

TEENA HASSIJA

(Educationist, Researcher & Mentor)



PROFILE SYNOPSIS

An educator and mentor with over one and a half decades of experience, has been engaged in igniting the minds of 5000+ young people in an innovative way by educating them on the rules of taxation laws and commercial laws, as well as mentoring them in their career succession.



CORE COMPETENCIES

- ✚ Innovative Teaching Pedagogies
- ✚ Classroom Management
- ✚ Research and Innovation Critical Thinking
- ✚ Learning Quest
- ✚ Team Building
- ✚ Event Management
- ✚ Impactful Speaking Skills
- ✚ Motivational Skills
- ✚ Project Management



EDUCATION & CERTIFICATION

- ✚ Leadership Essential program from Iron lady
- ✚ Ph.D. From Mewar University, Chittorgarh under Supervision of Dr. S S Khanka Leadership on Organizational Performance (A Case Study of Escorts Limited, Faridabad) (Final Thesis Submitted)
- ✚ Masters of Commerce, Kurukshetra University
- ✚ MBA (HR), Kurukshetra University
- ✚ B. Com, Govt. College, Safidon (Haryana)
- ✚ Advanced Diploma in Career
- ✚ Counselling from Bodhami Pvt. Ltd.
- ✚ Short term course on Public Speaking



AREAS OF INTEREST

- ✚ Commercial and Taxation Laws
- ✚ Leadership and Team Building
- ✚ Mentoring to the Students
- ✚ Personal Branding
- ✚ Career Spotlighting

House No. 104, First Floor, DLF, Sector 10, Faridabad-121006



+91- 9717494449



teenahassija28@gmail.com



<https://www.linkedin.com/in/teena-hassija-769b3a6a/>

Organization Experience

Director @SPRINT EXCELLENCE [October 2021 – Till Date]

In order to make young generation industry ready, it is necessary to provide them proper career guidance and hand holding support to ensure a pleasant return on time investment), so as an educationist, I have taken this initiative to mentor them. I led many workshops and training programs at various schools/colleges/Institutions and make a difference in the life of the students.

Key Achievements:

1. Contribute to the holistic Development of young minds in the associations of many prestigious organizations as DAV Institute of Management, Faridabad, D.A.V. Centenary College, Faridabad, DAV (P.G.) College, Karnal, DAV College, Cheeka, DAV School, NIT-3, Faridabad, SPS International School, Palwal, Jeevan Jyoti Global School, Palwal, nav Jeevan Public School, Faridabad and many other at the platform of SPRINT EXCELLENCE.
2. Organized National Level Championship 'Singing Star 2022' with Bollywood singer Salman Ali and international music group 'Chuna banzo'.
3. Achieved Best Career Counsellor Award in June 2022 by Mind Sense for the exemplary contribution in the holistic development of young minds.

**Assistant Professor – Manav Rachna International Institute of Research and Studies, Faridabad,
[August 2009 till September 2021]**

During the exponential period of serving in the university, I have been professionally groomed along with the imparting of the academic and other essential skill sets into the young's minds perusing BBA, B. Com, and M.Com.

Achievements -

- Developed and upgrade the **curriculum**s as per industry demand.
- Created new courses and updated the existing one in every 2.5-3 years of time. Also aligned the course outcomes with the programme objectives for each course of expert area.
- Scheduled the teaching plans according to the lesson plan.
- Analyzed the end semester results of the students, generated reports, took remedial actions to ensure improvements
- Guided of the students for their career growth, future career path, and for maximizing the outputs.
- Prepared the question papers (evaluation process) according to '**Blooms Taxonomies**'.
- Conducted **alumni meets** as Alumni coordinator for the department.
- **Organized** numerous Seminars, webinars, Management Development Programs, Faculty Development Programs.
- Lead administrative task of evaluation of the End Semester Theory Examination as **Superintendent**.
- Lead administrative task of End Semester Theory Examination as **Deputy Superintendent**.
- Implemented **bridge modules** for weaker students to facilitate the learning of economics, accountancy, and mathematics courses.
- In charge for **Industrial Connect Series**.
- Lead the department for specific period as an **officiating Head of the Department**.
- Served as a **time table** coordinator.
- Supervised the **dissertation projects** for P. G. students and research/**industrial projects** for U.G. students.
- Got published numerous **articles in renowned journals and chapters in the books**.
- **Presentation of research papers** at various seminars and conferences.
- Organized **parent teacher meets** (PTMs) to ensure continuous growth in the performance of the undergraduates.

