

Hi, nice to meet you. you. It's nice. I I comes at working. that's right. I gave it a little early. minute I. I like. I never know with you coming up down. I'm like, it could be 10 minutes on time or just 20 minutes. I. um, excuse the mess man in the middle of my spring cleaning, so it's a little hot, but. So basically, this is my aunt found this apartment, my grandmothers. and now it's going to be, so, he a little off, but it's definitely like home and I wanted time., I just not need book storage, clothes storage, and a few little ugly in my favorite. I've been here since I was a student, so I've been a back of 10 years. so, I know area. I love it, yeah, I know it feels like home, but I wanna make it a little bit easier for me, so, um just little things. so tell me what you need I would be like, let's kind of go through you tell me everything that you're kind of thinking and I'll give you a little bit about what I think I'm think of video document everything on scam like all the magents. trust me, this thing is worse. kitchen, so getting our, so. and it was really old, which I love, but I think it takes up too much space, probably for the space. Oh, my husband flew out. I don't know why, but. a window there. Okay, you, um a lot like you might? I would I would cook. Um, the other thing that I these two cook and like utility closet. I don't know if this is structural or not. like, do we open wall? Do we get, like a more open station that't that's fine. Yeah. wall.. So that's just there's there's lots ofations so that, but then there's a little bit longer with time, like a process.. But they're tall, they're tall and neat tall, so I mean, there's the theme there. It's an old prewar building. Oh, I saw a f. I've actually been seeing more and more than these lately. Yeah, okay. um, we're gonna want an upgrade things.. All right, just think you're gonna need theows a mess. I mean that's what everything thing is I know that I'm going to like it, so Also, I know it's very warming here, so feel free to do. It's the sauna. This is the traffic with. so it's an old studio for then they made it into like made it into one bedroom bedroom, just like a temporary wall. The weird thing is that these this like, structural door, right? with the archway that's open is here, so I don't know where there the building in 1941, like was there a wall fully, I guess? Maybe just bump it out this is. So he bumped this out, so that the bed would fit. because that is truly a bed. It's like very just barely fits a clean bat. But I like it what it is, and that it keeps an eye like. Yeah, no, I'm just trying to think is itiss down and little bit we have, and I guess. Yeah, I would that the only thing that is like do both cases, like if I gotta make this to more of like. I. And I love them. um, but I need more space for them, so Where' you go to school? A grad program and I've studied and I. Oh, cool... Yeah, I love Parmen Jefferson. Thomas Jefferson. Yeah, I've been a few times. We have we took tricks, zero arensary school. I don't think they've ever been in that building. It's like I I got the name of the famous dean at that time, but he is like I'll a Super Bowl real all the architecture, the schools of buildings and celebr very. I said they all. And UDA and then that, like big like, some people think about the Okay, so, in general, we want to update the fourth hour space,, both, do you? I know, so that's a port of. Um, my one thought is can I grow I probably not. Do we sleep over this and. I mean that would probably might need, but

push the frame. These are. These are metal These are metals. So it's like it's really old, like it's not. I know. listen, these are details that we work out, like it's it's it's more about, like getting you you know, the preliminary cost of what gonna be, what we're supposed to be in. and then the bathroom just, it's it's an old prewar, you know, but it's like kind of coming to like 1980s. garbage It's, um, laundry, a laundry hamper. Oh, that's, it is laundry I'bage., no't been the wrong idea. it's for a. But again, it's tight in the need to keep the tub. It's hard because it's you know if you ever are you, it's it's such an old adage thing to say, like,, I don't know. it's up to you, like, we always say in the room and say, well, it's it only have one after, it's always. but I mean that this is gonna be a family, the world I, we see it really tough to shower. I's six, and I just kind of feel like she's gonna live in New York City and whatnot, so.m in Jersey City, and my mom came over with my Beyian and I'm celebrated East. were talking and she was like, you know, I almost walking this in Jersey like 30 years ago. And I sat here dayream and I was like, I was like, what? Like I maybe there, how would you bought that place, I I mean, listen, that it's a small tub, too. I mean, I think you it might as well just do it. Well, I would get rid of it. I don't know. I mean, do you soak in the tub? Okay. I would probably do that. And also an elderly first.. I was washer dryer in