

# Modeling and Forecasting Seasonality

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CBS

# Objective and Format of the Class

- Construct models with deterministic seasonality;
- Forecasting based on deterministic seasonality;
- Alternative way of modeling seasonality through trigonometric series;
- Application: modeling and forecasting hotel occupancy;
- Homework exercise: modeling and forecasting taxable revenue for real estate.

# Forecast Period

- In-sample observations:  $y_1, y_2, \dots, y_T$
- Out-of-sample period:  $y_{T+1}, y_{T+2}, \dots, y_{T+h}$
- $h$  is called the forecast horizon

# Actual Forecasting

- Even if the variables in the information set  $\Omega_t$  are known, the conditional mean function  $E(y_{t+h}|\Omega_t)$  is unknown.
  - The functional form is unknown.
  - The parameters of the function are unknown.
- Thus to make an actual forecast, we need to:
  - Create an approximate model for  $E(y_{t+h}|\Omega_t)$ .
  - Estimate the model parameters from data.

# Time-Series Components

- Recall that the optimal point forecast of a series  $y_{t+h}$  is its conditional mean:

$$\mu_t = E(y_{t+h}|\Omega_t)$$

- It is useful to decompose this mean into components:

$$\mu_t = T_t + S_t + C_t$$

- $T_t$ : Trend
- $S_t$ : Seasonal
- $C_t$ : Cycle

# Components

- Trend
  - Very long term (decades)
  - Smooth
- Seasonal
  - Patterns which repeat annually
  - May be constant or variable
- Cycle
  - Business cycle
  - Correlation over 2-7 years
- It is useful to consider the components separately

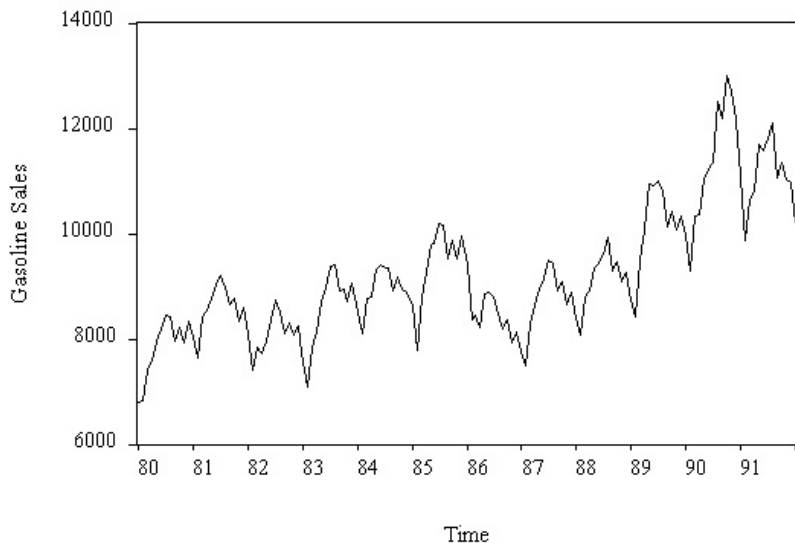
# Seasonality

$$\mu_t = T_t + S_t + C_t$$

where  $S_t$  is the seasonal component.

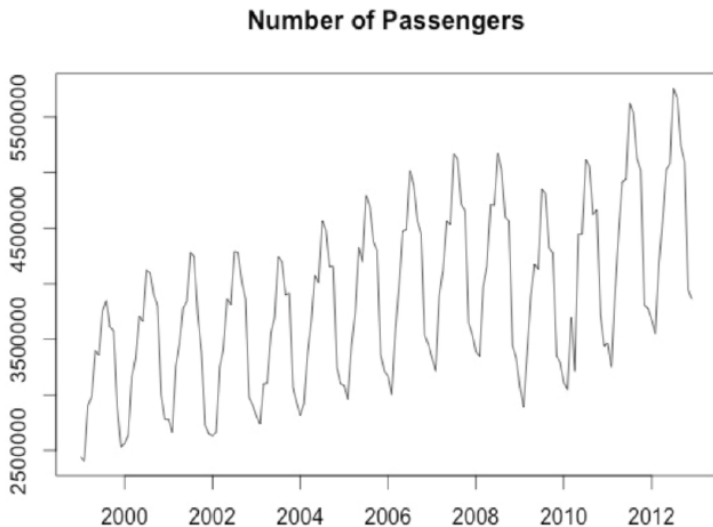
- The seasonal component  $S_t$  is a repetitive cycle over the calendar year
- Seasonality  $S_t$  can be deterministic (predictable) or stochastic

