

Bayesian Statistics in R

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Schema

- Bayes
- Why R for Bayes?
- MCMC and related techniques
- An example application: modeling stated preferences using choice-based conjoint data

Bayes Theorem

Consider two events, A and B

The probability that A occurs, given B, is given by Bayes Theorem:

$$p(A|B) = \frac{p(B|A) p(A)}{p(B)}$$

$p(A|B)$ is the probability of A conditional on B

The “Inverse Probability Law” from Conditional Probabilities

$$p(B|A) = \frac{p(B \text{ and } A)}{p(A)} \quad \text{Eqn . 1}$$

$$p(A|B) = \frac{p(A \text{ and } B)}{p(B)} \quad \text{Eqn . 2}$$

$$p(B|A)p(A) = p(B \text{ and } A) = p(A \text{ and } B) = p(A|B)p(B) \quad \text{Eqn . 3}$$

$$p(B|A) = \frac{p(A|B)p(B)}{p(A)}, \quad \text{also} \quad p(A|B) = \frac{p(B|A)p(A)}{p(B)} \quad \text{Eqn . 4}$$

Bayes Theorem, Again

$$p(\theta | D) = \frac{L(D | \theta) p(\theta)}{p(D)}$$

where:

$p(\theta | D)$: *posterior distribution of θ*

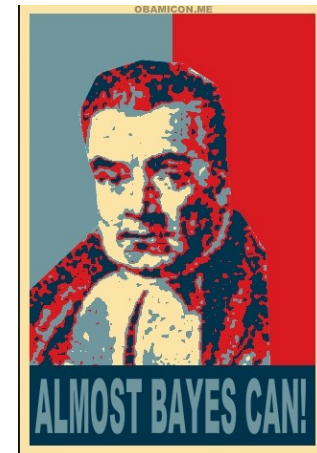
$L(D | \theta)$: *Likelihood*

$p(\theta)$: *prior distribution of θ*

$p(D)$: *data density*

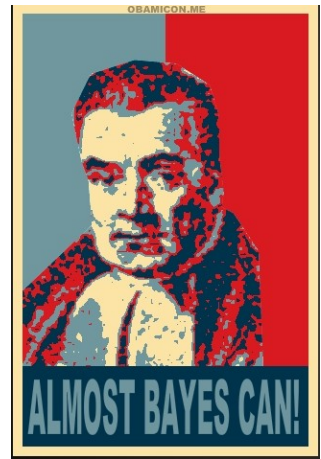
$$p(\theta | D) \propto L(D | \theta) p(\theta)$$

Why Bayes?



- Incorporate prior knowledge
- Shrinkage estimators
- Avoid asymptotic estimators
- Avoid NHST (loose the p values)
- Exploit information pooling, esp. with sparse data
- Estimate models not amenable to closed form solutions
- “Natural” treatment of missing values
- Get arbitrarily precise estimates

Why Not? (“inconveniences”)



- Full probability models
- Those “Dreadful Priors”
- Computational intensity
- Results “overload”
- Explaining Bayesian inference to non-Bayesians

Why do Bayes in R?

- Wide (and ever growing!) range of packages and algorithms
 - parametric, semi-parametric, and non-parametric Bayesian models
 - social science, biostat, econometric, machine learning applications
 - General tools, specific model methods, model evaluation tools
- Packages for learning or teaching Bayesian statistics, e.g. LearnBayes
- The R language is convenient for rapid prototyping of methods and algorithms
- R has superior methods for graphics and data visualization
- Packages that access algorithms (“sampling engines”) programmed using other languages, e.g.
 - BUGS, JAGS, STAN
 - C/C++, FORTRAN, Python, etc.
- Tools for accessing databases, proprietary file formats
- Large developer and user communities

Bayes and Simulation Methods

- Model parameters estimated by “sampling” from conditional posteriors (or proxies for them)
- Methods generally referred to as Markov Chain Monte Carlo (MCMC)
 - Markov process: values generated depend on the current state of the simulation algorithm
 - Sample “chains” of conditional, randomly selected values from stationary posterior distributions
 - Several flavors depending on the posterior densities of interest

