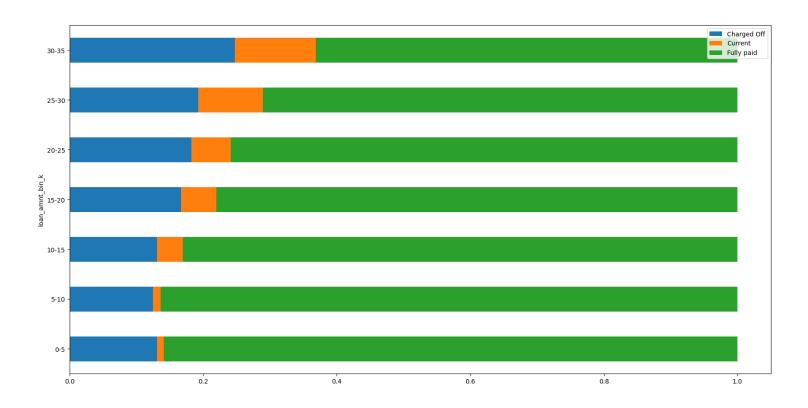
Lending Club Case Study

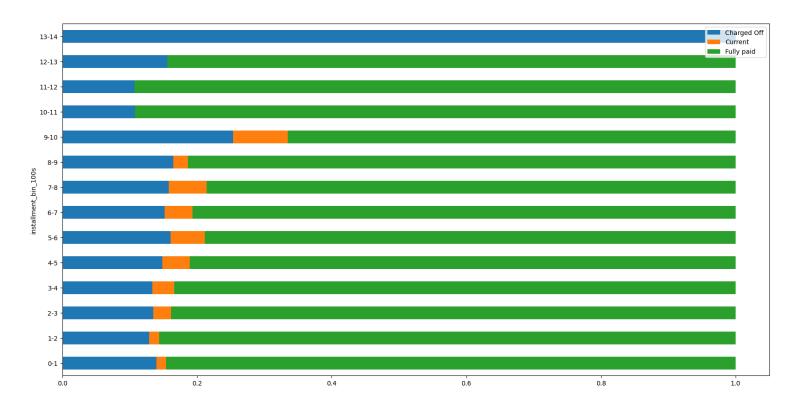
Loan amount:

• Highest percentage of people defaulted are taking loan amount between 30,000 to 35000.



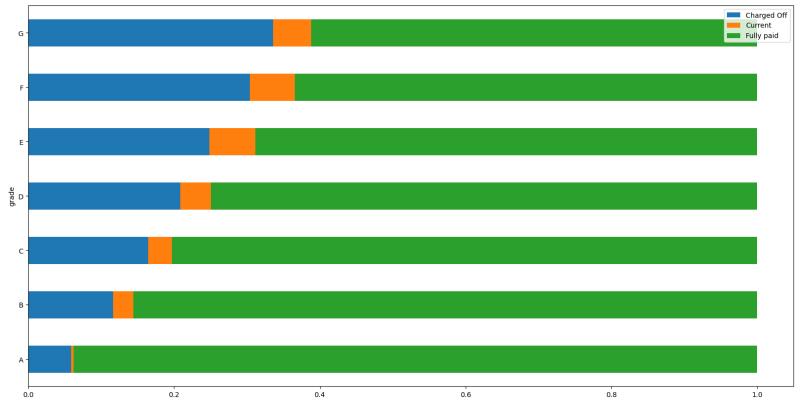
Installment amount:

• Highest percentage of people likely defaulted are from installment paying between 1300 to 1400, the next most defaulted group is paying 900 to 1000 installment.



Loan grade:

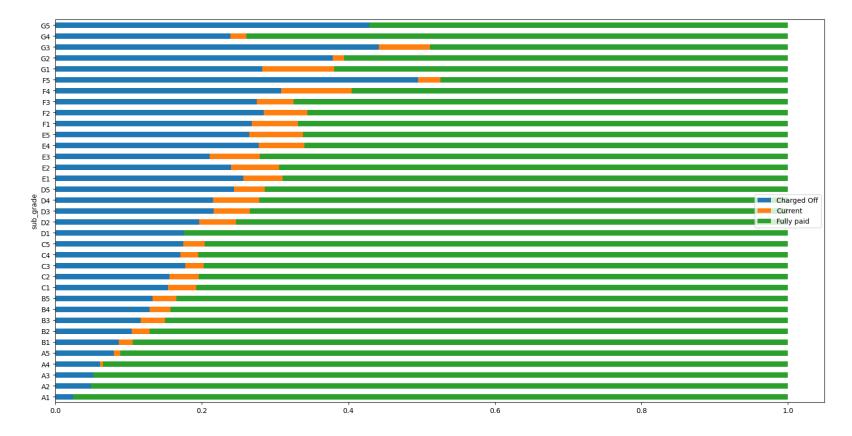
• Highest percentage of people are defaulted from grade G, and grade A people are most fully paid members.