# Gasoline Sales

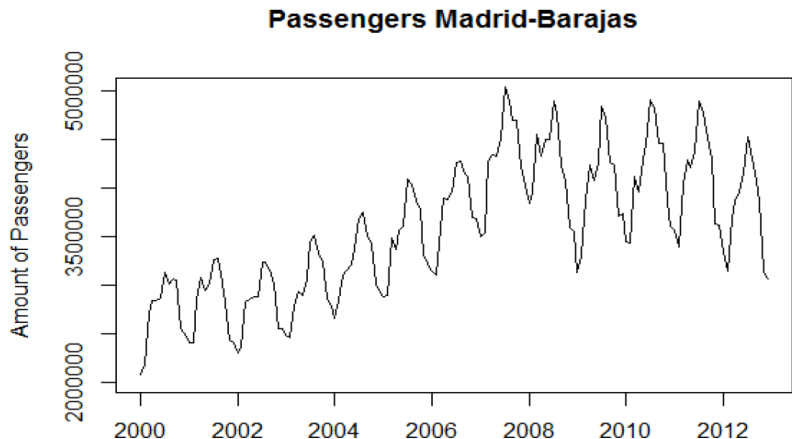




# Number of Passengers in Dutch Airports

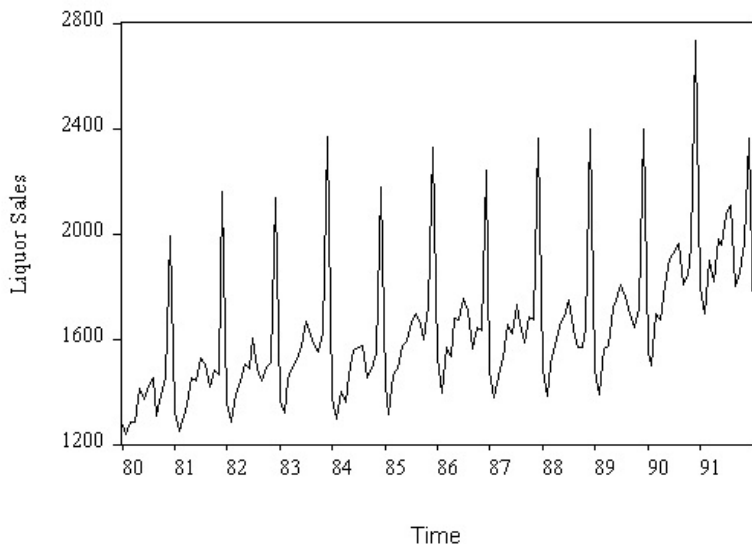


# Number of Passengers in Madrid Airport

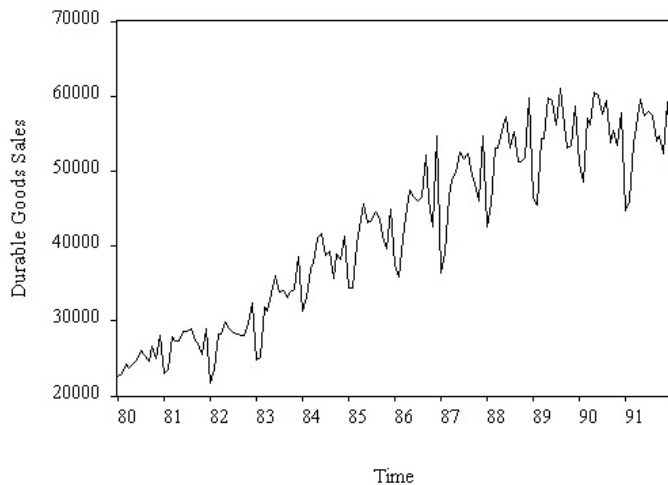


*Data passengers Madrid-Barajas  
2000-2012*

# Liquor Sales



# Durable Goods Sales



# Seasonality Examples

- Gasoline consumption rises in summer due to increased auto travel
- International airline prices rise in summer due to increased tourism
- Natural gas consumption and prices rise in winter due to heating
- Electricity consumption increases in summer due to air conditioning
- Construction activity and jobs decrease in winter in the Midwest
- Consumer spending increases in November and December due to holiday shopping

