

NEHA VERMA
Resident of: Kanpur
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Career Objective:

Seeking a position to utilize my skills and abilities on an industry that offers professional growth and innovative.

Professional Synopsis

Specialization : MBA (Finance, Marketing)

Core Skills: Management skills, Time management

Orientation: Task oriented

Personality: Confident, Helpful

Core Competencies

Teamwork, Leadership, Coordination, Customer,
Orientation, Grooming, Hygiene, Result oriented,
Disciplined

Qualification:

Professional qualification :

MBA from Dr. Virendra Swarup Institute of Computer studies affiliated to AKTU, LUCKNOW and approved by AICTE Ministry of HRD gov. of India

Academic Qualification:

- **Post Graduation** (MBA) from AKTU University
- **Graduation** (B.Com) from CSJM UNIVERSITY in 2019.
- **Intermediate with (COMMERCE)** from U.P Board English medium in 2016.
- **High School** from U.P. board (English medium) in 2014.

- **Experience :**

- Training completed in **Dataman Software company** as a Business development executive.
- Currently working in **4fox Business Solution** as a Business developer manager and team leader.

Roles & responsibilities

- Setting goals and developing plans for business and revenue growth
- Researching, planning, and implementing new target market initiatives
- Researching prospective accounts in target markets
- Pursuing leads and moving them through the sales cycle

- Developing quotes and proposals for prospective clients
- Setting goals for the business development team and developing strategies to meet those goals
- Training business development staff
- Attending conferences and industry events

Computer Proficiencies

(DIPLOMA IN O'LEVEL)

Extra Curricular Activities:

Actively participated in “soft skills program” (personality development) organised by Dr. Virendra swaroop educational foundation.

***Actively participated in virtual courses (digital marketing) organised by Google (management essential) organised by upgrad and (financial risk analytics) organised by grate learning.**

***Actively participated in virtual internship as a (business development) from shine projects.**

***Actively participated in virtual internship as a (financial analyst) from jmarathon.**

***Actively participated in internship as a Telecaller from Dataman Software company.**

Personal Profile:

Date of Birth: 08-07-1998

Marital Status: Unmarried

Languages Known: Hindi/English

Hobbies: Reading/Dancing

References:

I hereby declare that the information furnished above is true to the best of my knowledge.

NEHA VERMA

Place: Kanpur