



# Ginkgo Bascom

### **Quarterly Investment Report**

For the Period Ended September 30, 2021

Reports for: Ginkgo Timber Fund, LLC & Subsidiaries

CONFIDENTIAL

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## **Executive Summary**

The Ginkgo Bascom portfolio is forecast to generate net cash flows of \$16.8 million for the year, below the budgeted target of \$21.6 million by \$4.8 million, primarily as a result of not realizing any land sale proceeds for the year. Despite not meeting the land sales target of \$10.0 million, strong net log and timber sales and favorable alternative revenue partially offsets the land sale shortfall for the year. During the third quarter, the portfolio generated net cash flow of \$3.9 million, 57% favorable to budget due to strong log pricing and the timing of operating activities. In addition, Campbell Global (CG) successfully monetized the remaining verified carbon offsets on the Pondosa property during the quarter. For the year, approximately 110,000 verified carbon units were sold, generating \$930,000 in net proceeds. CG, on behalf of the Ginkgo Bascom portfolio, made a \$3.2 million distribution to the Treasurer of North Carolina during the quarter.

In the Pacific Northwest, robust demand from the second quarter continued with price increases for all species compared to the budget, leading to positive price improvements for Douglas-fir and whitewood logs compared to budget. Log prices on Bascom Pacific averaged \$627 per thousand board feet ("mbf"), \$49 per mbf (9%) above budget. Production on Bascom Pacific was 7.3 million board feet ("mmbf") in the third quarter, 1.5 mmbf above budget. Total net log and timber sales revenue for Bascom Pacific was \$3.0 million for the quarter, \$845,000 (39%) above budget. For the year, we are forecast to harvest 39.8 mmbf on Bascom Pacific, in line with budget expectations, generating \$16.1 million in total net log and timber sales revenue, \$3.3 million (26%) above the budget.

In the U.S. South, wet weather and contractor shortages led to production shortfalls throughout the region, resulting in increased demand and steady pricing for logs. This, coupled with higher end-use demand, resulted in favorable price increases for pine products compared to the prior quarter with net log prices averaging \$25.40 per ton for the quarter, \$10.17 per ton (67%) above budget. CG, on behalf of Bascom Southern, produced 92,000 tons of fiber during the third quarter, 50% below the budgeted target due to delayed harvesting stemming from increased rainfall and associated operating constraints. As a result, total net log and timber sales revenue was \$2.3 million during the quarter, \$462,000 (17%) below budget. For the year, we are forecasting an average net log price of \$17.76 per ton, 28% above budget expectations due to favorable pine pricing. CG is forecast to harvest approximately 571,000 tons on Bascom Southern for the year, 67,000 tons below budget due to wet weather conditions, generating \$10.1 million in total net log and timber sales revenue, \$1.3 million (15%) above the budget, primarily due to strong pricing despite less forecasted volume.

As part of Ginkgo Bascom's 2021 Strategic Objectives of reducing the portfolio's aggregate value by \$80 million, the Elk and Black River tracts were brought to market during the third quarter through a third-party auction process. The process was very active with multiple parties submitting bids. After working through the results with the Treasurer of North Carolina, the process has yet to result in a sale with the broker continuing to engage with potential buyers.

Ginkgo Bascom realized a total return of 0.68% for the quarter, all from income. Since inception (Q1 2017), Ginkgo Bascom has realized a total return of 3.50%, with income and capital appreciation contributing 2.81% and 0.67%, respectively. As of September 30, 2021, Ginkgo Bascom was internally valued at \$709.0 million, reflecting the third-party appraisal completed at year-end 2020, and adjusted for capital expenditures through the third quarter.

Historical Rates of Return - For Period Ended September 30, 2021

	Q3	1 Year	3 Year	Inception*
Ginkgo Portfolio - Unlevered, Gros	s of Advisory Fees			
Income	0.68%	3.32%	2.47%	2.81%
Capital Appreciation	0.00%	0.59%	0.00%	0.67%
Total Return	0.68%	3.93%	2.47%	3.50%
NCREIF Timberland Index (Total) -	Unlevered, Gross of Ad	visory Fees		
Income	0.91%	3.39%	2.86%	2.91%
Capital Appreciation	0.98%	1.59%	-0.43%	-0.10%
Total Return	1.89%	5.01%	2.42%	2.80%

<sup>\*</sup> Annualized return based on 4.75 years of data

This reporting package includes a quarterly and annual operational summary and the related operating highlights, the unaudited GAAP financials at market value, a capital account summary, and property-level operating expenses.



As a leader in sustainable timberland management, CG is committed to maintaining third-party forest certification for all managed properties. Forest certification programs establish a rigorous, voluntary set of standards to encourage responsible management practices that are environmentally, socially, and economically sustainable. This includes assessing criteria for forest health and biodiversity, environmental quality and conservation, aesthetics, regulatory compliance, and social benefits. CG's policies guide forest management decisions and actions to ensure and monitor conformance with forest certification standards. Furthermore, forest certification assures downstream customers that wood material in their custody is sustainably sourced.

We are pleased to report that CG has successfully completed the annual external audit cycle for the Sustainable Forestry Initiative (SFI) program for U.S. managed assets. Regional results are as follows:

#### 2021 SFI Audit Results

#### **Notable Practices**

#### Northwest:

Commitment to protecting water quality was observed through preventative measures taken to reduce sedimentation in fish-bearing streams and working with state agencies to ensure minimal operational impact along sensitive water courses.

#### Southern:

CG, in cooperation with its contractor, developed an innovative method to ensure soil protection and minimize rutting during harvest thinning operations by storing and delaying the transport of harvested wood products during periods of wet weather.

#### **Opportunities for Improvement**

#### Northwest:

Confirm that third-party audit reports are posted and publicly available on the SFI website.

#### Southern:

Zero opportunities for improvement identified.

#### **Non-Conformances**

#### Northwest & Southern:

Zero reported non-conformances.

The results indicate CG operations are consistent with SFI forest management standards and internal policies. As such, the auditing firm is recommending our certificate is renewed. As forest certification standards evolve and adapt over time, CG is currently modifying its operating policies and principles to align with additional SFI program enhancements set to debut in 2022. These include new objectives and performance measures around climate change, biodiversity, and fire resilience and awareness.

# Q3 Actual Comparison

#### **Portfolio Highlights**

- Third quarter harvest volume of 92,000 tons on Bascom Southern was 50% below budget due to weather-related delays. Production on Bascom Pacific was 1.5 mmbf (26%) favorable to budget.
- Generated \$5.4 million in net log and timber sales, \$383,000 above budget due to strong pricing across the portfolio despite less harvested volume in the South.
- Other Income totaled \$1.3 million, 85% favorable to budget due to increased carbon credit revenue from the Pondosa property.
- Total operating expenses of \$1.8 million were in line with budget expectations. Capital Expenditures of \$323,000 were favorable to budget due to weather-related delays and the timing of stand establishment activities.
- Net cash flow for the quarter totaled \$3.9 million, 57% favorable to budget primarily due to strong log pricing, carbon credit revenue, and the timing of operating activities.