Common MCMC Sampling Methods

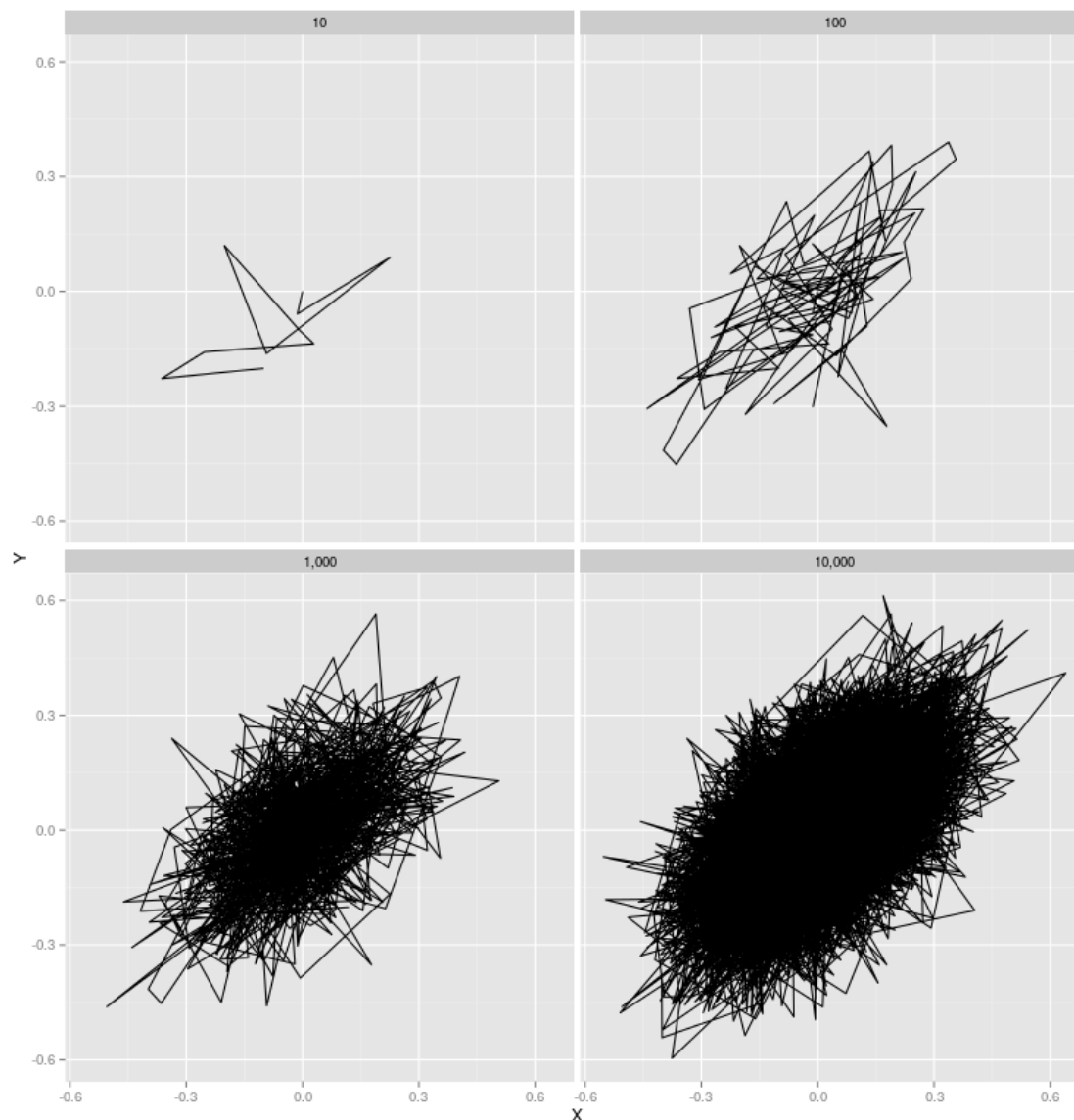
- Gibbs
 - Geman & Geman, 1984; Gelfand & Smith, 1990
 - Generate random variables from distributions indirectly, without having to calculate densities
 - Used when it's possible to sample directly (“draw”) from marginal posterior distributions
- Metropolis, Metropolis Hastings
 - Metropolis & Ulam, 1949; Hastings, 1970
 - Posteriors can't easily be sampled directly, but can be evaluated
 - Samples from a “proposal” or “jump” distribution determine whether new posterior values are to be accepted or rejected.

