Sotirios Dramalis

Advertising in Poland and Germany - A Comparison



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Summary: Free advertising in poland and germany - a comparison pdf download - scholarly research paper from the year 2005 in the subject business economics - marketing corporate communication crm market research social media grade 1 8 university of cooperative education mannheim berufsakademie mannheim - staatliche studienakademie course international marketing 46 entries in the bibliography language english abstract both number of advertisers and expenses for advertising have rapidly increased in poland in the last years from 1993 to 1994 advertising expenses grew from 299 to 469 million dollars continuous economical reforms and expenditure further contributed to this growth consequently the case of poland provides an ideal opportunity to study the impact an economy s stage of development has on advertising management west paliwoda 1996 p 82 poland also offers huge potentials for its neighbouring countries which is especially true for germany from a german perspective it is eminently important to understand the differences between the german and the polish culture as culture has a major impact on advertising and communication the above justifies and is reason enough to have a deeper look at the polish advertising market with reference to germany therefore these issues will be dealt within the following study paper it starts with theoretical background information on advertising and then continues with a secondarystatistical analysis of major advertisement conditions in the polish and german markets this involves comparing the legal framework and general infrastructure advertising agencies media for advertising in the two countries furthermore the attitudes of poles and germans towards advertisement will be explained as well as the influence the polish and german cultures have on advertising appeals the comparison concludes with an outlook on the further development of the advertising markets in germany and poland by stating potential similarities and differences

**Pusblisher**: GRIN Verlag on 2007-07 / **ISBN**: 9783638684880

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