

# ANGUS INNES

MOBILE: 07990 800 961 EMAIL: [A.INNES9@GMAIL.COM](mailto:A.INNES9@GMAIL.COM)

4+ years' experience leading cross-functional teams and managing products from concept, to launch, to thousands of users. I am experienced in web app development, project management and telecommunications. I'm looking to join a company that values innovation, making a social impact and operational excellence.

## EMPLOYMENT HISTORY

Nov 2018 – Present	<b>Jangala, Strategy &amp; Product Manager</b>	<b>LONDON, UK</b>
	<p>Jangala, a startup charity providing internet access in international humanitarian emergencies. We make Wi-Fi routers that dramatically reduce the technical barriers to installing and maintaining Wi-Fi. Since joining as the first hire, Jangala has grown exponentially becoming social impact partner to Lenovo and Arm, and raised over £500,000 in funding to provide internet access to schools and aid workers as well as industrial applications across three continents.</p> <ul style="list-style-type: none"><li>• Responsible for delivering new products from the ground up including our response to the pandemic, Get Box - a post-able WiFi router running custom software to enable low-income communities across the UK to access digital services, taking a hardware product from idea to prototype in under 2 months.</li><li>• Worked with user research to inform requirements documents and map user flows for creation of instructions, onboarding and website design, for users and purchasers.</li><li>• Strategic lead and planner, guiding workshops with founders on product discovery, organizational vision and execution strategy to scope and order product roadmaps with metric led objectives and key results.</li><li>• Scrum master for development, delivering new features and functionality. Responsible for testing and launch of prototypes, running user testing program with 50 of our at-home connectivity device during lockdowns, to inform customer focus and capture valuable bugs and feedback for feature prioritisation.</li><li>• Methodical and versed in agile ways of working, managed the backlog to drive feature prioritisation, sprint sizing and holding frequent retrospectives to capture learnings for continuous process improvement.</li><li>• Technically adept, using programming skills to create key tools for scalability – an IoT software update system for remote devices in the field and a data pipeline for logging product usage.</li><li>• Data-literate, responsible for the specification and design of the Jangala database for core partner metrics and using modern web technologies to automate query execution and impact report generation.</li><li>• Analytical, leading creation of business plan with the Managing Director, pricing and financial modelling, competitor and sales analysis to scope our investment case and report social impact to funding partners.</li><li>• Key member of the team, pitching and securing £250,000 in funding from Lenovo, the biggest pitch win and forming a long-term partnership worth over 5 times the total previous capital raised.</li><li>• A strong communicator, I am used to delivering reports and managing stakeholders across the business and time zones, including founders, board directors, clients, partners, non-technical funders and engineers.</li><li>• Responsible for writing our monthly newsletter program for 500-person audience.</li></ul>	
Sep 2016 – Oct 2018	<b>Deloitte Digital, Technology Consultant</b>	<b>LONDON, UK</b>
	<p>Trained as a software engineer and business analyst on the graduate scheme, spending two years at the Home Office, completing an enterprise scale digital transformation.</p> <ul style="list-style-type: none"><li>• Agile lead for DevOps team in cloud migration to AWS for a multi-million user UK Home Office application</li><li>• Software lead for the implementation of data logging and monitoring – subsequently used to reveal inconsistencies and pain points in user journeys, inform the product roadmap and technical debt backlog</li><li>• Day to day manager of live services for Home Office web application, communicating with non-technical product owners and ensuring SLA agreements were met</li><li>• Managed two junior members of the DevOps team, onboarded to increase capacity during the migration</li><li>• Led a knowledge sharing initiative that trained 90 engineering managers in its first year</li><li>• Took initiative to gain qualifications in AWS Solutions Architecture</li></ul>	
Apr 2016 – July 2016	<b>AKQA London, Product Intern</b>	<b>LONDON, UK</b>
	<p>AKQA is a design and innovation company. As part of the Future Academy innovation lab I worked in a cross-functional team, applying design thinking to solve creative briefs.</p> <ul style="list-style-type: none"><li>• Managed sprints and teams through ideation, user research and UX design to deliver creative work for Tag Heuer, Jamie Oliver and Google.</li><li>• Pitched work to C-Level clients and presented new ventures to 400 colleagues in London.</li></ul>	
Mar 2015	<b>The Selco Foundation, Economist Intern</b>	<b>BANGALORE, INDIA</b>
	<ul style="list-style-type: none"><li>• Economist intern at a solar energy company in Bangalore to understand microfinance and renewables. Contributed to an investment framework for the World Wildlife Fund.</li></ul>	

- |          |   |            |
|----------|---|------------|
| Oct 2014 | Saatchiinvest VC/The Bakery, Business Analysis Intern   | LONDON, UK |
|          | <ul style="list-style-type: none"><li>Assisted chief investor for The Bakery/Saatchiinvest Venture Capital, running client workshops and learning about London's start-up and early-stage investment ecosystem.</li></ul> |            |

## EDUCATION

- |           |   |               |
|-----------|---|---------------|
| 2016      | British Computing Society, International Diploma in Solution Development  | LONDON, UK    |
| 2016      | British Computing Society, International Diploma in Business Analysis   | LONDON, UK    |
| 2015-2016 | General Assembly, Web Development Immersive<br>Portfolio available at <a href="http://beruti.github.io">http://beruti.github.io</a> | LONDON, UK    |
| 2011-2014 | Newcastle University: Economics and Business Management, BA Hons<br>Firsts in Behavioural Economics and Advertising.                | NEWCASTLE, UK |

## OTHER INTERESTS

- Public Speaking: Frequent speaker as a member of the City of London Toastmasters, delivering speeches on storytelling and leadership.
- Start-ups: Won StartUp Weekend in 2018 with an e-commerce product using data analytics to audit and verify supply chain ethics.
- Charity: Chef and host for three supper clubs to fundraise £2000 for The Lada Rally 2018 - a race across Europe supporting refugee charities.
- Running: Ran the New Forest trail Marathon 2017 to raise money for mental health charity Sane