

# Beryl Baldwin

[LinkedIn](#) | [Portfolio](#)

Software engineer experienced in developing and implementing adaptive solutions to complex problems at every stage of development. Exceptional at empathetic communication, idea articulation, critical thinking, and problem solving.

Clifton Strengths: Ideation, Empathy, Strategic, Relator, & Adaptability

## DEVELOPER EXPERIENCE

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### General Assembly

- Completed a 12-week 500+ hour Software Engineering Immersive
- [\[Newt\]](#) - Collaborated with a small team to create Newt, a decoupled MERN-Stack application with full CRUD functionality and API implementation that we designed to help users find a new activity to try.
- [\[Queue\]](#) - Queue is a MEN-stack application with full CRUD functionality, API implementation, Mongoose models/MongoDB, Google OAuth, Node, and Express.js. Queue allows users to keep track of their favorite TV shows and find something new to watch.
- [\[Tic-Tac-Grow\]](#) - A fun take on Tic-Tac-Toe built with JavaScript, HTML, CSS, and custom animations.

## PROFESSIONAL EXPERIENCE

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### Founder, Product Manager

Oct. 2018 - Present

[Caia](#) | Durham, NC

- Founded a CPG FemTech startup positioned to disrupt the \$5.5 billion breast cancer diagnostics market – Caia produces a tool that makes breast self exams 92% more effective than when performed with written guidelines alone.
- Executed every stage of product and business development from concept to launch/revenue generation – product roadmap and vision, prototype design/development, product/market fit, website design, market research (customer interviews, customer surveys, data analysis), go-to-market strategy, and product launch.
- Exceeded revenue goals during launch by 60% with a strong go-to-market strategy and social media campaign.
- Collaborated with industry experts in oncology, women's health, materials, marketing, web development, and business management to validate and deliver the strongest possible product to the market.
- Hired, directed, and collaborated with 4 employees, including a co-founder/CTO to strengthen all elements of the product life cycle.

### Personal Assistant

Jan. 2015 - Jan. 2017

Private Individual | Los Angeles, CA

- Coordinated 1000+ engagements, ~75% of which required single-handedly aligning and communicating the objectives and timelines of 5+ separate teams.
- Supervised schedule, estate, staff, finances, correspondences, etc.
- Coordinated transportation, travel, wardrobe, and hair and makeup for Principal, 6 support team members.

### Executive Assistant

Oct. 2013 - Jan. 2015

Echo Lake Entertainment | Beverly Hills, CA

- Designed and created a comprehensive and interactive financial spreadsheet for 3 managers and their cumulative 112 clients, tracking client earnings, company revenue, and manager commission totaling more than \$8 million per year and increasing system efficiency by more than 65%.
- Recruited, interviewed, trained, and oversaw 15 company interns.

## EDUCATION

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**Bachelor of Arts in Psychology, Innovation & Entrepreneurship Certificate**

*Duke University*

**Software Engineering Immersive Bootcamp**

*General Assembly*

JavaScript, SQL, Angular, React, HTML, CSS, Python

## SKILLS & LANGUAGES

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**Skills:** Project & Product Management | Product Life Cycle | Product Roadmap | Organizational Strategy | Troubleshooting | User Research | Innovation | Leadership Experience | UX/UI Design | Google Analytics | Data Analysis | Agile Methodologies | Usability Testing | Javascript | CSS | HTML5 | Python | SQL | Angular | React | Node.js | Git | SQL | Python | Mongoose | MongoDB | Express

**Languages:** German (*professional working proficiency*) | French (*beginner*)