#### Log Sales Summary - Bascom Southern

		(	Q3 Actual		Q3 Budget						
Volume			Net Sales Average Vo			Volume		Net Sales		Average	
Product	(tons)		Dollars		\$/ton	(tons)		Dollars		\$/ton	
Pine Sawtimber	17,812	19% \$	806,529	35%	\$ 45.28	28,663	16% \$	731,166	26% \$	25.51	
Pine Chip & Saw	30,212	33%	1,075,338	46%	35.59	57,908	32%	1,348,871	48%	23.29	
Pine Pulp	42,840	47%	443,207	19%	10.35	84,580	46%	555,902	20%	6.57	
Hardwood Sawtimber	188	0%	6,583	0%	35.02	2,550	1%	95,899	4%	37.61	
Hardwood Pulp	949	1%	5,091	0%	5.36	10,105	5%	67,305	2%	6.66	
Totals	92,001	\$	2,336,748		\$ 25.40	183,806	\$	2,799,143	\$	15.23	

#### Log Sales Summary - Bascom Pacific

		(	Q3 Actual		Q3 Budget						
	Volume Gross Sales			Average	Volume	G	ross Sales		Average		
Species	(mbf)		Dollars		\$/mbf	(mbf)		Dollars		\$/mbf	
Hemlock, White & True Fir	3,286	45% \$	1,743,779	38%	\$ 531	2,164	38% \$	1,003,169	30%	\$ 464	
Douglas-Fir	2,936	41%	2,263,070	50%	771	2,939	51%	1,964,371	59%	668	
Pine	669	9%	249,857	5%	373	329	6%	131,191	4%	399	
Hardwoods	225	3%	122,792	3%	546	172	3%	66,232	2%	385	
Cedar	134	2%	163,898	4%	1,223	140	2%	151,747	5%	1,084	
Spruce	2	0%	417	0%	209	-	0%	-	0%	-	
Totals	7,252	\$	4,543,813		\$ 627	5,744	\$	3,316,710		\$ 577	

		Th	ird Quarter				
For Period Ended September 30, 2021	Actual		Budget	,	Variance		
Southern Volume (Tons)	92,001		183,806		(91,805)		
Pacific Volume (Mbf)	7,252		5,744		1,508		
Total Net Log and Timber Sales	\$ 5,354,436	\$	4,971,886	\$	382,550		
Other Income	1,281,072		692,752		588,320		
Total Operating Expenses	 1,803,341		1,859,209		55,868		
Net Operating Income (Loss)	\$ 4,832,168	\$	3,805,429	\$	1,026,739		
Total Capital Expenditures	 322,521		714,170		391,649		
Net Proceeds From Land Sale	-		-		-		
Net Proceeds From Other Sale	-		-		-		
Net Cash Flow After Capital Transactions	\$ 4,509,648	\$	3,091,259	\$	1,418,389		
Advisory Fees	591,068		591,066		(2)		
Other Portfolio Expenses	27,750		26,500		(1,250)		
Net Cash Flow	\$ 3,890,830	\$	2,473,693	\$	1,417,137		

<sup>\*</sup>The table to the right is the Operational Summary for Ginkgo Timber Fund, LLC and subsidiaries for the third quarter of 2021 and includes three months of actual data compared to the budget for the same period.

# Annual Forecast Comparison

#### **Portfolio Highlights**

- Annual harvest volume from Bascom Southern is forecast to be 11% below budget due to operability issues stemming from wet weather. Bascom Pacific is in line with budget for the year.
- We are forecasting \$26.3 million in net log and timber sales revenue, \$4.6 million above budget due to strong log pricing across the portfolio for the year.
- Other Income of \$3.3 million is forecast to be 21% favorable to budget due to increased carbon credit sales.
- Operating expenses and capital expenditures of \$10.3 million are forecast to be in line with budget expectations.
- No land sale proceeds are forecast for the year. On behalf of the Client, CG facilitated two market offerings that each concluded in a no sale.
- Estimated annual net cash flow of \$16.8 million is unfavorable to budget expectations by \$4.8 million as a result of no land sales in the forecast. Despite not realizing the land sales target of \$10.0 million, net cash flow is forecast to be unfavorable by \$4.8 million due to strong net log and timber sales for the year.

\*The table to the right is the Operational Summary for Ginkgo Timber Fund, LLC and subsidiaries for the annual period that includes nine months of actual data and three months of forecast information.

#### Log Sales Summary - Bascom Southern

		Ann	ual Forecast			Annual Budget					
	Volume		Net Sales		Average	Volume	- 1	Net Sales	A	Average	
Product	(tons)		Dollars		\$/ton	(tons)		Dollars	\$/ton		
Pine Sawtimber	102,032	18% \$	3,143,348	31%	\$ 30.81	80,213	13% \$	1,967,481	22% \$	24.53	
Pine Chip & Saw	144,597	25%	3,894,691	38%	26.93	175,284	27%	3,939,873	44%	22.48	
Pine Pulp	300,962	53%	2,728,109	27%	9.06	359,092	56%	2,639,258	30%	7.35	
Hardwood Sawtimber	5,184	1%	253,627	3%	48.92	4,508	1%	163,839	2%	36.34	
Hardwood Pulp	18,376	3%	125,536	1%	6.83	19,203	3%	139,908	2%	7.29	
Totals	571,151	\$	10,145,311		\$ 17.76	638,300	\$	8,850,359	\$	13.87	

#### Log Sales Summary - Bascom Pacific

		ual Forecast		Annual Budget						
	Volume	Volume Gros		oss Sales Average		Volume	G	iross Sales	Average	
Species	(mbf)	mbf) Dollars \$/mbf		(mbf)		Dollars	\$/mbf			
Hemlock, White & True Fir	13,543	34% \$	7,402,781	30%	\$ 547	12,465	32% \$	6,076,326	28% \$	487
Douglas-Fir	19,394	49%	14,221,176	57%	733	19,356	49%	12,720,519	58%	657
Pine	4,904	12%	1,748,247	7%	356	5,135	13%	1,777,345	8%	346
Hardwoods	659	2%	352,714	1%	535	790	2%	645,314	3%	817
Cedar	868	2%	936,693	4%	1,079	826	2%	326,240	2%	395
Spruce	444	1%	198,246	1%	447	716	2%	295,737	1%	413
Totals	39,812	\$	24,859,857		\$ 624	39,288	\$	21,841,481	\$	556

	Annual								
For Period Ended September 30, 2021	Forecast	Budget	Variance						
Southern Volume (Tons) Pacific Volume (Mbf)	571,151 39,812	638,300 39,288	(67,149) 524						
Total Net Log and Timber Sales	\$ 26,250,609	\$ 21,635,136	\$ 4,615,473						
Other Income	3,322,634	2,738,036	584,598						
Total Operating Expenses	7,633,030	7,682,172	49,143						
Net Operating Income (Loss)	\$ 21,940,213	\$ 16,690,999	\$ 5,249,214						
Total Capital Expenditures	2,662,219	2,635,391	(26,828)						
Net Proceeds From Land Sale Net Proceeds From Other Sale	- 6,500	10,000,000	(10,000,000) 6,500						
Net Cash Flow After Capital Transactions	\$ 19,284,494	\$ 24,055,608	\$ (4,771,115)						
Advisory Fees Other Portfolio Expenses	2,364,272 112,000	2,364,264 112,000	(8)						
Net Cash Flow	\$ 16,808,222	\$ 21,579,344	\$ (4,771,123)						

### Q3 2021 **Bascom Pacific**

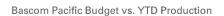
#### HARVEST AND MARKET REPORT

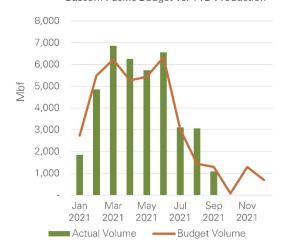
#### Western Regional Overview

- Sawlog demand and pricing remained stable as lumber values receded from peak levels experienced earlier in the year.
- Seasonal operating restrictions associated with wildfire risk were lifted across all western states, providing a short-term increase in logging production.
- Mills started building winter inventories as fall rains signaled an end to active harvest operations on high elevation units.