# Deterministic vs Stochastic Seasonality

- If the seasonal pattern repeats year after year, it is deterministic and predictable.
  - Christmas is always in December
- If the seasonal pattern roughly repeats itself, but evolves over the years, it is stochastic and only partially predictable.
  - Holiday shopping as a percentage of income is not a fixed constant
- Seasonal patterns can change dramatically as the economy evolves.
  - The spread of air conditioning shifted the seasonal pattern of residential electricity consumption from winter to summer

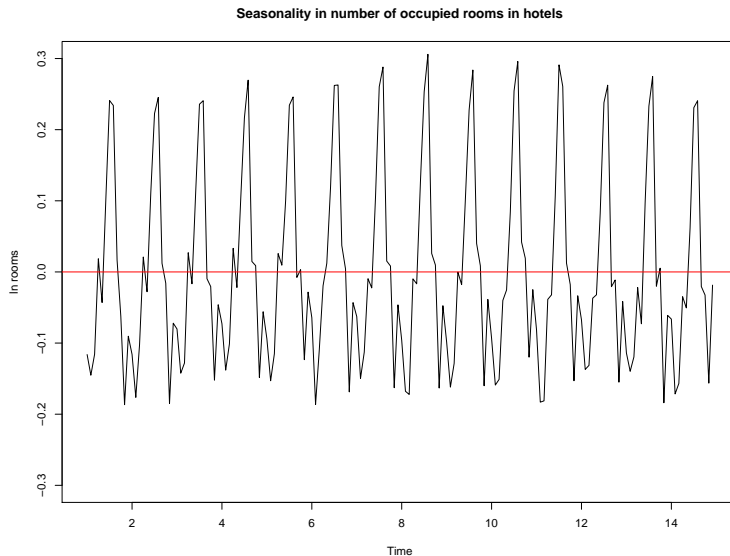
# Deterministic Seasonality

- If seasonality is constant and deterministic the  $S_t$  is simply a different constant for each period
- For example, for monthly data:

$$S_t = \begin{cases} \gamma_1 & \text{if } t = \text{January} \\ \gamma_2 & \text{if } t = \text{February} \\ \vdots & \vdots \\ \gamma_{12} & \text{if } t = \text{December} \end{cases}$$

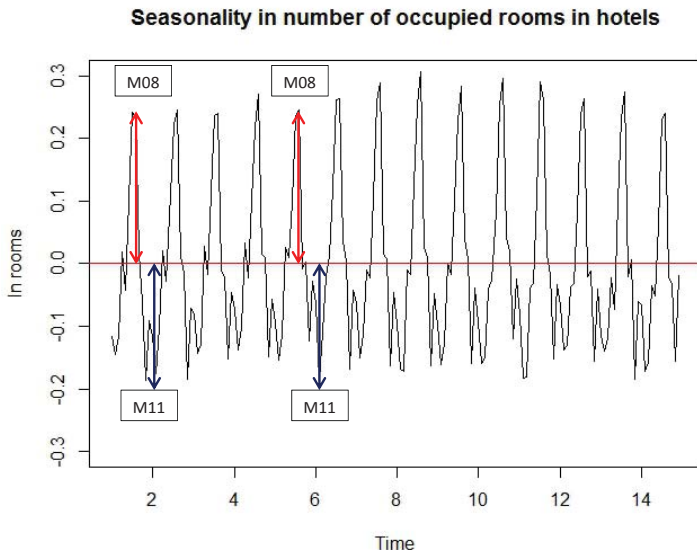
- Seasonality is a constant which varies by the calendar period (quarter, month, week, day, or time of day)