Sub grade:

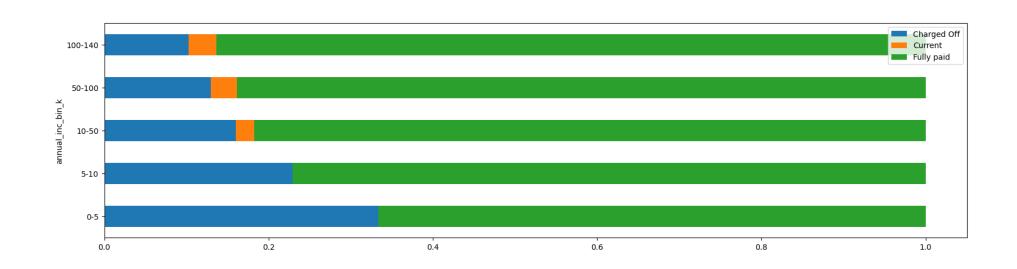
• Highest percentage of people defaulted from sub_grade members are from **F5** and fully paid members are

from A1.



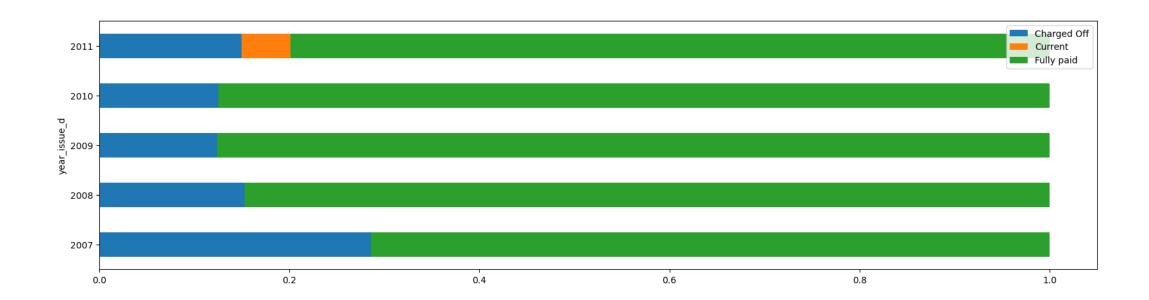
Annual income:

• Highest percentage of charged off members earning below 5000 annual income and highest percentage of member with annual income more then 100000 are fully paid.



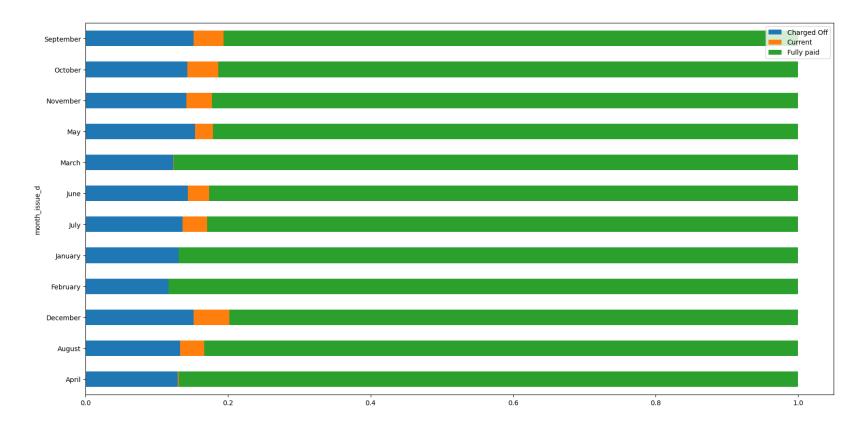
Loan issue year:

 Loans issued in 2007 have high percentage of charged off loans. And there is no active loans which issued before 2011



