



2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	© VALUE LINE PUB. LLC	28-30
.38	.44	.56	.67	.76	.93	1.18	1.47	1.78	2.12	2.51	3.19	4.13	5.65	6.97	7.77	8.80	10.00	Revenues per sh	14.55
.04	.06	.09	.10	.07	.06	.05	.09	.31	.45	.65	.85	1.23	1.66	2.65	2.50	2.75	2.50	"Cash Flow" per sh	3.60
.02	.05	.08	.08	.05	.03	.01	.04	.11	.24	.37	.55	.73	1.06	1.46	2.26	2.30	2.50	Earnings per sh ^{AB}	3.30
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.01	.01	.00	.03	.02	.04	.04	.08	.16	.06	.11	.16	.37	.36	.27	.49	.40	.35	Cap'l Spending per sh	.30
.21	.31	.46	.64	.73	.81	.88	.97	.70	1.19	1.54	1.05	.97	d.36	d.61	1.95	2.15	2.65	Book Value per sh ^C	4.50
668.13	743.81	774.96	801.74	807.68	832.22	857.00	865.39	839.45	849.00	858.50	812.50	810.00	781.50	761.00	767.00	768.00	769.00	Common Shs Outst'g ^D	770.00
NMF	39.5	NMF	NMF	NMF	NMF	NMF	NMF	NMF	NMF	45.4	44.4	NMF	NMF	42.1	31.7	Bold figures are Value Line estimates		Avg Ann'l P/E Ratio	45.0
NMF	2.51	NMF	NMF	NMF	NMF	NMF	NMF	NMF	NMF	2.42	2.28	NMF	NMF	2.34	1.68			Relative P/E Ratio	2.50
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CAPITAL STRUCTURE as of 12/31/24				2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	Revenues (\$mill)	11200
Total Debt \$994.3 bill. Due in 5 Yrs \$500.0 mill.				1009.3	1275.4	1494.9	1801.2	2156.2	2594.4	3342.2	4417.4	5304.8	5955.8	6775	7675	8575	9475	10375	11275	12175	13075	Operating Margin	30.5%
LT Debt \$994.3 mill. LT Interest \$22.0 mill.				4.6%	7.2%	11.1%	15.9%	18.8%	21.6%	22.0%	24.2%	25.4%	32.3%	30.5%	31.5%	32.5%	33.5%	34.5%	35.5%	36.5%	37.5%	Depreciation (\$mill)	160
Leases, Uncapitalized Annual rentals \$34.9 mill.				31.6	48.5	55.5	55.7	61.6	68.8	84.4	104.3	113.4	122.8	135	150	165	180	195	210	225	240	Net Profit (\$mill)	2600
No Defined Benefit Pension Plan				8.0	32.2	94.4	208.7	326.5	460.2	606.8	857.3	1147.8	1745.2	1805	1975	2145	2315	2485	2655	2825	2995	Income Tax Rate	20.0%

Pfd Stock None				53.0%	25.4%	23.9%	16.8%	13.9%	8.2%	3.2%	3.2%	10.8%	13.8%	17.0%	20.0%	20.0%	20.0%	20.0%	20.0%	20.0%	20.0%	Net Profit Margin	23.0%
Common Stock 768,974,062 shs as of 2/18/25				.8%	2.5%	6.3%	11.6%	15.1%	17.7%	18.2%	19.4%	21.6%	29.3%	26.6%	25.7%	24.6%	23.5%	22.4%	21.3%	20.2%	19.1%	Working Cap'l (\$mill)	3200
MARKET CAP: \$74.0 billion (Large Cap)				591.8	709.3	689.6	964.5	1295.4	910.9	1282.5	732.0	709.3	1910.8	2120	2250	2380	2510	2640	2770	2900	3030	Long-Term Debt (\$mill)	1000
				--	--	--	--	--	--	988.4	990.4	992.3	994.3	996.3	998.3	1000.3	1002.3	1004.3	1006.3	1008.3	1010.3	Shr. Equity (\$mill)	3455
				755.4	837.7	589.4	1010.2	1321.9	856.0	781.7	d281.6	d463.4	1493.8	1645	2025	2515	2905	3295	3685	4075	4465	Return on Total Cap'l	58.0%
				1.1%	3.8%	16.0%	20.7%	24.7%	53.8%	34.7%	122.2%	NMF	70.5%	68.0%	65.0%	62.0%	59.0%	56.0%	53.0%	50.0%	47.0%	Return on Shr. Equity	75.0%
				1.1%	3.8%	16.0%	20.7%	24.7%	53.8%	77.6%	--	77.6%	NMF	NMF	NMF	NMF	NMF	NMF	NMF	NMF	NMF	Retained to Com Eq	75.0%
				--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	All Div'ds to Net Prof	Nil

