

# Identifying Causal Effects in Network Experiments with Non-compliance

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# Example with Potential for Indirect Treatment Effects

Crepon et al. (2013; QJE)

- ▶ Large-scale job-seeker assistance program in France.
- ▶ Randomized offers of intensive job placement services.

## Displacement Effects of Labor Market Policies

*“Job seekers who benefit from counseling may be more likely to get a job, but at the expense of other unemployed workers with whom they compete in the labor market. This may be particularly true in the short run, during which vacancies do not adjust: the unemployed who do not benefit from the program could be partially crowded out.”*

# Two Key Ingredients for Studying Social Interactions

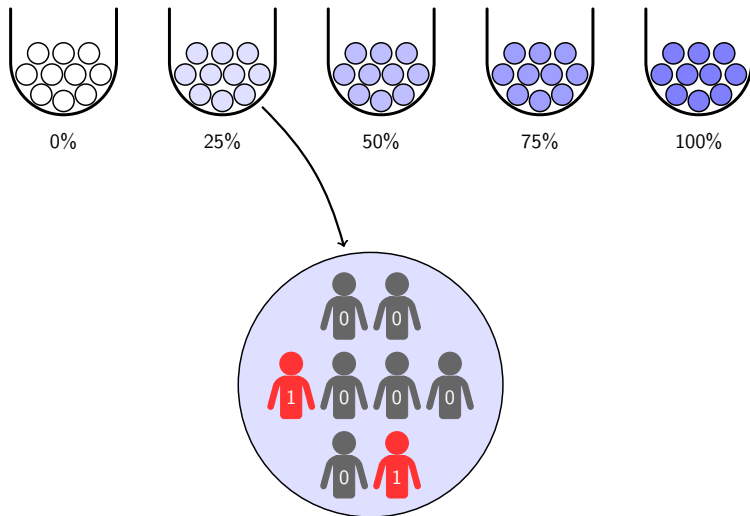
## Partial Interference Assumption

- ▶ Each individual belongs to a single, known group  $g$ .
- ▶ Potential spillovers within but not between groups.

## Randomized Saturation Design

- ▶ Saturation  $\equiv$  fraction of individuals offered treatment.
- ▶ Groups randomly assigned saturation  $s_g \in \mathcal{S}$ .
- ▶ Individuals randomly assigned treatment offer  $z_{ig} \in \{0, 1\}$ .

# Randomized Saturation Design



## Beyond Intent-to-treat Effects

- ▶ Literature on spillovers in randomized saturation experiments assumes perfect compliance or considers only intent-to-treat.
- ▶ Treatment take-up is often low (e.g. 35% in Crepon et al.) making it difficult to detect indirect effects.
- ▶ Can we use this exogenous variation in individual-level offers and group-level saturation to learn causal effects?

For today: one-sided non-compliance...

# Simplest Possible Example: Pairs of Individuals

## Randomized Saturation

Offer treatment to both, one, or neither member of a given pair.

## Notation

- ▶  $g = 1, \dots, G$  indexes groups
- ▶  $i = 1, \dots, N_g$  indexes individuals within group  $g$
- ▶  $z_{ig}$  is the treatment offer and  $D_{ig}$  the take-up of  $(i, g)$
- ▶  $\tilde{z}_{ig}$  and  $\tilde{D}_{ig}$  are defined analogously for  $(i, g)$ 's partner

## Potential Outcomes

$Y_{ig}(D_{ig}, \tilde{D}_{ig})$ : no spillovers between pairs, possibly spillovers within

# Pairs Example: Direct and Indirect Effects

## Direct: Change $(i, g)$ 's Treatment

- ▶  $\mathbb{E}[Y_{ig}(1, 0) - Y_{ig}(0, 0)] \quad \leftarrow \text{Untreated Partner}$
- ▶  $\mathbb{E}[Y_{ig}(1, 1) - Y_{ig}(0, 1)] \quad \leftarrow \text{Treated Partner}$

## Indirect: Change Partner's Treatment

- ▶  $\mathbb{E}[Y_{ig}(0, 1) - Y_{ig}(0, 0)] \quad \leftarrow (i, g) \text{ Untreated}$
- ▶  $\mathbb{E}[Y_{ig}(1, 1) - Y_{ig}(0, 0)] \quad \leftarrow (i, g) \text{ Treated}$

## Question

With perfect compliance we can recover all four effects. But what if compliance is imperfect?

