

# BERNINA GRAY

<https://www.linkedin.com/in/berninagray/> <https://github.com/berninagray>

505.639.8688 | Albuquerque, New Mexico

## JUNIOR WEB DEVELOPER

Creative problem solver, passionate about building a strong foundation and expanding coding skills.

### PROFESSIONAL EXPERIENCE:

#### **Full-stack Web Developer • Albuquerque, NM (2018)**

##### **Deep Dive Coding Full-stack Intern**

Designed, developed and deployed 10 web applications. Collaborated with peers to create a Foodtruck Finding web application using Agile Methodologies.

#### **Alliance Data • Rio Rancho, NM (2017 –2018)**

##### **New Accounts Manager**

Managed inbound calls from branded clients to process credit applications with various CRM software including SNAP and VCARS. Maintained a call quality accuracy of 95% or higher.

#### **PCM (PCMail) • Rio Rancho, NM (2016 –2017)**

##### **Account Executive - Inside Sales (B2B)**

Make outbound sales calls to build consultative relationships. Maintained knowledge of cyber threats, new software releases and updates.

#### **Melloy Nissan • Albuquerque, NM (2016)**

##### **Independent Contractor – Sales Consultant & Mall Sales**

Prospect for clients, acquire their information, and vehicle needs to submit into Salesforce CRM. Scheduled appointment to demonstrate vehicle effectively, including road test drives.

#### **HaloRiver Management • Rio Rancho, NM (2015)**

##### **Operations Specialist**

Communicate with outsourced call center and fulfillment center to ensure timely product delivery and satisfactory customer support. Responsible for making outbound calls on escalated correspondence, including Better Business Bureau complaints.

#### **Native Entertainment • Albuquerque, NM (2013 – 2015)**

##### **Advertising & Sales Representative & Features Editor**

Sought interviewees and topics to generate publications with WordPress.

#### **Creative Enterprises LLC • Albuquerque, NM (2012)**

##### **Brown Mackie College Internship**

Assisted home-business transition into a retail space. Migrated accounting data from plain books to Intuit QuickBooks.

### CORE QUALIFICATIONS:

#### **Web Technologies & Frameworks:**

HTML5, CSS3, PHP, jQuery

#### **Scripts/UI:**

JavaScript, jQuery, Bootstrap4

#### **Database:**

MySQL

#### **Version Control:**

Git, GitHub

#### **Web Debug Tools:**

Mozilla Firebug (debugger), Chrome developer tools

#### **IDE:**

PhpStorm, Atom, CodePen.io, Sublime Text

#### **Operating Systems:**

MacOS X, iOS

### **SKILLS:**

#### **Creativity:**

Divergent Thinking, Insight, Mind Mapping, Questioning

#### **Critical Thinking:**

Brainstorming, Initiative, Logical Reasoning, Observation

#### **Communication:**

#### **Leadership:**

Agility, Cultural Intelligence, Selflessness, Versatility

Constructive Feedback, Empathy, Listening, Verbal & Written

#### **Teamwork:**

Analysis, Curiosity, Decision-making, Organization

### **EDUCATION:**

#### **Central New Mexico Community College • Albuquerque, NM**

Full-stack Web Development (2018)

#### **Brown Mackie College • Albuquerque, NM**

Associate of Applied Science in Business Management (2012)