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## Week Eight Leadership Tool

★★★★★

160 Minutes w/ Friedman

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### Product Description

Week 8 - New Tool Added and Thoughts Before Use

#### ● Warp Speed Takeways

- Established goals → something to aim for
- Excellent teamwork
- Challenge the process → perceived rules are not actually rules
- ■Thought about how you shouldn't be bound by unnecessary things. Like for

my business, it's not a rule that I can only list on ebay. ■

- Changed how we accomplish task
- Encouraged each other
- Had fun (fish theory)
- No fear

- Challenge the process
- Stop asking for permission
- Nothing will change if things don't change
- Great employees tweak processes → exceptional employees find ways to

reinvent the process

- Smart goals need to be REALLY SPECIFIC

### Tool Description

This week 8 tool helps me understand the importance of design thinking and the mindset you have to have. From demoing this tool in class, I realize how important it is to test quickly and fail quickly, since that's where improvement comes from. This tool also helps me understand that I need to have fun with the innovation process and not be so strictly bound by rules.

### Customer Reviews

★★★★★ Using Week 8 Leadership Tool – Thought

Verified Student

### Warp Speed Takeways

Thought about how you shouldn't be bound by unnecessary things. Like for my business, it's not a rule that I can only list on ebay.

### ★★★★★ Exploring Other Options

























Verified Student

Exploring Other Options:

- From learning that most of us are too bound by unnecessary rules, I examined how I could change up some things with my dropshipping business.
- I currently only dropship on the eBay marketplace, but one thing I thought of was, why not make my software have the ability to list on other marketplaces? Sites like Mercari, poshmark, etsy, and facebook marketplace. Why not list the same items I am listing on eBay on other sites? This would grow my revenue tremendously.

#### List of online marketplaces

From sources across the web

 eBay	▼	 Etsy	▼	 Amazon	▼
 Walmart	▼	 Alibaba	▼	 Poshmark	▼
 Rakuten	▼	 Flipkart	▼	 Mercado Libre	▼
 Craigslist	▼	 Facebook marketplace	▼	 Taobao	▼
 Shopee	▼	 Target	▼	 Wayfair	▼
 Best Buy	▼	 OfferUp	▼	 Ruby Lane	▼
 Wish	▼	 Allegro	▼	 Chairish	▼
 Mercari	▼	 Nextdoor	▼	 Bonanza	▼

Customer image

### ★★★★★ Smart Goal

Verified Student

Smart Goal

- I have realized I need to implement some sort of change in my life if I want to reach my goals. I am wasting too much time doing things that won't accomplish anything, like watching YouTube and watching TV. So, I decided to do a SMART goal around it. Here is: For the remainder of this semester, I will complete all of my daily assignments and projects by spending at least two focused hours in the Business Center every weekday (Monday–Friday). During this time, I will silence notifications and avoid responding to messages so I can stay fully focused and avoid distractions from friends.
- I believe this goal will put me in a position every day to succeed and get things done. My normal routine is getting back from class and sitting in my bed on my phone for a while, so this should be a good change.

Customers say

This tool allowed me to rethink the way I did things. I realized that you don't need to change everything, but even changing a small way of thinking can lead to a huge impact. I have not yet listed on other marketplaces, but I think I will eventually have my developer code my software to be compatible with other marketplaces. The main takeaway I have is that without challenging things and making change, you'll just be stuck in the same position you're currently in.