# Principal Strata with One-sided Non-compliance

## Potential Treatments

$D_{ig}(z_{ig}, \tilde{z}_{ig})$  is an equilibrium action in the game played by pair  $g$ .

		$(z, \tilde{z})$	$(0, 0)$	$(1, 0)$	$(0, 1)$	$(1, 1)$
$n$	Never-taker		0	0	0	0
$c$	Complier		0	1	0	1
$\ell$	"Loner"		0	1	0	0
$f$	"Follower"		0	0	0	1

## Strategic Take-up

Types  $\ell$  and  $f$  are strategic: their take-up depends not only on their own treatment offer, but on their partner's offer.



# Local Average Treatment Effects – No Strategic Takeup

## Compliers with Compliers

$\mathbb{E}[Y(1, 0) - Y(0, 0)|(c, c)] \quad \leftarrow$  Direct Effect, Untreated Partner

$\mathbb{E}[Y(1, 1) - Y(0, 1)|(c, c)] \quad \leftarrow$  Direct Effect, Treated Partner

$\mathbb{E}[Y(0, 1) - Y(0, 0)|(c, c)] \quad \leftarrow$  Indirect Effect when Untreated

$\mathbb{E}[Y(1, 1) - Y(1, 0)|(c, c)] \quad \leftarrow$  Indirect Effect when Treated

## Compliers with Never-takers

$\mathbb{E}[Y(1, 0) - Y(0, 0)|(c, n)] \quad \leftarrow$  Direct Effect, Untreated Partner

$\mathbb{E}[Y(0, 1) - Y(0, 0)|(n, c)] \quad \leftarrow$  Indirect Effect when Untreated

## Example: What Goes Wrong with Strategic Takeup?

### Adding a Strategic Type

Suppose that, in addition to compliers ( $c$ ) and never-takers ( $n$ ), the population contains “loner” types ( $\ell$ ) who only take up treatment when they are offered but their partner is not.

### Exclusion Restriction

Rule out spillovers in inducement:  $\tilde{z}_{ig}$  only affects  $D_{ig}$  through  $\tilde{D}_{ig}$ .

### Possible Pairings

$$(t_{ig}, \tilde{t}_{ig}) \in \{(c, c), (c, n), (c, \ell), (n, c), (n, n), (\ell, c)\}$$

## Example: What Goes Wrong with Strategic Takeup?

- ▶ The only observable moment that involves  $Y(1, 1)$  is

$$\mathbb{P}(\mathbf{d}_{11}|\mathbf{z}_{11})\mathbb{E}(Y|\mathbf{d}_{11}, \mathbf{z}_{11}) = \mathbb{P}(c, c)\mathbb{E}[Y(1, 1)|(c, c)]$$

- ▶ The only observable moments that involve  $Y(0, 1)$  are

$$\mathbb{P}(\mathbf{d}_{01}|\mathbf{z}_{11})\mathbb{E}(Y|\mathbf{d}_{01}, \mathbf{z}_{11}) = \mathbb{P}(n, c)\mathbb{E}[Y(0, 1)|(n, c)] + \mathbb{P}(\ell, c)\mathbb{E}[Y(0, 1)|(\ell, c)]$$

$$\begin{aligned}\mathbb{P}(\mathbf{d}_{01}|\mathbf{z}_{01})\mathbb{E}(Y|\mathbf{d}_{01}, \mathbf{z}_{01}) &= \mathbb{P}(c, c)\mathbb{E}[Y(0, 1)|(c, c)] + \mathbb{P}(c, \ell)\mathbb{E}[Y(0, 1)|(c, \ell)] \\ &\quad + \mathbb{P}(n, c)\mathbb{E}[Y(0, 1)|(n, c)] + \mathbb{P}(\ell, c)\mathbb{E}[Y(0, 1)|(\ell, c)]\end{aligned}$$

- ▶ No well defined group of individuals for whom we can learn the direct effect  $Y(1, 1) - Y(0, 1)$  under strategic takeup.

