Type your paragraph... Says What have we heard them say? What can we imagine them saying? Type your heading... Wholesaling is buying goods in course at a discounted rate distributing is sale of The retailer then goods to retailer to sells the goods institutional or other professional to the end businessman to other wholesalers and related consumer at a subordinated service higher price making a profit



Persona's name

Short summary of the per

Behavioral
observation may be
used informally as
part of an interview
or in a testing
session or as a
method in own rights

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observation may be
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Observational
behavior mark a
critical souces
of information in
psychology

Self observation is a personal ability to isolate asepects of them self from emersion in the on going life standing apart to see the course of

Anxiety is
oftenconnected with
overstimulation from a
stressful environment
or threat, combined
with the perceived
inability to deal with
that

Anxiety is defined as feeling of worry or unease regarding a possible event or any circumstances that has an unknown outcome

Incontrast
anger is
often tied to
frustration



Does

What behavior have we observed? What can we imagine them doing?



Feels

Thinks

What are their wants, needs, hopes, and dreams?

What other thoughts might influence their behavior?

Become an

inspiration

to others

Master a

difficult skil

Become a

thought

leader in your

in your

industry

What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?