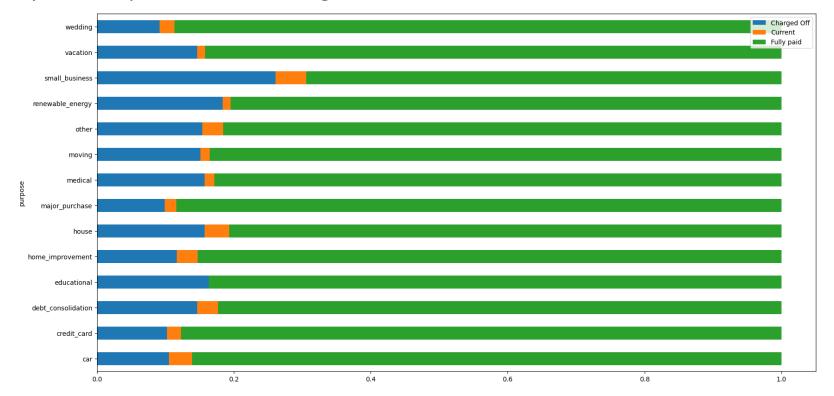
Loan issue month:

• As per observation from month of loan issued there is not much difference in percentage of defaulters. But loans issued in January, February, March, April months are not currently active.



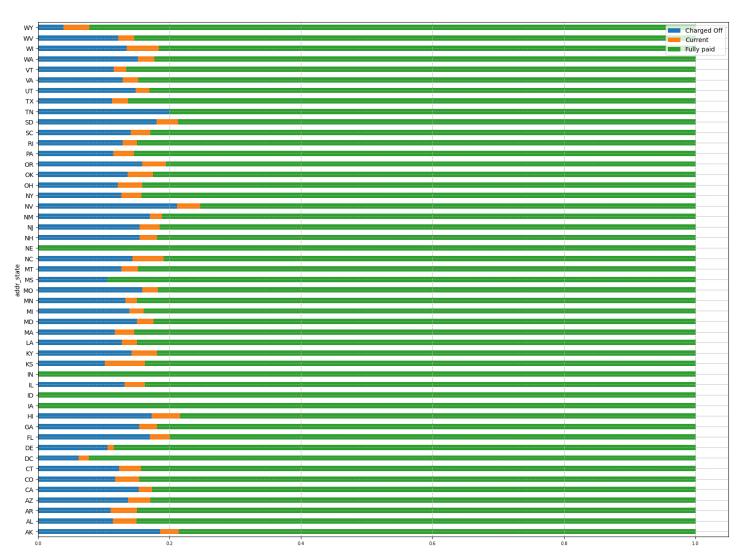
Purpose of loan:

• Loan taken for small business members have high percentage of Charged off category, this might be due to loss in business. And highest percentage of fully paid people are taken loan for wedding expenses, this might be due to they are well planned for wedding.



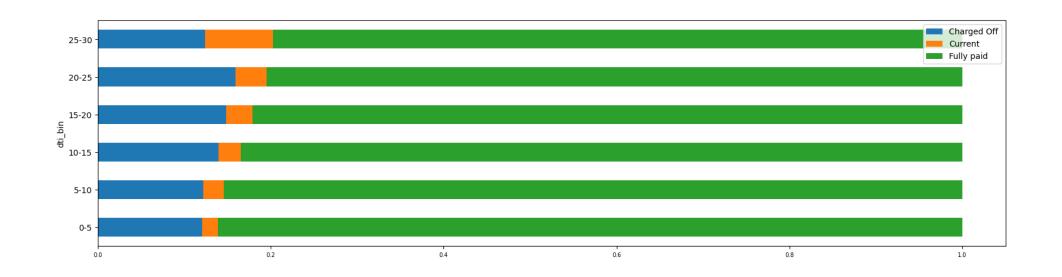
State address:

 Highest percentage of people defaulted from state NV. And highest percentage of members are from NE,IN,ID,IA state are fully paid.