## Testable Implication of No Strategic Takeup

If there are no strategic types in the population, then we must have

$$\mathbb{P}(D_{ig} = 1 | z_{ig} = 1, \tilde{z}_{ig} = 0) = \mathbb{P}(D_{ig} = 1 | z_{ig} = 1, \tilde{z}_{ig} = 1).$$

Violations of this condition indicate the presence of type  $\ell$  and/or type  $f$  individuals in the population.

# Fully General Version

## Notation

Let  $\tilde{\mathbf{z}}_{ig}$  be the vector of treatment offers and  $\tilde{\mathbf{D}}_{ig}$  the vector of treatment take-up for everyone in  $g$  *except* person  $i$ .

## Potential Outcomes

$Y_{ig}(D_{ig}, \tilde{\mathbf{D}}_{ig})$  may depend on treatment take-up of everyone in  $g$ .

## Potential Treatments

$D_{ig}(z_{ig}, \tilde{\mathbf{z}}_{ig})$  may depend on treatment offers of everyone in  $g$ .

But this is too general to make progress...

# Restrictions

## Notation

Let  $\bar{D}_g$  be the average of  $D_{ig}$  over all individuals in group  $g$ .

### 1. Large Groups

Contribution of  $D_{ig}$  to  $\bar{D}_g$  is negligible.

### 2. Aggregate Interactions

$$Y_{ig}(D_{ig}, \tilde{\mathbf{D}}_{ig}) = Y_{ig}(D_{ig}, \bar{D}_g)$$

### 3. No Strategic Takeup

$$D_{ig}(z_{ig}, \tilde{\mathbf{z}}_{ig}) = D_{ig}(z_{ig})$$

For this talk, continue to assume one-sided non-compliance...

# Restrictions Continued...

## 4. Correlated Random Coefficients Model

$$Y_{ig}(D_{ig} = 0, \bar{D}_g) = \kappa_{ig}^0 + \kappa_{ig}^1 h_1(\bar{D}_g) + \cdots + \kappa_{ig}^p h_p(\bar{D}_g)$$

$$Y_{ig}(D_{ig} = 1, \bar{D}_g) = \lambda_{ig}^0 + \lambda_{ig}^1 h_1(\bar{D}_g) + \cdots + \lambda_{ig}^p h_p(\bar{D}_g)$$

- ▶  $\kappa$  and  $\lambda$  may be *correlated* with  $\bar{D}_g$
- ▶  $p$  can be as large as # of saturations

Example:

$$Y_{ig}(0, \bar{D}_g) = \kappa_{ig}^0 + \kappa_{ig}^1 \bar{D}_g$$

$$Y_{ig}(1, \bar{D}_g) = \lambda_{ig}^0 + \lambda_{ig}^1 \bar{D}_g$$

## Example: Linear Correlated Random Coefficients Model

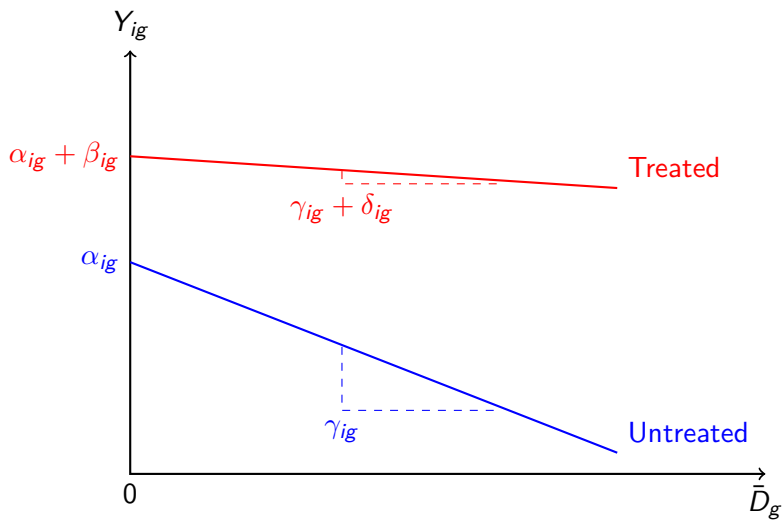
Re-write as a Single Equation:

$$Y_{ig} = \alpha_{ig} + \beta_{ig}D_{ig} + \gamma_{ig}\bar{D}_g + \delta_{ig}D_{ig}\bar{D}_g$$