Ex: “Gibbsed” Bivariate Normal

```
biVarGibbs.f=function(n,r){  
  dmat=matrix(nrow=n,ncol=2)  
  x=0  
  y=0  
  d=(1-sqrt(1-r^2))  
  dmat[1,]=c(x,y)  
  for (i in 2:n){  
    x = rnorm(1,r*y,d)  
    y = rnorm(1,r*x,d)  
    dmat[i,]=c(x,y)  
  }  
  dmat  
}
```

Ex: $r=0.5$

10, 100, 1,000, and 10,000 draws



Ex: Gibbsing Linear Regression

$$y_i = \beta x_i + \epsilon_i, \quad \epsilon_i \sim N(0, \sigma^2)$$

A normal prior on β :

$$p(\beta) = \frac{1}{\sqrt{2\pi\sigma^2}} \exp\left[\frac{-1}{2\sigma^2}(\beta - \bar{\beta})^2\right]$$

Prior on σ^2 :

inverse gamma, inverse χ^2 , or uninformative

likelihood:

$$p(y_i | \beta, \sigma^2, x_i) = \prod_{i=1}^I \frac{1}{\sqrt{2\pi\sigma^2}} \exp\left[\frac{-1}{2\sigma^2}(y_i - \beta x_i)^2\right]$$

Joint posterior:

$$p(\beta, \sigma^2 | y_i, x_i) \propto p(y_i | \beta, \sigma^2, x_i) p(\beta) p(\sigma^2)$$

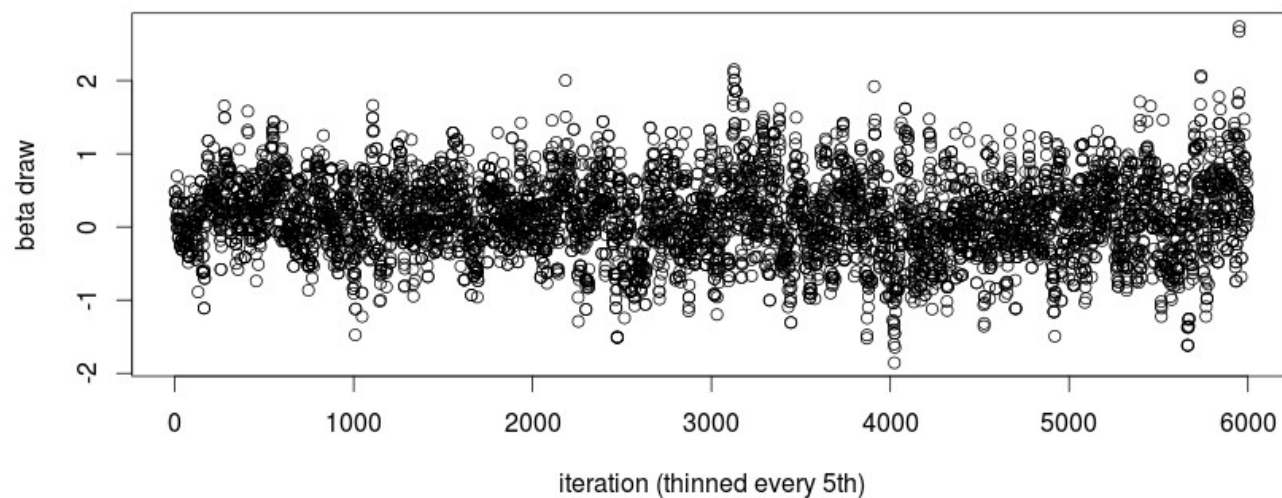
Gibbsed Linear Regression

- Specify initial values for β , σ^2
- Then:
 - Draw β given the data $\{y_i, x_i\}$ and the most recent draw of σ^2
 - Draw σ^2 given the data $\{y_i, x_i\}$ and the most recent draw of β
 - Repeat until done:
 - Retain for analysis draws after sufficient “burn-in”
 - Possibly after “thinning”
- Want to make this a binary probit model? Use *data augmentation*
 - Tanner & Wong, 1987
 - Albert & Chib, 1993 (binary, polychotomous responses)

