

### C. Task 3: Customer Segmentation / Clustering:

#### Step 1: Load Data

```
uploaded = files.upload()

customers = pd.read_csv('Customers.csv')

transactions = pd.read_csv('Transactions.csv')
```

#### Step 2: Merge and Prepare Data

Combine customer and transaction data to create a feature set.

```
# Merge datasets

merged_data = transactions.merge(customers, on='CustomerID', how='left')

# Aggregate transaction data for each customer

customer_features = merged_data.groupby('CustomerID').agg({

'TotalValue': 'sum', # Total revenue

'TransactionID': 'count', # Number of transactions

}).reset_index()

# Merge aggregated data with customer profiles

customer_features = customer_features.merge(customers, on='CustomerID', how='left')

# Encode categorical data (e.g., Region)

customer_features = pd.get_dummies(customer_features, columns=['Region'], drop_first=True)

# Drop non-relevant columns

customer_features = customer_features.drop(columns=['CustomerID', 'CustomerName',

'SignupDate'])
```

#### Step 3: Normalize the Features

Normalize the data for clustering.

```
scaler = StandardScaler()

scaled_features = scaler.fit_transform(customer_features)
```

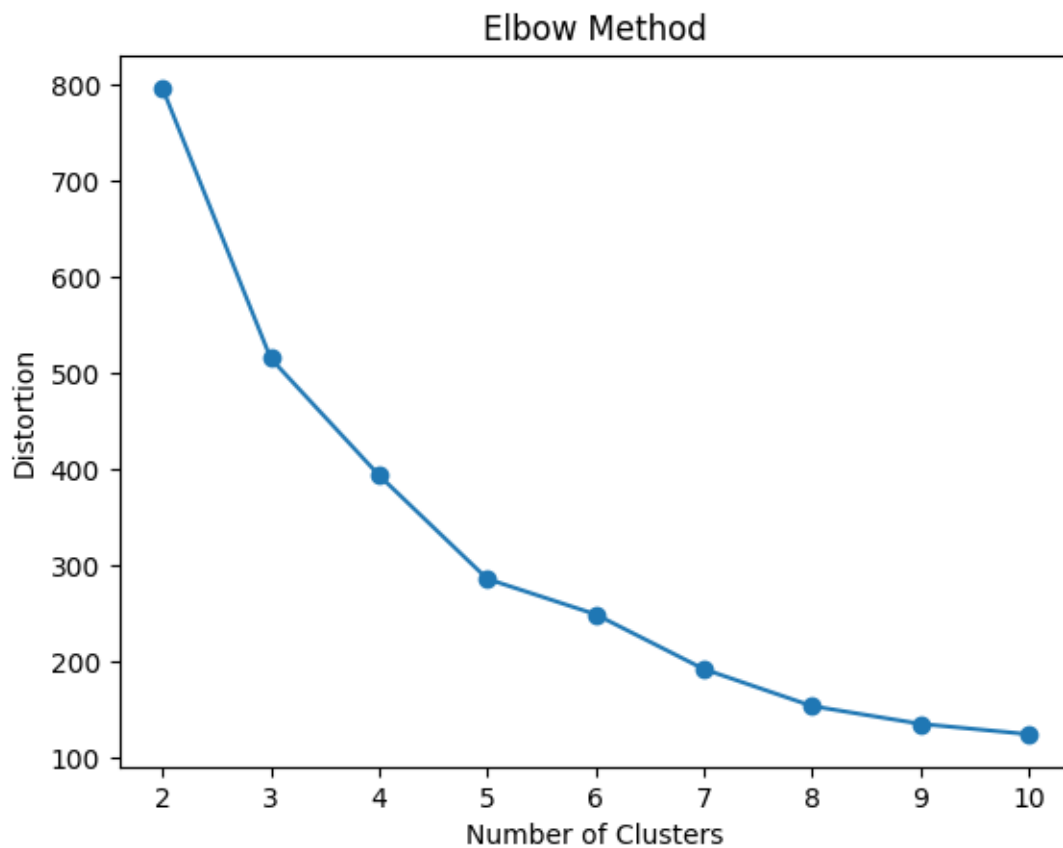
#### Step 4: Perform Clustering

Use K-Means to cluster customers. Choose the number of clusters between 2 and 10.

1. **Elbow Method (Optional):** Determine the optimal number of clusters:

```
distortions = []  
  
for k in range(2, 11):  
  
    kmeans = KMeans(n_clusters=k, random_state=42)  
  
    kmeans.fit(scaled_features)  
  
    distortions.append(kmeans.inertia_)  
  
  
plt.plot(range(2, 11), distortions, marker='o')  
  
plt.title('Elbow Method')  
  
plt.xlabel('Number of Clusters')  
  
plt.ylabel('Distortion')  
  
plt.show()
```

**OUTPUT:**



## 2. Fit K-Means: Select a cluster count (e.g., 4):

```
kmeans = KMeans(n_clusters=4, random_state=42)
labels = kmeans.fit_predict(scaled_features)
customer_features['Cluster'] = labels
```

### Step 5: Evaluate Clustering

# Calculate DB Index

```
db_index = davies_bouldin_score(scaled_features, labels)
print(f"Davies-Bouldin Index: {db_index}")
```

# Visualize clusters using pair plots

```
sns.pairplot(customer_features, hue='Cluster', palette='viridis')
plt.show()
```

### OUTPUT:

