

Timothy Nagorski

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OBJECTIVE: *Ability to perform a variety of confidential and complex tasks with constantly changing priorities. Proactive and committed to learning and developing skills and achieving organizational/team goals. Strong customer service, time management, training education, attention to detail and organizational skills.*

EDUCATION: NC State University; Raleigh, NC

Computer Science Program

1997-2000

SUNY Broome Community College, Binghamton, NY

1994-1997

EXPERIENCE:

Purchasing Buyer

Carmax

Raleigh, NC March, 2004 – July, 2018.

- Obtains used-car inventory through handling all appraisals
- Attends and coordinates all on-site wholesale auctions
- Attends off-site auctions for purchasing
- Negotiate pricing with costumers on all vehicles
- Assesses vehicle condition and the subsequent cost in reconditioning
- Makes financially sound purchasing decisions for the company
- Works with technicians to determine reconditioning cost and retail value.
- Works with other departments to create strong customer service experiences
- Trains and educates new Buyers in training
- Presents company metrics and new information/updates to the company store at store meetings
- Attends/facilitates monthly Buyer meetings
- Trains new vehicle assessors in the office and at other Carmax stores

General Manager

Play It Again Sports

Cary, NC June, 1997 – February, 2004

- Direct day-to-day operations of 15,000 sq. ft. store generating more than \$1.2M in annual revenue.
- Recruit, train, mentor, and manage 20-member team, ensuring continuous delivery of outstanding customer service.
- Supervise three department managers, providing coaching and engendering accountability for store results and staff performance.
- Develop and implement strategic merchandising plans to achieve revenue objectives and reduce expenditures while ensuring payroll remains within budget.

TRAININGS/AFFILIATIONS

- Federally Certified Commercial UAS Pilot
- Over 20 years of experience with designing, building, maintaining and flying Unmanned Aerial Platforms.