

Vijay Sharma

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"Seeking a position to utilize my total experience skills and abilities offers professional growth while being resourceful, innovative and flexible.

Job Title: Sales & Marketing

Work Load: Full Load

Current Salary: Rs. 50000/- PM Take Home

Notice Period: 30 Days or less

Willing to relocate to: Senegal - Jaipur, Rajasthan - Gangapur, Rajasthan

Personal Details

Date of Birth: 1983-06-30

Eligible to work in: Ethiopia, Gambia, Georgia, Ghana, Hong Kong, India, Nepal, Niger, Russia, Senegal, Singapore, South Africa, Switzerland, Tanzania, Zambia

Highest Career Level: 2-5 years experience

Industry: Marketing, Mining & Oil, Other, Sales

Total years of experience: 20

Work Experience

Sr. Store Manager

Semhkat SARL - Congo

November 2020 to Present

Being a senior store manager, responsible for the safety of all materials, checking of materials and products at the time of use as well as inward, entry in journal, similar work for outgoing materials etc. Notifying the concerned department to purchase the material before it runs out, making three types of list of purchases, one is local purchase, second is monthly purchase and third is half yearly purchase etc. Submitting reports to the Plant Manager every evening etc. Checking the reports of store keepers daily, taking stock of available material and checking etc. As additional work, providing food coupons to the workers, checking the quality of food and related work etc.

Stock taking on yearly basis submit report and analysis about short or excess material with store keeper.

Working as per auditor or analyst.

Sales Manager

Raj Rishi Steels - Jaipur, Rajasthan

April 2017 to July 2020

Dealer Development, Continue Follow Up.

- o Also Responsible To Payment Against Material.

- o Daily Monitoring of Market Rates of Competitors

- o Maintain orderliness and cleanliness of the Orders
- o Prepare tour plan for marketing in Rajasthan.
- o Report to Director on Daily Basis.
- o Clear complained or disputes.

StoreKeeper

Bright Metals (I) Pvt. Ltd. - Jaipur, Rajasthan
December 2014 to April 2017

Maintain inventory,prepare requisition, physical stock matching, check quality and materials quantity, report to director on weekly and monthly basis etc

Store Keeper

Gravita Senegal SAU - Dakar
November 2010 to December 2011

Being a store keeper, responsible for the safety of all materials, checking of materials and products at the time of use as well as inward, entry in journal, similar work for outgoing materials etc. Notifying the concerned department to purchase the material before it runs out, making three types of list of purchases, one is local purchase, second is monthly purchase and third is half yearly purchase etc. Submitting reports to the Plant Manager every evening etc. Checking the reports of store keepers daily, taking stock of available material and checking etc.

Stock taking on yearly basis submit report and analysis about short or excess material with store keeper. Working as per auditor or analyst.

Area Sales Manager

Sarawagii Enterprises CNF of RELIANCE DAIRY FOODS LTD - Jaipur, Rajasthan
January 2010 to September 2010

Dealer Development, Continue Follow Up.

- o Also Responsible To Payment Against Material.
- o Daily Monitoring of Market Rates of Competitors
- o Maintain orderliness and cleanliness of the Orders
- o Prepare tour plan for marketing in Rajasthan.
- o Report to Director on Daily Basis.
- o Clear complained or disputes.

Store Manager

REI Sixten Ltd - Jaipur, Rajasthan
April 2008 to January 2010

As a Store Manager, he is responsible for the entire staff as well as quality availability of favorite products to the customers, handling complaints, submitting weekly, fortnightly and monthly reports to the head office, generating PO, creating sales orders etc.

Commercial Executive

Reliance Retail Limited - Jaipur, Rajasthan
January 2007 to April 2008

Leading the cashier team as a commercial executive, solving the counter disputes in the company's interest, sending the report to the head quarters weekly, fortnightly and monthly, etc.

Roving Inspector in Q.C

Genus Innovation Ltd - Jaipur, Rajasthan

November 2003 to December 2006

Being in the quality department, checking the quality and moving the material forward, being a roving inspector, distributing the work to all the workers and new staff, listening to the problems, working keeping in mind the quality of the product and production, etc.

Education

Diploma in RSCIT

Kota University - Kota, Rajasthan

2013

Master's degree in HINDI

University of Kota - Kota, Rajasthan

July 2003 to June 2005

Bachelor's degree in Hindi

Maharishi Dayanand Saraswati University - Gangapur, Rajasthan

July 2000 to June 2003

Skills / IT Skills

- Persuasive skills
- Ability to present the facts in an analytical and convincing manner.
- Research and innovation. Adverse conditions pressurize me to produce best out of me. My Strength is my hard work. Confidence devoted towards perfection. Willingness to learn & experiment things, Deep sense of commitment.