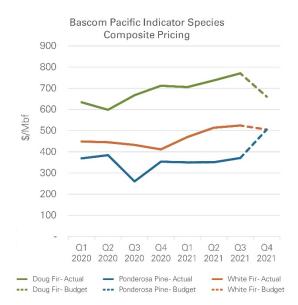
#### **Portfolio Highlights**

- Demand for logs remained robust during the third quarter with favorable pricing realized compared to budget in both the domestic and export markets.
- Export logs primarily went to Japan, as China's demand for logs subsided during the quarter.
- Net log and timber sales are anticipated to exceed budget expectations due to high demand and favorable pricing for logs.





### CUSTOMER DESTINATIONS – 5 LOADS DELIVERED - 803 GROSS SALES REVENUE – \$1.98M



Species	Current Otr Actual	Current Otr Budget	Qtr / Qtr	Year / Year
White Fir	\$525	\$452	2.1%	21.3%
Doug Fir	\$771	\$669	4.6%	15.5%
Ponderosa Pine	\$371	\$405	5.7%	42.5%

#### **Western Regional Capacity Update**

Wilkins, Kaiser & Olsen, Inc. acquired SDS Lumber Company, including its sawmill and plywood mill in Bingen, WA. The mills will operate under the new name Mt. Adams Forest Products. Marginal benefits to the Bascom Pacific properties are anticipated.

### Q3 2021 **Bascom Southern**

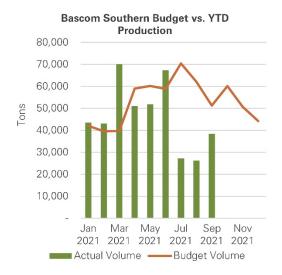
#### HARVEST AND MARKET REPORT

#### **Southern Regional Overview**

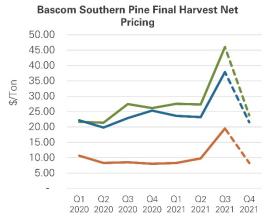
- The majority of the U.S. South experienced above average rainfall in the third quarter and set the stage for a competitive pricing environment across all wood consuming sectors.
- Pulp mills are driving market tension as the pandemic market dynamics have mostly subsided, with pulp mills operating at near capacity. This has created an environment where pulp mills are having issues sourcing raw material to meet their demand.
- Limited trucking capacity has forced pulp mills to focus on short hauls blending chip-n-saw (CNS) and sawtimber to maximize trucking efficiencies in order to maintain inventory and ensure raw material security through the wet winter months.

#### **Property Highlights**

- An extremely wet quarter limited operations across much of the Bascom Southern portfolio.
- Trucking shortages kept mill inventories low and caused prices to remain high across all products. This dynamic was further exacerbated by increased rainfall during the guarter.
- The export market was robust as dealers offered premiums over domestic sawmills, providing positive tension across the U.S. South.



**CUSTOMER DESTINATIONS – 79** LOADS DELIVERED - 7,605 GROSS SALES REVENUE – \$5.88M



* Ex	cl	udes net pricing from	thin	ning	
		Sawtimber- Actual Sawtimber- Budget		CNS- Actual CNS- Budget	Pulp- Actual Pulp- Budget

Product Actuals	Current Qtr Actual	Current Qtr Budget	Qtr / Qtr	Year / Year
Sawtimber	\$46.02	\$25.35	68.3%	67.7%
CNS	\$37.90	\$24.04	63.4%	65.4%
Pulp	\$19.52	\$9.00	100.0%	129.9%

#### Southern Regional Capacity Update

- Pactiv Evergreen announced plans to cease production of coated groundwood paper at their Pine Bluff, AR mill due to continued weakness in demand for the product. The mill will continue to produce liquid packaging board. Overall, this closure is expected to have minimal impacts to the Pine Bluff property given that it is not a major customer.
- Softwood log exports out of U.S. Southern ports continues to grow. Volume to China is up by almost 100% in 2021 through August compared with the same period last year.

### **Financial Statements**

Attached are unaudited financial statements for Ginkgo Timber Fund, LLC, and Ginkgo Bascom, LLC and its subsidiaries (Bascom Southern, LLC; Bascom Pacific, LLC; and Pondosa Forest, LLC). These statements have been prepared in accordance with Generally Accepted Accounting Principles.

Net income consists of net earnings from operations, less advisory fees, income taxes, road amortization, timber depletion, and depreciation. Timber depletion is unique to the forest products industry. It is the allocation of the cost of the timber acquired that is expensed as the timber is harvested. The allocation is a non-cash expense that reduces the asset base (timber inventory) and is an offset to the revenue generated from harvesting the timber.

- Consolidated Statement of Assets and Liabilities.
- Consolidated Statement of Operations.
- Consolidated Statement of Changes in Net Assets.
- Consolidated Statement of Cash Flows.
- Capital Account Summary.

#### Ginkgo Timber Fund, LLC and Subsidiaries Consolidated Statement of Assets and Liabilities September 30, 2021

		Ginkgo Bascom	Ginkgo Timber						
	& Subsidiaries		Fund		Total		Eliminations	Consolidated	
ASSETS									
Timber investment - at estimated fair value	\$	708,981,056	\$ -	\$	708,981,056	\$	-	\$	708,981,056
Cash		3,925,951	8,886		3,934,837		-		3,934,837
Accounts receivable		4,415,814	-		4,415,814		(389,636)		4,026,178
Other assets		593,219	-		593,219		-		593,219
Investment in subsidiary		-	507,994,598		507,994,598		(507,994,598)		-
TOTAL ASSETS	\$	717,916,040	\$ 508,003,484	\$	1,225,919,524	\$	(508,384,234)	\$	717,535,290
LIABILITIES									
Accounts payable and accrued expenses	\$	4,818,472	\$ 705,549	\$	5,524,021	\$	(389,636)	\$	5,134,385
Deferred revenue		1,123,776	-		1,123,776		-		1,123,776
TOTAL LIABILITIES		5,942,248	705,549		6,647,797		(389,636)		6,258,161
NET ASSETS	\$	711,973,792	\$ 507,297,935	\$	1,219,271,727	\$	(507,994,598)	\$	711,277,129

#### Ginkgo Timber Fund, LLC and Subsidiaries **Consolidated Statement of Operations** For the Quarter Ended September 30, 2021