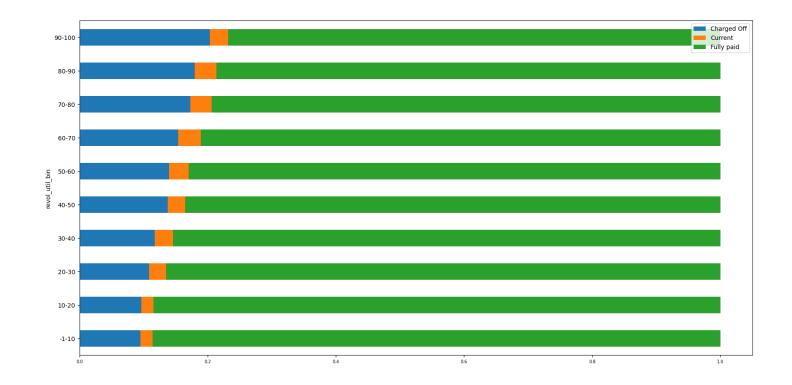
Debit-To-Income ratio:

• DTI range 0-5 group members have highest percentage of fully paid members, And DTI range 20-25 group have Highest percentage of Charged off members.



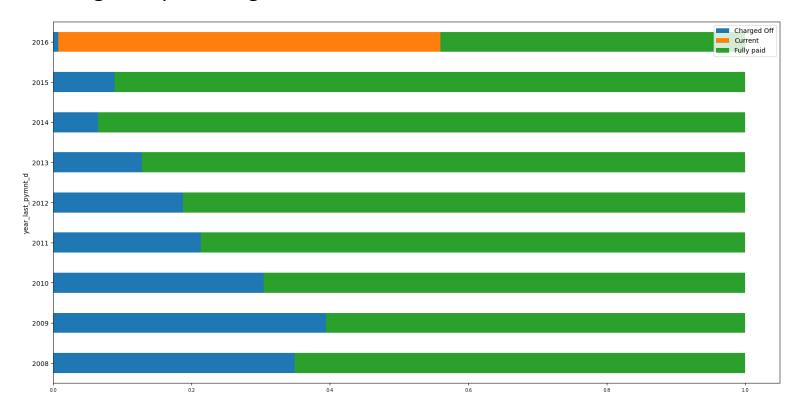
Revolving line utilization rate:

- Highest percentage of defaulters having revolving line utilization rate 90% to 100%,
- Highest percentage of fully paid members having revolving line utilization rate rate 0 to 10%.



Last payment year:

• The members last payment date was in 2009 are most defaulters. And members whose last payment year was in 2016 are having least percentage of defaulters.



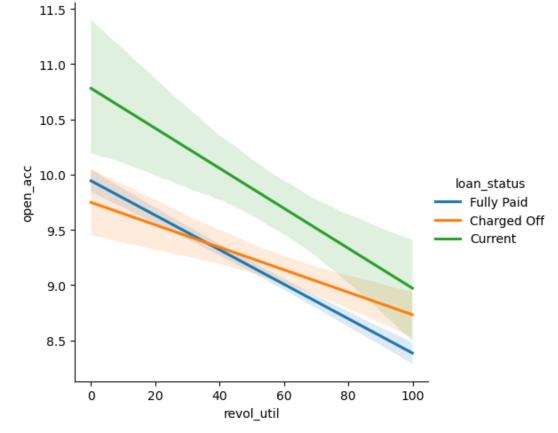
Revolving line utilization rate and open credit lines:

- The correlation is negative between revolving line utilization rate and open credit lines is high for fully paid

members and low for charged off members.

- Correlation on Charged off: -0.063

Correlation on Fully paid: -0.102

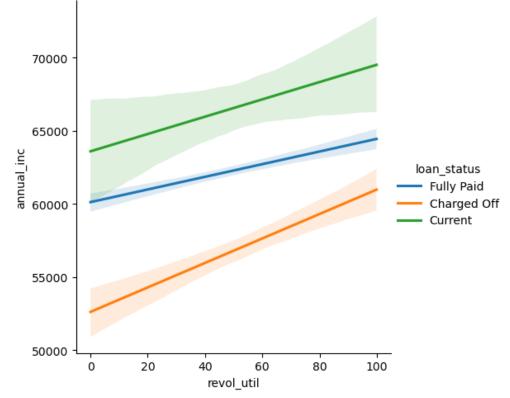


Revolving line utilization rate and annual income:

- The correlation is positive between revolving line utilization rate and annual income, is **high** for **charged off** members and **low** for **fully paid** members.

