Economics 103 – Statistics for Economists

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Lecture #1 – Introduction

Overview - Population vs. Sample, Probability vs. Statistics

Polling - Sampling vs. Non-sampling Error, Random Sampling

Causality - Observational vs. Experimental Data, RCTs

Racial Discrimination in the Labor Market

Source: Bureau of Labor Statistics

	Oct. 2018	Nov. 2018	Dec. 2018
White:	3.0	3.0	3.1
Black/African American:	6.2	5.8	6.2

Table: Unemployment rate in percentage points for men aged 20 and over in the last quarter of 2018.

The unemployment rate for African Americans has historically been much higher than for whites. What can this information by itself tell us about racial discrimination in the labor market?

This Course: Use Sample to Learn About Population

Population

Complete set of all items that interest investigator

Sample

Observed subset, or portion, of a population

Sample Size

of items in the sample, typically denoted n

Examples...

In Particular: Use Statistic to Learn about Parameter

Parameter

Numerical measure that describes specific characteristic of a population.

Statistic

Numerical measure that describes specific characteristic of sample.

Examples...

Essential Distinction You Must Remember!



This Course

- 1. Descriptive Statistics: summarize data
 - Summary Statistics
 - Graphics
- 2. Probability: Population \rightarrow Sample
 - deductive: "safe" argument
 - ▶ All ravens are black. Mordecai is a raven, so Mordecai is black.
- 3. Inferential Statistics: Sample \rightarrow Population
 - ▶ inductive: "risky" argument
 - ▶ I've only every seen black ravens, so all ravens must be black.

Sampling and Nonsampling Error

In statistics we use samples to learn about populations, but samples almost never be *exactly* like the population they are drawn from.

1. Sampling Error

- Random differences between sample and population
- Cancel out on average
- Decreases as sample size grows

2. Nonsampling Error

- Systematic differences between sample and population
- Does not cancel out on average
- Does not decrease as sample size grows



Literary Digest – 1936 Presidential Election Poll



FDR versus Kansas Gov. Alf Landon

Huge Sample

Sent out over 10 million ballots; 2.4 million replies! (Compared to less than 45 million votes cast in actual election)

Prediction

Landslide for Landon: Landonslide, if you will.

Spectacularly Mistaken!



FDR versus Kansas Gov. Alf Landon

	Roosevelt	Landor
Literary Digest Prediction:	41%	57%
Actual Result:	61%	37%

What Went Wrong? Non-sampling Error (aka Bias)

Source: Squire (1988)

Biased Sample

Some units more likely to be sampled than others.

▶ Ballots mailed those on auto reg. list and in phone books.

Non-response Bias

Even if sample is unbiased, can't force people to reply.

Among those who recieved a ballot, Landon supporters were more likely to reply.

In this case, neither effect *alone* was enough to throw off the result but together they did.

Randomize to Get an Unbiased Sample

Simple Random Sample

Each member of population is chosen strictly by chance, so that:

(1) selection of one individual doesn't influence selection of any other, (2) each individual is just as likely to be chosen, (3) every possible sample of size n has the same chance of selection.

What about non-response bias? - we'll come back to this...

"Negative Views of Trump's Transition" (Jan, 2017)

Source: Pew Research Center

Ahead of Donald Trump's scheduled press conference in New York City on Wednesday, the public continues to give the president-elect low marks for how he is handling the transition process... The latest national survey by Pew Research Center, conducted Jan. 4-9 among 1,502 adults, finds that 39% approve of the job President-elect Trump has done so far explaining his policies and plans for the future to the American people, while a larger share (55%) say they disapprove.

Quantifying Sampling Error

95% Confidence Interval for Poll Based on Random Sample

Margin of Error a.k.a. ME

We report $P \pm ME$ where $ME \approx 2\sqrt{P(1-P)/n}$

Trump Transition Approval Rate

P=0.39 and n=1502 so ME ≈ 0.025 . We'd report 39% plus or minus 2.5% if the poll were based on a simple random sample. . .

But Pew Reports an ME of 2.9% which doesn't agree with our calculation. What's going on here?!

Non-response bias is a huge problem...

Source: Pew Research Center

Surveys Face Growing Difficulty Reaching, Persuading Potential Respondents

	1997		2003			2012
	%	%	%	%	%	%
Contact rate (percent of households in which an adult was reached)	90	77	79	73	72	62
Cooperation rate (percent of households contacted that yielded an interview)	43	40	34	31	21	14
Response rate (percent of households sampled that yielded an interview)	36	28	25	21	15	9

PEW RESEARCH CENTER 2012 Methodology Study. Rates computed according to American Association for Public Opinion Research (AAPOR) standard definitions for CON2, COOP3 and RR3. Rates are typical for surveys conducted in each year.

Methodology – "Negative Views of Trump's Transition"

Source: Pew Research Center

The combined landline and cell phone sample are weighted using an iterative technique that matches gender, age, education, race, Hispanic origin and nativity and region to parameters from the 2015 Census Bureaus American Community Survey and population density to parameters from the Decennial Census. The sample also is weighted to match current patterns of telephone status (landline only, cell phone only, or both landline and cell phone), based on extrapolations from the 2016 National Health Interview Survey. The weighting procedure also accounts for the fact that respondents with both landline and cell phones have a greater probability of being included in the combined sample and adjusts for household size among respondents with a landline phone. The margins of error reported and statistical tests of significance are adjusted to account for the surveys design effect, a measure of how much efficiency is lost from the weighting procedures.

Simple Example of Weighting a Survey

Post-stratification

- ▶ Women make up 49.6% of the population but suppose they are less likely to respond to your survey than men.
- If women have different opinions of Trump, this will skew the survey.
- ightharpoonup Calculate Trump approval rate separately for men P_M vs. women P_W .
- ▶ Report $0.496 \times P_W + 0.504 \times P_M$, not the raw approval rate P.

Caveats

- Post-stratification isn't a magic bullet: you have to figure out what factors could skew your poll to adjust for them.
- Calculating the ME is more complicated. Since this is an intro class we'll focus on simple random samples.



Survey to find effect of Polio Vaccine

Ask random sample of parents if they vaccinated their kids or not and if the kids later developed polio. Compare those who were vaccinated to those who weren't.

Would this procedure:

- (a) Overstate effectiveness of vaccine
- (b) Correctly identify effectiveness of vaccine
- (c) Understate effectiveness of vaccine

Confounding

Parents who vaccinate their kids may differ systematically from those who don't in *other ways* that impact child's chance of contracting polio!