		Ginkgo Bascom Subsidiaries	Ginkgo Timber Fund	Total	Elimi	nations	Co	onsolidated
INCOME								
Log and stumpage sales	\$	7,834,159	\$ -	\$ 7,834,159	\$	-	\$	7,834,159
Other operating income		1,281,072	-	1,281,072		-		1,281,072
TOTAL INCOME		9,115,231	-	 9,115,231		-		9,115,231
EXPENSES								
Depreciation, depletion, and amortization expense		1,345,295	-	1,345,295		-		1,345,295
Harvesting expense		2,571,448	-	2,571,448		-		2,571,448
Administrative expense		1,221,065	618,818	1,839,883		-		1,839,883
Timberland management		490,550	-	490,550		-		490,550
TOTAL EXPENSES		5,628,358	618,818	 6,247,176		-		6,247,176
NET INVESTMENT INCOME (LOSS)		3,486,873	(618,818)	2,868,055		-		2,868,055
NET REALIZED AND UNREALIZED GAIN/(LOSS)								
Unrealized gain (loss) on timber investments		1,295,679	_	1,295,679		-		1,295,679
<u> </u>		1,295,679	=	1,295,679	<u> </u>	-		1,295,679
Net realized and unrealized gain (loss)		1,295,679	-	1,295,679		-		1,295,679
NET CHANGE IN NET ASSETS FROM OPERATIONS		4,782,552	(618,818)	4,163,734		-		4,163,734
Allocation of Ginkgo Bascom net change in net assets to Fund		(4,782,552)	4,782,552	<u>-</u>		_		<u>-</u>
NET CHANGE IN NET ASSETS ATTRIBUTABLE TO FUND	\$	-	\$ 4,163,734	\$ 4,163,734	\$	-	\$	4,163,734

#### Ginkgo Timber Fund, LLC and Subsidiaries **Consolidated Statement of Operations** For the Nine Months Ended September 30, 2021

	&:	Ginkgo Bascom Subsidiaries	Ginkgo Timber Fund		Total	Elimi	nations	Co	onsolidated
INCOME									
Log and stumpage sales	\$	35,616,207	\$ -	\$	35,616,207	\$	-	\$	35,616,207
Other operating income		2,767,290	-		2,767,290		-		2,767,290
Interest income		162	<u>-</u>		162		-		162
TOTAL INCOME		38,383,659	-		38,383,659		-		38,383,659
EXPENSES									
Depreciation, depletion, and amortization expense		6,309,671	-		6,309,671		-		6,309,671
Harvesting expense		13,046,697	-		13,046,697		-		13,046,697
Administrative expense		2,858,255	1,856,948		4,715,203		-		4,715,203
Timberland management		1,637,526	-		1,637,526		-		1,637,526
TOTAL EXPENSES		23,852,149	1,856,948		25,709,097		-		25,709,097
NET INVESTMENT INCOME (LOSS)		14,531,510	(1,856,948)		12,674,562		-		12,674,562
NET REALIZED AND UNREALIZED GAIN/(LOSS)									
Gain (loss) on sale-Buildings & Equipment		6,500	-		6,500		-		6,500
		6,500	-	-	6,500		-		6,500
Unrealized gain (loss) on timber investments		5,930,429			5,930,429		-		5,930,429
		5,930,429	-		5,930,429		-		5,930,429
Net realized and unrealized gain (loss)		5,936,929	-		5,936,929		-		5,936,929
NET CHANGE IN NET ASSETS FROM OPERATIONS		20,468,439	(1,856,948)		18,611,491		-		18,611,491
Allocation of Ginkgo Bascom net change in net assets to Fund		(20,468,439)	 20,468,439		<u>-</u>		<u>-</u>		<u>-</u>
NET CHANGE IN NET ASSETS ATTRIBUTABLE TO FUND	\$	-	\$ 18,611,491	\$	18,611,491	\$	-	\$	18,611,491

#### Ginkgo Timber Fund, LLC and Subsidiaries Consolidated Statement of Changes in Net Assets For the Quarter Ended September 30, 2021

	(	Consolidated
NET ASSETS - BEGINNING OF PERIOD	\$	710,313,395
From operations:  Net increase/(decrease) in net assets from operations  NET CHANGE IN NET ASSETS FROM OPERATIONS		4,163,734 4,163,734
From capital transactions: Distributions to member NET CHANGE IN NET ASSETS FROM CAPITAL TRANSACTIONS		(3,200,000)
NET ASSETS - END OF PERIOD	\$	711,277,129

#### Ginkgo Timber Fund, LLC and Subsidiaries Consolidated Statement of Changes in Net Assets For the Nine Months Ended September 30, 2021

	Consolidated
NET ASSETS - BEGINNING OF PERIOD	\$ 708,865,638
From operations:  Net increase/(decrease) in net assets from operations  NET CHANGE IN NET ASSETS FROM OPERATIONS	
From capital transactions: Distributions to member NET CHANGE IN NET ASSETS FROM CAPITAL TRANSACTIONS	(16,200,000) (16,200,000)
NET ASSETS - END OF PERIOD	\$ 711,277,129

#### Ginkgo Timber Fund, LLC and Subsidiaries **Consolidated Statement of Cash Flows** For the Quarter Ended September 30, 2021

		Ginkgo Bascom	Ginkgo Timber				
	& S	ubsidiaries	Fund	Total	Eliminations	Co	nsolidated
CASH FLOWS FROM OPERATING ACTIVITIES							
Net increase (decrease) in net assets from operations	\$	4,782,552	\$ (618,818)	\$ 4,163,734	\$ -	\$	4,163,734
Adjustment to reconcile net increase (decrease) in net assets to							
net cash provided by operating activities:							
Net realized and unrealized (gain)/loss		(1,295,679)	-	(1,295,679)	-		(1,295,679)
Depreciation, depletion, and amortization expense		1,345,295	-	1,345,295	-		1,345,295
Changes in operating assets and liabilities		1,225,471	 27,750	 1,253,221			1,253,221
NET CASH FLOWS FROM OPERATING ACTIVITIES		6,057,639	(591,068)	5,466,571	-		5,466,571
CASH FLOWS FROM INVESTING ACTIVITIES							
Used for:							
Timber, timberland, and other asset additions		(358,711)	 	 (358,711)			(358,711)
NET CASH FLOWS FROM INVESTING ACTIVITIES		(358,711)	-	(358,711)	-		(358,711)
CASH FLOWS FROM FINANCING ACTIVITIES							
Proceeds from:							
Distributions from subsidiary		-	3,791,068	3,791,068	(3,791,068)		-
Used for:							
Distributions to member		(3,791,068)	 (3,200,000)	 (6,991,068)	3,791,068		(3,200,000)
NET CASH FLOWS FROM FINANCING ACTIVITIES		(3,791,068)	591,068	(3,200,000)	-		(3,200,000)
NET CHANGE IN CASH AND CASH EQUIVALENTS		1,907,860	-	1,907,860	-		1,907,860
CASH AND CASH EQUIVALENTS - Beginning of period		2,018,091	 8,886	 2,026,977			2,026,977
CASH AND CASH EQUIVALENTS - End of period	\$	3,925,951	\$ 8,886	\$ 3,934,837	\$ -	\$	3,934,837

#### Ginkgo Timber Fund, LLC and Subsidiaries **Consolidated Statement of Cash Flows** For the Nine Months Ended September 30, 2021

