

LEAN LOGISTICS  
251966274550/ 251951283734  
Addis Ababa, Sub-City  
Kirkos Wereda 05 H.Number 217B

Company name :

Representative :

Dear Sir/Madam

Thank you for your interest in lean logistics utilizing the Mombasa–Moyale corridor for a better and faster solution to your logistics needs. Please find below our competitive quotation. We look forward to hearing from you.

Scope of Work:

Quotation for Import (General Cargo) from Shangahia to Addis Ababa

Commercial Offer  
Shanghai, China --> Mombasa

Description	Unit	Total rate	Est Lead time
Ocean Freight Shanghai, China --> Mombasa	20'	\$2,400	21 days
Subtotal USD		\$2,400	

Mombasa --> Moyale

Description	Unit	Total rate	Est Lead time
Mombasa Port Clearing & SEZ Handling		\$2,606.50	
Transport Mombasa --> Moyale		\$2,300	
Storage Charges (after 28 Free days)			
Off loading at site			
Subtotal USD		\$4,907	

Moyale -> Addis Ababa

Description	Unit	Total rate	#	Est Lead Time
Customs Clearing Moyale	Bill of lading	10,000 ETB (USD 75)		
Transport Moyale -> Addis Ababa	10,000 ETB / Tonne	150,000 ETB (USD1,150)		
Subtotal Local		160,000 (\$1225)		

Inclusions in rate :

Port Charges\*

Container Transfer from Port to the MCF Free Port<sup>^</sup>

Bond Fees

MCF Freeport Handling In / Out

Empty Container Return to the Shipping Line Depot in Mombasa

**Note:**

\* Includes third-party charges. Any variations from the estimates used in our submission will be passed through at cost.

\* Dangerous Goods surcharges for cargo classified as hazardous will be 10% of the FP handling rates (Rate Item 1).

\* Rates may be reviewed accordingly to reflect any additional costs arising from changes in taxes, levies, disbursements, deviations from client-provided details, fuel price increases, or changes in applicable legislation—including, but not limited to, minimum wage requirements, Collective Bargaining Agreements, and government directives during the service period.