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Week Three Leadership Tool

★★★★★

160 Minutes w/ Friedman

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Product Description

Week 3 - New Tool Added and Thoughts Before Use

- We ask less questions as we get older
- We must take the initiative to continue being curious
- Always be looking for problems that need solved
- Embrace failure → make a failure file where you store mistakes
- This is how we learn
- Figure out what to do when you don't know what to do
- Not always gonna have a strict set of directions → you must trust yourself to make the right decisions

Tool Description

This week 3 tool helps me understand that I still have to be curious and take the initiative to ask questions. I also have to not fear failure but look at it as an opportunity to grow through learning. This tool also lets me know that I should trust myself to do what I think is right rather than follow what other people do.

Customer Reviews

★★★★★ **Using Week 3 Leadership Tool – Thought**

Verified Student

■ ■ Thought about how in school you follow a strict rubric, but in the real world, your employer will expect you to know what to do. Not need to be guided through everything. ■

★★★★★ **Software Pricing Tiers**

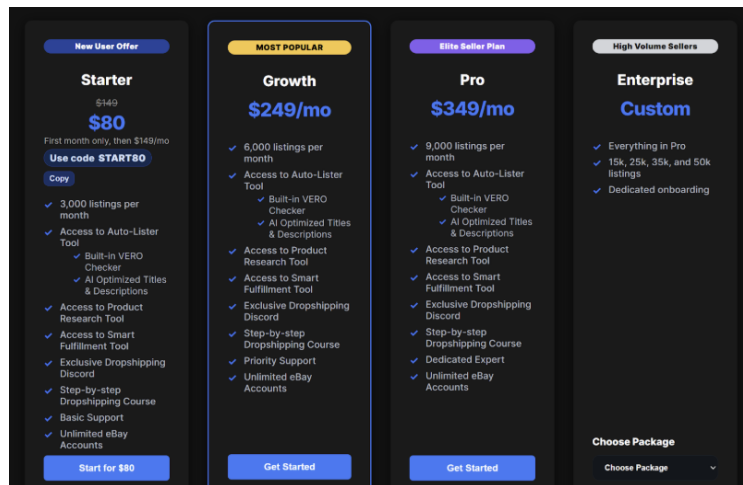
Verified Student

Software Pricing Tiers:

● I am normally the type of person who wants to get things perfect on the first try. I tend to get caught up in the details of things and overthink a lot. This was the case with the pricing for my eBay software. There was one day in particular when I kept going back and forth with myself, thinking I was pricing my software too high. My initial price was \$150 a

month, but then that seemed too high. If I priced it lower, I wouldn't make as much after my API costs.

● I eventually realized that it really doesn't matter that much right now. That's because I will eventually get data to back up if that was the right decision or not, and even if it wasn't, I can simply reduce my price. In this case, I understand that if nobody buys my software because it's priced too high, I can simply adjust. There's no need to overthink it right now, and I might as well start it higher to be safe.



Customer image

★★★★★ First MMG Meeting

Verified Student

First MMG Meeting:

● Our mmg met in Redzone and got to know each other, and made a Google folder to share all of our documents and ideas

● We then began working on the charter assignment, and we really dove deep into each personal role in the group. I discovered a lot about the thinking and mindsets of everyone in my group. We decided how we can best contribute to the team, given our HBDI makeups.



Customer image

Customers say

This tool was put to work and allowed me to trust myself with what I thought for my pricing model. I was able to understand that failure just means more data points that can be used to make the correct decision. I also learned a lot

about my MMG group and how I can contribute with my blue brain.