

**amazon.com**



## Week Eight Leadership Tool



160 Minutes w/ Friedman

[Buy Now](#)

### Product Description

Week 8 - New Tool Added and Thoughts Before Use

- Warp Speed Takeways

- Established goals → something to aim for
- Excellent teamwork
- Challenge the process → perceived rules are not actually rules
- Thought about how you shouldn't be bound by unnecessary things. Like for

my business, it's not a rule that I can only list on ebay. ■

- Changed how we accomplish task
- Encouraged each other
- Had fun (fish theory)
- No fear
- Challenge the process
- Stop asking for permission
- Nothing will change if things don't change
- Great employees tweak processes → exceptional employees find ways to

reinvent the process

- Smart goals need to be REALLY SPECIFIC

### Tool Description

This week 8 tool helps me understand the importance of design thinking and the mindset you have to have. From demoing this tool in class, I realize how important it is to test quickly and fail quickly, since that's where improvement comes from. This tool also helps me understand that I need to have fun with the innovation process and not be so strictly bound by rules.

### Customer Reviews

★★★★★ Using Week 8 Leadership Tool – Thought

Verified Student

## Warp Speed Takeaways

Thought about how you shouldn't be bound by unnecessary things. Like for my business, it's not a rule that I can only list on ebay.

### ★★★★★ Exploring Other Options

Verified Student

Exploring Other Options:

- From learning that most of us are too bound by unnecessary rules, I examined how I could change up some things with my dropshipping business.
- I currently only dropship on the eBay marketplace, but one thing I thought of was, why not make my software have the ability to list on other marketplaces? Sites like Mercari, poshmark, etsy, and facebook marketplace. Why not list the same items I am listing on eBay on other sites? This would grow my revenue tremendously.

List of online marketplaces							
From sources across the web							
 eBay	v	 Etsy	Etsy	v	 Amazon	Amazon	v
 Walmart	v	 Alibaba	Alibaba	v	 Poshmark	Poshmark	v
 Rakuten	v	 Flipkart	Flipkart	v	 Mercado Libre	Mercado Libre	v
 Craigslist	v	 Facebook marketplace	Facebook marketplace	v	 Taobao	Taobao	v
 Shopee	v	 Target	Target	v	 Wayfair	Wayfair	v
 Best Buy	v	 OfferUp	OfferUp	v	 Ruby Lane	Ruby Lane	v
 Wish	v	 Allegro	Allegro	v	 Chairish	Chairish	v
 Mercari	v	 Nextdoor	Nextdoor	v	 Bonanza	Bonanza	v

Customer image

### ★★★★★ Smart Goal

Verified Student

Smart Goal

- I have realized I need to implement some sort of change in my life if I want to reach my goals. I am wasting too much time doing things that won't accomplish anything, like watching YouTube and watching TV. So, I decided to do a SMART goal around it. Here is: For the remainder of this semester, I will complete all of my daily assignments and projects by spending at least two focused hours in the Business Center every weekday (Monday–Friday). During this time, I will silence notifications and avoid responding to messages so I can stay fully focused and avoid distractions from friends.

- I believe this goal will put me in a position every day to succeed and get things done. My normal routine is getting back from class and sitting in my bed on my phone for a while, so this should be a good change.

Customers say

This tool allowed me to rethink the way I did things. I realized that you don't need to change everything, but even changing a small way of thinking can lead to a huge impact. I have not yet listed on other marketplaces, but I think I will eventually have my developer code my software to be compatible with other marketplaces. The main takeaway I have is that without challenging things and making change, you'll just be stuck in the same position you're currently in.