	Ginkgo Bascom	Ginkgo Timber			
	& Subsidiaries	Fund	Total	Eliminations	Consolidated
CASH FLOWS FROM OPERATING ACTIVITIES					
Net increase (decrease) in net assets from operations	\$ 20,468,439	\$ (1,856,948)	\$ 18,611,491	\$ -	\$ 18,611,491
Adjustment to reconcile net increase (decrease) in net assets to					
net cash provided by operating activities:					
Net realized and unrealized (gain)/loss	(5,936,929)	-	(5,936,929)	-	(5,936,929)
Depreciation, depletion, and amortization expense	6,309,671	=	6,309,671	-	6,309,671
Changes in operating assets and liabilities	13,460	83,744	97,204		97,204
NET CASH FLOWS FROM OPERATING ACTIVITIES	20,854,641	(1,773,204)	19,081,437	-	19,081,437
CASH FLOWS FROM INVESTING ACTIVITIES  Proceeds from:					
Sale of timber, timberland, and other assets Used for:	6,500	-	6,500	-	6,500
Timber, timberlands, and other fixed asset additions	(1,806,511)	-	(1,806,511)	-	(1,806,511)
NET CASH FLOWS FROM INVESTING ACTIVITIES	(1,800,011)	-	(1,800,011)	-	(1,800,011)
CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from:					
Distributions from subsidiary	-	17,973,204	17,973,204	(17,973,204)	-
Used for:					
Distributions to member	(17,973,204)	(16,200,000)	(34,173,204)	17,973,204	(16,200,000)
NET CASH FLOWS FROM FINANCING ACTIVITIES	(17,973,204)	1,773,204	(16,200,000)	-	(16,200,000)
NET CHANGE IN CASH AND CASH EQUIVALENTS	1,081,426	-	1,081,426	-	1,081,426
CASH AND CASH EQUIVALENTS - Beginning of period	2,844,525	8,886	2,853,411		2,853,411
CASH AND CASH EQUIVALENTS - End of period	\$ 3,925,951	\$ 8,886	\$ 3,934,837	\$ -	\$ 3,934,837

#### Ginkgo Timber Fund, LLC Member's Capital Account For the Quarter Ended September 30, 2021

Member	otal Capital ntributions to Date	•	ning Capital Balance	Pro-rata Share	С	ontributions	Di	istributions	Change in	In	Fund come/(Loss)	inkgo Bascom Realized Gain/(Loss)	ingko Bascom Unrealized Gain/(Loss)	En	ding Capital Balance
Treasurer of the State of North Carolina	\$ 796,878,283	\$	710,313,395	100.00%	\$	-	\$	(3,200,000)	\$ 4,163,734	\$	(618,818)	\$ 3,486,873	\$ 1,295,679	\$	711,277,129
Total	\$ 796,878,283	\$	710,313,395	100.00%	\$	-	\$	(3,200,000)	\$ 4,163,734	\$	(618,818)	\$ 3,486,873	\$ 1,295,679	\$	711,277,129

Unaudited - For Management Purposes Only

#### Ginkgo Timber Fund, LLC Member's Capital Account For the Nine Months Ended September 30, 2021

Member	otal Capital ntributions to Date	Beginning Capital Balance	Pro-rata Share	Co	ontributions	D	Distributions	ı	let Change in Net Assets	lı	Fund ncome/(Loss)	G	inkgo Bascom Realized Gain/(Loss)	G	ingko Bascom Unrealized Gain/(Loss)	En	ding Capital Balance
Treasurer of the State of North Carolina	\$ 796,878,283	\$ 708,865,638	100.00%	\$	-	\$	(16,200,000)	\$	18,611,491	\$	(1,856,948)	\$	14,538,010	\$	5,930,429	\$	711,277,129
Total	\$ 796,878,283	\$ 708,865,638	100.00%	\$	-	\$	(16,200,000)	\$	18,611,491	\$	(1,856,948)	\$	14,538,010	\$	5,930,429	\$	711,277,129

# **Investor Reports**

The following schedules summarize additional financial and operational information as requested by the client:

- Property Level Market and Book Value Summary.
- Supplemental Expense Disclosure.
- Detailed Operating Expense Variance Reports.

### Property Level Market and Book Value Summary

Ginkgo Timber Fund, LLC Property Level Market Valuation & Net Book Value As of September 30, 2021											
Property Valuations - As of 9/30/2021											
Bascom Southern Market Value Net Book Value											
Tombigbee	\$	24,588,407	\$	34,799,122							
Pine Bluff		20,817,180	\$	16,969,185							
Counce		46,904,911	\$	35,739,421							
Natchez		78,629,303	\$	53,918,990							
Cross City		183,665,398	\$	134,647,827							
Bascom Southern Total	\$	354,605,199	\$	276,074,545							
Bascom Pacific											
Granite Falls	\$	57,350,865	\$	26,356,284							
Johns River		103,484,574	\$	57,292,786							
Mist		136,014,873	\$	74,656,831							
Pondosa		31,703,979	\$	29,381,665							
Pondosa Forest		25,821,566		23,930,139							
Bascom Pacific Total	\$	354,375,857	\$	211,617,705							
Bascom Grand Total	\$	708,981,056	\$	487,692,250							

	Member's Capital	
North Carolina		\$ 711,277,129

#### Supplemental Expense Disclosure

We are providing additional detail of certain administrative expenses charged to Ginkgo Bascom during the third quarter of 2021 on the following pages. As set forth in the Ginkgo Timber Fund, LLC Amended and Restated Timberland Investment Management Agreement, these administrative expenses include reimbursable direct expenses, and other costs and expenses associated with CG's management of Ginkgo Timber Fund and its timberlands ("Property Level Operating Expenses"). The Property Level Operating Expenses set forth below, (other than "CG Ops Support" and "Compensation Expense"), may be paid directly by Ginkgo Timber Fund, or paid by CG on behalf of Ginkgo Timber Fund. To the extent paid by CG on behalf of Ginkgo Timber Fund, CG is reimbursed for such Property Level Operating Expenses at the actual cost.

"CG Ops Support" and "Compensation Expense" include all wages, salaries, bonuses, benefits, 401(k) contributions, moving/living costs, insurance, and payroll taxes of field personnel and other CG employees directly associated with the management and operation of the properties (including but not limited to regional managers, GIS, inventory, client accounting, log accounting, budgeting, forecast, operations support, human resources, information technology, and legal). If any field personnel or other CG employee does not dedicate 100% of their time to Ginkgo Timber Fund properties, then only an allocable share of the above costs relating to such employee is charged to Ginkgo Timber Fund.

The process of identifying and allocating field personnel and other CG employees to the Ginkgo Timber Fund portfolio involves a detailed review and analysis by CG's Managing Director of Operations, CFO, Regional Managers, and Portfolio Manager several times per year to ensure proper staffing and resources. CG typically takes a mathematical approach to develop baseline FTE allocations, which is driven largely by (1) total property acres, and (2) acres planned for harvest. Relevant factors taken into account in this approach include specific personnel requirements, (including field personnel and other CG employees), and planned property management activities, including but not limited to inventory, land use, GIS, harvesting activities, site prep, reforestation, road management, and land sales. Additional details with respect to the FTE allocation process and related calculations are available upon request. For additional information related to costs and expenses charged by CG or reimbursable costs and expenses, please see CG's Form ADV Part 2A Brochure.