the bathroom well that that's that's the other that's the other thing that's like it would be somewhere in here, but there's a lot of stage. The other top part is you on napsus to water, so that's why that cold. here would be good and we have thisap in it's. beink right there and can go straight all the that's my I guess. like, I think you totally like, it is fine space for your here. Yeah, because because the comments on the back side here with be very hard to do in there. Um, okay. and they're all anything with the force? It looks like think so. My cousin did down just, so like 10 years ago, and uh you know, it definitely hardware. But was a little a foster, I don't know what happened. I think he painted, and it's like throughout the like a m guys are in there it just kind of get a cold for the.... I think it's more like the better of the walls. I can paint. Um, but, yeah, I mean, I it's not like high budget. I work arts, so it's not like, not, like, you crazy, like how long it here from this is the modern, maybe would use them again if there were to ever sellve, you know, um, is there people are there, so doors. I okay, okay. you, you, I'm okay with it close off the bedroom. um yeah, it's just a we finish in the wall, and, um washer dry and.. Yeah.. I could feel that. I don't know why did that. I was. Yeah. I ceilings, it's an old building, it's reallyurry. I' top I don't know how they do it, but I think. Yeah, I guess. So I was that have you done that before? I? so what's so I believe there's many slit that occur before. Okay. what that means means like those high those high, you know, like AC units that have like theubvers on it or opens up and out. and that it's the important for. um definitely. The issue with it in some of these large, uh tall buildings like this is you need in the outside the denser, but because you're so close to it you might be able to find the mind. talk part would be if it's a landmark, you know, if this is landmark. Um, only because then it we're messing with massage, like. I just don't know. I mean, I think that it's just like, it's yeah, it's just uh it's

I think it's helpful I chest arms or. um we have a group of bott. It's a possibility. I have to do more research we can. super down standard, yeah., that I guess H. like start out., I like there's a heat coming down from a ri I mean, it really hot, it's turned off. It's just. Yeah.. And then in the... So I was just asking about it. It doesn't. I know that has, so far as that was nice, I'll look it. I'll look into it. um I don't know. I think we' able to get equipment up through the surface that are up onto the group. There are some build where we have to paint it up. this is that., um, okay. I. scam. I' talk a little bit about process. I mean what what I'm preliminar seeing for the cost. um more or less typically when we do a kitchen in the bathroom, it's right around the table. Yeah, I, and even with any of the answers items with putting on the ceiling we're not refinishing the fours, adding the washer dryer, we're just gonna start around., finished materials will need to consider theores. piles in the bathroom will even as well, uh, like, without high references, what they' budget is, so we will be insulate label obviously we're included, you know, we base sports, the baseboarding. do for service, interior design team. We have coordinators that are with their building to get. we're gonna handle everything for you, it's just that when you're working from design process,'il.. diner work back like with five, you, like, you like thisile, you like that pile, budget, um and then that way, and then, you know, as you're going to the process, you kind of understand like, I like that ti, we don't really want to push into thisrial, you want to sit and then do that way. um other than that, just appliances in the kitchen, um, like the new dishwasher, um, this thing the stove um, I think you already have a micram somewhere, so we find there.? I am I kind of don't use it that often again, I would do like if I whatever. salad would eat. Yeah, I mean But it works. Yeah, and it' gas, I would. that if you lost power, you can still need spaghetti. I never thought about it like that. Just to use, you know, people to eat., when the power broke up you could turn the yellow.. That's a little biter. um, yeah, I mean, again, everything that I'm mentioning, there are ways to kind of around ways of scale.. You know, the tough part about the map is we're gonna come to go in it. I mean the tile, like, the dumb room repairs, but it doesn't have the color, like the ground is like they', you know, it needs a little fluff. polished., for sure. I like the purple. That man, the watch the product. I mean, I think all the, like kind of finish seeing, I think is the so it's a small bathroom, I think with it kind of it clean probably, that's, or finish material, and again, that budget is like the course, they can go out. so right there, the Again, so the marriage just want to seege you a little bit of numbers for because we're gonna be on Wednesday Did you get the invite? I thank you for communic as I didn't want to meet you on Monday and doing okay.. is that that an additional you going to go walls, practically to get for the most part, we've the most likely do it locally, I'll double check with you. I'm gonna say it for you. but we this a few times. um it's more important that people' old. um but yeah, whatever want to helpade, especially for adding in the Schwap if what we're doing is and the washer dryers likeate lines, back to the panel, because we don't want the dug more out and that blows like, everything't wanna