Wealth is related to vaccination *and* whether child grows up in a hygenic environment.

Confounder

Factor that influences both outcomes and whether subjects are treated or not. Masks true effect of treatment.

Experiment Using Random Assignment: Randomized Experiment

Treatment Group Gets Vaccine, Control Group Doesn't

Essential Point!

Random assignment *neutralizes* effect of all confounding factors: since groups are initially equal, on average, any difference that emerges must be the treatment effect.

Placebo Effect and Randomized Double Blind Experiment



Gold Standard: Randomized, Double-blind Experiment

Randomized blind experiments ensure that on average the two groups are initially equal, and continue to be treated equally. Thus a fair comparison is possible.

Randomized, double-blind experiments are considered the "gold standard" for untangling causation.

Sugar Doesn't Make Kids Hyper

http://www.youtube.com/watch?v=mkr9YsmrPAI

Randomization is not always possible, practical, or ethical.

Observational Data

Data that do not come from a randomized experiment.

It much more challenging to untangle cause and effect using observational data because of confounders. But sometimes it's all we have.

Racial Bias in the Labor Market

Bertrand & Mullainathan (2004, American Economic Review)

When faced with observably similar African-American and White applicants, do they [employers] favor the White one? Some argue yes, citing either employer prejudice or employer perception that race signals lower productivity. Others argue that differential treatment by race is a relic of the past ... Data limitations make it difficult to empirically test these views. Since researchers possess far less data than employers do, White and African-American workers that appear similar to researchers may look very different to employers. So any racial difference in labor market outcomes could just as easily be attributed to differences that are observable to employers but unobservable to researchers.

Racial Bias in the Labor Market: continued . . .

Bertrand & Mullainathan (2004, American Economic Review)

To circumvent this difficulty, we conduct a field experiment ... We send resumes in response to help-wanted ads in Chicago and Boston newspapers and measure call-back for interview for each sent resume. We experimentally manipulate the perception of race via the name of the ficticious job applicant. We randomly assign very White-sounding names (such as Emily Walsh or Greg Baker) to half the resumes and very African-American-soundsing names (such as Lakisha Washington or Jamal Jones) to the other half.

Racial Bias in the Labor Market: continued . . .

Bertrand & Mullainathan (2004, American Economic Review)

Sample	White Names	African-American Names
All sent resumes	9.7	6.5
Females	9.9	6.6
Males	8.9	5.8

Table: % Callback by racial soundingness of names.

Later this semester: if there were no racial bias in callbacks, what is the chance that we would observe such large differences?

Lecture #2 – Summary Statistics Part I

Class Survey

Types of Variables

Frequency, Relative Frequency, & Histograms

Measures of Central Tendency

Measures of Variability / Spread

Class Survey

- Collect some data to analyze later in the semester.
- None of the questions are sensitive and your name will not be linked to your responses. I will post an anonymized version of the dataset on my website.
- ► The survey is *strictly voluntary* if you don't want to participate, you don't have to.



Multiple Choice Entry – What is your biological sex?

- (a) Male
- (b) Female



Multiple Choice - What is Your Eye Color?

Please enter your eye color using your remote.

- (a) Black
- (b) Blue
- (c) Brown
- (d) Green
- (e) Gray
- (f) Hazel
- (g) Other



How Right-Handed are You?

The sheet in front of you contains a handedness inventory. Please complete it and calculate your handedness score:

$$\frac{\mathsf{Right} - \mathsf{Left}}{\mathsf{Right} + \mathsf{Left}}$$

When finished, enter your score using your remote.



What is your Height in Inches?

Using your remote, please enter your height in inches, rounded to the nearest inch:

4ft = 48in

5ft = 60in

6ft = 72in

7ft = 84in



What is your Hand Span (in cm)?

On the sheet in front of you is a ruler. Please use it to measure the span of your right hand in centimeters, to the nearest 1/2 cm.

Hand Span: the distance from thumb to little finger when your fingers are spread apart

When ready, enter your measurement using your remote.



We chose (by computer) a random number between 0 and 100.

The number selected and assigned to you is written on the slip of paper in front of you. Please do not show your number to anyone else or look at anyone else's number.

Please enter your number now using your remote.



Call your random number X. Do you think that the percentage of countries, among all those in the United Nations, that are in Africa is higher or lower than X?

- (a) Higher
- (b) Lower

Please answer using your remote.



What is your best estimate of the percentage of countries, among all those that are in the United Nations, that are in Africa?

Please enter your answer using your remote.

Types of Variables

Categorical = Qualitative

Numeric value either meaningless or indicates order only

Nominal unordered: eye color, sex

Ordinal ordered: course evaluations (0 = Poor, 1 = Fair)

Numerical = Quantitative

Numerical value is meaningful

Discrete # of credits you are taking this semester

Continuous height, handspan, handedness score

Handspan - Frequency and Relative Frequency

cm	Freq.	Rel. Freq.
14.0	1	0.01
17.0	4	0.05
17.5	2	0.02
18.0	5	0.06
18.5	5	0.06
19.0	6	0.07
19.5	10	0.11
20.0	10	0.11
20.5	3	0.03
21.0	8	0.09
21.5	5	0.06
22.0	9	0.10
22.5	6	0.07
23.0	6	0.07
24.0	4	0.05
24.5	3	0.03
27.0	1	0.01
	n = 88	1.00



Histogram – Density Estimate by Smoothing Barchart

Bins	Freq.	Rel. Freq.
[14, 16)	1	0.01
[16, 18)	6	0.07
[18, 20)	26	0.30
[20, 22)	26	0.30
[22, 24)	21	0.24
[24, 26)	7	0.08
[26, 28)	1	0.01
	n = 88	1.00



Group data into non-overlapping bins of equal width

https://fditraglia.shinyapps.io/histogram/



The number of histogram bins controls the degree of smoothing.

Histogram - Density Estimate by Smoothing Barchart

Why Histogram?

Summarize numerical data, especially continuous (few repeats)

Too Many Bins - Undersmoothing

No longer a summary (lose the shape of distribution)

Too Few Bins – Oversmoothing

Miss important detail

Don't confuse with barchart!

Barchart of Height (inches)



Histogram of Height



Summary Statistic = Numerical Summary of Sample

Categories of Summary Statistic

- 1. Central Tendency: mean and median
- 2. Spread: range, interquartile range, variance, and std. dev.
- 3. Symmetry: skewness
- 4. Linear Dependence: covariance, correlation, and regression

Questions ask yourself about each summary statistic

- 1. What does it measure?
- 2. What are its units compared to those of the data?
- 3. (How) do its units change if those of the data change?

