Quote

Quote Name: XXX

Customer Project No: XX123456 Version No: V1R2

|  |  |  |  |
| --- | --- | --- | --- |
| **Release Date:** | **XX/XX/XXXX** | **Expiry Date:** | **XX/XX/XXXX** |
| Customer Business Unit Contact Name: | | XXXX | |
| Customer Business Unit Contact Number: | | XXXX XXX XXX | |
| Customer Business Unit Contact Email: | | XX@CUSTOMER.com.au | |

Quote Terms and Conditions

This Quote and any work performed as a result shall be governed by the terms and conditions of the Master Services Agreement between Customer and Supplier dated 29 April 2011 (MSA).

## Residual security Risks

None.

# Quote Costs

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat. Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur. Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum

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|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Once Off Charges** |  |  | |  | |  |
| Consultancy Services - GST Excl | Units | Unit Price | | Extended Price | |
| Programme Support/Implementation (Day - 8 hours) | 5 | 1198.2 | | $ 5,991.00 | |  |
| Programme Manager (Day - 8 hours) | 25 | 1120.43 | | $ 28,010.75 | |  |
| Project Manager (Day - 8 hours) | 120 | 1123.52 | | $ 134,822.40 | |  |
| Technical Consultant - Solution Designer (Day - 8 hours) | 90 | 1126.61 | | $ 101,394.90 | |  |
| Test Engineer (Day - 8 hours) | 10 | 1129.7 | | $ 11,297.00 | |  |
| Architect (Day - 8 hours) | 60 | 1132.79 | | $ 67,967.40 | |  |
|  |  |  | |  | |  |
| **Consultancy Services Sub-Total** | ① | | | $ 349,483.45 | |  |
| Once Off Charges - Hard MAC - GST Excl | Quantity | Unit Price | | Extended Price | |  |
| Security Device Complex - Install or Relocate | 5 | $ 1,198.20 | | $ 5,991.00 | |  |
| Security Device - Decommission | 25 | $ 1,120.43 | | $ 28,010.75 | |  |
| Security Device - Upgrade | 120 | $ 1,123.52 | | $ 134,822.40 | |  |
|  |  |  | |  | |  |
| **Hard MAC Sub-Total** | ② | | | $ 168,824.15 | |  |
| One Time Charge - Infrastructure - GST Excl | Quantity | Unit Price | | Extended Price | |  |
| Cisco, SFP-10G-SR, 10GBASE-SR SFP Module | 5 | $ 1,198.20 | | $ 5,991.00 | |  |
| Cisco, SFP-10G-LR, 10GBASE-LR SFP Module | 25 | $ 1,120.43 | | $ 28,010.75 | |  |
| Cisco, Catalyst 4500 E-Series Supervisor 8-E | 120 | $ 1,123.52 | | $ 134,822.40 | |  |
|  |  |  | |  | |  |
| **Infrastructure Sub-Total** | ③ | | | $ 168,824.15 | |  |
| Once Off Charges - Ad-Hoc - GST Excl | Quantity | Unit Price | | Extended Price | |  |
| **Ad-Hoc Sub-Total** | ④ | | | $ - | |  |
| Once Off Charges - Ad-Hoc - GST Excl | Quantity | Unit Price | | Extended Price | |  |
| CSG Data Centre work allowance | 1 | 30,000 | | $ 30,000.00 | |  |
|  |  |  | |  | |  |
| **Other Sub-Total** | ⑤ | | | $ 717,131.75 | |  |
| Total Once Off Charge - GST Excl |  |  | |  | |  |