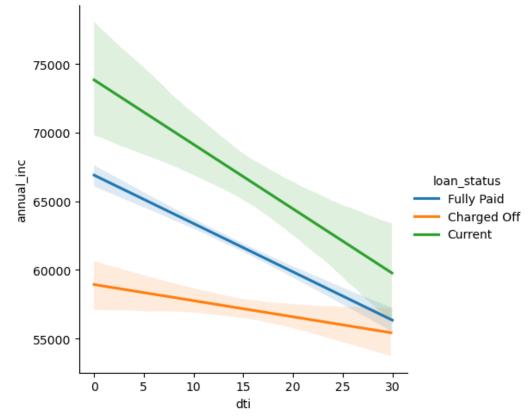
- Correlation on Charged off: 0.088

- Correlation on Fully paid: 0.044



Annual income and Debit-To-Income ratio:

The correlation is negative between annual income and Debit-To-Income ratio, is **high** for **fully paid** members and **low** for **charged off** members.



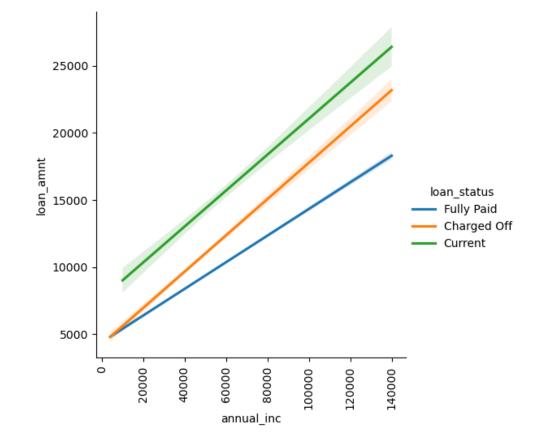
Annual income and Loan amount:

- The correlation is positive between annual income and loan amount, is high for charged off members and

low for **fully paid** members.

- Correlation on Charged off: 0.45

Correlation on Fully paid: 0.39



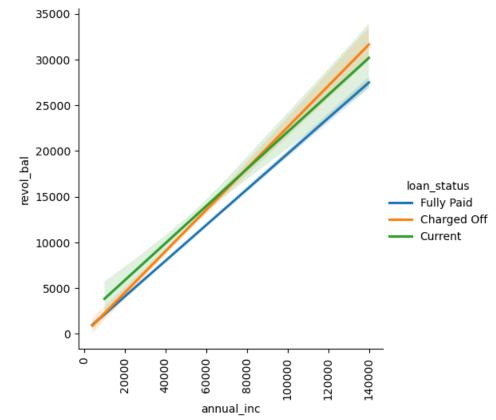
Annual income and Revolving line utilization rate:

- The correlation is positive between annual income and revolving line utilization rate, is **high** for **charged off**

members and **low** for **fully paid** members.

Correlation on Charged off: 0.435

• Correlation on Fully paid: 0.393

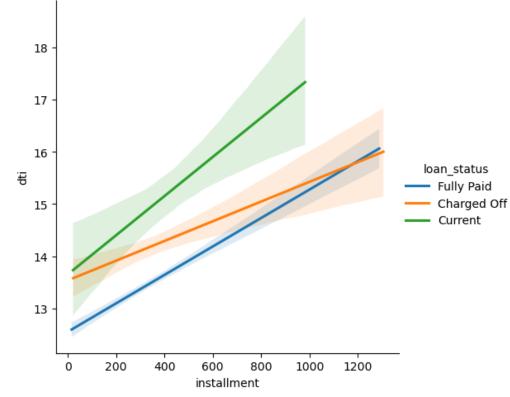


Installment paid and Debit-To-Income ratio:

• The correlation is positive between installment paid and Debit-To-Income ratio, is **high** for **fully paid** members and **low** for **charged off** members.

