#### **NIRAJ KUMAR**

C 129, Gaur Siddartham Siddarth Vihar, Ghaziabad -201009

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Experienced Publishing Professional | Experts in Proofreading | Print & Digital Advertisement | Mentorship Leader | Team Manager

### **Professional Experience: -**

Last Employer: Coforge Limited

SEZ Noida Campus, Tech Zone, Plot No. 2 & 2A Yamuna Expressway, Greater Noida, UP-India

**Last Designation:** Asst. Manager - Operations Working Duration: April 2022 to June 2023

- Collaborated closely with the Creative team to ensure timely project delivery, consistently meeting defined Service Level Agreements (SLAs).
- Successfully interpreted and fulfilled client expectations and requirements, proactively planning for training to enhance team capabilities.
- Implemented technical solutions to streamline processes, significantly reducing manual effort and enhancing efficiency.
- Maintained continuous engagement with clients to understand their perceptions, fostering strong relationships and identifying opportunities for additional projects.
- Developed and maintained monthly dashboards to track project progress, ensuring alignment with client expectations.
- Spearheaded the identification of new service offerings, proposing and implementing additional lines of services to expand business capabilities.
- Acted as the primary point of contact for various operational needs including asset allocation, transportation logistics, and maintenance scheduling.
- Updated and managed risk-ranking and delivery dashboards, providing comprehensive monthly reports to senior management.
- Managed billing processes, meticulously preparing and submitting accurate data to clients for approval, ensuring smooth financial transactions.

Previous Designation: Team Lead – Operations

July 2019 to April 2022

Was managing a team of 40+ associates and responsible for client, delivery & team management.

Joined as: Quality Control

July 2019 to April 2022

- Managed quality control and proofreading processes for advertisements across print and digital platforms, ensuring adherence to typography, instructions, style, and specifications.
- Implemented a "Right at First Time" approach to maintain high standards despite tight deadlines, consistently delivering error-free content.
- Played a key role in grooming and mentoring the design and quality control teams, fostering a culture of continuous improvement and excellence.

### **Previous Experience:**

Employer: Express KCS

Phase IV, Udyog Vihar, Sector 18 Gurugram, Haryana 122016

Last Designation: Sr. Mentor - QA

Working Duration: Sept. 2007 – Oct. 2011

• Managed quality control and proofreading processes for advertisements, ensuring adherence to typography, instructions, style, and specifications.

• Played a key role in grooming and mentoring the design team, fostering a culture of continuous improvement and excellence.

Employer: Cyber Media (India) Ltd.

Cyber House B-35 Sec-32

Gurgaon (NCR Delhi), Haryana 122001

**Last Designation:** Proofreading Specialist Working Duration: Feb 2006 - Sep 2007

- Specialized in proofreading financial documents to ensure accuracy and consistency in content.
- Collected and compiled data for the Yellow Pages directory, supporting accurate information dissemination.
- Assisted the sales team by gathering pertinent information for new business development initiatives.

First Employer: TechBooks International (now Aptara Inc.)

A 37, Block A, Sector 60

Noida, Uttar Pradesh 201301

Last Designation: Proofreader

Working Duration: December 2004 – February 2006

- Initiated career at Aptara (formerly TechBooks International) as a fresher, receiving comprehensive training in proofreading financial documents.
- Developed foundational skills in proofreading and ensuring accuracy in financial content through structured training and mentorship.

### Key Skills: -

• CMS Expertise: Xpance, AdWatch

Publishing

Proofreading

• Shift Planning & Team Management

• Operations: Production Planning

Graphic Designing

Typesetting

Client Management

Communication

Creativity

• Strategic Thinking

Power BI

Adobe Acrobat

Quality Control

Coaching & Mentoring

# **Professional Qualification: -**

eMBA from Mangalam School of Management & Technology, Delhi (2015-17).

# **Academic Qualification: -**

Graduation (Commerce) from VKSU, Arrah (Bihar) in 2003. Senior Secondary (Commerce) from BIEC, Patna in 1999. Higher Secondary from BSEB, Patna in 1997.

### **Desired Job Details: -**

Salary Package: 8.52 Lakhs (Last CTC)

Expected Salary: Negotiable

Availability: Ready to Join as soon as possible

# Achievements: -

- Promoted to Asst. Manager 2022
- Promoted to Team Lead 2019
- Award of Excellence winner for the year 2016 & 2017 (NIIT Technologies)

### Personal Details: -

Mother's Name: Smt. Indu Devi Date of Birth: 28th Dec. 1982

Marital Status: Married Blood Group: O<sup>+</sup>
Nationality: Indian

Date:

Place:

(Niraj Kumar)