix-Blocking A Matching

#### Definition

A matching with wages  $(\mu, w)$  is **blocked** if there exists a hospital  $h \in H$ , a set of doctors  $D' \subset D \setminus \mu(h)$  and wages for the doctors in D', w' such that there exists a set of doctors D'' with  $D'' \subset D' \cup \mu(h)$  and:

• 
$$r_h(D'') - \sum_{d \in D''} w_d \ge r_h(\mu(h)) - \sum_{d \in \mu(h)} w_d$$
;

• For each doctor  $d \in D'$ ,  $u_d(h, w_d) \ge u_d(\mu(d), w_d)$ ;

• For at least one agent in  $D' \cup \{h\}$ , the corresponding inequality above is strict.

# Appendix-Existence of a Stable Outcome

We apply Bondareva-Shapley result to v:

### Corollary

There exists a stable outcome  $(\mu, w)$  if and only if for any set of balancing coefficients  $(b_{N'})_{N'\subset N}$  (i.e., for any vector  $(b_{N'})_{N'\subset N}$  such that  $\sum_{N'\subset N}b_{N'}\delta_{N'}=1$ ), we have that  $v(N)\geq \sum_{N'\subset N}b_{N'}v(N')$ .