# Module 1 Final Project – Predicting King County House Sales

BEVERLY DELAROSA

SELF - PACED (TUESDAY, MAY 7 @ 4PM PST) | | BRANDON LEWIS

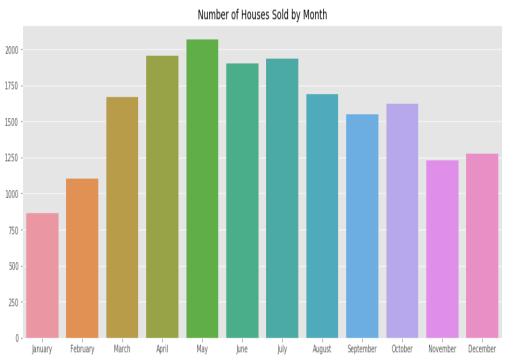
#### What we're dealing with

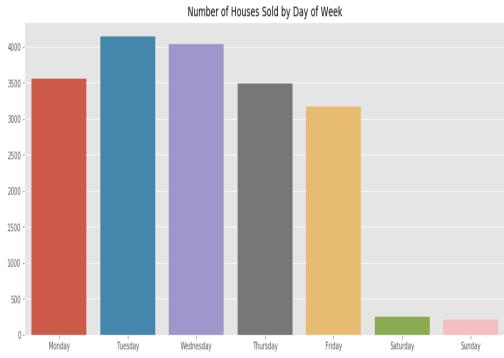
- ▶ Objective: Predict the sale price of houses as accurately as possible.
- Our original, raw data: King County House Sales.
  - ▶ 20 features that we can use as possible predictors for our target (Price).
    - ▶ Some features were the wrong type of data (Date, Square Footage of Basement), or redundant (Square Footage of the Living Space, and "Neighborhoods").
  - ▶ Data for 21,597 houses sold.
    - ▶ Some houses that were sold were incomplete (Waterfront, View, Year Renovated), or had drastic outliers (Bathrooms, Bedrooms, Square Footage of the Living Space and Whole Lot, and Price).

#### What we're working with

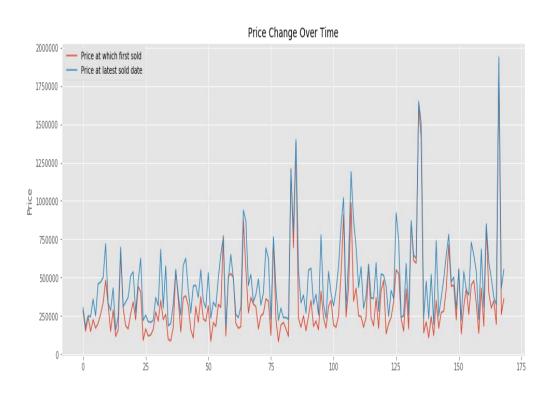
- Our reduced, standardized data.
  - $\triangleright$  20  $\rightarrow$  14 features that we can use as possible predictors for our target (Price).
    - ▶ Bedrooms, Bathrooms, Date, Id, Square Footage of Living and Lot, Floors, Waterfront, View, Condition, Grade, Year Built and Renovated, and ZIP Code.
  - $\blacktriangleright$  Complete data for 21,597 $\rightarrow$ 18,843 houses sold.

### Results – Does renovating the house or the time of year affect price?



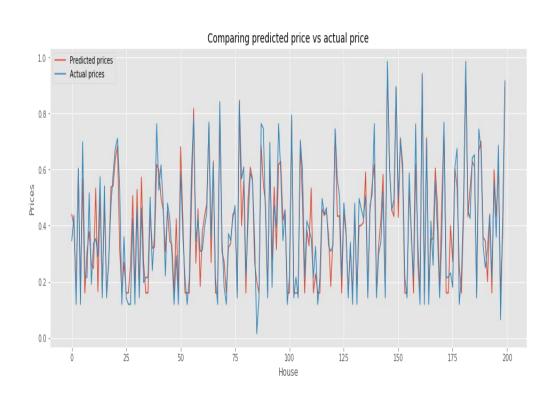


#### Results – Does renovating the house or the time of year affect price?



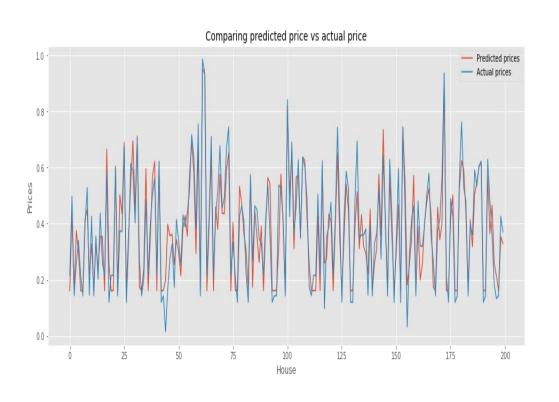
- Number of houses sold once: 18504.
  Number of houses sold twice: 168.
  Number of houses sold thrice: 1.
- Average price percent change between the first and latest date sold: 29 %.
- Average living square footage percent change between the first and latest date sold: 0 %. Average lot square footage percent change between the first and latest date sold: 0 %.

## Run 1 Results – Is our predictive model a good fit to estimate a house price in King County?



- ▶ (Adjusted) R<sup>2</sup>: 87.6%
- Accuracy: -5.347115145732844e+19% not within appropriate [0, 1 range]
- Our OLS Summary report showed that we have a large conditional number, meaning we may have multicollinearity among our features.
- Feature Selection ( $\alpha = .005$ )

## Run 2 Results – Is our predictive model a good fit to estimate a house price in King County?



- ▶ (Adjusted) R<sup>2</sup>: 87.2%
- Accuracy: 68.4%(with > 99% confidence)
- ► The most influencing features affecting the price are location (ZIP code) and square footage of the house.
- Other features also affecting the price: Number of Bedrooms, Number of Bathrooms, Square Footage of Lot, Number of Floors, If the Property has a Waterfront, View, Condition, and Grade