



# Real Estate, Financial Institution and Litigation Consulting Services

Reznick Group's real estate, financial institution and litigation consulting services professionals manage complex, high profile engagements for institutional commercial real estate buyers, sellers, owners, lenders, lawyers, developers and investors. We provide them with a broad range of financial, tax, capital markets and due diligence services delivered through precise, closely coordinated teamwork.

Our team is comprised of industry thought leaders who understand the real estate fundamentals behind value creation and the methods by which debt, equity and tax incentive programs can be integrated to facilitate property acquisitions and project development. We provide workout and insolvency advice for deeply troubled property situations where we are often called upon to guide our clients and their attorneys through business, restructuring and valuation issues of both in-court and out-of-court bankruptcy reorganizations.

Our testifying and consulting professionals help attorneys clarify and quantify issues inherent in adverse litigation. By providing testimony in support of our clients, we help them develop successful prosecution or defense strategies that can lead to favorable outcomes.

## Services

# Regulated Financial Institutions

- · Bank acquisition due diligence
- · Portfolio asset management
- Troubled bank remediation
- Litigation support/ expert testimony
- Interim and crisis management counsel
- Regulatory compliance and enforcement
- · Risk management and governance
- Court appointed receiverships
- Disposition strategies
- REO pricing and sales strategy
- Strategic and capital planning
- Troubled loan restructurings
- Loan portfolio sales
- Portfolio improvement strategies
- · Lender liability assessment

# Private Equity/ Real Estate Opportunity Funds

- Acquisition due diligence
- Pricing analysis
- · Business plan review
- Financial modeling

- Construction advisory
- Court appointed receiverships
- Hold/Sell analysis
- Litigation support/ expert testimony
- Audit and assurance consulting
- Forensic construction review
- Portfolio evaluation
- National/local market analysis
- Tax consulting
- Tax credit procurement
- Compliance and governance
- Investor reporting

# Developers, Sponsors & Property Owners

- Equity and debt procurement
- Acquisition due diligence
- Property performance improvement
- Audit and assurance
- Tax consulting and compliance
- · Transaction structuring
- Accounting and tax outsourcing
- · Cost segregation
- International tax

- Lease audit and administration services
- Purchase price allocations
- Discounted payoff/
   A-B split representation
- Portfolio asset management
- Hold/Sell analyses
- Tax credit procurement
- Investor reporting

#### Law Firms

- Testifying and consulting experts
- Development of reorganization plans
- Chapter 7 liquidation analyses
- Property/portfolio valuations
- Cram down interest rate advisory
- Preference analyses
- Fraudulent transfer assessment
- Failed bank D&O liability defense
- · Court appointed receiverships
- Management of 363 sales
- Joint venture/partnership disputes
- · Damages assessment
- Business valuations
- · Lender liability assessment





When facing serious legal issues, the right accounting firm providing expert testimony services cannot only enhance the legal argument—it can alter the course of the case. At Reznick Group, we provide executives, attorneys, financial managers and business owners with the support they need throughout a case to help protect their financial and business interests. Our team of testifying experts includes Certified Fraud Examiners (CFE), Certified Public Accountants (CPA), Certified Valuation Analysts (CVA), Members of the Appraisal Institute (MAI), and others.

Reznick Group is a top 20 national CPA firm providing accounting, tax and business advisory services to clients nationwide. For more information, visit **www.reznickgroup.com**.

## Areas of Discipline

#### **Banks**

- Officers and Directors professional liability
- Lender liability

## **Bankruptcy**

- · Reorganization plan feasibility
- Establishment of "cramdown" interest rates
- Fraudulent transfer review
- Forensic accounting
- Fraud investigation
- Business and property valuation
- Minority interest valuations

## **Real Estate**

- General partner liability
- Lender liability
- Loan restructurings
- · Breach of fiduciary duty
- CMBS special servicing
- Construction delays
- Class action support
- Valuation disputes
- Brokerage disputes
- Land development disputes
- Structured real estate transactions
- Homeowner/developer disputes
- Receivership management
- · Quantum meruit assessment
- Condominium hotels
- Time shares/fractionals/ destination resorts
- Condominium association management
- Public purpose tax districts
- Trouble housing developments



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