What is an Outlier?

Outlier

A very unusual observation relative to the other observations in the dataset (i.e. very small or very big).

Measures of Central Tendency

Suppose we have a dataset with observations x_1, x_2, \ldots, x_n

Sample Mean

$$\bar{x} = \frac{1}{n} \sum_{i=1}^{n} x_i$$

- Only for numeric data
- Sensitive to asymmetry and outliers

Sample Median

- Middle observation if n is odd, otherwise the mean of the two observations closest to the middle.
- Applicable to numerical or ordinal data
- Insensitive to outliers and skewness

Mean is Sensitive to Outliers, Median Isn't

```
First Dataset: 1 2 3 4 5
```

Mean = 3, Median = 3

Second Dataset: 1 2 3 4 4990

Mean = 1000, Median = 3

When Does the Median Change?

Ranks would have to change so that 3 is no longer in the middle.

Percentage of UN Countries that are in Africa

You Were a Subject in a Randomized Experiment!

- ▶ There were only two numbers in the bag: 10 and 65
- ▶ Randomly assigned to Low group (10) or High group (65)

Anchoring Heuristic (Kahneman and Tversky, 1974)

Subjects' estimates of an unknown quantity are influenced by an irrelevant previously supplied starting point.

Are Penn students subject to to this cognitive bias?

Results from Anchoring Experiment (Previous Semester)

```
low <- subset(survey, rand.num == 10) $africa.percent
high <- subset(survey, rand.num == 65)$africa.percent
c(low = mean(low), high = mean(high))
##
       low high
## 17.09302 30.71739
c(low = median(low), high = median(high))
##
   low high
## 17 30
```

Percentiles (aka Quantiles) - Generalization of Median

Percentiles (aka Quantiles)

Approx. P% of the data are at or below the P^{th} percentile/quantile

Quartiles

Q1 = 25th Percentile

Q2 = Median (i.e. 50th Percentile)

Q3 = 75th Percentile

There are some slightly tricky issues involved in actually *calculating* quantiles, but these only make a difference for very small datasets.

We'll always use R to calculate quantiles...

```
quantile(survey$handspan, na.rm = TRUE)
## 0% 25% 50% 75% 100%
## 14.0 19.0 20.5 22.0 27.0
quantile(survey$handspan, 0.3, na.rm = TRUE)
## 30%
## 19.5
quantile(survey$handspan, c(0.1, 0.5, 0.9), na.rm = TRUE)
## 10% 50% 90%
## 18.0 20.5 23.0
```

Boxplot: A Depiction of the "Five Number Summary"



The boxplot command in R treats any observation more than 1.5 times the *width* of the box away from the box as an outlier.

Boxplot of Handspan



```
boxplot(survey$africa.percent ~ survey$rand.num,
    main = 'Boxplot for Anchoring Experiment',
    ylab = 'Answer (% UN Countries from Africa)',
    xlab = 'Random Number')
```

Boxplot for Anchoring Experiment



Measures of Variability/Spread – 1

Range

- Range = Maximum Observation Minimum Observation
- Very sensitive to outliers.
- Displayed in boxplot.

Interquartile Range (IQR)

- ▶ $IQR = Q_3 Q_1$
- ▶ IQR = Range of middle 50% of the data.
- Insensitive to outliers.
- Displayed in boxplot.

Measures of Variability/Spread – 2

Variance

- Essentially the average squared distance from the mean.
- (We'll talk about n-1 versus n later in the semester)
- Sensitive to both skewness and outliers.

Standard Deviation

- $ightharpoonup s = \sqrt{s^2}$
- ► Same information as variance but more convenient since it has the same units as the data

Measures of Spread for Handspan

```
diff(range(survey$handspan, na.rm = TRUE))
## [1] 13
IQR(survey$handspan, na.rm = TRUE)
## [1] 3
var(survey$handspan, na.rm = TRUE)
## [1] 4.753788
sd(survey$handspan, na.rm = TRUE)
## [1] 2.180318
```

Lecture #3 – Summary Statistics Part II

Why squares in the definition of variance?

Skewness & Symmetry

Sample versus Population, Empirical Rule

Centering, Standardizing, & Z-Scores

Relating Two Variables: Cross-tabs, Covariance, & Correlation

Why Squares?

$$s^{2} = \frac{1}{n-1} \sum_{i=1}^{n} (x_{i} - \bar{x})^{2}$$

What's Wrong With This?

$$\frac{1}{n-1} \sum_{i=1}^{N} (x_i - \bar{x}) = \frac{1}{n-1} \left[\sum_{i=1}^{n} x_i - \sum_{i=1}^{n} \bar{x} \right] = \frac{1}{n-1} \left[\sum_{i=1}^{n} x_i - n\bar{x} \right]$$
$$= \frac{1}{n-1} \left[\sum_{i=1}^{n} x_i - n \cdot \frac{1}{n} \sum_{i=1}^{n} x_i \right]$$
$$= \frac{1}{n-1} \left[\sum_{i=1}^{n} x_i - \sum_{i=1}^{n} x_i \right] = 0$$

Skewness – A Measure of Symmetry

Skewness =
$$\frac{1}{n} \frac{\sum_{i=1}^{n} (x_i - \bar{x})^3}{s^3}$$

What do the values indicate?

 ${\sf Zero} \Rightarrow {\sf symmetry,\ positive\ right-skewed,\ negative\ left-skewed}.$

Why cubed?

To get the desired sign.

Why divide by s^3 ?

So that skewness is unitless

Rule of Thumb

Typically (but not always), right-skewed \Rightarrow mean > median

left-skewed \Rightarrow mean < median

```
# Load Survey Data
data_url <- 'http://ditraglia.com/econ103/old_survey.csv'</pre>
survey <- read.csv(data_url)</pre>
# A Function to Calculate Skewness
get_skewness <- function(x) {</pre>
  x \leftarrow na.omit(x)
  n <- length(x)
  xbar <- mean(x)</pre>
  s \leftarrow sd(x)
  skewness \leftarrow sum((x - xbar)^3) / (n * s^3)
  return(skewness)
```

```
# Handedness is left-skewed, handspan is symmetric
c(get_skewness(survey$handedness), get_skewness(survey$handspan))
## [1] -2.21905550  0.04331997

par(mfrow = c(1, 2))
hist(survey$handedness, main = 'Handedness', xlab = 'Handedness Score')
hist(survey$handspan, main = 'Handspan', xlab = 'Handspan (cm)')
```



Sample vs. Population and Parameter vs. Statistic

Sample vs. Population

For now, think of the population as a list of N objects (x_1, x_2, \ldots, x_N) from which we draw a sample of n < N objects.