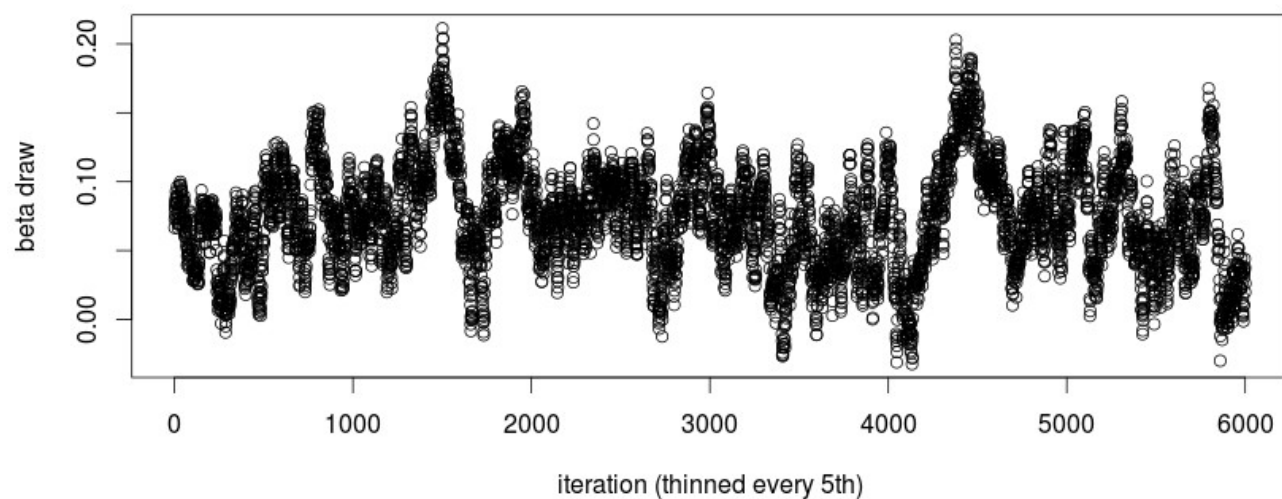
Model Evaluation

- Sufficient burn-in, “well behaved” chains
- Bayes Factor
- Posterior predictive checks
- MSE, MAE, DIC (w/ MVN posterior), log likelihood, root likelihood
- R tools include CODA, BOA, and methods in several packages
- The “sniff test”

Good Mixing, Bad Mixing



Pretty, pretty good.



Not so good.

An Example Application: Choice-Based Conjoint Measurement

- Conjoint measurement: a procedure for quantifying how elements of a product, service, or experience contribute to preference for it
- Stimuli are based on an experimental design and are presented in a series of questions
- Repeated measures
- Responses may be choices, rankings, ratings
- Most commonly used applied quantitative marketing science/research method

Example Choice-Based Conjoint Item

R packages used
for choice task
design include:

DoE.base
AlgDesign
ChoiceDes



Choice Set Mock-Up:

Curt's Outstanding Yurts
Project, 2012

| | 1 | 2 | 3 |
|-----------------------------------|----------|---------|---------|
| Solar Fan | Yes | Yes | No |
| Doors | 2 | 1 | 1 |
| Windows | 2 | 0 | 4 |
| Fabric | Standard | Premium | Premium |
| Diameter (ft) | 30 | 38 | 30 |
| Price/ \$ Sq Ft | 50 | 70 | 40 |
| I wouldn't buy any of these yurts | | | X |

Choice and Utility

- “Utility” is a latent construct assumed to underlie stated or revealed preferences
- “Random Utility Theory:” preferences are determined by deterministic and stochastic components, e.g.