| ①+②+③+④+⑤=⑥ | | | | $1,404,263.50 | |  |
| **Ongoing Resource Unit Charges** |  |  |  | |  | |
| Additional Resource Units - GST Excl | Quantity | RU Price (per month) | | Unit Extended Price | | Total Contract Value |
| Firewall - Infrastructure - New - Complex (ASA5585) | 2 | $ 1,487.33 | | $ 2,974.66 | | $ 142,783.68 |
| Firewall - Support - Complex | 2 | $ 434.99 | | $ 869.98 | | $ 41,759.04 |
| Firewall - Maintenance - Complex - Gold | 2 | $ 4,930.39 | | $ 9,860.78 | | $ 473,317.44 |
| Firewall - Infrastructure - New - Complex (ASA5585) | 2 | $ - | | $ - | | $ - |
| Firewall - Support - Complex | 2 | $ - | | $ - | | $ - |
| Firewall - Maintenance - Complex - Gold | 2 | $ - | | $ - | | $ - |
| Router - Infrastructure - New - Complex (Cat4506) | 4 | $ 493.34 | | $ 1,973.36 | | $ 94,721.28 |
| Router - Support - Complex | 4 | $ 303.40 | | $ 1,213.60 | | $ 58,252.80 |
| Router - Maintenance - Complex - Gold | 4 | $ 394.20 | | $ 1,576.80 | | $ 75,686.40 |
| Router - Infrastructure - New - Complex (ASR1002) | 2 | $ - | | $ - | | $ - |
| Router - Support - Complex | 2 | $ - | | $ - | | $ - |
| Router - Maintenance - Complex - Gold | 2 | $ - | | $ - | | $ - |
| Switch - Infrastructure - New (Cat3850) | 2 | $ 1,394.34 | | $ 2,788.68 | | $ 133,856.64 |
| Switch - Support - Medium | 2 | $ 439.49 | | $ 878.98 | | $ 42,191.04 |
| Switch - Maintenance - Medium | 2 | $ 4,329.49 | | $ 8,658.98 | | $ 415,631.04 |
| TWS Service 3 - Data Centre - Incremental Internet Gateway | 1 | $ 3,493.43 | | $ 3,493.43 | | $ 167,684.64 |
|  |  |  | |  | |  |
| **Additional Resource Units Sub-total** | ⑦ | | | $ 34,289.25 | | $1,645,884.00 |
| New Resource Units (Subject to Contract Variation) | Quantity | RU Price (per month) | | Unit Extended Price | | Total Contract Value |
| **New Resource Units Sub-Total** | ⑧ | | | $ - | | $ - |
| Reduced Resource Units | Quantity | RU Price (per month) | | Unit Extended Price | | Total Contract Value |
| Medium - Switch - Existing - Infrastructure | 50 | $ 193.40 | | $ 9,670.00 | | $ 464,160.00 |
| Medium - Switch - Existing - Support | 50 | $ 394.20 | | $ 19,710.00 | | $ 946,080.00 |
| Medium - Switch - Existing - Maintenance | 50 | $ 493.48 | | $ 24,674.00 | | $1,184,352.00 |
|  |  |  | |  | |  |
| **Reduced Resource Units Sub-Total** | ⑨ | | | $ 54,054.00 | | $2,594,592.00 |
| Total Ongoing Resource Unit Charges (Excluding GST) |  |  | | (per month) | | Total Contract Value |
| ⑦+⑧=⑩ | | | | $ 34,289.25 | | $1,645,884.00 |
| Financial Approval Total (Including GST) |  | Amount GST Excl $AU | | Amount GST Incl $AU | |  |
|  | ⑥+⑩ | $ 1,438,552.75 | | $3,050,147.50 | |  |
| Purchase Order Total (Including GST) |  | PO Amount GST Excl $AU | | PO Amount GST Incl $AU | |  |
|  | ⑥ | $ 1,404,263.50 | | $4,454,411.00 | |  |

