

# Lesson 4: Job Search

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## 0.1 Key Terms

- U - Number of unemployed persons
- E - Number of employed persons
- V - Number of vacancies (job openings)
- u - Unemployment rate ( $u = \frac{U}{LF} * 100$ )
- LF - Labor force ( $LF = E + U$ )
- $\theta$  - market tightness ( $\theta = \frac{V}{U}$ )
- Hires - Unemployed workers who become employed
- Separations - Employed workers who become unemployed
- Filled - Vacancies that become someone who is employed
- Separations - Employed workers who turn into a vacancy

## 1 Matching Function

The flow of hires in an economy can be defined by a matching function  $H(U, V)$  where an increase in unemployed or an increase in vacancies increases the number of hires (positively correlated).

Example:

$$H(U, V) = \gamma \sqrt{U} \sqrt{V}$$

where  $\gamma$  is a coefficient that determines the matching efficiency.

## 1.1 Job-Finding Rate ( $f$ )

The job-finding rate is defined as the probability that you find a job.

$$f = \frac{H(U, V)}{U}$$

Let us use our example:

$$f = \frac{\gamma\sqrt{U}\sqrt{V}}{U}$$
$$f = \frac{\gamma U^{1/2} V^{1/2}}{U} = \gamma U^{-1/2} V^{1/2} = \gamma \frac{V^{1/2}}{U^{1/2}} = \gamma\sqrt{\theta}$$

## 1.2 Vacancy-Filling rate ( $q$ )

The vacancy-filling rate is defined as the probability that a vacancy is filled by a firm within a given period.

$$q = \frac{H(U, V)}{V}$$

Let us use our example:

$$q = \frac{\gamma U^{1/2} V^{1/2}}{V^{1/2}} = \gamma U^{1/2} V^{-1/2} = \gamma \left(\frac{U}{V}\right)^{1/2} = \gamma \frac{1}{\sqrt{\theta}} = \gamma(\theta)^{-1/2}$$

## 1.3 A look at $f$ and $q$

Recall that  $\theta$  is a measure of market tightness ( $\frac{U}{V}$ ), so as  $\theta$  increases the labor market becomes “tighter” (The ratio of vacancies to unemployed increases). If the labor market is tight:

1. It is easy for unemployed workers to find a job.
2. It is difficult for a firm to fill a vacancy

The two ways this can happen is either an increase in vacancies or a decrease in unemployed workers.

### 1.3.1 Averages

- $\frac{1}{f}$  = Average duration of unemployment
- $\frac{1}{q}$  = Average time it takes to fill a vacancy
- $s = \text{fraction separations}E$  - separation rate
- $\frac{1}{s}$  = Average duration of employment

## 1.4 Steady-State

Let's look back at the relationships between unemployment and employment:

- 1.

## 2 of hires can be defined as $f * U$

- $H(U, V) = f * U$

2.

## 3 of separations can be defined as $s * E$

Steady-state of unemployment would be considered the natural rate of unemployment:

$$f * U = s * E$$

We can solve for the natural rate of unemployment  $u^*$ :

$$u = \frac{U}{LF}$$

$$LF = E + U$$

$$f * U = E * s$$

$$f * U = (LF - U) * s$$

$$f * U = sLF - sU$$

$$sU + fU = sLF$$

$$\frac{(s + f)U}{LF} = s$$

$$u^* = \frac{s}{(s + f)}$$

Since we solved the job-finding rate for theta we can write:

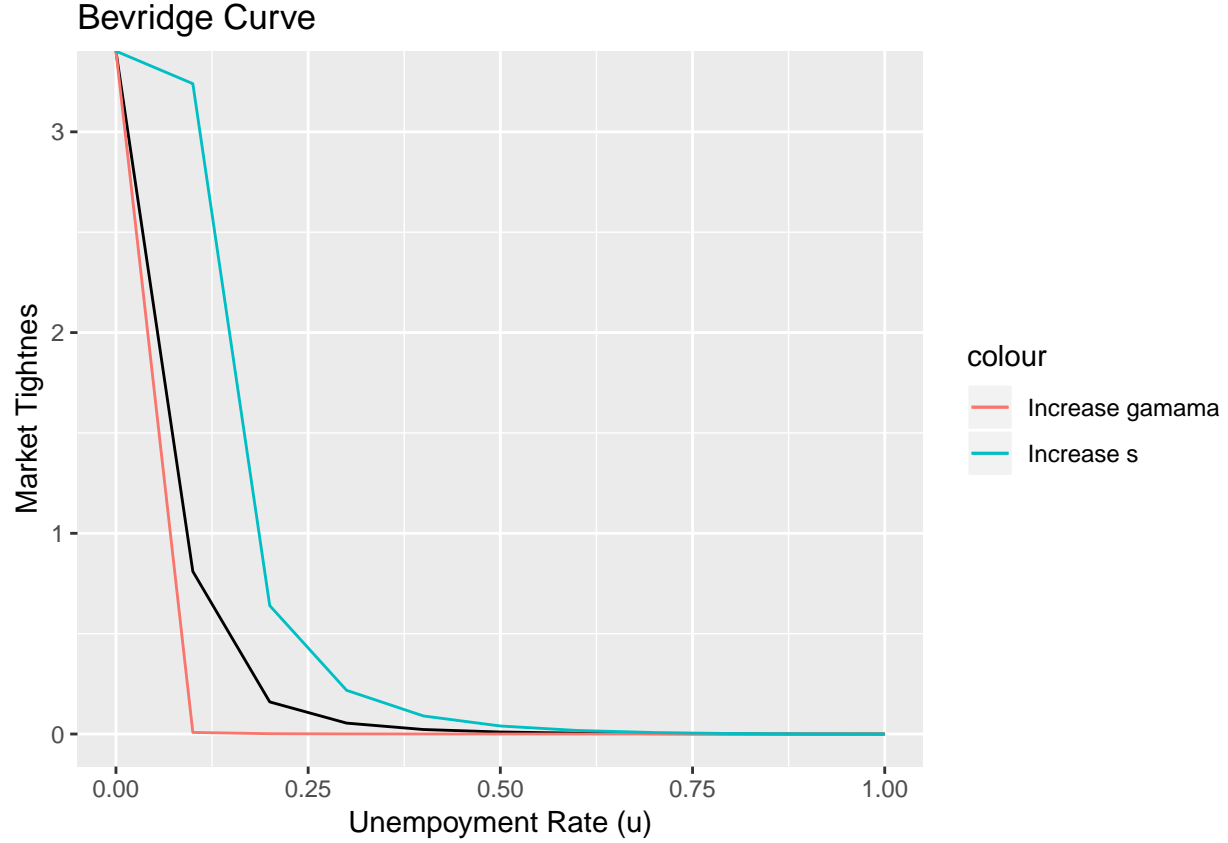
$$u^* = \frac{s}{(s + f(\theta))}$$

Which can be used to plot the a Bevrige curve:

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## 4 Supply of Vacancies

A firm will open a vacancy if the marginal benefit of opening that vacancy is greater than or equal to the marginal cost of opening that vacancy. The firm earns a profit off a vacancy due to the output of the person they hire. The profit that the firm earns is  $\pi = y - w$  where  $y$  is the output of the worker (MPL) and  $w$  is their wage (in each period).

If we recall  $\frac{1}{s}$  is the average duration of a job and  $q$  is the probability of filling a vacancy (vacancy filling rate). This results in:

$$MB = q * (y - w) * \frac{1}{s}$$

Let us denote the cost of opening a vacancy (marginal cost)  $k$ . This means that any given firm will continue to open vacancies until:

$$k = q * (y - w) * \frac{1}{s}$$

This is called the vacancy supply condition (free-entry condition).

If we go back to our example we can plug in our value for  $q$ :

$$k = \gamma \frac{1}{\sqrt{\theta}} * (y - w) * \frac{1}{s}$$

### 4.1 Vacancy Supply curve