- ▶ Both  $D_{ig}$  and  $\bar{D}_g$  are endogenous
- ▶  $(\alpha_{ig}, \beta_{ig}, \gamma_{ig}, \delta_{ig})$  likely correlated with  $D_{ig}$  and  $\bar{D}_g$
- ▶ Instruments: offers  $z_{ig}$ , saturations  $s_g$ , interaction  $z_{ig} \times s_g$
- ▶ Can we recover means of  $\alpha_{ig}, \beta_{ig}, \gamma_{ig}, \delta_{ig}$ ?



# Hypothetical Example with Displacement Effects



# Why is strategic take-up a problem?

## Wald Estimand *within group*

$$\mathbb{E}_g[Y(1, \bar{D}_g) - Y(0, \bar{D}_g)|\text{complier}] = \mathbb{E}_g[\beta|\text{complier}] + \mathbb{E}_g[\gamma|\text{complier}] \bar{D}_g$$

## What if there is strategic take-up?

Wald Estimator unchanged, but definition of *complier* is specific to the saturation  $s_g$  assigned to  $g$ .

## Why is this a problem?

Changing  $s_g$  changes *both*  $\bar{D}_g$  and  $\mathbb{E}_g[\beta|\text{complier}]$ ,  $\mathbb{E}_g[\gamma|\text{complier}]$  since it changes who is a complier.

# Why Not Just Run 2SLS?

- ▶ Homogeneous 1<sup>st</sup>-stage: 2SLS  $\rightarrow_p \mathbb{E}[\text{random coefs.}]$ 
  - ▶ Heckman & Vytlacil (1998)
  - ▶ Wooldridge (1997, 2003, 2008)
- ▶ Our 1<sup>st</sup>-stage is *heterogeneous*:
  - ▶ Effect of  $z_{ig}$  on  $D_{ig}$  depends on whether  $(i, g)$  is a complier
  - ▶ Effect of  $s_g$  on  $\bar{D}_g$  depends on fraction of compliers in  $g$
- ▶ Alternatives under (restricted) 1<sup>st</sup>-stage heterogeneity:
  - ▶ Florens et al. (2008)
  - ▶ Masten & Torgovitsky (2016)
- ▶ Re-write our model in so that we can build on these results. . .

# Re-writing the Model

## No Strategic Takeup

$D_{ig} = c_{ig} \times z_{ig}$ , where  $c_{ig} = 1$  iff  $(i, g)$  is a complier.

## Substituting into the Model

$$\begin{aligned} Y_{ig} &= \alpha_{ig} + \beta_{ig}(c_{ig} \times z_{ig}) + \gamma_{ig}\bar{D}_g + \delta_{ig}(c_{ig} \times z_{ig})\bar{D}_g \\ &= \alpha_{ig} + \tilde{\beta}_{ig}z_{ig} + \gamma_{ig}\bar{D}_g + \tilde{\delta}_{ig}z_{ig}\bar{D}_g \end{aligned}$$

## Transformed Regression

$$\begin{aligned} Y_{ig} &= X'_{ig}\theta_{ig} \\ X_{ig} &= (1, z_{ig}, \bar{D}_g, z_{ig}\bar{D}_g)' \\ \theta_{ig} &= (\alpha_{ig}, \tilde{\beta}_{ig}, \gamma_{ig}, \tilde{\delta}_{ig})' \end{aligned}$$

# A Conditional OLS Estimand

## Crucial Point

Under our assumptions,  $X_{ig}$  is conditionally independent of  $\theta_{ig}$  given  $c_g$ , the fraction of compliers in  $g$ .

