

# Consulting Project: QuickBite Delivery Optimization

## Management Science - Food Delivery Logistics

### Client Briefing: QuickBite

#### Meet Your Client

- Industry: Food Delivery / Logistics
- Client Contact: Eliza Chen, CEO
- Company Size: 12 employees, 120+ daily deliveries

#### The CEO's Dilemma

Eliza Chen, CEO of QuickBite

“We started QuickBite four years ago with a simple mission: deliver restaurant-quality meals to busy citizens in Hamburg. But we're bleeding money on delivery costs while customers complain about cold food!

Right now, our 4 drivers just... wing it. They look at their delivery list each morning and decide their own routes based on 'intuition.' The results are terrible:

- 75% of deliveries arrive late
- Customer complaints about cold food: Up 40% this quarter

Our investors are getting nervous. We need to cut delivery costs AND improve on-time delivery. Can you help us design optimal routes that keep food hot and costs low?

We have data from last week's operations. Please show us what's possible!”

#### The Business Context

##### Current Operations

- Daily deliveries: 120 meal orders across Hamburg
- Fleet: 4 delivery drivers with insulated cars
- Depot: Central location (Hamburg Hauptbahnhof area)
- Service hours: 11:00 AM - 9:00 PM
- Driver capacity: Each driver can carry up to 35 meals at once

##### Cost Structure

- Driver wages: €18/hour (including benefits)
- Fuel costs: €0.55 per km
- Late delivery penalty: €5 per late delivery (customer discount)
- Cold food complaints: €10 per complaint

## Customer Expectations

- Each delivery has a time window (requested delivery time  $\pm$  15 minutes)
- Time window violation = Late penalty + Potential cold food complaint

## Your Mission

Design an optimal routing system for QuickBite's 4 drivers that:

1. Minimizes total delivery costs (driver time + fuel + penalties)
2. Maximizes on-time deliveries (arrive within time windows)
3. Respects vehicle capacity (max 35 meals per driver at once)
4. Ensures fairness (balanced workload across drivers)

## The Data

Below is real data from last Tuesday, a typical operating day for QuickBite.

```
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
from datetime import datetime, timedelta

# Set random seed for reproducibility
np.random.seed(2025)

# Depot location (Hamburg Hauptbahnhof)
depot = {
    'name': 'QuickBite Depot',
    'lat': 53.5511,
    'lon': 10.0063
}

# Generate 120 delivery locations across Hamburg
# Hamburg spans roughly: lat 53.45-53.65, lon 9.85-10.15
def generate_hamburg_deliveries(n=120):
    deliveries = []

    # Create realistic clusters (residential areas, business districts)
    clusters = [
        {'lat': 53.5511, 'lon': 10.0063, 'n': 30, 'type': 'city_center'},
        # Altstadt
        {'lat': 53.5534, 'lon': 9.9700, 'n': 25, 'type': 'residential'},
        # Altona
        {'lat': 53.5753, 'lon': 10.0153, 'n': 18, 'type': 'residential'},
        # Eppendorf
        {'lat': 53.5580, 'lon': 10.0742, 'n': 20, 'type': 'business'},
        # Wandsbek
        {'lat': 53.5252, 'lon': 9.9350, 'n': 12, 'type': 'residential'},
        # Bahrenfeld
        {'lat': 53.5440, 'lon': 10.0465, 'n': 15, 'type': 'business'},
        # HafenCity
    ]
```

```

delivery_id = 1
for cluster in clusters:
    for i in range(cluster['n']):
        # Add random variation around cluster center
        lat = np.random.normal(cluster['lat'], 0.008)
        lon = np.random.normal(cluster['lon'], 0.012)

        # Determine time window based on cluster type
        if cluster['type'] == 'business':
            # Business districts: More lunch orders
            hour = np.random.choice([12, 13, 18, 19], p=[0.4, 0.3, 0.2,
0.1])
        else:
            # Residential: More dinner orders
            hour = np.random.choice([12, 13, 18, 19], p=[0.1, 0.2, 0.4,
0.3])

        minute = np.random.randint(0, 60)

        # Time window: ±15 minutes from requested time
        requested_time = f"{hour:02d}:{minute:02d}"
        window_start = f"{hour:02d}:{max(0, minute-15):02d}"
        window_end_min = minute + 15
        window_end_hour = hour + (window_end_min // 60)
        window_end_min = window_end_min % 60
        window_end = f"{window_end_hour:02d}:{window_end_min:02d}"

        deliveries.append({
            'delivery_id': delivery_id,
            'lat': lat,
            'lon': lon,
            'area': cluster['type'],
            'requested_time': requested_time,
            'window_start': window_start,
            'window_end': window_end,
            'order_value': np.random.normal(35, 10)
        })
        delivery_id += 1

    return pd.DataFrame(deliveries)

# Generate delivery data
deliveries_df = generate_hamburg_deliveries(120)

# Display first 10 deliveries
print("QUICKBITE DELIVERY DATA - Tuesday, Nov 19, 2024")
print("=" * 80)
print(deliveries_df.head(10).to_string(index=False))
print(f"\n... and {len(deliveries_df) - 10} more deliveries")
print("\n" + "=" * 80)
print(f"Total deliveries: {len(deliveries_df)}")
print(f"Total order value: €{deliveries_df['order_value'].sum():.2f}")