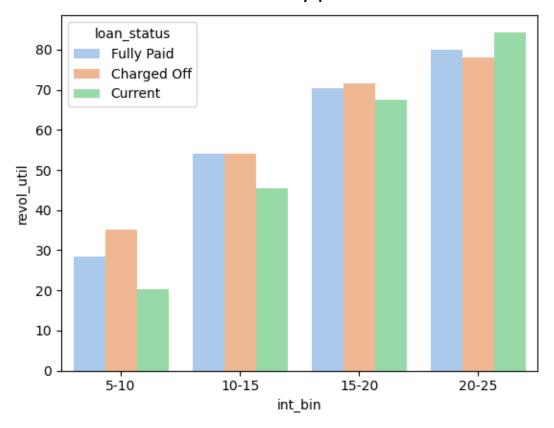
• Correlation on Charged off: 0.06

• Correlation on Fully paid: 0.08



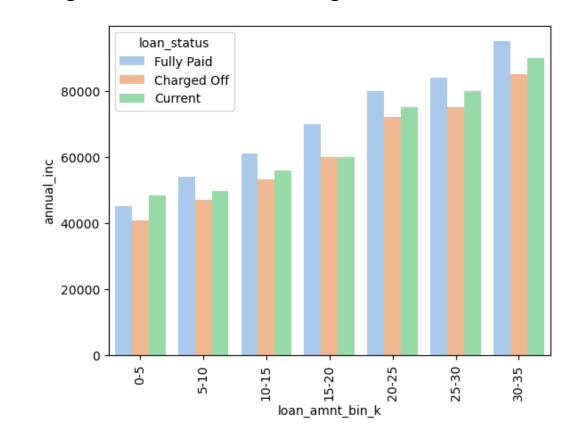
Interest and revolving utilization rate:

• Members with high Revolving line utilization rate and high interest rate are charged off and with low Revolving line utilization and low interest rate are fully paid.



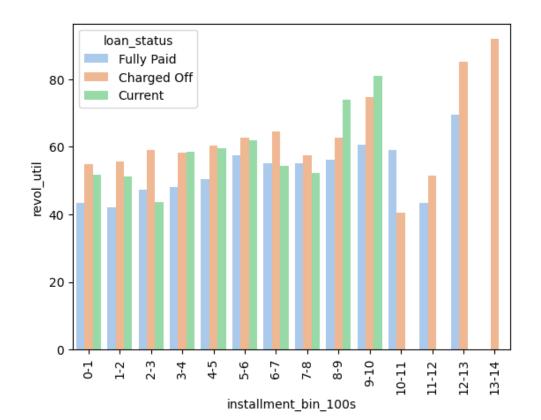
Annual income and loan amount:

• The median value of annual income with respect to loan amount bins shows that Members with high annual income have opted for higher loan amount and charged off.



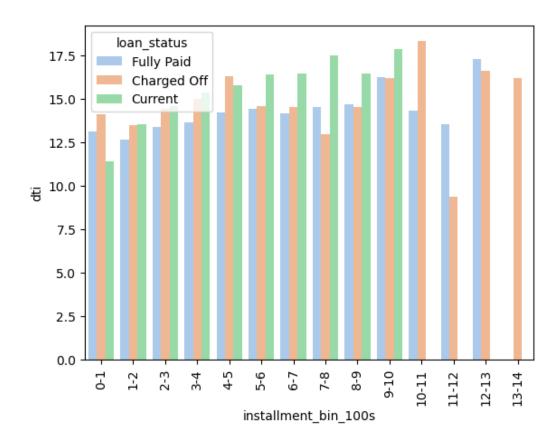
Installment and revolving utilization rate:

• The median value of revolving line utilization rate with respect to installment bins shows that members with higher revolving utilization rate and paying higher installment are charged off.



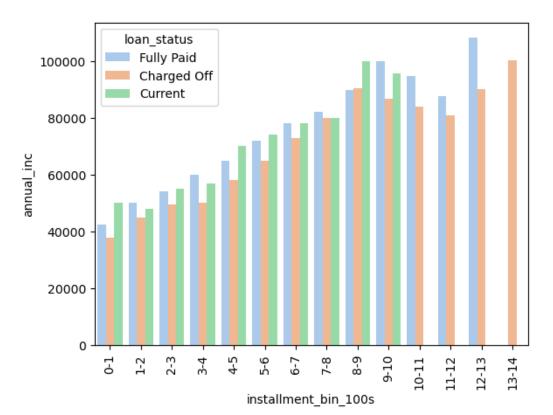
Debit-To-Income ratio and installment:

• The median value of Debit-To-Income ratio with respect to installment bins shows that, Members with higher DTI and paying higher installments are most charged off



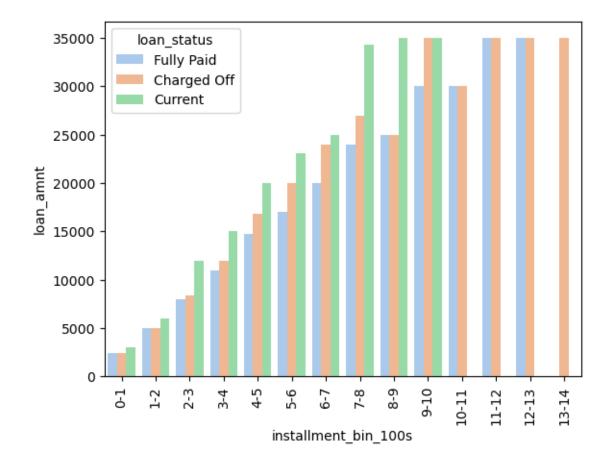
Installment and annual income:

The mean annual income is high for members who are paying installments between 1000 to 1100 and they
are most Charged off. From installment bin 1300 to 1400 all members are defaulters with more annual
income.