## Intuition

Large group size  $\Rightarrow \bar{D}_g \approx (c_g \times s_g) \Rightarrow$  variation in  $\bar{D}_g$  given  $c_g$  comes only from the randomly assigned saturation.

$$\begin{aligned} Y_{ig} = X'_{ig} \theta_{ig} &\implies \mathbb{E}[X_{ig} Y_{ig} | c_g] = \mathbb{E}[X_{ig} X'_{ig} \theta_{ig} | c_g] \\ \mathbb{E}[X_{ig} Y_{ig} | c_g] &= \mathbb{E}[X_{ig} X'_{ig} | c_g] \mathbb{E}[\theta_{ig} | c_g] \\ \mathbb{E}[\theta_{ig} | c_g] &= \mathbb{E}[X_{ig} X'_{ig} | c_g]^{-1} \mathbb{E}[X_{ig} Y_{ig} | c_g] \end{aligned}$$

$$\mathbb{E}[\theta_{ig}] = \int \mathbb{E}[X_{ig} X'_{ig} | c_g]^{-1} \mathbb{E}[X_{ig} Y_{ig} | c_g] dF(c_g)$$

# A Conditional OLS Estimator

$$\mathbb{E}[\boldsymbol{\theta}_{ig}] = \int \mathbb{E}[X_{ig} X'_{ig} | c_g]^{-1} \mathbb{E}[X_{ig} Y_{ig} | c_g] dF(c_g)$$

## In Practice

- ▶ Fraction of compliers  $c_g$  is consistently estimable.
- ▶ Sample analogues, kernel-weighted OLS

## Relation to Underlying Parameters

$$\mathbb{E}[\boldsymbol{\theta}_{ig}] = (\mathbb{E}[\alpha_{ig}], \mathbb{E}[\beta_{ig} c_{ig}], \mathbb{E}[\gamma_{ig}], \mathbb{E}[\delta_{ig} c_{ig}])'$$

## Iterated Expectations

$$\mathbb{E}[\beta_{ig} | c_{ig} = 1] = \frac{\mathbb{E}[\beta_{ig} c_{ig}]}{\mathbb{P}[c_{ig} = 1]}, \quad \mathbb{E}[\delta_{ig} | c_{ig} = 1] = \frac{\mathbb{E}[\delta_{ig} c_{ig}]}{\mathbb{P}[c_{ig} = 1]}$$

# Linear Correlated Random Coefficients Model

$$Y_{ig} = \alpha_{ig} + \beta_{ig}D_{ig} + \gamma_{ig}\bar{D}_g + \delta_{ig}D_{ig}\bar{D}_g$$

## Identified Parameters

- ▶ Treatment on the Treated:  $\mathbb{E}[\beta_{ig}|D_{ig} = 1]$ ,  $\mathbb{E}[\delta_{ig}|D_{ig} = 1]$
- ▶ Spillover on the Untreated:  $\mathbb{E}[\alpha_{ig}]$ ,  $\mathbb{E}[\gamma_{ig}]$
- ▶ Can also use an auxiliary regression to recover means of  $(\alpha_{ig}, \gamma_{ig})$  for compliers and for never-takers

## Where do we use the saturations?

- ▶ Recall:  $X_{ig} = (1, z_{ig}, \bar{D}_g, z_{ig}\bar{D}_g)$ .
- ▶ Cannot invert  $\mathbb{E}[X_{ig}X'_{ig}|c_g]$  unless there is variation in  $s_g$ .

# Conclusion

## Summary

- ▶ Crucial but testable assumption: no strategic takeover
- ▶ Random coefficients model of aggregate interactions
- ▶ Identification of direct and indirect causal effects

## Didn't Talk About Today

Tests for strategic takeover: (1) simple regression-based test, (2) non-parametric bootstrap-randomization test.

## In Progress

- ▶ Asymptotic analysis of group size vs. number of groups
- ▶ Generalization to two-sided non-compliance
- ▶ Simulations and Empirical Example