```

## QUICKBITE DELIVERY DATA - Tuesday, Nov 19, 2024

```
=====
delivery_id    lat    lon    area requested_time window_start
window_end order_value
1 53.550361 10.015111 city_center 18:22 18:07
18:37 44.387576
2 53.545443 9.993619 city_center 18:03 18:00
18:18 31.338218
3 53.557661 9.987915 city_center 19:09 19:00
19:24 42.862084
4 53.539506 9.973181 city_center 18:31 18:16
18:46 36.461754
5 53.559608 10.006745 city_center 12:45 12:30
13:00 34.959365
6 53.559704 9.997752 city_center 19:36 19:21
19:51 39.476978
7 53.545861 9.998407 city_center 19:04 19:00
19:19 29.864538
8 53.549267 9.986467 city_center 18:25 18:10
18:40 31.091045
9 53.552830 10.005464 city_center 19:14 19:00
19:29 54.015407
10 53.545939 9.992114 city_center 18:06 18:00
18:21 50.522051
```

... and 110 more deliveries

```
=====
Total deliveries: 120
Total order value: €4189.24
```

## Delivery Visualization

```
def visualize_deliveries(deliveries_df, depot_location, routes=None):
    """
    Visualize all delivery locations and optional routes.

    Args:
        deliveries_df: DataFrame with delivery information
        depot_location: Dict with 'lat' and 'lon' keys
        routes: Optional list of routes, where each route is a list of
        delivery_ids
    """
    plt.figure()

    # Plot depot
    plt.scatter(depot_location['lon'], depot_location['lat'],
                c='red', marker='s', zorder=5,
                label='Depot (Hauptbahnhof)', edgecolors='black',
                linewidths=2)

    # Plot all deliveries
    plt.scatter(deliveries_df['lon'], deliveries_df['lat'],
```

```

        c='#537E8F', alpha=0.6, label='Delivery', zorder=3)

# If routes are provided, draw them
if routes is not None:
    colors = ['#1f77b4', '#ff7f0e', '#2ca02c', '#d62728']
    for i, route in enumerate(routes):
        if len(route) == 0:
            continue

        # Start from depot
        route_lons = [depot_location['lon']]
        route_lats = [depot_location['lat']]

        # Add delivery points
        for delivery_id in route:
            delivery = deliveries_df[deliveries_df['delivery_id'] ==
delivery_id].iloc[0]
            route_lons.append(delivery['lon'])
            route_lats.append(delivery['lat'])

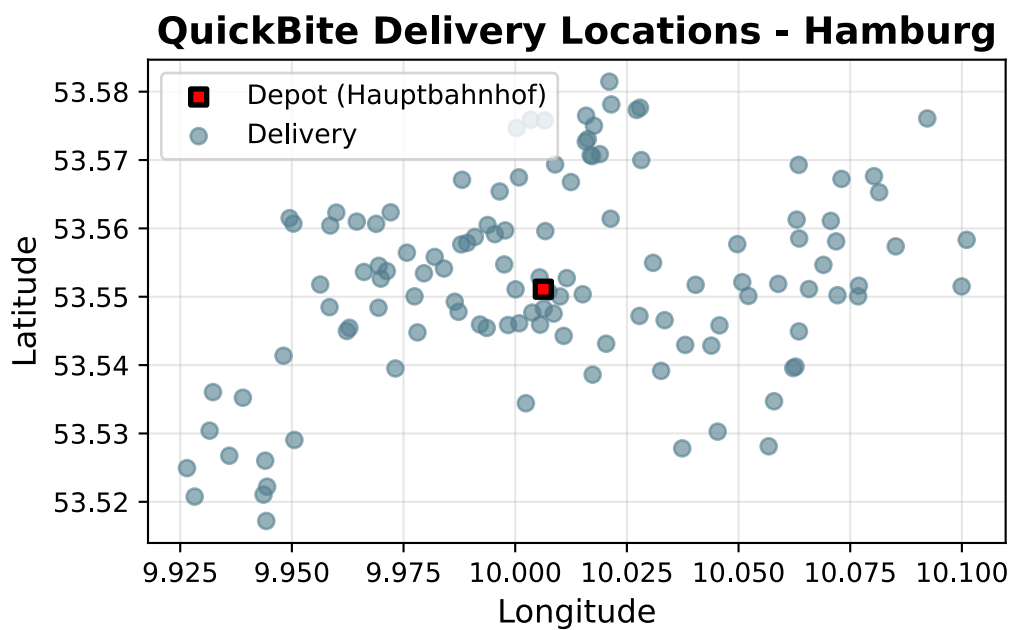
        # Return to depot
        route_lons.append(depot_location['lon'])