### Operating Expense Variance Report – Bascom Pacific Properties

For Period Ended September 30, 2021

	Forecast	Annual Budget	Variance		-
	Forecast	Бийдег	Variance	1	
Volume 91104 Volume - delivered log	39,812	39,288	524	1%	
Total Volume (Mbf)	39,812	39,288	524	1%	(1)
REVENUE					
og & Stumpage Sales					
41101 Delivered log sales	24,859,857	21,841,481	3,018,376	14%	(1)
Total Log & Stumpage Sales	24,859,857	21,841,481	3,018,376	14%	
Other Income	55.400	00.000	00.400	700/	(4)
41201 Misc forest products income 41205 Biomass revenue	55,162 15,868	32,000 10,000	23,162 5,868	72% 59%	(1
41208 Biosolids revenue	-	-	-	0%	(1
41211 Rock/oil/gas income	705,606	861,030	(155,424)	(18%)	
41214 Tower lease income	- <del>-</del>	35,003	(35,003)	(100%)	
41215 Road use income 41251 Other oper income	2,342 934,674	1,003 262,500	1,339 672,174	133% 256%	(1)
41251 Other oper income	26,190	202,500	26,190	100%	(3
41301 Inter income	94	-	94	100%	
Total Other Income	1,739,936	1,201,536	538,400	45%	. `
TOTAL REVENUE	26,599,792	23,043,017	3,556,775	15%	-
EXPENSES & CAPITAL EXPENDITURES					
Logging & Hauling Cost 51101 Harvesting expense - LMS	5,697,125	5,887,813	190,688	3%	(1)
51103 Hauling expense	3,057,433	3,168,892	111,459	4%	(1)
Total Logging & Hauling Cost	8,754,558	9,056,705	302,147	3%	. ( -,
Cost of Sales					
51102 Harvesting expense - non LMS	36,750	36,750	-	0%	(1
51107 Scale sort & handle	8,568	19,637	11,069	56%	(1
51108 Survey expense	55,825 62,136	52,750 65.074	(3,075)	(6%)	
51201 Pre-harvest cruising 51204 Other harvesting expense	62,136 47,137	65,074 47,845	2,938 708	5% 1%	(1
51206 THP consulting	50,875	37,026	(13,849)	(37%)	
51301 Severance tax	365,104	402,453	37,349	9%	(1
51302 B&O tax expense  Total Cost of Sales	56,899 <b>683,295</b>	73,112 <b>734,647</b>	16,213 <b>51,353</b>	22% <b>7%</b>	(1
	003,293	734,047	31,333	1 /0	
Engineering & Equipment Expense 61102 Environmental enhancement	7,998	7,998	_	0%	(1)
61103 Environmental survey	41,282	44,506	3,224	7%	(1)
61104 Environmental consulting	14,650	14,650	-	0%	(1
61105 Fencing & gates maintenance	30,133	32,133	2,000	6%	(1
61106 Fire equip repair & maintenance	1,836 449	1,836 449	-	0% 0%	(1
61107 Rental repairs & maintenance 61108 Misc. repair & maintenance	3,849	3,599	(250)	(7%)	(1
61109 Vehicle maintenance	15,790	16,940	1,150	7%	(1
61110 Vehicle-fuel	28,649	27,780	(869)	(3%)	
61111 Vehicle-leasing	46,237	47,268	1,031	2%	(1
61114 Road maintenance	403,783	398,756	(5,027)	(1%)	
61115 Road use expense 61116 Roadside vegetation control	22,982	46,265 84,499	23,283 284		(1
Total Engineering & Equipment Exp	84,215 ense <b>701,853</b>	726,679	24,826	0% <b>3%</b>	_ (1)
Forest Management Expense					
61202 Fire prevention	15,944	5,696	(10,248)	(180%)	(2
61204 Inventory cruising expense	108,101	108,440	339	0%	(1
61206 GIS costs	7,946	34,756	26,810	77%	(1
61207 Planting audits	14,748	14,960	212	1%	(1
61208 Stocking surveys 61209 Other operating expense	13,630 36,509	13,630 37,905	1,396	0% 4%	(1
61212 Aerial Imagery	10,985	10,985	-	0%	(1
61215 Rental expense	1,368	-	(1,368)	(100%)	
61240 SFI	9,811	9,811	-	0%	(1
61242 Carbon credit registration  Total Forest Management Expense	18,430 237,472	5,000 <b>241,183</b>	(13,430) <b>3,711</b>	(269%) <b>2%</b>	_ (2
Cook management Expense	201,711	2,.00	-,,	- /3	
Stand Treatment Expense				00/	/4
	23,101	23.101	-	U%	( )
Stand Treatment Expense 61301 Insect/pest/disease control 61302 Precommercial thinning	23,101 201,125	23,101 202,250	- 1,125	0% 1%	
61301 Insect/pest/disease control 61302 Precommercial thinning 61303 Release => 2 years			- 1,125 256		(1)
61302 Precommercial thinning	201,125	202,250		1%	(1) (1) (1) (1)

### Operating Expense Variance Report – Bascom Pacific Properties

For Period Ended September 30, 2021

For Period Ended September 30, 2021					
	Farrant	Annual	Variana		
	Forecast	Budget	Variance	!	
Administrative Expense					
71101 Appraisals	49,000	49,000	-	0%	(1)
71107 Misc. bank charges	21,490	20,640	(850)	(4%)	(2)
71109 Bonds & insurance	25,837	24,543	(1,294)	(5%)	(2)
71111 Legal services	15,240	8,311	(6,929)	(83%)	(2)
71116 Accounting services - Tax EL Base Fee	-	1,100	1,100	100%	(1)
71117 Accounting services - Tax EL Hourly	1,874	-	(1,874)	(100%)	(2)
71118 Accounting services - Tax Other	4,822	4,822	-	0%	(1)
71123 CG ops support	59,105	60,493	1,388	2%	(1)
71124 Land sales expenses	50,000		(50,000)	(100%)	(4)
71126 Travel expenses	7,104	7,400	296	4%	(1)
71127 Meals & entertainment	5,463	5,720	257	4%	(1)
71128 Training/employee development	3,500	3,500	-	0%	(1)
71131 Real estate tax	229,610	253,428	23,818	9%	(1)
71132 Taxes licenses and fees	3,066	4,160	1,094	26%	(1)
71136 Office rent	27,784	28,928	1,144	4%	(1)
71137 Office supplies	14,210	11,400	(2,810)	(25%)	(2)
71138 Computer supplies	78,197	60,558	(17,639)	(29%)	(2)
71139 Other admin expenses	7,214	1,045	(6,169)	(590%)	(2)
71140 Telephone/data	29,225	32,424	3,199	10%	(1)
71141 Utilities	3,242	3,860	618	16%	(1)
71201 Compensation expense	777,807	800,304	22,497	3%	(1)
71202 Payroll - taxes, benefits, & insurance	71,920	77,706	5,786	7%	(1)
Total Administrative Expense	1,485,709	1,459,342	(26,367)	(2%)	
Other Expense					
72101 Advisor fee	1,156,818	1,156,800	(18)	(0%)	(2)
82101 Income tax expense - cash payments	15,375	12,590	(2,785)	(22%)	(2)
99998 Other portfolio expenses	54,799	54,799	(2,700)	0%	(1)
Total Other Expense	1,226,992	1,224,189	(2,803)	(0%)	(1)
Total Other Expense	1,220,332	1,224,103	(2,003)	(0 /0)	
Engineering & Equipment Capital					
11351 Prepaid road costs	377,170	374,015	(3,155)	(1%)	(2)
12105 Survey	76,488	76,000	(488)	(1%)	(2)
12143 Roads	98,823	98,462	(361)	(0%)	(2)
12303 Equipment	2,716	2,716	-	0%	. ,
Total Engineering & Equipment Capital	555,196	551,193	(4,003)	(1%)	( - )
3 3 1. 1		,	( , , , , , ,	(,	
Forest Management Capital					
Total Forest Management Capital	-	-	-	0%	
Stand Treatment Capital	== 000	74.000	10.101	050/	
12137 Release < 2 years	55,668	74,069	18,401	25%	(1)
Total Stand Treatment Capital	55,668	74,069	18,401	25%	
Stand Establishment Capital					
12133 Site preparation-burning	49,200	49,200	_	0%	(1)
12134 Site preparation-chemical	143,850	140,653	(3,197)	(2%)	(2)
12135 Site preparation-mechanical	89,795	61,700	(28,095)	(46%)	(5)
12136 Reforestation/regeneration	539,768	533,385	(6,383)	(1%)	
Total Stand Establishment Capital	822,613	784,938	(37,675)	(5%)	(2)
	022,010	,	(0.,0.0)	(0,70)	
TOTAL EXPENSES & CAPITAL EXPENDITURES	14,840,892	15,171,861	330,970	2%	
Proceeds From Land					
Total Proceeds From Land	-	-	-	0%	
Proceeds From Other Sale					
42301 Proceeds - sale of equipment & other	6,500	-	6,500	100%	(1)
Total Proceeds From Other Sale	6,500	-	6,500	100%	
Not Proceeds From Involuntary Conversion					
Net Proceeds From Involuntary Conversion  Total Net Proceeds From Involuntary Conversion				0%	
Total Net 1 Tocceus 1 Tolli lilvoidillary Coliversion	-	-	-	U /0	
NET CASH FLOW	11,765,401	7,871,156	3,894,245	49%	
	,,	,,	.,,=		