# Here is the idea: in the detrended data

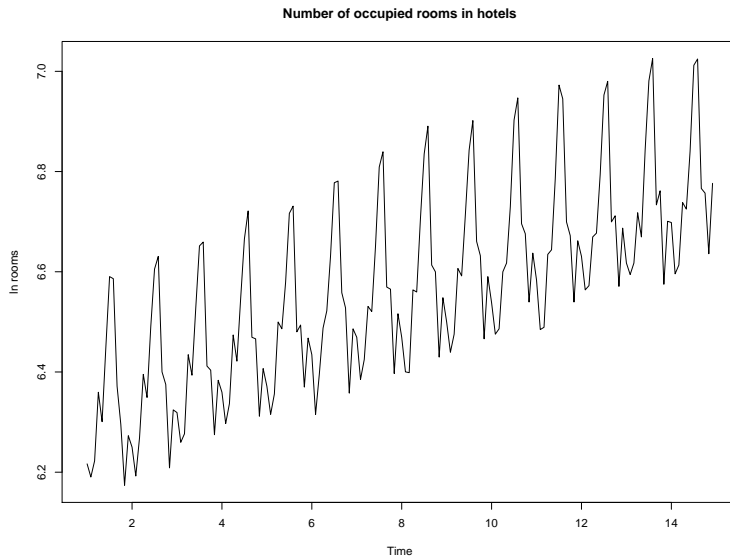




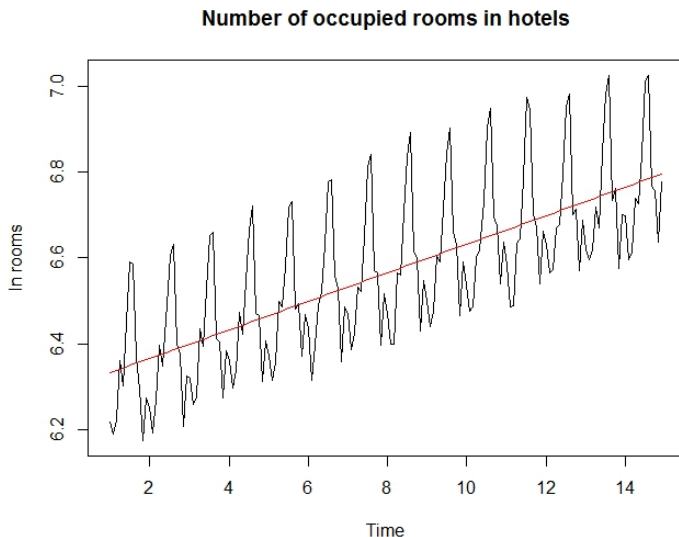
Here is the idea: in the detrended data



# Here is the idea using hotel occupancy data

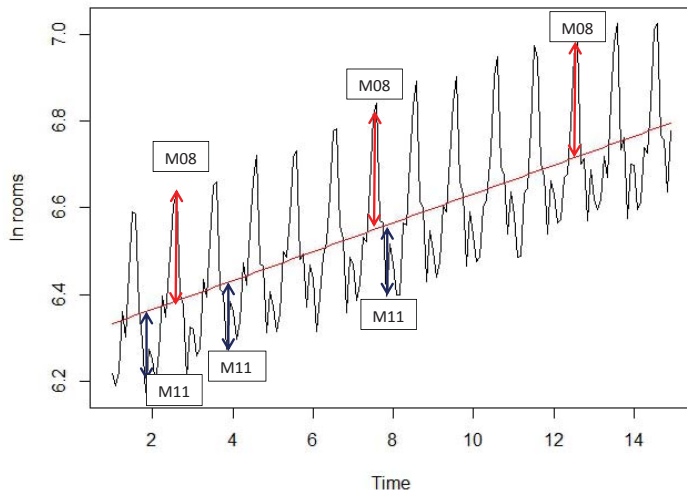


# Here is the idea: with the trend



# Here is the idea: with the trend

Number of occupied rooms in hotels



# Seasonal Dummy Model

- Deterministic seasonality  $S_t$  can be written as a function of seasonal dummy variables
- Let  $s$  be the seasonal frequency
  - $s = 4$  for quarterly
  - $s = 12$  for monthly
- Let  $D_1, D_{2t}, D_{3t}, \dots, D_{st}$  be seasonal dummies
  - $D_{1t} = 1$  if  $s$  is the first period, otherwise  $D_{1t} = 0$
  - $D_{2t} = 1$  if  $s$  is the second period, otherwise  $D_{2t} = 0$
- At any time period  $t$ , one of the seasonal dummies  $D_{1t}, D_{2t}, D_{3t}, \dots, D_{st}$  will equal 1, all the others will equal 0.

# Seasonal Dummy Variables with Quarterly Data

$$D_1 = (1, 0, 0, 0, 1, 0, 0, 0, 1, 0, 0, 0, \dots)$$

$$D_2 = (0, 1, 0, 0, 0, 1, 0, 0, 0, 1, 0, 0, \dots)$$

$$D_3 = (0, 0, 1, 0, 0, 0, 1, 0, 0, 0, 1, 0, \dots)$$

$$D_4 = (0, 0, 0, 1, 0, 0, 0, 1, 0, 0, 0, 1, \dots)$$

# Seasonal Dummy Model

- Deterministic seasonality:

$$S_t = \begin{cases} \gamma_1 & \text{if } t = \text{January} \\ \gamma_2 & \text{if } t = \text{February} \\ \vdots & \vdots \\ \gamma_{12} & \text{if } t = \text{December} \end{cases}$$

$$= \sum_{i=1}^{12} \gamma_i D_{it}$$

A linear function of the dummy variables.