        route_lats.append(depot_location['lat'])

        # Plot route
        plt.plot(route_lons, route_lats,
                 color=colors[i % len(colors)], linewidth=2,
                 alpha=0.7, label=f'Driver {i+1} Route', zorder=2)

plt.xlabel('Longitude', fontsize=12)
plt.ylabel('Latitude', fontsize=12)
plt.title('QuickBite Delivery Locations - Hamburg', fontsize=14,
fontweight='bold')
plt.legend(loc='upper left', fontsize=10)
plt.grid(True, alpha=0.3)
plt.tight_layout()
plt.show()

# Visualize all deliveries
visualize_deliveries(deliveries_df, depot)

```



## Helper Functions (Minimal Code Provided)

I provide only basic helper functions. You must implement the routing algorithms yourself.

```
def haversine_distance(lat1, lon1, lat2, lon2):
    """
    Calculate distance between two GPS coordinates using Haversine formula.
    Returns distance in kilometers.
    """
    from math import radians, sin, cos, sqrt, atan2

    R = 6371 # Earth's radius in kilometers

    lat1, lon1, lat2, lon2 = map(radians, [lat1, lon1, lat2, lon2])
    dlat = lat2 - lat1
    dlon = lon2 - lon1

    a = sin(dlat/2)**2 + cos(lat1) * cos(lat2) * sin(dlon/2)**2
    c = 2 * atan2(sqrt(a), sqrt(1-a))

    return R * c

def create_distance_matrix(deliveries_df, depot_location):
    """
    Create distance matrix for all locations (depot + all deliveries).
    Returns numpy array where index 0 is depot, indices 1-120 are
    deliveries.
    """
    n = len(deliveries_df) + 1 # +1 for depot
    distances = np.zeros((n, n))
```

```

# Depot distances
for i, row in deliveries_df.iterrows():
    dist = haversine_distance(depot_location['lat'],
                              depot_location['lon'],
                              row['lat'], row['lon'])

    distances[0, i+1] = dist
    distances[i+1, 0] = dist

# Delivery-to-delivery distances
for i, row1 in deliveries_df.iterrows():
    for j, row2 in deliveries_df.iterrows():
        if i != j:
            dist = haversine_distance(row1['lat'], row1['lon'],
                                      row2['lat'], row2['lon'])
            distances[i+1, j+1] = dist

return distances

# Create distance matrix
distance_matrix = create_distance_matrix(deliveries_df, depot)
print(f"\nDistance matrix created: {distance_matrix.shape}")
print(f"Example: Depot to Delivery #1 = {distance_matrix[0, 1]:.2f} km")