make sure... I give line put it in the, so we have lot of local vetors in the area. options, so in and I just want also verify that so in that kind of hundred,000, I was saying for both these areas, the kitchen category is all so that's not separate. so we have bors that we' work with, between the jersey, for I designed everything. And you'll work with the designers that make it, like, the best of what it works with you.. competition, I't. We don't like you know, we need to kind of understand it general. We need, um, for the most part is kind of like, whatever. I think maximizing vertical storage is a Yeah, you know what's funny that people do you see? pop it's for dumb stuff. It's like stuff, but it's hard. I like my stuff.. I it's it's so funny. I I'm getting married in July. I really thank you, yeah, and we get more registry stuff, because Logan my fiancé for hours in uh, like a month or so, and we're getting all these new plates and I'm like, honey, we need it? like, are gonna break. like if we just keep stacking 30 plates in the kitchen, like this is're it's gonna collapse in the middle of night, like somewhere up. and so, like, yeah, it's my best friend just got married to my summer, so she and she's like, I have to make space for like, all his stuff. I know it's just like it's so hard. an apartment too, like it trust me, ours looks kind of just like this, like it is not pretty some days, and it's really yeah, we have we have a whole corner behind our couch. the wall stuff. And like my mom came around and I like don't go behind the couch. They're like, what is you back there? I was like, it is just a... No, yeah, were you in the party before um I was amazing. That really really.. We've been friends since we were 16. Wow. So it's been you know, a long time. She's basically a sister, which is nice. This is not gonna take a video of your you know, yeah, yeah. Where was the wedding?, in DC. Oh, cool. She is I' from. Okay, you were born and raised in? North Virginia... Oh, cool. Yeah. yeah. Um, the cel value. I love all their relationship. Um, they are actually one of one of the clients of the time for right now. Oh, cool... but I follow suddenly on international real estate school. very interesting. Very, very good, very well. um it's interesting in the art world, especially auctional that there's the overallultors, right? basically VR and. Yeah. You' get \$5 million.. Yeah. like a. that is not theated art history'sideses 19 American camp is it's very is it's crazy because like, going through the whole arts school architecture, and you realize like, everything's kind of almost object objective to anything you trying to be art. that's put a lot of people there realize like, I forget, I was thinking about something the other day and I was thinking, this doesn't matter what I actually. I like cute. I don't know, like makes are just. Exactly. like it's it's so much different. And I have actuallyition into the operations of it like playing music that's working at, wow. to build out. Oh, my gosh. That's so cool. It's really cool. That's. That's so cool. Yeah, I actually tried a while ago to buy um, cause I've been in construction for like a really long time. um like five, six, seven years. um and I I used to work for a lot of the big brands, like uh Michael Pris andichuersace Tiffany, so I was in retail a little bit. Nice. Um, but there' just a little uh, you' working, yeah. open up stores and do all this stuff.. saw a check that this got it how does it doing it? So, it's like L basically? Oh, cool. Oh, my gosh. What? That is so cool. So it

gives me everything that I need so I can accomplish. Oh my gosh.. That's fascinating. Yeah, I use a program like this for exhibit planning, but it's like it's just. Okay, ours is um exhibit for Voyager and his call it, but it's yeah, it's three same thing. That's really cool. Yeah, it's super helpful because when we plug it into our our price is cool. and hold all of measurements and then it's just like that's why, like I was like, if I can get back on the phone on Wednesday, like, I can get this one in, it'll come out autoculate everything and I do my checks and my QA and I'm presented on. Wednesday. and then, yes, I'm gonna, you want me to be? I'm not I'm I just I don't. Yeah, I don't I don't want you to. I don't wanna. fine, I'll in. activity here, what I'll do is I'm just gonna take a the video open up the breaker, then we can come