Parameter vs. Statistic

Use a sample to calculate statistics (e.g. \bar{x} , s^2 , s) that estimate the corresponding population parameters (e.g. μ , σ^2 , σ).

	Parameter (Population)	Statistic (Sample)
Mean	$\mu = \frac{1}{N} \sum_{i=1}^{N} x_i$	$\bar{x} = \frac{1}{n} \sum_{i=1}^{n} x_i$
Var.	$\sigma^2 = \frac{1}{N} \sum_{i=1}^{N} (x_i - \mu)^2$	$s^{2} = \frac{1}{n-1} \sum_{i=1}^{n} (x_{i} - \bar{x})^{2}$
S.D.	$\sigma = \sqrt{\sigma^2}$	$s = \sqrt{s^2}$

Econ 103

Why Mean and Variance (and Std. Dev.)?

Empirical Rule

For large populations that are approximately bell-shaped, std. dev. tells where most observations will be relative to the mean:

- ho pprox 68% of observations are in the interval $\mu \pm \sigma$
- ho pprox 95% of observations are in the interval $\mu \pm 2\sigma$
- lacktriangle Almost all of observations are in the interval $\mu \pm 3\sigma$

This is a key reason why we will be interested in \bar{x} as an estimate of μ and s as an estimate of σ .



Which is more "extreme?"

(a) Handspan of 27cm

(b) Height of 78in

Centering: Subtract the Mean

Handspan	Height
27cm - 20.6cm = 6.4cm	78in — 67.6in = 10.4in

Standardizing: Divide by S.D.

Handspan	Height
27cm - 20.6cm = 6.4cm	78in — 67.6in = 10.4in
6.4 cm $/2.2$ cm ≈ 2.9	10.4in $/4.5$ in $pprox 2.3$

The units have disappeared!

Z-scores: How many standard deviations from the mean?

Best for Symmetric Distribution, No Outliers (Why?)

$$z_i = \frac{x_i - \bar{x}}{s}$$

Unitless

Allows comparison of variables with different units.

Detecting Outliers

Measures how "extreme" one observation is relative to the others.

Linear Transformation

What is the sample mean of the z-scores?

$$\bar{z} = \frac{1}{n} \sum_{i=1}^{n} z_i = \frac{1}{n} \sum_{i=1}^{n} \frac{x_i - \bar{x}}{s} = \frac{1}{n \cdot s} \sum_{i=1}^{n} (x_i - \bar{x}) = 0$$

... using the same argument as on Slide 2 of this lecture!

What is the variance of the z-scores?

$$s_z^2 = \frac{1}{n-1} \sum_{i=1}^n (z_i - \bar{z})^2 = \frac{1}{n-1} \sum_{i=1}^n z_i^2 = \frac{1}{n-1} \sum_{i=1}^n \left(\frac{x_i - \bar{x}}{s_x} \right)^2$$
$$= \frac{1}{s_x^2} \left[\frac{1}{n-1} \sum_{i=1}^n (x_i - \bar{x})^2 \right] = \frac{s_x^2}{s_x^2} = 1$$

So what is the *standard deviation* of the z-scores?



Population Z-scores and the Empirical Rule: $\mu \pm 2\sigma$

If μ and σ were known, we could create a *population version* of a z-score. This lets us re-write the Empirical Rule as follows:

Bell-shaped population \Rightarrow approx. 95% of observations x_i satisfy

$$\mu - 2\sigma \le x_i \le \mu + 2\sigma$$

$$-2 \le \frac{x_i - \mu}{\sigma} \le 2$$

Crosstabs – Show Relationship between Categorical Vars.

```
table(survey$eye.color, survey$sex)
##
##
           Female Male
##
    Black
##
    Blue
                      6
               32
                     26
##
    Brown
##
    Copper
##
     Green
                      4
##
    Hazel
##
     Maroon
```

Who Supported the Vietnam War?

In January 1971 the Gallup poll asked: "A proposal has been made in Congress to require the U.S. government to bring home all U.S. troops before the end of this year. Would you like to have your congressman vote for or against this proposal?"

Guess the results, for respondents in each education category, and fill out this table (the two numbers in each column should add up to 100%):

Adults with:

	Addits with.			
	Grade school	High school	College	Total
	education	education	education	adults
% for withdrawal				
of U.S. troops (doves)				73%
% against withdrawal				
of U.S. troops (hawks)				27%
Total	100%	100%	100%	100%
		'	'	



Who Were the Doves?

Which group do you think was most strongly in favor of the withdrawal of US troops from Vietnam?

- (a) Adults with only a Grade School Education
- (b) Adults with a High School Education
- (c) Adults with a College Education

Please respond with your remote.



Who Were the Hawks?

Which group do you think was most strongly opposed to the withdrawal of US troops from Vietnam?

- (a) Adults with only a Grade School Education
- (b) Adults with a High School Education
- (c) Adults with a College Education

Please respond with your remote.

Who Really Supported the Vietnam War

Gallup Poll, January 1971

	Adults with:			
	Grade school	High school	College	Total
	education	education	education	adults
% for withdrawal				
of U.S. troops (doves)	80%	75%	60%	73%
% against withdrawal				
of U.S. troops (hawks)	20%	25%	40%	27%
Total	100%	100%	100%	100%

Covariance and Correlation: Linear Dependence Measures

Two Samples of Numeric Data

 x_1,\ldots,x_n and y_1,\ldots,y_n with means (\bar{x},\bar{y}) and std. devs. (s_x,s_y)

Dependence

Do x and y both tend to be large (or small) at the same time?

Key Point

Use the idea of centering and standardizing to decide what "big" or "small" means in this context.

Covariance

$$s_{xy} = \frac{1}{n-1} \sum_{i=1}^{n} (x_i - \bar{x})(y_i - \bar{y})$$

- Centers each observation around its mean and multiplies.
- ➤ Zero ⇒ no linear dependence
- ▶ Positive ⇒ positive linear dependence
- ▶ Negative ⇒ negative linear dependence
- ▶ Population parameter: σ_{xy}
- Units?

