



## REZNICK GROUP **IMPACT**

September 29, 2011

### Clients Say: Reznick Group Conferences *Yield* Housing Deals

Some of the most prominent affordable housing investors, syndicators, lenders, developers and leaders gathered at the annual Reznick Group Affordable Housing Tax Incentive Real Estate Conference in Atlanta on August 24-25. Although the conference was overflowing with *new* vital affordable housing information and legislative news, clients are saying that the Reznick Group Conference offers much more than that. This sentiment was echoed across all the Reznick Group affordable housing conferences held in 2011 – Atlanta, Boston, Costa Mesa and most recently Chicago held on September 22, 2011.

Tyrone Rachel, an Atlanta Development Authority lender and annual attendee at the conference, enthusiastically said that the Reznick Group Affordable Housing Incentive Real Estate Conference “is the ONE place where we get so many tax credit professionals in one place.” When asked how the Conference has benefitted his company, Mr. Rachel said “I signed a Letter of Intent on a transaction we closed in December – it happened as a result of *this* conference.” Mr. Rachel reiterated what Reznick Group hears from clients all the time – he said “deals are getting done at this conference!”

Gigi Eggers of Enterprise Community Investment said, “What I enjoy about coming to this conference is the networking piece of being around our technical gurus – our brain trust. Reznick Group is our fund auditor and they do a lot of our audits and tax returns - so I have all of these people at my fingertips here.”

The consistent sentiment from attendees about Reznick Group’s Affordable Housing Tax Incentive Real Estate Conferences is that not only are pertinent affordable housing industry issues discussed – but that the Conferences provide a vital opportunity for housing professionals to network and produce deals that *benefit* their organizations.

To learn more about the Reznick Group Affordable Housing Conferences or review the agenda, please visit <http://www.reznickgroup.com/2011-AHTIREC> . If you would like an invitation to attend upcoming conferences or to stay abreast of the multitude of other upcoming Reznick Group conferences, please send an e-mail to [events@reznickgroup.com](mailto:events@reznickgroup.com) .