```

Distance matrix created: (121, 121)  
 Example: Depot to Delivery #1 = 0.59 km

## Cost Calculation Function

```

def calculate_route_cost(route, deliveries_df, distance_matrix,
                        depot_location):
    """
    Calculate total cost for a single route.

    Args:
        route: List of delivery_ids in visit order
        deliveries_df: DataFrame with delivery information
        distance_matrix: Numpy array of distances
        depot_location: Dict with depot location

    Returns:
        dict with cost breakdown
    """
    if len(route) == 0:
        return {'total_cost': 0, 'distance': 0, 'time': 0,
                'late_penalties': 0}

    # Constants
    DRIVER_WAGE = 18 # €/hour
    FUEL_COST = 0.55 # €/km
    LATE_PENALTY = 5 # €/delivery
    COLD_FOOD_COST = 10 # €/delivery (if late > 60 minutes)
    
```

```

AVG_SPEED = 25 # km/h (Hamburg traffic)
SERVICE_TIME = 3 # minutes per delivery

total_distance = 0
total_time = 0 # minutes
late_count = 0
cold_food_count = 0
current_time = datetime.strptime("11:00", "%H:%M") # Start time

# Depot to first delivery
first_delivery_id = route[0]
first_idx = deliveries_df[deliveries_df['delivery_id'] ==
first_delivery_id].index[0]
total_distance += distance_matrix[0, first_idx + 1]
travel_time = (distance_matrix[0, first_idx + 1] / AVG_SPEED) * 60 #
minutes
current_time += timedelta(minutes=travel_time)

# Check delivery time window
delivery_info = deliveries_df.iloc[first_idx]
window_start = datetime.strptime(delivery_info['window_start'], "%H:
%M")
window_end = datetime.strptime(delivery_info['window_end'], "%H:%M")

# If arrived early, wait until window opens
if current_time.time() < window_start.time():
    wait_time = (window_start.hour * 60 + window_start.minute) -
(current_time.hour * 60 + current_time.minute)
    total_time += wait_time
    current_time = window_start

# Check if late
if current_time.time() > window_end.time():
    late_count += 1
    # Check if late by more than 60 minutes (cold food complaint)
    late_minutes = (current_time.hour * 60 + current_time.minute) -
(window_end.hour * 60 + window_end.minute)
    if late_minutes > 60:
        cold_food_count += 1

current_time += timedelta(minutes=SERVICE_TIME)
total_time += SERVICE_TIME

# Delivery to delivery
for i in range(len(route) - 1):
    from_id = route[i]
    to_id = route[i + 1]

    from_idx = deliveries_df[deliveries_df['delivery_id'] ==
from_id].index[0]
    to_idx = deliveries_df[deliveries_df['delivery_id'] ==
to_id].index[0]

    dist = distance_matrix[from_idx + 1, to_idx + 1]

```



```

total_distance += dist

travel_time = (dist / AVG_SPEED) * 60
current_time += timedelta(minutes=travel_time)

# Check delivery time window
delivery_info = deliveries_df.iloc[to_idx]
window_start = datetime.strptime(delivery_info['window_start'],
"%H:%M")
window_end = datetime.strptime(delivery_info['window_end'], "%H:
%M")

# If arrived early, wait until window opens
if current_time.time() < window_start.time():
    wait_time = (window_start.hour * 60 + window_start.minute) -
(current_time.hour * 60 + current_time.minute)
    total_time += wait_time
    current_time = window_start

# Check if late
if current_time.time() > window_end.time():
    late_count += 1
    # Check if late by more than 60 minutes (cold food complaint)
    late_minutes = (current_time.hour * 60 + current_time.minute) -
(window_end.hour * 60 + window_end.minute)
    if late_minutes > 60:
        cold_food_count += 1

current_time += timedelta(minutes=SERVICE_TIME)
total_time += SERVICE_TIME

# Return to depot
last_delivery_id = route[-1]
last_idx = deliveries_df[deliveries_df['delivery_id'] ==
last_delivery_id].index[0]
total_distance += distance_matrix[last_idx + 1, 0]
travel_time = (distance_matrix[last_idx + 1, 0] / AVG_SPEED) * 60
total_time += travel_time

# Calculate costs
driver_cost = DRIVER_WAGE * (total_time / 60) # Convert minutes to
hours
fuel_cost = FUEL_COST * total_distance
penalty_cost = LATE_PENALTY * late_count
cold_food_cost = COLD_FOOD_COST * cold_food_count

return {
    'total_cost': driver_cost + fuel_cost + penalty_cost +
cold_food_cost,
    'driver_cost': driver_cost,
    'fuel_cost': fuel_cost,
    'penalty_cost': penalty_cost,
    'cold_food_cost': cold_food_cost,
    'distance': total_distance,