Correlation

$$r_{xy} = \frac{1}{n-1} \sum_{i=1}^{n} \left(\frac{x_i - \bar{x}}{s_x} \right) \left(\frac{y_i - \bar{y}}{s_y} \right) = \frac{s_{xy}}{s_x s_y}$$

- Centers and standardizes each observation
- Bounded between -1 and 1
- ➤ Zero ⇒ no linear dependence
- ▶ Positive ⇒ positive linear dependence
- ► Negative ⇒ negative linear dependence
- ▶ Population parameter: ρ_{xy}
- Unitless

Height and Handspan: Strongly Positively Associated

```
cov(survey$height, survey$handspan, use = 'complete.obs')
## [1] 5.910786

cor(survey$height, survey$handspan, use = 'complete.obs')
## [1] 0.6042423
```

Essential Distinction: Parameter vs. Statistic

And Population vs. Sample

N individuals in the Population, *n* individuals in the Sample:

	Parameter (Population)	Statistic (Sample)
Mean	$\mu_{x} = \frac{1}{N} \sum_{i=1}^{N} x_{i}$ $\sigma_{x}^{2} = \frac{1}{N} \sum_{i=1}^{N} (x_{i} - \mu)^{2}$ $\sigma_{x} = \sqrt{\sigma_{x}^{2}}$	$\bar{x} = \frac{1}{n} \sum_{i=1}^{n} x_i$
Var.	$\sigma_x^2 = \frac{1}{N} \sum_{i=1}^N (x_i - \mu)^2$	$s_x^2 = \frac{1}{n-1} \sum_{i=1}^n (x_i - \bar{x})^2$ $s_x = \sqrt{s^2}$
S.D.	$\sigma_{x} = \sqrt{\sigma_{x}^{2}}$	$s_{\scriptscriptstyle X} = \sqrt{s^2}$
Cov.	$\sigma_{xy} = \frac{\sum_{i=1}^{N} (x_i - \mu_x)(y_i - \mu_y)}{N}$ $\rho = \frac{\sigma_{xy}}{\sigma_x \sigma_y}$	$s_{xy} = \frac{\sum_{i=1}^{n} (x_i - \bar{x})(y_i - \bar{y})}{n-1}$
Corr.	$\rho = \frac{\sigma_{xy}}{\sigma_x \sigma_y}$	$r = \frac{s_{xy}}{s_x s_y}$

Lecture #4 - Linear Regression I

Overview / Intuition for Linear Regression

Deriving the Regression Equations

Relating Regression, Covariance and Correlation

Predict Second Midterm given 81 on First



Econ 103

Predict Second Midterm given 81 on First



Econ 103

But if they'd only gotten 79 we'd predict higher?!



Econ 103

No one who took both exams got 89 on the first!



Regression: "Best Fitting" Line Through Cloud of Points

















Least Squares Regression - Predict Using a Line

The Prediction

Predict score $\hat{y} = a + bx$ on 2nd midterm if you scored x on 1st

How to choose (a, b)?

Linear regression chooses the slope (b) and intercept (a) that

minimize the sum of squared vertical deviations

$$\sum_{i=1}^{n} d_i^2 = \sum_{i=1}^{n} (y_i - a - bx_i)^2$$

Why Squared Deviations?

Important Point About Notation

minimize
$$\sum_{i=1}^{n} d_i^2 = \sum_{i=1}^{n} (y_i - a - bx_i)^2$$

$$\hat{y} = a + bx$$

- ► (a, b) are our choice variables
- $(x_1, y_1), \dots, (x_n, y_n)$ are the observed data
- $ightharpoonup \widehat{y}$ is our prediction for a given value of x
- ▶ Neither x nor \hat{y} needs to be in out dataset!

https://fditraglia.shinyapps.io/regression/



Try choosing (a, b) to minimize the sum of squared vertical deviations...

Running the Regression in R

```
# Read data
data_url <- 'http://ditraglia.com/econ103/midterms.csv'</pre>
exams <- read.csv(data url)
# Drop students who missed an exam
exams <- na.omit(exams)
# Run the regression and display the slope and intercept
reg <- lm(Midterm2 ~ Midterm1, data = exams)
coef(reg)
## (Intercept) Midterm1
## 32.5745441 0.6130357
```

Predicting Midterm 2 Given 89 on Midterm 1

```
# By hand
32.5745441 + 0.6130357 * 89
## [1] 87.13472
# Using predict()
missing_student <- data.frame(Midterm1 = 89)</pre>
predict(reg, newdata = missing_student)
##
## 87.13472
```

You Need to Know How To Derive This



Minimize the sum of squared vertical deviations from the line:

$$\min_{a,b} \sum_{i=1}^{n} (y_i - a - bx_i)^2$$

How should we proceed?

- (a) Differentiate with respect to x
- (b) Differentiate with respect to y
- (c) Differentiate with respect to x, y
- (d) Differentiate with respect to a, b
- (e) Can't solve this with calculus.

Objective Function

$$\min_{a,b} \sum_{i=1}^{n} (y_i - a - bx_i)^2$$

FOC with respect to a

$$-2\sum_{i=1}^{n} (y_i - a - bx_i) = 0$$

$$\sum_{i=1}^{n} y_i - \sum_{i=1}^{n} a - b\sum_{i=1}^{n} x_i = 0$$

$$\frac{1}{n} \sum_{i=1}^{n} y_i - \frac{na}{n} - \frac{b}{n} \sum_{i=1}^{n} x_i = 0$$

$$\bar{y} - a - b\bar{x} = 0$$

Regression Line Goes Through the Means!

$$ar{y} = a + bar{x}$$

If your score equaled the class average on Midterm #1, we predict that your score will equal the class average on Midterm #2.

