Ing. et Ing. Benjamin Fistein, MIM

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WORK EXPERIENCE

KPMG

· Prague, CZ · 2019 - present

Associate Manager, Technology Consulting

Leading major digital transformation projects, with a focus on FS and EPNG.

- In charge of designing the target post-digitization business architecture of the largest Czech power retailer
- Key role in various cash-less & less-cash, fleet and branch network optimization projects for major banks
- Responsible for KPMG's internal & external international network and projects

CSOB

• Prague, CZ • 2017 - 2019

Open Banking and API Manager

Managing the biggest Czech bank's open banking efforts and API competence center.

- · Senior user in several key projects: PSD2, Multibanking, BankID, liaison between IT and business
- . Developing the bank's open banking strategy & budget plans and reporting directly to the BoD
- Identified and implemented approx. 5mil CZK yearly cost reduction through more efficient processes

IOLEVEL Co-founder, CEO • Prague, CZ • 2016 - present

Founded the company that develops PeachPie.io, a software that translates PHP to .NET, used by approx. 35k people.

- Business plan and company infrastructure creation, managing developers, partner, customer & investor relations
- DevOps and Agile implementation, co-ordination of business needs with development
- Heavily supported by Microsoft, inducted into the .NET Foundation, received €50k H2020 grant from the EU

HEWLETT PACKARD ENTERPRISE Commercial Account Manager for Germany

• Prague, CZ • 2015 –2017

Managed set of 200 strategic SMB accounts, consulted C-level executives on server, storage, networking and cloud.

- Consistently overachieved quota by 135%, 115% and 124%; overall 125%
- Generated 170% pipeline inter-quarter growth through strategic customer acquisitions
- Received highest employee rating, set on "accelerate" path for management position, won several awards

ABB CZECH REPUBLIC IT Project Manager

• Prague, CZ • 2014 – 2015

Solved the problem of unsuccessful graduate hiring - implemented effective strategy and led subsequent IT transformation.

- Achieved 65% increase in graduate applications
- Implemented new hiring strategy based on outputs of Sociomapping® methodology
- Led ABB CZ's career web transformation, complete implementation using Sitefinity; beat go-live plan by 2 weeks

EDUCATION

2013-2015: Vysoká škola ekonomická (University of Economics, Prague)

CEMS MIM – Master in International Management

Summa cum laude – graduated with highest distinction, ranked 1st in the class Exchange semester: University of Cologne, Faculty of Business Administration

2011-2013: Vysoká škola ekonomická (University of Economics, Prague)

Master in International Business

2008-2011: Florida State University, Tallahassee, USA

BS in Marketing; Magna cum laude - graduated with distinction

LANGUAGE SKILLS

English (C2, native) • German (C2, native) • Czech (C2, native) • French (B2) • Spanish (B1) • Russian (A1) • Hebrew (A1)

CERTIFICATIONS

Prince2 Foundation • SAFe Agilist • Certified Scrum Fundamentals • ITIL, Prince2 Agile intro • BMPN 2.0

PERSONAL INTERESTS

Tennis (competitive for 10 years) • Poker (professional for 5 years) • Languages • Guitar • Technology • Startups • FinTech