```

```

        'time': total_time,
        'late_count': late_count,
        'cold_food_count': cold_food_count,
        'on_time_rate': 1 - (late_count / len(route)) if len(route) > 0
    else 1.0
    }

# Example: Calculate cost for a simple route
example_route = [1, 2, 3, 4, 5]
example_cost = calculate_route_cost(example_route, deliveries_df,
distance_matrix, depot)
print("\nExample route cost breakdown:")
for key, value in example_cost.items():
    print(f"  {key}: {value:.2f}")

```

```

Example route cost breakdown:
total_cost: 170.40
driver_cost: 144.98
fuel_cost: 5.42
penalty_cost: 10.00
cold_food_cost: 10.00
distance: 9.86
time: 483.27
late_count: 2.00
cold_food_count: 1.00
on_time_rate: 0.60

```

## Your Task

You must develop a routing solution that assigns all 120 deliveries to 4 drivers and provides:

### 1. Jupyter Notebook with Complete Solution

Your notebook should include:

- Data exploration: Visualizations and insights about delivery patterns
- Algorithm implementation: Your routing approach (construction + improvement)
- Results: Final routes for all 4 drivers with cost breakdown
- Analysis: Comparison to a baseline (e.g. random assignment)

#### Note

I won't judge the code quality in this notebook. It's just for me to review your final solution and identify any mistakes if your results seem unrealistic. The final project will be graded primarily based on your presentation and the results you have achieved.

## 2. Presentation

- Problem understanding: Eliza's pain points in your own words
- Your approach: Algorithm choice and justification
- Results: Routes visualization, cost savings, on-time improvement
- Business impact: Recommendations for QuickBite

### Note

Please upload both, presentation and jupyter notebook (or `.py` files) for the final project.

## 3. Key Metrics to Report

- Total cost (all 4 drivers combined)
- Total distance traveled
- On-time delivery rate (% within time windows)
- Number of late deliveries
- Driver workload balance (fairness)
- Cost savings vs. current system (estimate baseline first!)

## Constraints and Requirements

### Important

#### Hard Constraints (Must Satisfy)

1. All deliveries assigned: Every delivery must be assigned to exactly one driver
2. Vehicle capacity: Each driver can carry max 35 meals at once
3. Start and end at depot: All routes begin and end at the depot
4. Time feasibility: Deliveries should be attempted within operating hours (11:00-21:00)

#### Soft Constraints (Optimize)

1. Minimize total cost (driver time + fuel + late penalties + cold food costs)
2. Maximize on-time delivery rate
3. Balance workload across drivers (fairness)

## Tips for Success

1. Capacity matters: With 120 deliveries and 35-meal capacity, you will need to use all drivers. This affects your algorithm design!
2. Time windows are critical: Late penalties and cold food complaints are expensive. Sometimes driving extra distance to be on time is worth it.
3. Clustering helps: Hamburg has natural neighborhood clusters. Use them!
4. Visualize early: Plot routes as you develop them. Bad routes are obvious visually.
5. Start simple: Get a working solution first, then optimize.

6. Fairness counts: Drivers will quit if workload is unfair. Balance is important.

## Common Pitfalls to Avoid

- Ignoring capacity: Don't create routes with 40 deliveries for one driver!
- Forgetting to return to depot: Routes must be round-trips
- Not checking time windows: Validate after every algorithmic change
- Over-optimization: A good solution with clear explanation beats a "perfect" black box
- Poor visualization: Make sure your routes are clearly visible and understandable
- No baseline comparison: Always show improvement vs. current system!

## Data Access

All data is provided in this notebook:

- `deliveries_df`: DataFrame with 120 deliveries
- `depot`: Dict with depot location
- `distance_matrix`: Numpy array of distances
- Helper functions: `calculate_route_cost()`, `visualize_deliveries()`

You may add additional functions as needed!

## Deadline

- Notebook submission & Presentation: Lecture 12
- Good luck, consultants!

## Bibliography