$$y_{ij}^* = X_{ij} \beta + \epsilon_{ij},$$

- Choice *models* describe expressed preferences, “RUMs”
 - May or may not mirror what goes on in peoples' heads
- Dan McFadden – Nobel Prize in economics
- Well known deviations and anomalies

A Hierarchical Choice Model

Choice responses from I respondents to K choice sets, each with J alternatives:

MN likelihood

$$y_{ijk}^* = X_{ijk} \beta_i + \epsilon_{ijk}$$

$$\beta_i \sim MVN(\bar{\beta}, V_{\beta})$$

IW prior for V_{β}

We can add covariates that the β_i regression coefficients depend on, e.g.

$$\beta_i = \psi Z_i + u_i, \quad u_i \sim MVN(0, V_{\psi})$$

with $\psi_i \sim MVN$, IW prior for V_{ψ}

R packages for choice-based conjoint model estimation

- bayesm
- choiceModelR
- rstan
- rjags
- rbugs

Example Data: Tablet Design

- N=360
- Data collected using an online survey
- 36 choice sets with three alternatives in each
 - algorithmic design allowing estimation of brand name by price level effects
- Attributes (levels): RAM(3), screen size(3), processor speed(3), price(3), brand names(4)
- Participants selected the alternative in each set that they most preferred
- Additional data included brand ownership history, demographics, technology attitudes and behaviors
- Attribute “levels” effects coded in the design (“X”) matrix
- Three brand X (linear) price regressors included

Model Estimation

- `rhierMnIDP()` from the R package `bayesm`
- 14 regressors (β 's) , 2 β covariates
- 30,000 MCMC iterations, thinned every 5th
 - first (thinned) 5,000 as “burn-in”
 - last 1,000 for inferencing
- Of interest: inferences based on the conditional posteriors of β 's and δ 's.

Conjoint MCMC results

- `rhierMnlDP()` in the R package `bayesm`:

```
>fullrun2=rhierMnlDP(Data=Data2,Mcmc=mcmcrun1)
```

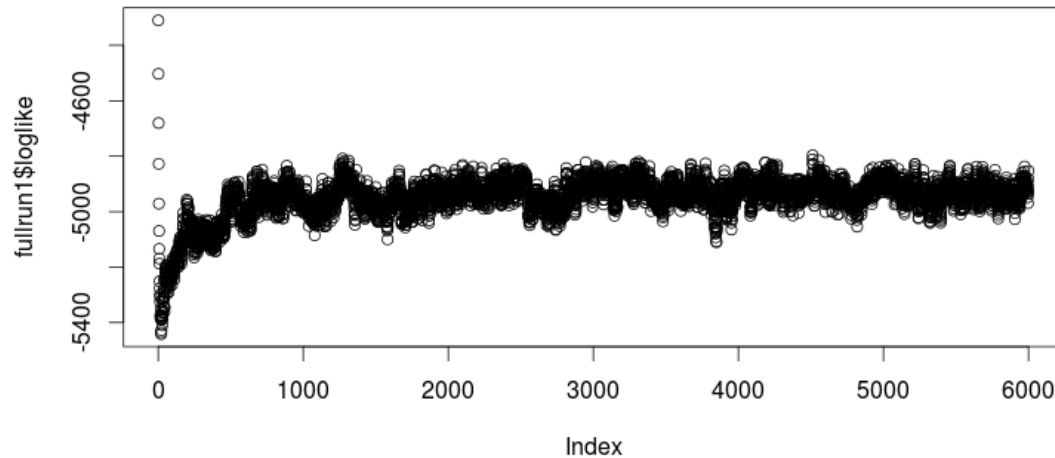
- ...returns (after a little time) results as “objects” in a list:

```
> names(fullrun2)
[1] "Deltadraw" "betadraw" "nmix" "alphadraw" "Istardraw" "adraw"
[7] "nudraw" "vdraw" "loglike"
```