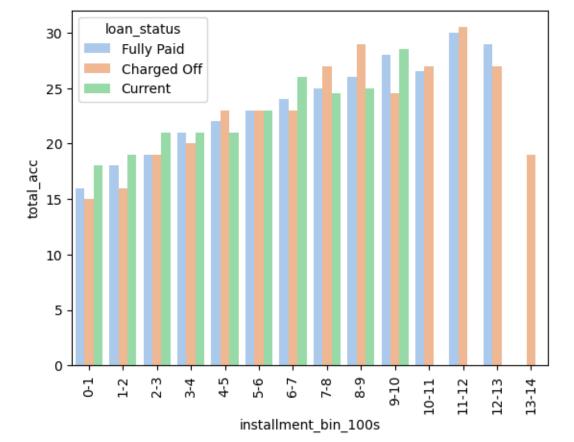
Installment and loan amount:

• Members opted for high loan amount and paying high installments are most defaulters/Charged off.



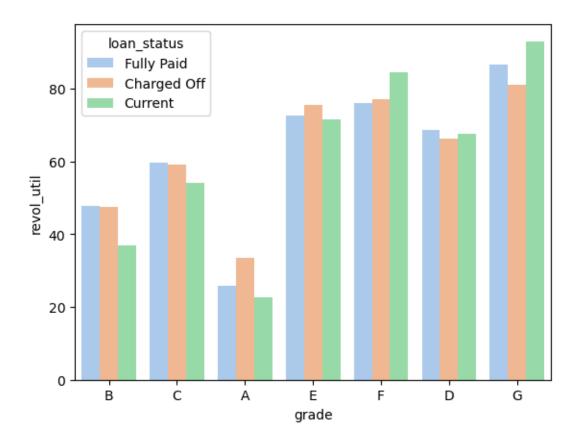
Number of credit lines and installment:

 Members with more number of credit lines(total_acc) and paying higher installment amount are most likely Charged off



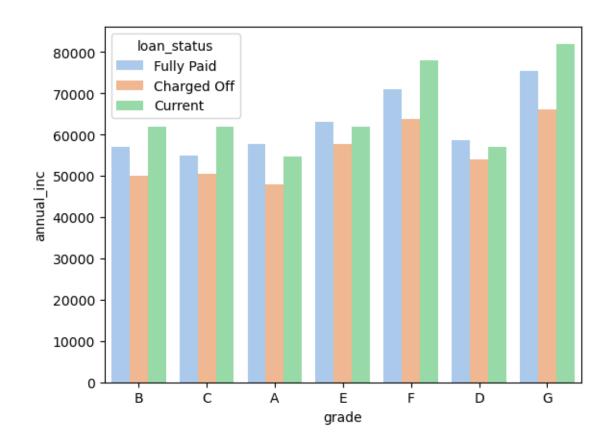
Loan grade and revolving line utilization rate:

• Members belongs to Grade A are having lower revolving utilization rate are less Charged off and Grade G members are most Charged off with Higher rate.



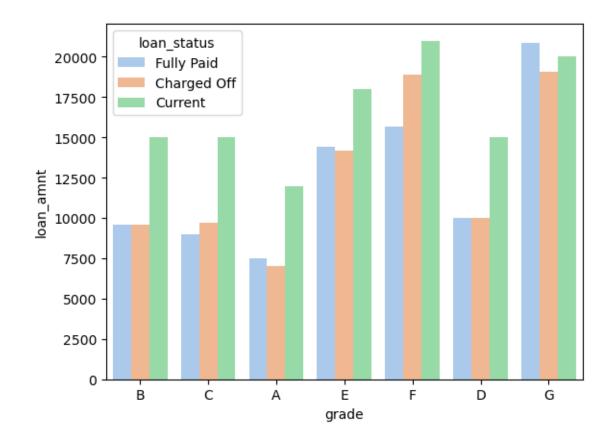
Loan grade and annual income:

• members are most charged off people and they are highly paid employees.



