



The Starfish And The Spider

Author : Ori Brafman Rod A Beckstrom / **Category :** Business & Economics / **Total Pages :** 240 pages

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Summary : Free the starfish and the spider pdf download - if you cut off a spider s leg it s crippled if you cut off its head it dies but if you cut off a starfish s leg it grows a new one and the old leg can grow into an entirely new starfish what s the hidden power behind the success of wikipedia craigslist and skype what do ebay and general electric have in common with the abolitionist and women s rights movements what fundamental choice put general motors and toyota on vastly different paths how could winning a supreme court case be the biggest mistake mgm could have made after five years of ground-breaking research ori brafman and rod beckstrom share some unexpected answers gripping stories and a tapestry of unlikely connections the starfish and the spider argues that organizations fall into two categories traditional spiders which have a rigid hierarchy and top-down leadership and revolutionary starfish which rely on the power of peer relationships the starfish and the spider explores what happens when starfish take on spiders such as the music industry vs napster kazaa and the p2p services that followed it reveals how established companies and institutions from ibm to intuit to the us government are also learning how to incorporate starfish principles to achieve success the book explores how the apaches fended off the powerful spanish army for 200 years the power of a simple circle the importance of catalysts who have an uncanny ability to bring people together how the internet has become a breeding ground for leaderless organizations how alcoholics anonymous has reached untold millions with only a shared ideology and without a leader the starfish and the spider is the rare book that will change how you understand the world around you

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