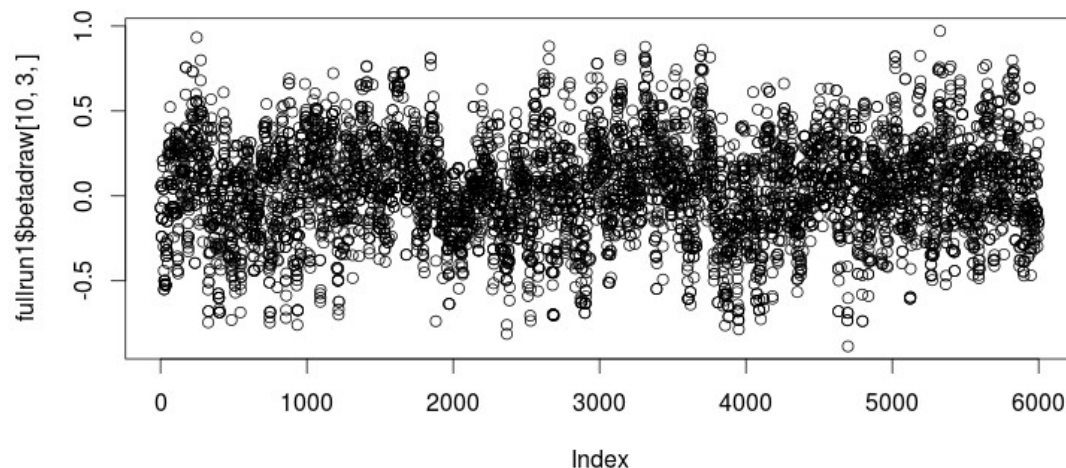
- Each of these objects contains one or more MCMC chains
 - `betadraw`, for example, is a 360 x 14 x 6,000 array of respondent's beta coefficient chains

Example Choice Model Chains

```
> plot(fullrun1$loglike)
```



```
> plot(fullrun1$betadraw[10,3,])
```



Beta Posteriors

- Means over respondents and last 1,000 draws:

```
> round(betameans,3)
```

| RAM2v1 | RAM3v1 | SCR2v1 | SCR3v1 | CPU2v1 | CPU3v1 | PR2v1 | PR3v1 |
|--------|--------|--------|--------|--------|--------|-------|--------|
| -0.244 | 0.498 | 0.067 | 0.585 | 1.058 | 1.306 | 0.275 | -3.062 |

| BRD2v1 | BRD3v1 | BRD4v1 | BRD2v1LPR | BRD3v1LPR | BRD4v1LPR |
|--------|--------|--------|-----------|-----------|-----------|
| -0.150 | 0.059 | -0.423 | 0.054 | 0.082 | -0.004 |

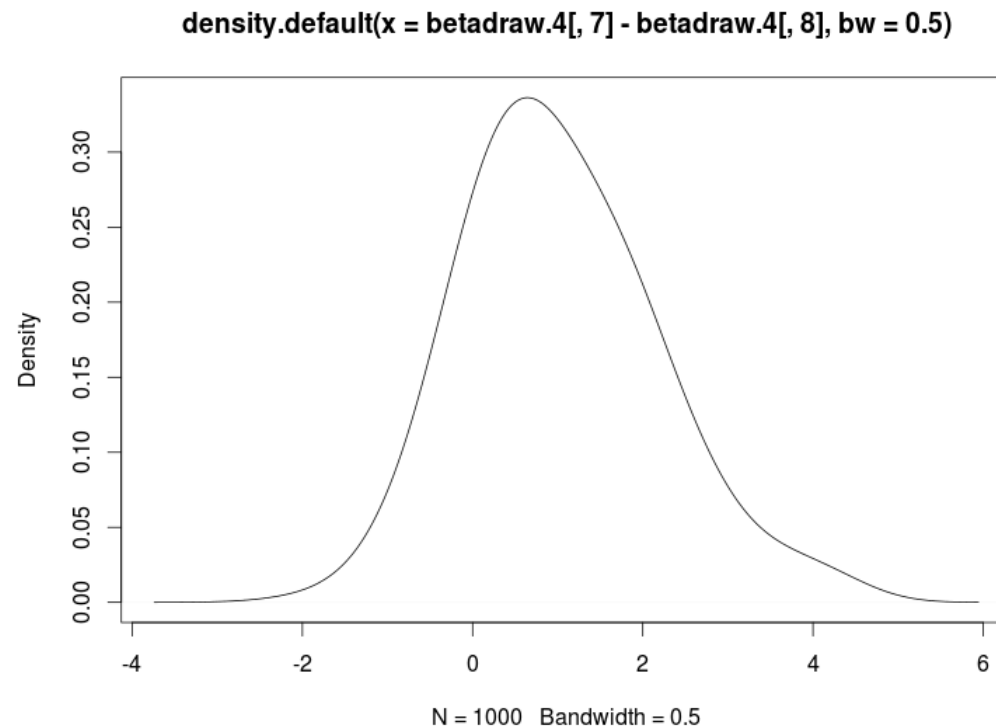
- Selected percentiles for respondent 4's betas:

```
> round(apply(betadraw.4,2,quantile,probs=probseq),3)
```