pop in and that it' gonna keep you after. All right, here. I'll take it. know if this gas riser was cat or we're just at the end of the line here? and it doesn't need to go up in the We have. I'm good. No, I' back. I have everything that I need. Um, I know if we were a contact recently when I was looking through the notes., everything. We it just worked out insane, you know, and people quit and left and basically I was there all the time. I was there for like, really even. Um, so, I just sitaps at theash and I I think there's also like the I I know this is just gonna be a big project I have to read now, which is gonna talk about that you mentioned maybe not in the summer, because of the heat so hot in here. Yeah, it's going to you guys work here., why wouldn't, you would go to a place that actually air conditioned. Because I wouldn't want you guys working and it gets to be like 90 different. I' serious. I just I don't wanna subject in that, like don't our team is used to working way worse. they're in crawl spaces. They're in a lot of different areas. We wanna make sure works for you. And when I saw that note, and I was like, interesting. It's like degrees and say consistent of eight sex at least, and you know it's, because let's talk about the timeline of what the right, so we're gonna, you know, work through this, it's gonna take time. It's a big and best way. I'm not even opening time just gonna matter. When you're ready to move forward.. if we planning for this is gonna take at least two months, um, right, because we're gonna wanna work through the kitchen, you know, you're gonna engage for the designers, you have to go to work, you know you're busy, you have to drop fry showroom, we'll take you up to, like, you know, four or no satel bar, you know, colder to go toilet. I mean, a lot of times when you're in theating something, it's not amazing going see toilet pictures, but like, and like pul sits in things like these, but you'll paying the money and you wanna see what you're buying, you're well. so you're kind of let me back up a second. so once you start with design, we kind of ask your aesthetic five, you know, are you more, you know, black and white, you have colors? And then from there, you know, they'll look for the scope of work and for years of bathroom and, those are the main focusaries that are gonna be. Right. There are some the factors of both, they're gonna use the best kind of understand it in the space and it is one.. Um, and then they're gonna kind of give you a first pass of the design, you know, we're gonna say yes, no, and then we'll start to kind of put together the square footages of, like,, you know, four tile do we need and the

bathroom or tile do we need any? wall tile in the bathroom? the height of the backsplash and the kitchen, you know, a lot of these finite and technical items. um, and then once you go through that, you just like the materials, we askrove, improve them again then gonna be a change order after we're. So that whole process right there is gonna take about few months. And the reason I say that is simultaneously our project coordinator is gonna be working for something. Right, so we have to tell them what we're doing in here, how long it's anticipated the to lab. you know, like, we're not moving new walls, like it's just like eating blah blah, we wanna reado the app. That's it. fix this. That's. Um, sometimes it takes some a while to kind out of that right. we typically see anywhere from me to 12 weeks. So, typically that's a good phase for a redesign, right? There's a lot of work and kind of do front and you're obviously a lot of about your work right now is the more work you do upri, easier it is to come in here and not out work. Like, if we're still making materials and doing this, if you want to start, you like, you have some client that are just so adamant, they're like, I need to start on this like, you get we're gonna we can start now, but in three weeks, we're gonna be ready for the things that you can hit, and they're not delivered and they're not paid for, like, it just kind of gets a little short. So, when you have a little bit of trust and I was knowing that the process has to really be planned out first, you know, and then we also don't want you to leave further than you have to, right? So during that time in the predesign, we're kind of understanding the schedule. getting this out on board it, and then we'll kind of give you, you know, the warning of like, hey, this is what we're anticipating, we're anticipating the building approval the next two, three weeks. you know we're ready to start three weeks after that, you know, this is maybe when you want to get apartment. that, restore that what happened back. construction suspension when they were, I I would say it would be around. Um you don't ever like to tell you less and not help you understand it could be free. Um is a very straightforward scope, but would happen sometimes when we're arguing we' coming, we have to shut down the water and like, there's a lot