Substitute $a = \bar{y} - b\bar{x}$

$$\sum_{i=1}^{n} (y_i - a - bx_i)^2 = \sum_{i=1}^{n} (y_i - \bar{y} + b\bar{x} - bx_i)^2$$
$$= \sum_{i=1}^{n} [(y_i - \bar{y}) - b(x_i - \bar{x})]^2$$

FOC wrt b

$$-2\sum_{i=1}^{n} [(y_{i} - \bar{y}) - b(x_{i} - \bar{x})] (x_{i} - \bar{x}) = 0$$

$$\sum_{i=1}^{n} (y_{i} - \bar{y}) (x_{i} - \bar{x}) - b\sum_{i=1}^{n} (x_{i} - \bar{x})^{2} = 0$$

$$b = \frac{\sum_{i=1}^{n} (y_{i} - \bar{y}) (x_{i} - \bar{x})}{\sum_{i=1}^{n} (x_{i} - \bar{x})^{2}}$$

Simple Linear Regression

Problem

$$\min_{a,b} \sum_{i=1}^{n} (y_i - a - bx_i)^2$$

Solution

$$b = \frac{\sum_{i=1}^{n} (y_i - \bar{y}) (x_i - \bar{x})}{\sum_{i=1}^{n} (x_i - \bar{x})^2}$$

$$a = \bar{y} - b\bar{x}$$

Relating Regression to Covariance and Correlation

$$b = \frac{\sum_{i=1}^{n} (y_i - \bar{y}) (x_i - \bar{x})}{\sum_{i=1}^{n} (x_i - \bar{x})^2} = \frac{\frac{1}{n-1} \sum_{i=1}^{n} (y_i - \bar{y}) (x_i - \bar{x})}{\frac{1}{n-1} \sum_{i=1}^{n} (x_i - \bar{x})^2} = \frac{s_{xy}}{s_x^2}$$
$$r = \frac{s_{xy}}{s_x s_y} = b \frac{s_x}{s_y}$$

Comparing Regression, Correlation and Covariance

Units

Correlation is unitless, covariance and regression coefficients (a, b) are not. (What are the units of these?)

Symmetry

Correlation and covariance are symmetric, regression isn't. (Switching x and y a and b: Review Exercise.)

Extension Problem

Regression with z-scores rather than raw data gives $a = 0, b = r_{xy}$



$$s_{xy} = 6$$
, $s_x = 5$, $s_y = 2$, $\bar{x} = 68$, $\bar{y} = 21$

What is the sample correlation between height (x) and handspan (y)?



$$r = \frac{s_{xy}}{s_x s_y} = \frac{6}{5 \times 2} = 0.6$$



$$s_{xy} = 6$$
, $s_x = 5$, $s_y = 2$, $\bar{x} = 68$, $\bar{y} = 21$

What is the value of b for the regression:

$$\hat{y} = a + bx$$

where x is height and y is handspan?



$$b = \frac{s_{xy}}{s_{\star}^2} = \frac{6}{5^2} = 6/25 = 0.24$$



$$s_{xy} = 6$$
, $s_x = 5$, $s_y = 2$, $\bar{x} = 68$, $\bar{y} = 21$

What is the value of a for the regression:

$$\hat{y} = a + bx$$

where x is height and y is handspan? (prev. slide b = 0.24)



$$a = \bar{v} - b\bar{x} = 21 - 0.24 \times 68 = 4.68$$

```
x <- seq(from = -1, to = 1, by = 0.1)
y <- x^2
cor(x,y)
## [1] 1.216307e-16

plot(x,y); abline(lm(y ~ x))</pre>
```



Extremely Important Points to Remember!

- Regression, covariance, and correlation are all measures of linear dependence.
- Linear dependence need not imply a causal relationship.
- ▶ Dependence could be non-linear: always plot your data!

Lecture #5 – Basic Probability I

Probability as Long-run Relative Frequency

Sets, Events and Axioms of Probability

"Classical" Probability

Our Definition of Probability for this Course

Probability = Long-run Relative Frequency

That is, relative frequencies settle down to probabilities if we carry out an experiment over, and over, and over...

Rolling a Fair, Six-Sided Die in R

```
# Function to plot relative frequencies
plot_freq <- function(x){</pre>
 n <- length(x)
  rel_freq <- prop.table(table(x))</pre>
  plot(rel_freq, ylab = 'Relative Frequency',
       xlab = bquote(n == .(n)))
# Roll a fair die 1 Million times
set.seed(1234567890)
dice <- sample(1:6, size = 1e6, replace = TRUE)
```

plot_freq(dice[1:10])



plot_freq(dice[1:50])



plot_freq(dice[1:1000])



plot_freq(dice)



What do you think of this argument?



- ► The probability of flipping heads is 1/2: if we flip a coin many times, about half of the time it will come up heads.
- ▶ The last ten throws in a row the coin has come up heads.
- ► The coin is bound to come up tails next time it would be very rare to get 11 heads in a row.
- (a) Agree
- (b) Disagree

The Gambler's Fallacy

Relative frequencies settle down to probabilities, but this does not mean that the trials are dependent.

Dependent = "Memory" of Prev. Trials

Independent = No "Memory" of Prev. Trials

Terminology

Random Experiment

An experiment whose outcomes are random.

Basic Outcomes

Possible outcomes (mutually exclusive) of random experiment.

Sample Space: S

Set of all basic outcomes of a random experiment.

Event: F

A subset of the Sample Space (i.e. a collection of basic outcomes).

In set notation we write $E \subseteq S$.

Example

Random Experiment

Tossing a pair of dice.

Basic Outcome

An ordered pair (a, b) where $a, b \in \{1, 2, 3, 4, 5, 6\}$, e.g. (2, 5)

Sample Space: S

All ordered pairs (a, b) where $a, b \in \{1, 2, 3, 4, 5, 6\}$

Event: $E = \{\text{Sum of two dice is less than 4}\}\$ $\{(1,1),(1,2),(2,1)\}$

Visual Representation



The event E contains the basic outcomes O_3 and O_2 but not O_1 .

Probability is Defined on *Sets*, and Events are Sets

Complement of an Event: $A^c = \text{not } A$



Figure: The complement A^c of an event $A \subseteq S$ is the collection of all basic outcomes from S not contained in A.

Intersection of Events: $A \cap B = A$ and B



Figure: The intersection $A \cap B$ of two events $A, B \subseteq S$ is the collection of all basic outcomes from S contained in both A and B

Union of Events: $A \cup B = A$ or B



Figure: The union $A \cup B$ of two events $A, B \subseteq S$ is the collection of all basic outcomes from S contained in A, B or both.

Mutually Exclusive and Collectively Exhaustive

Mutually Exclusive Events

A collection of events $E_1, E_2, E_3, ...$ is *mutually exclusive* if the intersection $E_i \cap E_j$ of *any two different events* is empty.

Collectively Exhaustive Events

A collection of events E_1, E_2, E_3, \ldots is *collectively exhaustive* if, taken together, they contain *all of the basic outcomes in S*. Another way of saying this is that the union $E_1 \cup E_2 \cup E_3 \cup \cdots$ is S.

Implications

Mutually Exclusive Events

If one of the events occurs, then none of the others did.