# Estimation

- Least squares regression:

$$\begin{aligned}
 y_t &= \sum_{i=1}^s \gamma_i D_{it} + \varepsilon_t \\
 &= \alpha + \sum_{i=1}^{s-1} \beta_i D_{it} + e_t
 \end{aligned}$$

- You can either:
  - Regress  $y$  on all the seasonal dummies, omitting the intercept, or
  - Regress  $y$  on an intercept and the seasonal dummies, omitting one dummy (one season, e.g. December)
- You cannot regress on both the intercept plus all seasonal dummies, for they would be collinear and redundant.



# Interpreting Coefficients

- In the model

$$S_t = \alpha + \sum_{i=1}^{s-1} \beta_i D_{it}$$

the intercept  $\alpha = \gamma_s$  is the seasonality in the omitted season.

- The coefficients  $\beta_i = \gamma_i - \gamma_s$  are the difference in the seasonal component from the  $s$ 'th period.

# Model with Trend and Seasonality

Trend may be included as well, in which case the model is:

$$y_t = \beta_1 TIME_t + \sum_{i=1}^s \gamma_i D_{it} + \varepsilon_t$$

# Seasonal Adjustment

- Most economic indicators reported by the government are **seasonally adjusted**.
- Roughly, the component  $S_t$  is estimated, and then what is reported is

$$\begin{aligned}y_t^* &= y_t - S_t \\ &= T_t + C_t\end{aligned}$$

- The idea is that seasonality distracts from the main reporting purpose
  - Seasonally adjusted data allows users to focus on trend and business cycle movements
- Seasonal adjustment by central statistical agencies is sophisticated, allowing for evolving seasonal patterns.

# Forecasting Trend and Seasonal Components

- Consider a point forecast. Suppose we are at time  $T$  and we want to forecast the  $h$ -step-ahead value of a series  $y_t$ .
- The "true" model is:

$$y_t = \beta_1 \text{TIME}_t + \sum_{i=1}^s \gamma_i D_{it} + \varepsilon_t$$

- Then, at time  $T + h$ ,

$$y_{T+h} = \beta_1 \text{TIME}_{T+h} + \sum_{i=1}^s \gamma_i D_{i,T+h} + \varepsilon_{T+h}$$

- Optimal forecast of  $\varepsilon_{T+h}$ , assuming  $\varepsilon_t \sim IID(0, \sigma^2)$ :

$$\hat{y}_{T+h,T} = \hat{\beta}_1 \text{TIME}_{T+h} + \sum_{i=1}^s \hat{\gamma}_i D_{i,T+h}$$

# Forecasting Trend and Seasonal Components

- Consider now an interval forecast. We assume that the regression disturbance is normally distributed.
- A 95% interval forecast, ignoring parameter estimation uncertainty, is:

$$y_{T+h} \pm 1.96\sigma$$

where  $\sigma$  is the standard deviation of the disturbance in the regression.

- We use the forecast:

$$\hat{y}_{T+h} \pm 1.96\hat{\sigma}$$

where  $\hat{\sigma}$  is an estimate of  $\sigma$ .

# Trigonometric seasonality models

Sometimes regression models involving **trigonometric terms** can be used to forecast time series. Let  $s$  be the seasonal frequency of the data.

- $y_t = \beta_0 + \beta_1 t + \beta_2 \sin\left(\frac{2\pi t}{s}\right) + \beta_3 \cos\left(\frac{2\pi t}{s}\right) + \varepsilon_t$
- $y_t = \beta_0 + \beta_1 t + \beta_2 \sin\left(\frac{2\pi t}{s}\right) + \beta_3 \cos\left(\frac{2\pi t}{s}\right) + \beta_4 \sin\left(\frac{4\pi t}{s}\right) + \beta_5 \cos\left(\frac{4\pi t}{s}\right) + \varepsilon_t$

The first model is useful in modeling a very regular seasonal series with constant seasonal variation.

The second model possesses terms that allow for modeling of time series displaying constant seasonal variation and having more complicated seasonal pattern.