that goes into it. sometimes it takes a few information from like it down today or someone else might be doing the water down to the moon like there's something. I love my super. He was a a man for a long time he' been with the building, since my grandma was here, actually, so he's fantastic. He's like very, like ready. I haven't told him, that I I've been to of this yet, so he'll be like, what? hopefully he really liked you and your grandma because we want to be his best friend. Oh my, he's just like such a cool guy, too, so it's, I don't know, you hear these nightmare stories about supers and buildings and like make you to go. I know. Like some of them are like give me to come up and it you like like really great. I think he'd be totally on board with this and he would work with you. basically, again, I kind of talk with the building property manager or the building team, and then we also work with the super, you know, obviously we want the best friends with them. um, we wanted to respect them, make sure they understand what we're doing, if they're having any questions this we're an open bulk, like we come up here

and we use license which is licensed farmers, uh certified farmers, licensedation, certified electric we don't really hide anything? Um I'm just like a little scared about if you open the wall, like what would you find? Like the wire gonna get the variability deal? I wish that you before, and you know, like as big a deal. I mean, I mean and and the other part, too, right, is when we're working through, this is very old. So, even when we start to upgrade it, we'll hold the ws, we'll have to replace some new back to the big appliance items. construction that everything goes to the land. So we just make sure.. I watch HGTV, if that gives you any comfort. I do. I know, but it's not real life, but it isives you a little bit of an ankling in terms of it's fun. Um, that thank you. so much for having me so bright and early on on Monday. This was this was hop for me. Thank you for having me early. I have all the notes, um I'm gonna start putting everything together. You've got the email for Wednesday, um, has a zoom link for just pop on zoom, we'll take me to 30 45 minutes coming and go through everything. um, you should also get an invite for a client portal, and the next few days, um, should pop out maybe today. Have a look through it it's very interactive. um personalized portal that we face specifically forcover. and that's how you're gonna kind of manage the whole renovation, um, for all your material selections will go through there all the financial models will be in there, stealy site photo upload the when we're working throughout the progress of it's kind of your centralized area just need to everything. Um, so it'll be very helpful. There'll be a demo on there. and I say that cause once we're done, we're reviewing the proposal, I'll release it to your portal and you kind of get out with the. I'll image you be. So, I I like I said, I was I and this is being very, real with you. I was workingiffany and they' working me like a dog. I was making a lot of money and I've learned a lot of times in my life when I've jumped for money. I've never I actually been really sad. Like I it doesn't make me happy. and the two times I've jumped for less money. I've been so much more happier. And like also, like, we were planning our wedding and I'm flying to Vegas. I'm flying to Miami. like all the retail stores for Tiffany, they're everywhere across the country. and I'm like, I can how do how do I sust stay like, what if we want like that? I like, I'm were about to get married I'm miserable and I'm flying here. I'm flying there. I'm stay in Vegas where we don't say Miami and like, I looked at Logan, my fiance wanted to. I was like, I can't do this. and and we had a really tough conversation and I was like,H, but like the money I making she was like you don't care. she was like, yeah, it was it was it was crazy my moment because I was like, dude, like we're saving good life. a whole out. She was like, you need to be happy first, and I don't want you to be miserable up until the day before we get married. Made a big decision. chapter has been around for a while. super cool. I love what they're doing, because we're one of the busiest GCs in the city.uh, the teams are great, the project managers and dedicated interior designers, the project coordinator to everyone is just really, really awesome. And it's it's it's it's so cool to see, like a young and like there's so many people together with background for mindset. um it's great, and and maybe I can get you coming to

the office, maybe not this week or maybe the after. um because I proposal they can can come come back in, we can maybe do an ad edge, you wanna meet some of the team and we can just go.. Thanks for asking. nice to you. have a great day. I'll see you. I'll yeah, I'll catch you. I'll text you later today or tomorrow when everything's ready. and then we'll see you on Zoom on Wednesday. Bye. meet you guys. Anthony.