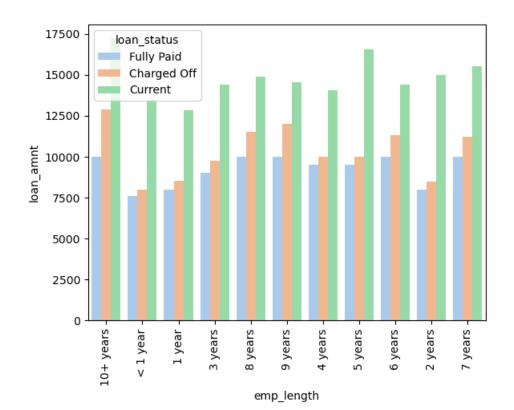
Loan grade and Loan amount:

• Grade G members are opted for higher loans and they are most charged off.



Employment length and loan amount:

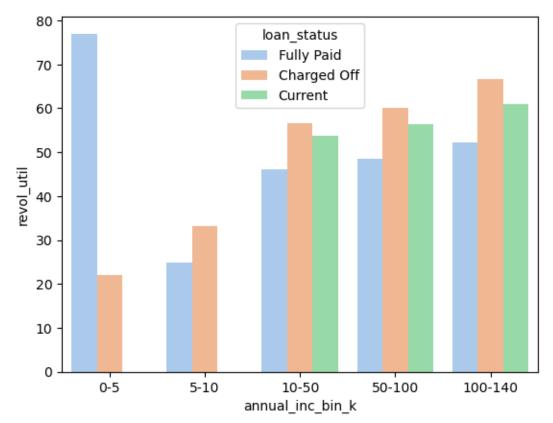
• Members with low employment length are opted for lower loan amount and they are least Charged off. And members with high employment length are opted for higher loan amount and they are defaulters.



Annual income and revolving line utilization rate:

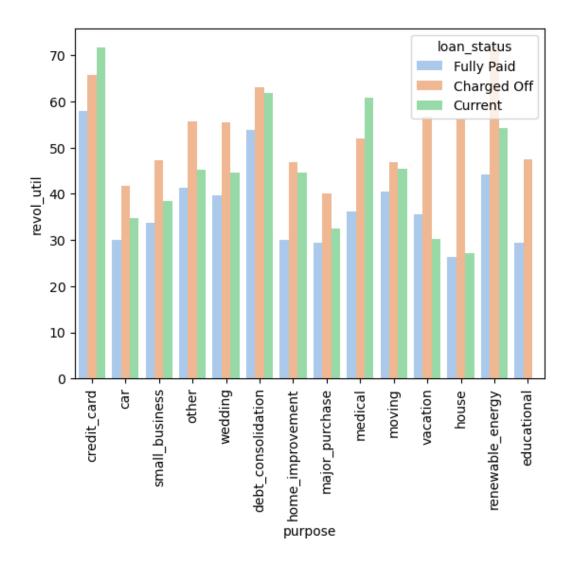
• Members with low annual income below 5000 have the high revolving utilization rate and they are fully paid. Members with revolving utilization rate between 40-50 have more then 10000 income but they are most

Charged off.



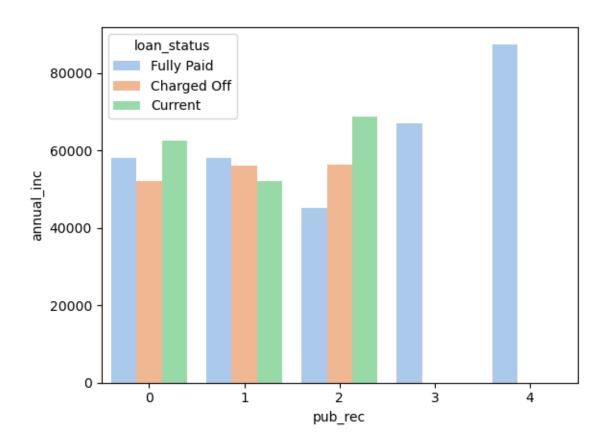
Purpose and revolving line utilization rate:

 Members with high revolving utilization rate and opting loan for credit_card, nenewable_energy, debt_consolidation are most charged off and they are most fully paid.



Public derogatory records and annual income:

 The interesting factors from plot is members having more derogatory records with high annual income are most fully paid members and people who have less records are most charged off.



Thank you