| | RAM2v1 | RAM3v1 | SCR2v1 | SCR3v1 | CPU2v1 | CPU3v1 | PR2v1 | PR3v1 | BRD2v1 | BRD3v1 |
|-----|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 5% | -1.047 | -0.722 | -0.182 | -0.644 | -0.362 | -0.217 | -0.718 | -2.790 | -4.908 | -0.052 |
| 50% | -0.461 | -0.226 | 0.314 | -0.114 | 0.164 | 0.372 | -0.108 | -1.048 | -2.692 | 1.189 |
| 95% | 0.121 | 0.420 | 0.854 | 0.464 | 0.758 | 0.995 | 0.436 | 0.175 | -0.846 | 2.910 |

| | BRD4v1 | BRD2v1LPR | BRD3v1LPR | BRD4v1LPR |
|-----|--------|-----------|-----------|-----------|
| 5% | -9.925 | -1.375 | -0.881 | -1.261 |
| 50% | -4.396 | -0.402 | 0.128 | -0.303 |
| 95% | -1.865 | 0.398 | 0.979 | 0.554 |

Respondent 4: A (likely) Difference Between Price Level Betas?



```
> resp.4.ecdf=ecdf(betadraw.4[, 7]-betadraw.4[, 8])  
> resp.4.ecdf(0)  
[1] 0.177
```

Beta Covariates

Betas Regressed on prior ownership indicator:

```
> round(zowner.delta,3)
      RAM2v1 RAM3v1 SCR2v1 SCR3v1 CPU2v1 CPU3v1 PR2v1 PR3v1 BRD2v1 BRD3v1
5%  -0.261 -0.415 -0.181 -0.349 -0.207 -0.049 -0.211 -1.305 -0.494  0.862
50%  0.010 -0.152  0.019 -0.093  0.051  0.229  0.024 -0.637 -0.253  1.180
95%  0.283  0.121  0.223  0.154  0.321  0.517  0.245  0.099 -0.012  1.610

      BRD4v1 BRD2v1LPR BRD3v1LPR BRD4v1LPR
5%  -0.748    -0.512    -0.142    -0.100
50% -0.407    -0.195     0.140     0.194
95% -0.112     0.086     0.410     0.515
```

Betas Regressed on gender indicator:

```
> round(gender.delta,3)
      RAM2v1 RAM3v1 SCR2v1 SCR3v1 CPU2v1 CPU3v1 PR2v1 PR3v1 BRD2v1 BRD3v1
5%  -0.084 -0.016 -0.064 -0.002 -0.092 -0.097 -0.030 -0.720 -0.175 -0.241
50%  0.095  0.167  0.082  0.174  0.092  0.112  0.124 -0.254 -0.011 -0.056
95%  0.276  0.351  0.217  0.344  0.283  0.323  0.276  0.202  0.145  0.143

      BRD4v1 BRD2v1LPR BRD3v1LPR BRD4v1LPR
5%   0.395    -0.205    -0.329    -0.251
50%   0.585    -0.014    -0.150    -0.043
95%   0.787     0.174     0.022     0.134
```