# Operating Expense Variance Report – Bascom Pacific Properties Comments:

- 1. No variance or favorable variance.
- 2. Unfavorable variance within limits of the greater of \$25,000 or 10%.
- 3. Unfavorable variances of \$155,000 in Rock/Oil/Gas income and of \$35,000 in Tower lease income, which has been recorded to Rental income, are offset by a favorable variance of \$672,000 in Other operating income from the sale of carbon offset credits for the year. CG monetized the remainder of the verified carbon offsets at strong prices. Approximately 110,000 verified carbon units were sold in 2021 generating \$930,000 in net proceeds.
- 4. Unfavorable variance of \$50,000 in Land Sales expenses is primarily due to broker fees for the Black and Elk River auction, which was active in Q3 and still currently in process.
- 5. Unfavorable variance of \$28,000 in Site preparation-mechanical is due to treating additional carryover acres on the Pondosa property.

### Operating Expense Variance Report – Bascom Southern Properties

For Period Ended September 30, 2021					
		Annual			_
	Forecast	Budget	Variance	)	
Volume					
91102 Volume - 3rd party/PAC	239,674	282,740	(43,066)	(15%)	(8)
91104 Volume - delivered log	331,478	355,560	(24,082)	(7%)	
Total Volume (Tons)	571,151	638,300	(67,149)	(11%)	(8)
REVENUE					
Log & Stumpage Sales					
41101 Delivered log sales	13,640,532	12,088,289	1,552,243	13%	(8)
41102 Purchased log sales	0	-	0	100%	(1)
41152 Timber sales - third party  Total Log & Stumpage Sales	1,983,809 <b>15,624,341</b>	2,565,657 <b>14,653,945</b>	(581,847) <b>970,396</b>	(23%) <b>7%</b>	. (8)
Total Log & Stumpage Sales	13,024,341	14,033,943	310,330	1 /0	
Other Income				201	
41201 Misc forest products income	30,000	30,000	-	0%	(1)
41213 Hunting lease income 41214 Tower lease income	1,475,383 10,160	1,446,000 10,000	29,383 160	2% 2%	(1) (1)
41218 Surface damage revenue	-	500	(500)	(100%)	
41251 Other oper income	14,525	-	14,525	100%	(1)
41252 Rental income	52,563	50,000	2,563	5%	(1)
41301 Inter income	68	-	68	100%	(1)
Total Other Income	1,582,698	1,536,500	46,198	3%	
TOTAL REVENUE	17,207,039	16,190,445	1,016,594	6%	
EXPENSES & CAPITAL EXPENDITURES					
Logging & Hauling Cost					
51101 Harvesting expense - LMS	3,286,615	3,518,049	231,434	7%	(1)
51103 Hauling expense	2,192,416	2,285,537	93,121	4%	(1)
Total Logging & Hauling Cost	5,479,031	5,803,586	324,555	6%	
Cost of Sales					
51108 Survey expense	7,500	12,000	4,500	38%	(1)
51201 Pre-harvest cruising	3,464	3,464	-	0%	(1)
51204 Other harvesting expense	13,437	11,047	(2,390)	(22%)	. ,
51503 Timber lease site prep - chem 51520 Timber lease expense	0 140,466	- 140,466	(0)	(100%) 0%	(2) (1)
Total Cost of Sales	164,867	166,977	2,110	1%	. (1)
Engineering & Equipment Expense 61102 Environmental enhancement	8,331	9,831	1,500	15%	(1)
61104 Environmental consulting	456	-	(456)	(100%)	
61105 Fencing & gates maintenance	4,657	4,657	-	0%	(1)
61108 Misc. repair & maintenance	10,136	10,133	(3)	(0%)	
61109 Vehicle maintenance	11,590	15,340	3,750	24%	(1)
61110 Vehicle-fuel	27,465	28,140	675	2%	(1)
61111 Vehicle-leasing	52,401	62,964	10,563	17%	(1)
61112 Auto allowance 61114 Road maintenance	157 325,897	335,830	(157) 9,933	(100%) 3%	(2) (1)
61115 Road use expense	2,000	2,000	9,933	0%	(1)
61116 Roadside vegetation control	-	16,500	16,500	100%	(1)
Total Engineering & Equipment Expense	443,091	485,395	42,304	9%	. 、 /
Forest Management Expense					
61202 Fire prevention	-	7,000	7,000	100%	(1)
61204 Inventory cruising expense	93,262	91,909	(1,353)	(1%)	(2)
61206 GIS costs	39,940	93,512	53,572	57%	(1)
61208 Stocking surveys	11,470	11,470	-	0%	(1)
61209 Other operating expense	7,323	7,323	-	0%	(1)
61210 Inventory auditing 61212 Aerial Imagery	9,235 16,805	9,235 16,805	-	0% 0%	(1) (1)
61240 SFI	13,735	13,735	-	0%	(1)
Total Forest Management Expense	191,771	250,989	59,218	24%	. ( /
Stand Treatment Expense					
61301 Insect/pest/disease control	5,500	5,500	-	0%	(1)
61302 Precommercial thinning	89,612	60,420	(29,192)	(48%)	(3)
61303 Release => 2 years	151,000	151,300	300	0%	(1)
61304 Invasive species control	11,692	11,440	(252)	(2%)	
61306 Fertilization-juvenile	158,921	171,570 457 100	12,649	7% 3%	(1)
61307 Fertilization-mid-rotation  Total Stand Treatment Expense	443,837 <b>860,562</b>	457,100 <b>857,330</b>	13,263 (3,232)	3% ( <b>0%</b> )	(1)
Total Stand Treatment Expense	000,302	001,000	(3,232)	(0 /0)	