Lecturer – KVA D.A.V. College for Women, Karnal [July 2008 till February 2009]

During this small tenure of working with DAV College, I was largely engaged with teaching activities with BBA, B. Com and M. Com students.

Achievements -

- Successfully prepared and delivered the lectures and tutorials.
- Collaborated with other academics and senior lecturers to improve teaching methods and expand knowledge base.
- Participated in training opportunities and initiatives at the institution.
- Provided support to the students and colleagues

Lecturer –D.A.V. (P.G.) College, Karnal [July 2007 till March 2008]

During this small tenure of working with DAV (P.G.) College, I was mostly engaged with teaching activities with B. Com and M. Com students.

Achievements -

- Successfully prepared and delivered the lectures and tutorials.
- Collaborated with other academics and senior lecturers to improve teaching methods and expand knowledge base.
- Participated in training opportunities and initiatives at the institution.
- Provided support to the students and colleagues.
- Assisted the senior faculties in routine administrative work.

Publications/ Research Paper Presentations/ Trainings and Workshops/ Expert Talks/ Awards and Recognitions

Publications:

- Gupta and Hassija (May, 2020). Challenges of Indian Aviation Industry and Strategies to Deal with them: A Case Study. Global Journal of Enterprise Information System. 12 (1); p-ISSN: 0975-153X, e-ISSN: 0975-1432.
- Hassija and Srivastava (May, 2020). Impact of Artificial Intelligence in customer satisfaction for Banking Industry. International Journal of Advanced Science and Technology (**Scopus Indexed Journal**), 29 (9), 1947-1962; p-ISSN: 2005-4238, e-ISSN: 2207-6360.
- Gupta, Hassija and Srivastava (March, 2020). Comparative Analysis of Indian Aviation Industry: Evidence from Top Three Airlines, 11th National Conference on Contemporary Management Research organized by Appejay Business School, Dwarka, New Delhi, ISBN:978-93-84562-14-4.
- Gupta, Hassija and Srivastava (January, 2020). Cost Analysis and Financial Performance of Indian Aviation Industry: A Comparative Analysis. Proceedings of the 6th International Conference on Recent Trends and

Advancements in Engineering and Technology (ICRTAET 2019-20), 188, e-ISBN 978-93-88484-94-7.

- Hassija, T., Shrivastava, P. (2019). An Effect of Leadership Style on Organizational Employee performance: A Critical Review. Journal of Human and Work Management, MRIIRS, 5(1), 31-41.
- Hassija, T., Watts, S. (2019). Consumer Protection Act, 1986 and roll of businesses to avoid consumer grievances. International Journal of Emerging Technologies and Innovative Research, 6(4), 167-176.
- Watts, S., Hassija, T., and Mittal, U. (2019). A Case Study of Sales promotion Strategies in Keshar Enterprises. Review of Research, 8(4), 83-88. Hassija, T., Khanka, S. S. (2018). Effect of Leadership practices on Financial Performance of an Organization: A Case Study of Escorts Limited. Quest International Multidisciplinary Research Journal. 7(2), 170-186.
- Hassija, T., Khanka, S. S. (2018). Organizational Performance Indicators: A Path to Identify the Effect of Leadership Styles on Organizational Performance. International Refereed Journal of Reviews and Research, 6(3), 92-111.
- Hassija, T., Khanka, S. S. (2018). Effective Leadership Style for Service Sector: A case study of the Insurance sector in India. Global Trends in Management, Media and Information Technology Appejay Business School, Dwarka, New Delhi, 19-24.
- Hassija, T. (2017). GST: An Understanding for Tax Payers. International Journal of Engineering and Management Research, 7(3), 273-277.
- Hassija, T., Watts, S. (2014). Entrepreneurial Awareness of MSME Policies in India. DAVCC's Advance Management Research: An International Journal, 2(2), 174-186.
- Hassija, T. (2014). Strategic Human Resource Management in Changing Environment. International Journal of Review, Surveys and Research, 3(2), 86-99.