# Revision List

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Version** | **Date Released** | **Modifications / Comments** | **Author(s)** | **Reviewer(s) / Approver(s)** |
| 0.1 | XX/XX/XX | XXX | XXX | XXX |
| 1.0 | XX/XX/XX | XXX | XXX | XXX |
| V1R2 | XX/XX/XX | XXX | XXX |  |
|  |  |  |  |  |

# ****Appendix 1: Bill of Materials****

Internet/Core Firewall and DMZ/Services Architecture

New Equipment

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Line Number** | **Item Name** | **Description** | **Quantity** | **List Price - Each AUD$** |
| **1.0** | **WS-C4506E** | Cat4500 E-Series 6-Slot Chassis fan no ps | 2 | $5,123.45 |
| 1.1 | WS-X4748-RJ45-E | Catalyst 4500 E-Series 48-Port 10/100/1000 Non-Blocking | 2 | $22,003.43 |
| 1.2 | WS-X4748-RJ45-E | Catalyst 4500 E-Series 48-Port 10/100/1000 Non-Blocking | 2 | $22,003.43 |
| 1.3 | WS-X45-SUP8-E | Catalyst 4500 E-Series Supervisor 8-E | 2 | $5,594.43 |
| 1.4 | S8EUK9-33-1511XO | CAT4500e SUP8e Universal Crypto Image | 2 | $4,003.43 |
| 1.5 | PWR-C45-1400AC | Catalyst 4500 1400W AC Power Supply (Data Only) | 2 | $4,939.40 |
| 1.6 | CAB-A3112-C19-AUS | AS-3112 to EIC-C19 14ft Aus | 4 | $543.43 |
| 1.7 | PWR-C45-1400AC/2 | Catalyst 4500 1400W AC Power Supply Reduntant (Data Only) | 2 | $9,065.59 |
| 1.8 | C4500E-IP-ES | Paper IP to Ent Services License | 2 | $43,285.50 |
|  |  |  |  |  |
| **2.0** | **WS-C4506-E** | Cat4500 E-Series 6-Slot Chassis fan no ps | 2 | $5,123.45 |
| 2.1 | WS-X4748-RJ45-E | Catalyst 4500 E-Series 48-Port 10/100/1000 Non-Blocking | 2 | $22,003.43 |
| 2.2 | WS-X4748-RJ45-E | Catalyst 4500 E-Series 48-Port 10/100/1000 Non-Blocking | 2 | $22,003.43 |
| 2.3 | WS-X45-SUP8-E | Catalyst 4500 E-Series Supervisor 8-E | 2 | $5,594.43 |
| 2.4 | S8EUK9-33-1511XO | CAT4500e SUP8e Universal Crypto Image | 2 | $4,003.43 |
| 2.5 | PWR-C45-1400AC | Catalyst 4500 1400W AC Power Supply (Data Only) | 2 | $4,939.40 |
| 2.6 | CAB-A3112-C19-AUS | AS-3112 to EIC-C19 14ft Aus | 4 | $543.43 |
| 2.7 | PWR-C45-1400AC/2 | Catalyst 4500 1400W AC Power Supply Reduntant (Data Only) | 2 | $9,065.59 |
| 2.8 | C4500E-IP-ES | Paper IP to Ent Services License | 2 | $43,285.50 |
|  |  |  |  |  |
| **3.0** | **ASA5585-S40P40-K9** | 3DES/AES | 4 | $432,943.49 |
| 3.1 | SF-ASA-X-9.1-K8 | SM | 4 | $4,329.43 |
| 3.2 | ASA5585-PWR-AC | ASA 5585-X AC Power Supply | 4 | $9,494.44 |
| 3.3 | CAB-AC-16A-AUS | Power Cord 250VAC 16A Australia C19 | 8 | $0.00 |
| 3.4 | ASA5585-BLANK-HD | ASA 5585-X Hard Drive Blank Slot Cover | 8 | $4,324.34 |
| 3.5 | ASA-IPS-40-INC-K9 | ASA 5585-X IPS Security Services Processor-40 with 6GE4SEP+ | 4 | $0.00 |
| 3.6 | ASA-SSP-40-INC | ASA 5585-X Security Services Processor-40 with 6GE 4SFP+ | 4 | $543.54 |
| 3.7 | ASA5500-ENCR-K9 | ASA 5500 Strong Encryption License (3DES/AES) | 4 | $0.00 |
| 3.8 | ASA5585-BLANK-HD | ASA 5585-X Hard Drive Blank Slot Cover | 8 | $4,324.34 |
| 3.9 | SF-ASA-IPS-7.1-K9 | ASA 550-X IPS Software 7.1 for IPS SSP | 4 | $0.00 |
| 3.10 | ASA5585-SEC-PL | ASA 5585-X AC Power Supply | 4 | $0.00 |
| 3.11 | ASA5500-SC-5 | ASA 5500 5 Security Contexts License | 4 | $0.00 |
| 3.12 | ASA5585-SEC-PL | ASA 5585-X Security Plus License (Enables 10G SFP+ Ports) | 4 | $6,548.56 |
| 3.13 | SFP-10G-SR | 10GBASE SE-SR SFP Module | 16 | $0.00 |
| 3.14 | ASA-VPN-CLNT-K9 | Cisco VPN Client Software (Windows Solaris Linus Mac) | 4 | $5,849.30 |
|  |  |  |  |  |
| **4.0** | **WS-C3850-48T-E** | Cisco Catalyst 3850 48 Port Data IP Services | 2 | $4,325.34 |
| 4.1 | CAB-TA-AP | Australia AC Type A Power Cable | 4 | $5,435.30 |
| 4.2 | PWR-C1-1100WAC/2 | 1100W AC Config 1 Secondary Power Supply | 2 | $0.00 |
| 4.3 | S3850UK9-33SE | CAT3850 Universal k9 image | 2 | $432.53 |
| 4.4 | C380-NM-4-10G | Cisco Catalyst 3850 4 x 10GE Network Module | 2 | $4,645.65 |
| 4.5 | STACK-T1-50CM | 50CM Type 1 Stacking Cable | 2 | $7,653.54 |
| 4.6 | CAB-SPWR-30CM | Catalyst 3750X and 3850 Stack Power Cable 30 CM | 2 | $68,765.54 |
| 4.7 | PWR-C-350WAC | 350W AC Config 1 Power Supply | 2 | $5,436.76 |
|  |  |  |  |  |
| 5.0 | SFP-10G-SR= | 10GBASE-SR SFP Module | 6 | $5,347.12 |
|  |  |  |  |  |
| **6.0** | **CSMPR-LIC-50** | Cisco Security Manager Pro - Incr 50 Device License | 1 | $12,345.54 |
|  |  |  |  |  |
| **7.0** | WS-X5-SUP8-E | Catalyst 4500 E-Series Supervisor 8-E | 2 | $65,472.50 |
| **7.0** | SFP-10G-SR | 10GBASE-SR SFP Module | 2 | $54,367.30 |
| **7.0** | SGP-10G-LR | 10GBASE-SR SFP Module | 2 | $23,546.40 |

# Appendix 2 – Existing Internet Gateway Bandwidth Utilisation