### Operating Expense Variance Report – Bascom Southern Properties

For Period Ended September 30, 2021

For Period Ended September 30, 2021		Annual			
	Forecast	Annual Budget	Variance		
	1 0100001	Daugot	Variation		
Administrative Expense					
71101 Appraisals	50,500	50,500	-	0%	(1)
71107 Misc. bank charges	152	-	(152)	(100%)	(2)
71109 Bonds & insurance	111,637	70,002	(41,635)	(59%)	(4)
71111 Legal services 71116 Accounting services - Tax EL Base Fee	21,597	12,672 1,101	(8,925) 1,101	(70%) 100%	(2)
71110 Accounting services - Tax EL Base Fee 71117 Accounting services - Tax EL Hourly	1,077	1,101	(1,077)	(100%)	(1) (2)
71118 Accounting services - Tax Other	1,521	1,521	(1,077)	0%	(1)
71123 CG ops support	124,706	124,706	_	0%	(1)
71124 Land sales expenses	81,200	-	(81,200)	(100%)	(5)
71126 Travel expenses	15,600	15,600	-	0%	(1)
71127 Meals & entertainment	5,696	7,000	1,304	19%	(1)
71128 Training/employee development	1,575	1,575	-	0%	(1)
71131 Real estate tax	732,439	725,592	(6,847)	(1%)	(2)
71132 Taxes licenses and fees	2,861	2,500	(361)	(14%)	(2)
71136 Office rent	25,977	22,824	(3,153)	(14%)	(2)
71137 Office supplies	7,992	13,500	5,509	41%	(1)
71138 Computer supplies	134,249	128,856	(5,393)	(4%)	(2)
71139 Other admin expenses	2,035	2,035	-	0%	(1)
71140 Telephone/data	56,840	35,568	(21,272)	(60%)	(2)
71141 Utilities	7,679	7,800	121	2%	(1)
71201 Compensation expense	916,548	978,148	61,600	6%	(1)
71202 Payroll - taxes, benefits, & insurance	200,622	221,624	21,002	9%	(1)
Total Administrative Expense	2,502,500	2,423,124	(79,376)	(3%)	
Other Expense					
72101 Advisor fee	1,207,454	1,207,464	10	0%	(1)
82101 Income tax expense - cash payments	29,000	5,000	(24,000)	(480%)	(2)
99998 Other portfolio expenses	57,201	57,201	v o	0%	(1)
Total Other Expense	1,293,655	1,269,665	(23,990)	(2%)	
Engineering & Equipment Capital					
12105 Survey	25,113	28,025	2,912	10%	(1)
12143 Roads	8,000	8,000	- 0.040	0%	(1)
Total Engineering & Equipment Capital	33,113	36,025	2,912	8%	
Forest Management Capital  Total Forest Management Capital				0%	
rotar rotot managoment oupital				0,0	
Stand Treatment Capital					
12137 Release < 2 years	3,350	2,400	(950)	(40%)	(2)
Total Stand Treatment Capital	3,350	2,400	(950)	(40%)	
Stand Establishment Capital		0.000	0.000	4000/	(4)
12133 Site preparation-burning	200 554	9,000	9,000	100%	(1)
12134 Site preparation-chemical 12135 Site preparation-mechanical	299,554 448,950	310,022 401,000	10,468 (47,950)	3% (12%)	(1) (6)
12136 Reforestation/regeneration	443,775	466,744	22,969	5%	(1)
Total Stand Establishment Capital	1,192,279	1,186,766	(5,513)	(0%)	(1)
	.,,	1,100,100	(0,0.0)	(0,70)	
TOTAL EXPENSES & CAPITAL EXPENDITURES	12,164,219	12,482,257	318,038	3%	
Proceeds From Land					
42101 Proceeds - sale of timber/timberland	-	10,000,000	(10,000,000)	(100%)	(7)
Total Proceeds From Land	-	10,000,000	(10,000,000)	(100%)	
Proceeds From Other Sale					
Total Proceeds From Other Sale				0%	
Total Froceda From Other Sale	-	-	-	U /0	
Net Proceeds From Involuntary Conversion					
Total Net Proceeds From Involuntary Conversion	-	-	-	0%	
-					
NET CASH FLOW	5,042,821	13,708,188	(8,665,367)	(63%)	

# Operating Expense Variance Report – Bascom Southern Properties Comments:

- 1. No variance or favorable variance.
- 2. Unfavorable variance within limits of the greater of \$25,000 or 10%.
- 3. Unfavorable variance of \$29,000 in Precommercial thinning is due to treating additional acres. This variance is offset with Fertilization-juvenile and Fertilization-mid-rotation cost savings.
- 4. Unfavorable variance of \$42,000 in Bond & Insurance is due to the increased insurance premiums.
- 5. Unfavorable variance of \$81,000 in Land Sales expenses is primarily due to broker fees for the Natchez Timberlands offering, which was listed and ended in a no sale in early Q3.
- 6. Unfavorable variance of \$48,000 in Site preparation-mechanical is due to treating additional acres that were carried over from last year. This variance is partially offset by favorable Stand Establishment Capital expenditures in other categories (reforestation, site preparation-chemical).
- 7. Unfavorable variance of \$10.0 million in proceeds from land sales is due to not closing on any land sales for the year. The Natchez Timberlands offering was brought to market during the second quarter in an open, single-round bid process through LandVest. The process was very active with eight parties ultimately submitting bids. After presenting the results to the Treasurer of North Carolina, the process concluded in a no sale.
- 8. Unfavorable variance in Volume of 67,000 tons is due to extremely wet weather impeding our access to harvest units. Despite not being able to access a portion of planned harvest units for the year, Log and Stumpage sales are forecast to be \$970,000 favorable for the year.

## **Legal Notices and Disclaimers**

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The ability to profitably harvest timber is affected by the volatile nature of timber prices. The demand for, and supply of, standing timber have been, and are expected to be, subject to cyclical adjustments and other fluctuations, which often result in significant variations in timber prices. The demand for certain timber is primarily affected by the level of new residential construction activity and, to a lesser extent, home repair, remodeling activity, and other industrial uses of wood fiber, which are subject to fluctuations due to changes in economic conditions, interest rates, population growth, weather conditions, and other factors. Reductions in residential construction activity and other events impact the demand for standing timber. Timber prices are also affected by changes in timber availability at the local and national levels, increases in timber supply, and any increase in the use of alternative building materials, such as steel and plastics, by industries that historically use wood for construction projects. Historically, increases in timber prices have often resulted in substantial increases in harvesting on private timberlands, including lands not previously made available for commercial timber operations, causing a short-term increase in supply that has tended to moderate price increases. In addition, any substantial increase in sales of timber from publicly owned lands could significantly reduce timber prices, which could have a material adverse effect on a timber investor.