

Toppscholars — The Smart Learning App is the latest offering of **Jaro Group** which is a pioneer in Ed-Tech sector. Already making waves in the K-12 learning segment, ToppScholars' vision is to provide quality education to children and enhance the over-all learning experience using innovation and technology.

We've crossed 80,000 downloads in the first 7 months and are on our way to be the fastest-growing educational apps in India.

Life at Jaro Toppscholars.

We're all about learning and how we can make it enjoyable and productive. The same speaks for the work culture we intend to maintain. A culture where you enjoy, be productive, and never stop learning.

What we're looking for

Career Development Executive (Trainee) - The ideal candidate should have excellent communication skills and the ability to develop a trusting environment while assisting students and parents gain a better understanding of their learning habits and choose the right course.

What you will be doing

- Identify opportunities through Web/ Telephonic interactions & Marketing events.
- Validate and manage the leads generated through the above-mentioned activities.
- Record and maintain the quality of leads and ensure the progression of leads from identification to closure.
- Maintain a quality pipeline by targeting the right set of audience and weekly Closure by continuous follow-up.
- Provide counselling to students and help them choose the right learning module.
- Willing to travel within city limits & convince the customers (i.e. parents) to purchase Toppscholars learning app to improve their children's quality of education and academic result.
- Ensure end-to-end delivery and sustain the given targets.

Working Days: Tuesday to Sunday (Mondays Fixed Off)

Work Timings: 11:00 am – 08:00 pm

Salary

Candidates would be hired as a trainee and offered a salary of INR. 40,000 Fixed Salary + Incentives for a period of 3 months.

Based on their good performance (achieving or exceeding the target set for the first 3 months); with effect from 4th month their salary would be revised as below:

	Per Month	Per Annum
Fixed	58,500	7,02,000
Performance cum continuity Bonus	16,668	2,00,000
Incentives	25,000	3,00,000
Total	INR. 1,00,168	INR. 12,02,000

Job Location: Mumbai (Andheri - Sakinaka or Chembur - Deonar) – 1 year of good work in Mumbai later the candidate would be transferred to their desired location (any of the metros) across India, basis their choice, subject to availability.

Job Locations	Address of the Job Location	No. of requirement
Chembur - Deonar	Office no. 901/902, 9th Floor, Off-Govandi Station Road, Behind USV Ltd. Deonar, Govandi East - Mumbai 400088	70
Andheri - Sakinaka	Unit no 601 to 606, 6th Floor, A wing Sagar Tech Plaza, Sakinaka Junction, Andheri- Kurla Rd, Sakinaka, Andheri(E), Mumbai 400 070	50

And that's not all; we also have the below listed Loyalty Rewards basis the tenure

After 1 year

Win an International Trip with your team members to Dubai, Japan, Europe, Disneyland, and many more exotic locations every year.

After 2 years

Become a shareholder of our company.

After 3 years

Receive further education from top universities.

Why be part of Jaro Toppscholars?

Toppscholars is the latest offering of **Jaro Group** which is a pioneering Ed-Tech organisation spread across various domains such as Human Resources, Finance, Higher Education, and K-12 Education.

Jaro is also among the most awarded Education Group in India, some of them are:

- **Best Employer Award**
World HRD Congress (WHC)
- **Most Innovative & Successful Online MBA Program in India**
Dr. Shashi Tharoor, Former Minister of State in the Indian Government
- **Best Education Brand**
The Economic Times in 2019.
- **Outstanding Contribution in Online Education**
MODI Awards
- **Best K-12 Learning App (Toppscholars)**
Zee Educare

We are committed to ensuring that our employees work in a positive environment that creates enthusiasm and inspires performance through regular appreciation with:

- Employee engagement activities
- Management development programs
- Annual and Quarterly Rewards & Recognition events
- Annual Jaro Sports Day
- Employee bi-monthly games/ activity sessions ... and many more