Collectively Exhaustive Events

One of these events must occur.

Mutually Exclusive but not Collectively Exhaustive



Figure: Although A and B don't overlap, they also don't cover S.

Collectively Exhaustive but not Mutually Exclusive



Figure: Together A, B, C and D cover S, but D overlaps with B and C.

Collectively Exhaustive and Mutually Exclusive

		5
A	В	С

Figure: A, B, and C cover S and don't overlap.

Axioms of Probability

We assign every event A in the sample space S a real number P(A) called the probability of A such that:

Axiom 1
$$0 \le P(A) \le 1$$

Axiom 2
$$P(S) = 1$$

Axiom 3 If $A_1, A_2, A_3, ...$ are mutually exclusive events, then $P(A_1 \cup A_2 \cup A_3 \cup \cdots) = P(A_1) + P(A_2) + P(A_3) + ...$

"Classical" Probability

When all of the basic outcomes are equally likely, calculating the probability of an event is simply a matter of counting – count up all the basic outcomes that make up the event, and divide by the total number of basic outcomes.

Recall from High School Math:

Multiplication Rule for Counting

 n_1 ways to make first decision, n_2 ways to make second, ..., n_k ways to make kth $\Rightarrow n_1 \times n_2 \times \cdots \times n_k$ total ways to decide.

Corollary - Number of Possible Orderings

$$k \times (k-1) \times (k-2) \times \cdots \times 2 \times 1 = k!$$

Permutations – Order n people in k slots

$$P_k^n = \frac{n!}{(n-k)!}$$
 (Order Matters)

Combinations – Choose committee of k from group of n

$$\binom{n}{k} = \frac{n!}{k!(n-k)!}$$
, where $0! = 1$ (Order Doesn't Matter)

Poker - Deal 5 Cards, Order Doesn't Matter

Basic Outcomes

$$\binom{52}{5}$$
 possible hands

How Many Hands have Four Aces?



48 (# of ways to choose the single card that is not an ace)

Probability of Getting Four Aces

$$48/\binom{52}{5}\approx 0.00002$$

A Fairly Ridiculous Example



Roger Federer and Novak Djokovic have agreed to play in a tennis tournament against six Penn professors. Each player in the tournament is randomly allocated to one of the eight rungs in the ladder (next slide). Federer always beats Djokovic and, naturally, either of the two pros always beats any of the professors. What is the probability that Djokovic gets second place in the tournament?



Solution: Order Matters!

Denominator

8! basic outcomes – ways to arrange players on tournament ladder.

Numerator

Sequence of three decisions:

- 1. Which rung to put Federer on? (8 possibilities)
- 2. Which rung to put Djokovic on?
 - For any given rung that Federer is on, only 4 rungs prevent Djokovic from meeting him until the final.
- 3. How to arrange the professors? (6! ways)

$$\frac{8 \times 4 \times 6!}{8!} = \frac{8 \times 4}{7 \times 8} = 4/7 \approx 0.57$$

Lecture #6 - Basic Probability II

Complement Rule, Logical Consequence Rule, Addition Rule

Conditional Probability

Independence, Multiplication Rule

Law of Total Probability

Recall: Axioms of Probability

Let S be the sample space. With each event $A \subseteq S$ we associate a real number P(A) called the probability of A, satisfying the following conditions:

Axiom 1
$$0 \le P(A) \le 1$$

Axiom 2
$$P(S) = 1$$

Axiom 3 If $A_1, A_2, A_3, ...$ are mutually exclusive events, then $P(A_1 \cup A_2 \cup A_3 \cup \cdots) = P(A_1) + P(A_2) + P(A_3) + ...$

The Complement Rule: $P(A^c) = 1 - P(A)$

Since A, A^c are mutually exclusive and collectively exhaustive:

$$P(A \cup A^c) = P(A) + P(A^c) = P(S) = 1$$

Rearranging:

$$P(A^c) = 1 - P(A)$$



Figure:
$$A \cap A^c = \emptyset$$
, $A \cup A^c = S$

Another Important Rule - Equivalent Events

If A and B are Logically Equivalent, then P(A) = P(B).

In other words, if A and B contain exactly the same basic outcomes, then P(A) = P(B).

Although this seems obvious it's important to keep in mind...

The Logical Consequence Rule

If B Logically Entails A, then
$$P(B) \leq P(A)$$

For example, the probability that someone comes from Texas cannot exceed the probability that she comes from the USA.

In Set Notation

$$B \subseteq A \Rightarrow P(B) \leq P(A)$$

Why is this so?

If $B \subseteq A$, then all the basic outcomes in B are also in A.

Proof of Logical Consequence Rule

Since $B \subseteq A$, we have $B = A \cap B$ and $A = B \cup (A \cap B^c)$. Combining these,

$$A = (A \cap B) \cup (A \cap B^c)$$

Now since $(A \cap B) \cap (A \cap B^c) = \emptyset$,

$$P(A) = P(A \cap B) + P(A \cap B^{c})$$

$$= P(B) + P(A \cap B^{c})$$

$$\geq P(B)$$

because $0 < P(A \cap B^c) < 1$.

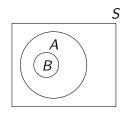


Figure: $B = A \cap B$, and $A = B \cup (A \cap B^c)$

"Odd Question" # 2

Pia is thirty-one years old, single, outspoken, and smart. She was a philosophy major. When a student, she was an ardent supporter of Native American rights, and she picketed a department store that had no facilities for nursing mothers. Rank the following statements in order from most probable to least probable.

- (A) Pia is an active feminist.
- (B) Pia is a bank teller.
- (C) Pia works in a small bookstore.
- (D) Pia is a bank teller and an active feminist.
- (E) Pia is a bank teller and an active feminist who takes yoga classes.
- (F) Pia works in a small bookstore and is an active feminist who takes yoga classes.

Using the Logical Consequence Rule...

- (A) Pia is an active feminist.
- (B) Pia is a bank teller.
- (C) Pia works in a small bookstore.
- (D) Pia is a bank teller and an active feminist.
- (E) Pia is a bank teller and an active feminist who takes yoga classes.
- (F) Pia works in a small bookstore and is an active feminist who takes yoga classes.

Any Correct Ranking Must Satisfy:

$$P(A) \ge P(D) \ge P(E)$$

 $P(B) \ge P(D) \ge P(E)$
 $P(A) \ge P(F)$
 $P(C) \ge P(F)$

Throw a Fair Die Once

E = roll an even number

What are the basic outcomes?

$$\{1,2,3,4,5,6\}$$

What is P(E)?