MARKET CAP: \$74.0 billion (Large Cap)				1.1%	3.8%	16.0%	20.7%	24.7%	53.8%	77.6%	---	77.6%	NMF	NMF	NMF	Return on Net Cap.	75.0%	
CURRENT POSITION 2022 2023 12/31/24				1.1%	3.8%	16.0%	20.7%	24.7%	53.8%	77.6%	---	77.6%	NMF	NMF	NMF	Return on Shr. Equity	75.0%	
(SMILL.)				--	--	--	--	--	--	--	--	--	--	--	Nil	Retained to Com Eq	75.0%	
Cash Assets 2211.0 2440.4 4066.5				--	--	--	--	--	--	--	--	--	--	--	--	Nil	All Div'ds to Net Prof	Nil

Receivables	1261.7	1402.0	1463.4	BUSINESS: Fortinet, Inc. provides cyber security solutions to businesses and government agencies. Its flagship solution, <i>FortiGate</i> , includes integrated security and networking functions to protect data, applications, and users from network- and content-level security threats across firewall, software defined networking (SD-WAN) Wifi and switch (LAN Edge) and secure access edge (SASE). It sells products and services to distributors. Inc.: DE. At 12/31/23, the company had 13,568 employees. Founder, Chairman & CEO: Ken Xie. Founder, Pres., & CTO: Michael Xie. Off/Dir's own 19.5% of the common stock; Vanguard Group, 8.8%; Black-Rock, 7.1% (5/24 proxy). Address: 899 Kifer Road Sunnyvale, CA 94086 Tel: (408) 235-7700 Internet: www.fortinet.com
Inventory (FIFO)	264.6	484.8	315.5	
Other	73.1	101.1	126.1	
Current Assets	3810.4	4428.3	5971.5	
Accts. Payable	243.4	204.3	190.9	
Debt Due	---	---	---	
Other	2835.0	3514.7	3869.8	
Current Liab.	3078.4	3719.0	4060.7	
Long-Term Debt	---	---	---	
Equity	3455.0	3455.0	3455.0	
Return on Total Cap'l	58.0%	58.0%	58.0%	

ANNUAL RATES				Past 10 Yrs.	Past 5 Yrs.	Est'd '22-'24	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	Revenues (\$mill)	11200
of change (per sh)				24.0%	26.0%	13.5%	24.0%	26.0%	13.5%	24.0%	26.0%	13.5%	24.0%	26.0%	13.5%	24.0%	26.0%	13.5%	24.0%	26.0%	13.5%	24.0%	26.0%	13.5%	Operating Margin	30.5%
Revenues				38.0%	43.5%	11.0%	38.0%	43.5%	11.0%	38.0%	43.5%	11.0%	38.0%	43.5%	11.0%	38.0%	43.5%	11.0%	38.0%	43.5%	11.0%	38.0%	43.5%	11.0%	Depreciation (\$mill)	160
"Cash Flow"				40.5%	46.0%	13.0%	40.5%	46.0%	13.0%	40.5%	46.0%	13.0%	40.5%	46.0%	13.0%	40.5%	46.0%	13.0%	40.5%	46.0%	13.0%	40.5%	46.0%	13.0%	Net Profit (\$mill)	2600
Earnings				--	--	Nil	--	--	Nil	--	--	Nil	--	--	Nil	--	--	Nil	--	--	Nil	--	--	Nil	Income Tax Rate	20.0%
Dividends				--	--	Nil	--	--	Nil	--	--	Nil	--	--	Nil	--	--	Nil	--	--	Nil	--	--	Nil	Net Profit Margin	23.0%
Book Value				--	--	NMF	--	--	NMF	--	--	NMF	--	--	NMF	--	--	NMF	--	--	NMF	--	--	NMF	Working Cap'l (\$mill)	3200

Cal-endar	QUARTERLY REVENUES (\$ mill.)					Full Year
	Mar.31	Jun.30	Sep.30	Dec.31		
2022	954.8	1030	1149	1283	4417.4	
2023	1262	1293	1335	1414	5304.8	
2024	1353	1434	1508	1660	5955.8	
2025	1540	1625	1725	1885	6775	
2026	1725	1845	1955	2150	7675	

Revenues jumped 15% in the December period. Despite solid double-digit billings growth, and its implied steady demand, we see overall earnings growth slowing to just 2% in 2025 due to much tighter margins, resulting from a mix shift (see below).

Renewed firewall business will help

from "other income," too. Looking further out, Fortinet is positioned well for success. Internally-developed *Fortios* technology products are trusted by its 800,000 installed customer base. Growth ought to keep pace with overall industry trends, which are forecast to rise steadily thanks