Research Paper Presentations:

- Paper Presentation in 7th PAN IIM WORLD MANAGEMENT CONFERENCE organized by IIM Rohtak, Haryana, December 12-14, 2019.
- Paper Presentation in 11th National Conference on Contemporary Management Research organized by Appejay Business School, Dwarka, New Delhi, 6th March, 2020.
- Paper Presentation in 9th National Conference on Contemporary Management Research organized by Appejay Business School, Dwarka, New Delhi, 2nd February, 2020.
- Paper Presentation in International Conference on Marketing: Relationship of Marketing with Business Growth in Context of SMEs, September 12-13, 2014.
- Paper Presentation in Two-Day National Seminar on Contemporary Issues and Challenges in Commerce, Management, and Technologies, 7-8 February 2014.

Trainings and Workshops:

- One day National Leadership Conclave on “Leadership Strategies in the Era of Industry 4.0” on 7th September 2019.
- Two days of Management Development Training for corporate persons on “GST and Its Implications” at Manav Rachna International University, Faridabad, from 18-19th May, 2017.
- Two days of Management Development Training for the Officers of Central Excise and Service Tax Commissionerate, Faridabad I and II on GST: Registration, Returns and Payments at Manav Rachna International University, Faridabad, from 22-23rd June, 2017.
- Two days of Faculty Development Training on International Financial Reporting Standards organized by MRIU with association of ISDC at Manav Rachna International University, Faridabad, from 3rd - 4th July, 2017.
- Five days ICT based Short Term Training Program on “Strategic Management and SWOT Analysis for Institution Excellence” organized by The Entrepreneurship Development and Industrial Coordination Department (EDIC), NITTTR, Chandigarh, at Manav Rachna International University, Faridabad, from 21 - 25 August, 2017.

Expert Talks/ Trainings/ Career Counselling Sessions:

- Conducted a one-day workshop on “Career choices for Commerce Students in 21st Century” for Post-graduate and undergraduate students at DAV (P.G.) College, Karnal on 6th October, 2022.
- Successfully conducted a technical session in the ‘Induction Program of MBA’ at DAV Institute of Management, Faridabad on 1st October, 2022 to sensitize MBA students on requisite skills for 21st century and to make them aware on “New MBA in the Industry 4.0”.
- Conducted a one-day workshop on “Skills for Industry 4.0” for Post-graduate and undergraduate students at DAV College, Cheeka on 20th September, 2022.
- Train the teachers of SPS International School, Palwal on Effective Communication Skills in the Two

days Upskilling Program held in February, 2022.

- Successfully influenced Commerce and BBA Students by giving a Career Counseling Session on “Career in Industry 4.0” in DAV Centenary College, Faridabad in March, 2022.
- Had a highly impactful talk with the 12th class students of DAV School, NIT-3, Faridabad on their career potential in March 2022.
- An exclusive talk on Career development in the era of Industrial revolution with the parents and students of NavJeevan School, Sector 10, Faridabad in the month of November 2021.
- Expert talk on “Preparing for Tomorrow’s Workplace Skills” to the BBA & B. Com students of Institute of Innovation in technology & Management on 16th October 2021.
- Delivered session as a resource person on ‘Taxation and Compliances for Startups’ in 6-week Technology based Entrepreneurship Development Program on Cyber Security and Cloud Computing sponsored under DST-NIMAT scheme in association with IBM from 1st Feb-19th March 2021.
- Expert talk on “Tax Planning with respect to Foreign Collaborations and Joint Ventures” to the B. Com (TTP) students of D.A.V. Centenary College, Faridabad on 12th April 2017.

Awards and Recognitions:

- Awarded in June 2022 as best career counselor of Faridabad by well-known Bollywood singer 'Salman Ali' at a talent competition produced by Mind Sense.
- Recognized as a top performing educator for her significant contribution and commitment in shaping up students’ career (from Bodhami Pvt Ltd).

Personal Details

Husband Name	Mr. Varun Hassija
Marital Status	Married
Nationality	Indian
Languages Known	English, Hindi

Career Mission

I am committed to impact prolifically the lives of at least one million youngsters by providing appropriate education in my core areas of expertise and by guiding them in making career choices that will help them achieve their goals.

Declaration

I hereby declare that the above-mentioned facts and figures are true to the best of my knowledge and belief.

Date: -
Place: -

(Teena Hassija)