 $E = \{2,4,6\}$ and the basic outcomes are equally likely (and mutually exclusive), so

$$P(E) = 1/6 + 1/6 + 1/6 = 3/6 = 1/2$$

Throw a Fair Die Once

E = roll an even number M = roll a 1 or a prime number

What is $P(E \cup M)$?



Key point: E and M are not mutually exclusive!

$$P(E \cup M) = P(\{1, 2, 3, 4, 5, 6\}) = 1$$

 $P(E) = P(\{2, 4, 6\}) = 1/2$
 $P(M) = P(\{1, 2, 3, 5\}) = 4/6 = 2/3$

$$P(E) + P(M) = 1/2 + 2/3 = 7/6 \neq P(E \cup M) = 1$$

The Addition Rule – Don't Double-Count!

$$P(A \cup B) = P(A) + P(B) - P(A \cap B)$$



Construct a formal proof as an optional homework problem.

Who's on the other side?

Three Cards, Each with a Face on the Front and Back





- 1. Gaga/Gaga
- 2. Obama/Gaga
- 3. Obama/Obama

I draw a card at random and look at one side: it's Obama.

What is the probability that the other side is also Obama?



Let's Try The Method of Monte Carlo...

When you don't know how to calculate, simulate.

Procedure

- 1. Close your eyes and thoroughly shuffle your cards.
- 2. Keeping eyes closed, draw a card and place it on your desk.
- 3. Stand if Obama is face-up on your chosen card.
- 4. We'll count those standing and call the total N
- Of those standing, sit down if Obama is not on the back of your chosen card.
- 6. We'll count those *still* standing and call the total *m*.

Monte Carlo Approximation of Desired Probability = $\frac{m}{N}$

```
draw_simulation <- function() {</pre>
  cards <- c('GG', 'OG', 'OO')
  random_card <- sample(cards, size = 1)</pre>
  if(random_card == 'GG') {
    faces <- c('G', 'G')
  } else if (random_card == '00') {
    faces <- c('0', '0')
  } else {
    faces <- c('0', 'G')
  out <- sample(faces)</pre>
  names(out) <- c('front', 'back')</pre>
  return(out)
```

```
set.seed(54321)
simulations <- replicate(n = 1000, draw_simulation())</pre>
simulations <- data.frame(t(simulations))</pre>
head(simulations)
## front back
        0
## 1
              G
## 2 G
             G
## 3 G
## 4
## 5 G
## 6
        0
Obama_on_front <- subset(simulations, front == '0')</pre>
mean(Obama_on_front$back == 'O')
## [1] 0.6633065
```



Conditional Probability – Reduced Sample Space

Set of relevant outcomes restricted by condition

$$P(A|B) = \frac{P(A \cap B)}{P(B)}$$
, provided $P(B) > 0$



Figure: B becomes the "new sample space" so we need to re-scale by

 $E_{con} \ _{1}P_{3}(B)$ to keep probabilities between zero and one.

Who's on the other side?

Let F be the event that Obama is on the front of the card of the card we draw and B be the event that he is on the back.

$$P(B|F) = \frac{P(B \cap F)}{P(F)} = \frac{1/3}{1/2} = 2/3$$

Conditional Versions of Probability Axioms

- 1. $0 \le P(A|B) \le 1$
- 2. P(B|B) = 1
- 3. If A_1, A_2, A_3, \ldots are mutually exclusive given B, then $P(A_1 \cup A_2 \cup A_3 \cup \cdots \mid B) = P(A_1 \mid B) + P(A_2 \mid B) + P(A_3 \mid B) \ldots$

Conditional Versions of Other Probability Rules

- $P(A|B) = 1 P(A^c|B)$
- ▶ A_1 logically equivalent to $A_2 \iff P(A_1|B) = P(A_2|B)$
- $A_1 \subseteq A_2 \implies P(A_1|B) \le P(A_2|B)$
- $P(A_1 \cup A_2|B) = P(A_1|B) + P(A_2|B) P(A_1 \cap A_2|B)$

However: $P(A|B) \neq P(B|A)$ and $P(A|B^c) \neq 1 - P(A|B)$!

Independence and The Multiplication Rule

The Multiplication Rule

Rearrange the definition of conditional probability:

$$P(A \cap B) = P(A|B)P(B)$$

Statistical Independence

$$P(A \cap B) = P(A)P(B)$$

By the Multiplication Rule

Independence $\iff P(A|B) = P(A)$

Interpreting Independence

Knowledge that B has occurred tells nothing about whether A will.

Will Having 5 Children Guarantee a Boy?



A couple plans to have five children. Assuming that each birth is independent and male and female children are equally likely, what is the probability that they have at least one boy?

By Independence and the Complement Rule,

$$P(\text{no boys}) = P(5 \text{ girls})$$

$$= 1/2 \times 1/2 \times 1/2 \times 1/2 \times 1/2$$

$$= 1/32$$

$$P(\text{at least 1 boy}) = 1 - P(\text{no boys})$$

= $1 - 1/32 = 31/32 = 0.97$

The Law of Total Probability

If E_1, E_2, \dots, E_k are mutually exclusive, collectively exhaustive events and A is another event, then

$$P(A) = P(A|E_1)P(E_1) + P(A|E_2)P(E_2) + \ldots + P(A|E_k)P(E_k)$$

Example of Law of Total Probability

Define the following events:

F = Obama on front of card

A = Draw card with two Gagas

B = Draw card with two Obamas

C = Draw card with BOTH Obama and Gaga

$$P(F) = P(F|A)P(A) + P(F|B)P(B) + P(F|C)P(C)$$
$$= 0 \times 1/3 + 1 \times 1/3 + 1/2 \times 1/3$$
$$= 1/2$$

Deriving the Law of Total Probability For k = 2

Since $A \cap B$ and $A \cap B^c$ are mutually exclusive and their union equals A,

$$P(A) = P(A \cap B) + P(A \cap B^{c})$$

But by the multiplication rule:

$$P(A \cap B) = P(A|B)P(B)$$

 $P(A \cap B^c) = P(A|B^c)P(B^c)$

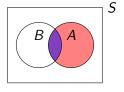


Figure:

$$A = (A \cap B) \cup (A \cap B^c),$$

$$(A \cap B) \cap (A \cap B^c) = \emptyset$$

Combining,

$$P(A) = P(A|B)P(B) + P(A|B^c)P(B^c)$$